

# FINAL REPORT

Fall Events

Farmers Market, Ghost Walk, Murder Mystery, Fall Fundraiser and Holiday Tour of Homes



### 2020 - the year of change!

• We hired a professional marketing firm for social media, advertising and promotion of Chestnut Square

Subsequently, our look is more cohesive, professional and our reach is

growing steadily.

And in addition to the

Coronavirus, we got this!







## 2020 - the year of change!

- All of our events looked different this year. Our best performing events/programs:
  - Farmers Market 72% of original budgeted revenues, 125% of amended budget
  - Ghost Walk 67% of original budget, 143% of amended budget
  - Chestnut Square entire budget performance
    - 89% of original budget
    - 96% of amended budget
    - However, 15 weddings are paid in full but not executed yet





**Award** \$13,000











Funds support advertising: McKinney Community
Impact, Star Local Media, Stonebridge Ranch Magazine,
Dallas Drive Guide, Edible Dallas, Collin County
Guide, Creekside & Eldorado Living (N2 Publishing),
social media ads and print materials for events.





# Social Media Reach Farmers Market

- Facebook
  - New Followers 25% increase in 2020
  - Average Weekly Reach 923-18853
- Website
  - Farmers Market page 20,000 views January August
- Instagram
  - Our account was locked for many months due to a former password issue; we now have it back up and active



### Social Media Reach

I wanted to mention the social media statistics because we have hired AJ Micheletto to assist with our marketing & SM as well as a professional to maintain our website. Our reach and effectiveness has grown greatly with this investment and wanted you to note that the advertising grants are augmented by improved design and enhanced social reach.

Our website is averaging 3500 views monthly, and all Facebookand Instagram pages have increased followers by 10-15%.







Winter Schedule: Dec-March 1st and 3rd Saturdays, 9am-1pm

### CHESTNUTSQUARE.ORG

#### NOVEMBER

McKinney Farmers Market Nov. 7, 14, & 21 WayBack Wednesday Nov. 4 & 11 QuaranTEA Nov. 5 & 18

**Ghostly Haunting** 

Nov. 21

2020 Chestnut Square Event Calendar

cet 47th Annual Holiday Tour of Homes Dec. 5 & 6 McKinney Farmers Market Dec. 5 & 19

### Ad Examples



#### **EVENT SPONSOR**



#### PRESENTING SPONSOR

Stonebridge Videography

#### **FEATURED SPONSOR**



BAYLOR, SCOTT & WHITE
DREES CUSTOM HOMES
INTEGRITY CUSTOM
MCKINNEY SECURITY SYSTEMS
SUSAN K. BEERS, FATHOM REALTY
HOME TRUST MORTGAGE, ROB SPRING
MARKET STREET
RANDOLPH BROOKS FEDERAL CREDIT UNION
REPUBLIC TITLE
VIRTUAL TOWN TOURS











#### FACEBOOK ANALYTICS

• Home Tour 24 posts, 10,273 views

Christmas in the Village 11 posts, 5923 views

Sponsor Thanks 12 posts, 6010 views

• Total # of views, Sept 23- Dec 9 22,206

#### DIGITAL ADVERTISING:

• N2 digital ad: Views, 3241 Clicks, 304

#### WEBSITE ANALYTICS:

Home Tour page
 1347 views, 2.25 minutes avg

Christmas in the Village page 613 views, 2.21 minutes avg

### • Signage at Event

18" X 30" A Frame signs



#### **PAID MEDIUM:**

**Tour Guides & Programs** 

	<ul> <li>November 15<sup>th</sup></li> </ul>	Plano Star Courier	58,956	
	<ul> <li>November 15<sup>th</sup></li> </ul>	McKinney Courier Gazette	29,855	
	<ul> <li>November 15<sup>th</sup></li> </ul>	Zone 4 – Frisco, Little Elm, Celina	33,019	
	<ul> <li>November 19<sup>th</sup></li> </ul>	Allen American	28,936	
•	<b>Community Impact</b>		73,681	
•	Extra "Sticker" ad on front cover		12,547	
•	Stonebridge, Eldorado Estates & Creekside neighborhood magazines 3,500			
•	• Edible Dallas			
	<ul> <li>Printed distribution</li> </ul>		20,000	
	<ul> <li>Views of the online of</li> </ul>	ligital issue	17,000	
	Social	media 15,000 fc	llowers	
•	<b>Annual Home Tour poste</b>	r 200 copies distri	200 copies distributed	

900 copies



### Thank You for Your Support

