Chad Walker Director of Business Development May 2014



Abby and I took our rescheduled recruitment mission to New York, New Jersey, and Delaware the first week in May. The trip went very well and all four of the companies we met with were interested in McKinney. We also had great discussions with the site selection consultants we met with.

Business Development Activities:

- Attended McKinney Young Professionals meeting on 4/17
- Met with Project Yellow Sky on 4/22
- Met with Kelly Kemp of Export-Import Bank of US on 4/30
- Conference call with northeast-based tech support company on 5/1
- New York, New Jersey, and Delaware recruitment mission 5/4 5/8

Projects:

We responded to several RFPs this month. We will discuss Project Waterworld's desire to relocate their headquarters to McKinney in Executive Session.

Miscellaneous Activities:

- Attended Transportation Town Hall held by Rep. Scott Sanford on 4/30
- Attended Team Texas Global Logistics workshop on 5/13
- Attended TEDC Sales Tax Workshop on 5/16
- Developed revised project analysis and reporting form

Projects to be discussed in Executive Session