

**The Heritage Guild of Collin County  
BUDGET PLAN FY 2015**

	Annual Totals				2015 Net Change	% Change
	2015 Proposed	2014	2013	2012		
<b>Income</b>						
<b>41000 - Direct Public Support</b>						
41050 · Business Contributions	15,000.00	7,007.54	17,779.57	6,796.03	7,992.46	114.055%
41060 · Endowment Contributions	-	-	-	-	-	0.000%
41070 · Donations, General Public	20,000.00	953.46	-	-	19,046.54	1997.623%
	<u>35,000.00</u>	<u>7,961.00</u>	<u>17,779.57</u>	<u>6,796.03</u>	<u>27,039.00</u>	
<b>43000 - Other Operating Income</b>						
43010 · Chester Book	-	141.00	1,641.01	-	(141.00)	-100.000%
43015 · Background Check Fees	800.00	580.00	160.00	-	220.00	37.931%
43025 · Weddings	135,000.00	136,182.00	168,760.00	144,281.08	(1,182.00)	-0.868%
43035 · Rentals	17,500.00	17,575.00	18,397.32	23,626.70	(75.00)	-0.427%
43045 · Event Revenues	104,500.00	94,482.92	70,860.11	75,555.31	10,017.08	10.602%
43050 · Miscellaneous Revenue	1,100.00	370.53	31.25	600.66	729.47	196.872%
43055 · Store	15,000.00	16,640.25	19,733.29	17,921.71	(1,640.25)	-9.857%
43060 · Farmers' Market	51,500.00	48,631.93	34,332.31	30,546.77	2,868.07	5.898%
43070 · Pecan Grove Rentals	-	-	-	350.00	-	0.000%
43075 · Arcadia Book Royalties	100.00	71.50	88.42	133.34	28.50	39.860%
	<u>325,500.00</u>	<u>314,675.13</u>	<u>314,003.71</u>	<u>293,015.57</u>	<u>10,824.87</u>	
<b>43500 - Program Income</b>						
43510 · Membership Dues	3,550.00	2,553.00	1,101.00	2,501.39	997.00	39.052%
43520 · Tours	10,000.00	10,832.98	11,916.15	16,235.91	(832.98)	0.000%
43550 · Education Programs	24,500.00	24,622.27	22,894.31	16,884.68	(122.27)	-0.497%
	<u>38,050.00</u>	<u>38,008.25</u>	<u>35,911.46</u>	<u>35,621.98</u>	<u>41.75</u>	
<b>45000 - Investments</b>						
45030 · Interest-Savings, Short-term CD	24.00	11.10	16.39	10.97	12.90	116.216%
	<u>24.00</u>	<u>11.10</u>	<u>16.39</u>	<u>10.97</u>	<u>46.00</u>	
<b>49999 - Other Income (Uncategorized)</b>						
	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
<b>Total Income</b>	<b><u>398,574.00</u></b>	<b><u>360,655.48</u></b>	<b><u>367,711.13</u></b>	<b><u>335,444.55</u></b>	<b><u>37,951.62</u></b>	
<b>Gross Profit</b>	<b><u>398,574.00</u></b>	<b><u>360,655.48</u></b>	<b><u>367,711.13</u></b>	<b><u>335,444.55</u></b>	<b><u>37,951.62</u></b>	
<b>Expense</b>						
<b>60000 - Awards and Grants</b>						
		294.95				
<b>60100 - Business Expenses</b>						
60110 · Bad Debts	-	-	-	-	-	0.000%
60115 · Board Meeting Expenses	600.00	886.08	2,025.91	544.76	(286.08)	-32.286%
60120 · Business Registration Fees	-	-	281.00	225.00	-	0.000%
60130 · Advertising/PR/Marketing	25,000.00	36,648.28	28,086.89	13,408.35	(11,648.28)	-31.784%
60140 · Tours	5,000.00	3,168.79	3,970.17	7,333.78	1,831.21	57.789%
60145 · Weddings	19,500.00	14,664.11	26,873.81	34,402.71	4,835.89	32.978%
60150 · Pecan Grove Management	-	-	-	125.00	-	0.000%
60155 · Pecan Grove Event Expense	-	-	-	79.92	-	0.000%
60160 · Rentals	700.00	200.00	-	209.32	500.00	250.000%
60165 · Events	40,000.00	50,345.20	48,842.75	43,699.42	(10,345.20)	-20.549%
60170 · Educational Programs Expenses	11,500.00	8,496.01	9,020.32	15,946.59	3,003.99	35.358%
60175 · Store	12,750.00	16,352.50	13,545.84	11,033.16	(3,602.50)	-22.030%
60180 · Farmers' Market	6,250.00	2,369.43	11,304.98	17,607.22	3,880.57	163.777%
60185 · Volunteer Relations	3,100.00	1,541.84	2,093.21	2,322.85	1,558.16	101.058%
60190 · Staff Relations	1,100.00	919.91	1,848.09	252.50	180.09	19.577%
60100 · Business Expenses - Other	400.00	479.26	200.00	-	(79.26)	-16.538%
	<u>125,900.00</u>	<u>136,071.41</u>	<u>148,092.97</u>	<u>147,190.58</u>	<u>(10,171.41)</u>	
<b>61500 - Outside Services</b>						

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61010 · Accounting Fees	850.00	853.30	-	-	1,700.00	0.000%
61020 · Fundraising Fees	-	150.00	-	2,001.65	(150.00)	-100.000%
	<u>850.00</u>	<u>1,003.30</u>	<u>-</u>	<u>2,001.65</u>	<u>1,550.00</u>	
<b>62000 · Facilities and Equipment</b>						
62010 · Building and Equip Maintenance						
62011 · Yard	2,400.00	1,587.63	3,624.55	7,356.59	812.37	51.169%
62012 · Structures	28,500.00	13,115.22	4,513.79	5,070.38	15,384.78	117.305%
62013 · Cleaning	3,000.00	2,744.92	2,313.99	1,222.17	255.08	9.293%
62010 · Building and Equip Maintenance - Ott	-	-	5,738.14	-	-	#DIV/0!
	<u>33,900.00</u>	<u>17,447.77</u>	<u>16,190.47</u>	<u>13,649.14</u>	<u>16,452.23</u>	
62030 · Equip Rental & Maintenance	-	101.00	-	84.00	(101.00)	0.000%
62035 · Curation	12,000.00	891.41	661.31	3,923.55	11,108.59	1246.182%
62045 · Furnishings Repair & Upkeep	6,000.00	10.00	-	160.00	5,990.00	0.000%
62055 · Property Insurance	-	-	1,224.00	5,288.94	-	0.000%
62060 · Utilities	23,500.00	23,479.87	24,753.41	20,409.38	20.13	0.086%
	<u>75,400.00</u>	<u>41,930.05</u>	<u>42,829.19</u>	<u>43,515.01</u>	<u>33,469.95</u>	
<b>63000 · Office Operations</b>						
63015 · Books, Subscriptions, Reference	550.00	-	246.00	-	550.00	0.000%
63020 · Postage, Mailing Service	1,205.00	1,045.01	1,501.55	606.63	159.99	15.310%
63025 · Printing and Copying	10,725.00	8,300.05	9,407.55	7,222.35	2,424.95	29.216%
63030 · Supplies	600.00	677.50	498.77	1,015.04	(77.50)	-11.439%
63035 · Telephone, Telecommunications	3,600.00	3,565.41	4,510.50	3,887.42	34.59	0.970%
63040 · IT Expense	3,500.00	6,352.57	253.50	2,548.55	(2,852.57)	-44.904%
63045 · ED reimbursed expense	1,100.00	1,000.00	850.00	1,300.00	100.00	10.000%
	<u>21,280.00</u>	<u>20,940.54</u>	<u>17,267.87</u>	<u>16,579.99</u>	<u>339.46</u>	
<b>64000 · Other Administrative Expenses</b>						
64010 · Bad Debts, NSF Returned Check	-	162.00	151.00	-	(162.00)	-100.000%
64015 · Bank Service Charges	-	30.00	5.00	81.00	(30.00)	-100.000%
64020 · Credit Card Fees	6,550.00	6,053.70	4,959.62	4,969.89	496.30	8.198%
64025 · Chester Book Expenses	-	1,803.62	2,529.57	-	(1,803.62)	0.000%
64035 · Insurance, Liability, D & O	15,000.00	12,730.98	10,761.57	5,768.29	2,269.02	17.823%
64040 · Interest Expense, General	290.00	322.91	1,970.71	736.49	(32.91)	-10.192%
64045 · Finance Charges & Late Fees	-	-	180.27	561.08	-	0.000%
64055 · Memberships & Dues	395.00	745.00	-	275.00	(350.00)	-46.980%
64060 · Other Admin Expenses	-	25.00	200.00	1,211.90	(25.00)	-100.000%
	<u>22,235.00</u>	<u>21,873.21</u>	<u>20,757.74</u>	<u>13,603.65</u>	<u>361.79</u>	
<b>65000 · Payroll Expenses</b>						
65010 · Salaries, Staff	89,980.00	111,793.10	111,928.74	81,712.84	(21,813.10)	-19.512%
65020 · Salaries, Contract Employees	17,500.00	7,757.50	4,465.50	-	9,742.50	125.588%
65030 · Salaries, Wedding Coordinator	30,000.00	-	-	13,662.67	30,000.00	0.000%
65040 · Payroll Taxes	9,200.00	26,957.45	28,086.82	16,374.72	(17,757.45)	-65.872%
65050 · Payroll Processing Costs	1,400.00	1,135.69	1,673.59	762.25	264.31	23.273%
	<u>148,080.00</u>	<u>147,643.74</u>	<u>146,154.65</u>	<u>112,512.48</u>	<u>436.26</u>	
<b>66000 · Reconciliation Discrepancies</b>						
66020 · Other Errors Corrected	-	-	1,029.15	2,007.98	-	0.000%
	<u>-</u>	<u>-</u>	<u>1,029.15</u>	<u>2,007.98</u>	<u>-</u>	
<b>67000 · Travel Expenses</b>						
67010 · Conferences & Meetings	-	408.25	-	215.00	(408.25)	-100.000%
	<u>-</u>	<u>408.25</u>	<u>-</u>	<u>215.00</u>	<u>(408.25)</u>	
<b>Total Expense</b>	<b><u>393,745.00</u></b>	<b><u>370,165.45</u></b>	<b><u>376,131.57</u></b>	<b><u>337,626.34</u></b>	<b><u>25,577.80</u></b>	

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	Annual Totals				2015 Net Change	% Change
	2015 Proposed	2014	2013	2012		
<b>Net Ordinary Income</b>	<b>4,829.00</b>	<b>(9,509.97)</b>	<b>(8,420.44)</b>	<b>(2,181.79)</b>	<b>12,373.82</b>	
<b>Other Income</b>						
<b>70000 - Grants (Restricted), Net</b>						
70010 - Restricted Grants Received	-	154,931.09	64,299.53	55,253.42	-	
70020 - Grant Expenses (Advert & Mktg)	-	(13,277.10)	(2,570.60)	-	-	
70030 - Grant Expenses (Structures)	-	(59,417.22)	(44,204.70)	(41,495.97)	-	
70040 - Grant Expenses (Delaney House)	-	(107,593.13)	-	(1,200.00)	-	
	-	(25,356.36)	17,524.23	12,557.45	-	
<b>70000 - Property Damage, Net</b>		(1,283.57)			-	
<b>Total Other Income</b>	-	(26,639.93)	17,524.23	12,557.45	-	
<b>Net Other Income</b>	-	(26,639.93)	17,524.23	12,557.45	-	
<b>Net Income (Loss)</b>	<b>4,829.00</b>	<b>(36,149.90)</b>	<b>9,103.79</b>	<b>10,375.66</b>	<b>12,373.82</b>	