January Monthly Financial Report

February 16, 2016

Each month, city staff provides a financial report to the McKinney Economic Development Corporation's board to apprise them of the financial status of the corporation. In an effort to continue providing meaningful financial updates, this transmittal letter includes links to the interactive online financial tool for the month of January. The following is a brief analysis of each section of the corporation's financials.

January Analysis

MEDC Revenue-

Revenue of the McKinney Economic Development Corporation is above budget YTD by 7.45%. Sales tax figures came in 7.08% above last year's collection through January. Below is a link to the current year-to-date revenue of the MEDC:

MEDC Revenues – YTD through January

MEDC Expenditures-

Expenditures of the McKinney Economic Development Corporation are significantly under budget due to savings in rebate expenditures paid out for various incentives. In January, MEDC did make a \$75,000 loan reimbursement to Playful Corp for meeting certain requirements of their incentive agreement. Personnel expenses are continuing to be below budget due to vacant positions. Below is a link to the current year-to-date expenses of the MEDC:

MEDC Expenditures – YTD through January

Sales Tax Analysis-

Below are three links that show some unique analysis for the sales tax of the McKinney Economic Development Corporation and the City of McKinney at large. The first two links relate directly to the sales tax performance, and the third is a picture of the city's collection by industry:

FY2016 Monthly Sales Tax Comparison

MEDC - Historic Monthly Sales Tax Comparison

City of McKinney – Sales Tax by Industry

Project Details-

Project details for the McKinney Economic Development Corporation are provided as an attachment.

Checks Issued-

Below is a link to the checks that were issued by the McKinney Economic Development Corporation during the month of January:

MEDC January Checks Issued

Conclusion-

The information included in the interactive monthly financial report is intended to provide a status update on the operations of the McKinney Economic Development Corporation. Staff is available to answer any additional questions you may have.

Sincerely,

Rodney Rhoades

Chief Financial Officer

City of McKinney