

ATTACHMENT D - "BUDGET" (1)

North Collin County Habitat for Humanity
 Profit & Loss Budget Overview
 July 2012 through June 2013

11:29 AM
 06/13/2012

	Jul 12	Aug 12	Sep 12	Oct 12	Nov 12	Dec 12	Jan 13	Feb 13	Mar 13	Apr 13	May 13	Jun 13	TOTAL Jul '12 - Jun 13
Ordinary Income/Expense													
Income													
\$Contributions													
\$ Business Contributions													
Business \$Contributions	6,000.00	1,000.00	1,000.00	2,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	18,000.00
Business - Restricted	65,000.00	10,000.00	35,000.00	30,000.00	0.00	0.00	0.00	25,000.00	100,000.00	25,000.00	40,000.00	20,000.00	350,000.00
Total \$ Business Contributions	71,000.00	11,000.00	36,000.00	32,000.00	1,000.00	1,000.00	1,000.00	26,000.00	101,000.00	26,000.00	41,000.00	21,000.00	368,000.00
\$ Individual Contributions													
Individual \$Contributions	2,397.00	2,297.00	2,297.00	2,297.00	2,357.00	2,295.00	2,295.00	2,297.00	2,297.00	2,297.00	2,599.00	2,297.00	28,022.00
Individual - Restricted	0.00	0.00	74.00	0.00	0.00	0.00	0.00	0.00	100.00	0.00	50,090.00	0.00	50,264.00
Carpenter Club - Restricted	1,275.00	320.00	4,910.00	1,055.00	1,225.00	9,355.00	575.00	75.00	4,880.00	50.00	2,715.00	5,050.00	31,485.00
Total \$ Individual Contributions	3,672.00	2,617.00	7,281.00	3,352.00	3,582.00	11,650.00	2,870.00	2,372.00	7,277.00	2,347.00	55,404.00	7,347.00	109,771.00
\$Church Contributions													
Church \$Contributions	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	6,000.00
Church-Restricted	10,000.00	20,392.95	10,250.00	32,750.00	0.00	17,141.00	0.00	0.00	7,500.00	0.00	0.00	0.00	98,033.95
Total \$Church Contributions	10,500.00	20,892.95	10,750.00	33,250.00	500.00	17,641.00	500.00	500.00	8,000.00	500.00	500.00	500.00	104,033.95
HFHI Transfers	0.00	0.00	0.00	0.00	0.00	0.00							0.00
\$Agency Contributions													
Agency \$Contributions	166.74	166.66	791.66	166.66	166.66	791.66	166.66	166.66	791.66	166.66	166.66	791.66	4,500.00
Total \$Agency Contributions	166.74	166.66	791.66	166.66	166.66	791.66	166.66	166.66	791.66	166.66	166.66	791.66	4,500.00
Total \$Contributions	85,338.74	34,676.61	54,822.66	68,768.66	5,248.66	31,082.66	4,536.66	29,038.66	117,068.66	29,013.66	97,070.66	29,638.66	586,304.95
Grants													
Capacity Build Grant	0.00	0.00	0.00	0.00	0.00	0.00							0.00
Government Grants	23,417.58	96,250.00	51,250.00	98,301.97	96,250.00	6,250.00	0.00	0.00	0.00	65,000.00	63,750.00	63,750.00	564,219.55
Grants-Other	86,086.83	32,750.00	7,500.00	8,100.00	2,500.00	2,500.00	2,500.00	19,500.30	2,500.00	2,500.00	2,500.00	2,500.00	171,437.13
Total Grants	109,504.41	129,000.00	58,750.00	106,401.97	98,750.00	8,750.00	2,500.00	19,500.30	2,500.00	67,500.00	66,250.00	66,250.00	735,656.68
Special Events Net Income													
Special Events Gross Income													
Sponsor	0.00	0.00	0.00	7,500.00	0.00	0.00							7,500.00
Tickets	0.00	0.00	0.00	10,000.00	0.00	0.00							10,000.00
Raffle	0.00	0.00	0.00	8,340.00	0.00	0.00							8,340.00
Silent Auction	0.00	0.00	0.00	10,000.00	0.00	0.00							10,000.00
Total Special Events Gross Income	0.00	0.00	0.00	35,840.00	0.00	0.00							35,840.00
Special Events Costs	0.00	0.00	0.00	(11,160.00)	0.00	0.00							(11,160.00)
Total Special Events Net Income	0.00	0.00	0.00	24,680.00	0.00	0.00							24,680.00

ATTACHMENT D - (2)

	Jul 12	Aug 12	Sep 12	Oct 12	Nov 12	Dec 12	Jan 13	Feb 13	Mar 13	Apr 13	May 13	Jun 13	TOTAL Jul '12 - Jun 13
ReStore Sales													
Sales-Donated Product	45,000.00	45,000.00	45,000.00	45,000.00	45,000.00	40,000.00	45,000.00	45,000.00	45,000.00	40,000.00	45,000.00	40,000.00	525,000.00
Sales-Purchased Product	30,000.00	30,000.00	25,000.00	30,000.00	30,000.00	25,000.00	30,000.00	30,000.00	30,000.00	35,000.00	35,000.00	35,000.00	365,000.00
Transfer to Construction	0.00	0.00	0.00	0.00	0.00	0.00							0.00
Cost Avoidance	0.00	0.00	0.00	0.00	0.00	0.00							0.00
Total ReStore Sales	75,000.00	75,000.00	70,000.00	75,000.00	75,000.00	65,000.00	75,000.00	75,000.00	75,000.00	75,000.00	80,000.00	75,000.00	890,000.00
Other Income													
Admin Fee Income	0.00	2,700.00	1,545.00	0.00	5,400.00	0.00	2,700.00	1,545.00	2,700.00	0.00	2,700.00	2,700.00	21,990.00
Late Fee Income	225.00	225.00	225.00	225.00	225.00	225.00	225.00	225.00	225.00	225.00	225.00	225.00	2,700.00
Interest Income	8.37	8.33	8.33	8.33	8.33	8.33	8.33	8.33	8.33	8.33	8.33	8.33	100.00
Total Other Income	233.37	2,933.33	1,778.33	233.33	5,633.33	233.33	2,933.33	1,778.33	2,933.33	233.33	2,933.33	2,933.33	24,790.00
Total Income	270,076.52	241,609.94	185,350.99	275,083.96	184,631.99	105,065.99	84,969.99	125,317.29	197,501.99	171,746.99	246,253.99	173,821.99	2,261,431.63
Cost of Goods Sold													
Cost of Goods Sold (ReStore)													
Cost of Goods Sold- Inv Adj	0.00	0.00	0.00	1,000.00	0.00	0.00	1,000.00	0.00	0.00	1,000.00	0.00	2,000.00	5,000.00
Cost of ReStore Products Sold	12,000.00	12,000.00	10,000.00	12,000.00	12,000.00	10,000.00	12,000.00	12,000.00	12,000.00	14,000.00	14,000.00	14,000.00	146,000.00
Cost of Construction Txfrs	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	24,000.00
Cost of HFH Affiliate Txfrs	(800.00)	(800.00)	(800.00)	(800.00)	(800.00)	(800.00)	(800.00)	(800.00)	(800.00)	(800.00)	(800.00)	(800.00)	(9,600.00)
Merchant Acct Fees	1,509.00	1,509.00	1,509.00	1,509.00	1,509.00	1,509.00	1,509.00	1,509.00	1,509.00	1,509.00	1,509.00	1,509.00	18,108.00
Total Cost of Goods Sold (ReStore)	14,709.00	14,709.00	12,709.00	15,709.00	14,709.00	12,709.00	15,709.00	14,709.00	14,709.00	17,709.00	16,709.00	18,709.00	183,508.00
Total COGS	14,709.00	14,709.00	12,709.00	15,709.00	14,709.00	12,709.00	15,709.00	14,709.00	14,709.00	17,709.00	16,709.00	18,709.00	183,508.00
Gross Profit	255,367.52	226,900.94	172,641.99	259,374.96	169,922.99	92,356.99	69,260.99	110,608.29	182,792.99	154,037.99	229,544.99	155,112.99	2,077,923.63
Expense													
Administrative													
Accounting	0.00	0.00	0.00	10,000.00	0.00	0.00							10,000.00
Bank Service Charges	50.00	50.00	60.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	610.00
Dues and Subscriptions	615.00	850.00	225.00	495.00	425.00	600.00	855.00	225.00	595.00	525.00	225.00	225.00	5,860.00
License/Fees/Permits							0.00	0.00	0.00	35.00	0.00	0.00	35.00
Cmptr/Office Eq Repr&Maint	117.74	117.66	117.66	117.66	117.66	117.66	117.66	117.66	117.66	117.66	117.66	117.66	1,412.00
Office Equipment Leases	691.00	691.00	691.00	691.00	692.00	692.00	692.00	692.00	692.00	692.00	692.00	692.00	8,300.00
Credit Card Discount Fees	16.74	16.66	16.66	16.66	16.66	16.66	16.66	16.66	16.66	16.66	16.66	16.66	200.00
Liability Insurance	0.00	0.00	5,573.00	0.00	0.00	5,573.00	0.00	0.00	5,573.00	0.00	0.00	5,573.00	22,292.00
Office Supplies	1,029.48	1,029.32	969.32	969.32	970.32	970.32	970.32	970.32	970.32	970.32	970.32	970.32	11,760.00
Office Services	41.74	41.66	41.66	41.66	441.66	41.66	41.66	41.66	41.66	41.66	41.66	41.66	900.00
Postage and Delivery	416.74	416.66	416.66	716.66	716.66	716.66	516.66	466.66	466.66	466.66	466.66	466.66	6,250.00
Telephone/Fax/Internet	1,591.00	1,591.00	1,591.00	1,591.00	1,591.00	1,591.00	1,591.00	1,591.00	1,591.00	1,591.00	1,591.00	1,591.00	19,092.00
Interest/Finance Charges	1,546.00	1,546.00	1,546.00	1,546.00	1,546.00	1,546.00	1,546.00	1,546.00	1,546.00	1,546.00	1,546.00	1,546.00	18,552.00
Total Administrative	6,115.44	6,349.96	11,247.96	16,234.96	6,566.96	11,914.96	6,396.96	5,716.96	11,659.96	6,051.96	5,716.96	11,289.96	105,263.00

ATTACHMENT D - (3)

	Jul 12	Aug 12	Sep 12	Oct 12	Nov 12	Dec 12	Jan 13	Feb 13	Mar 13	Apr 13	May 13	Jun 13	TOTAL Jul '12 - Jun 13
Fleet Expense													
Property Tax - Vehicles	108.37	108.33	108.33	108.33	108.33	108.33	108.33	108.33	108.33	108.33	108.33	108.33	1,300.00
Gas-Company Vehicles	1,800.00	1,800.00	1,800.00	1,800.00	1,800.00	1,800.00	1,800.00	1,800.00	1,800.00	1,800.00	1,800.00	1,800.00	21,600.00
Vehicle Repairs & Maintenance	591.74	591.66	591.66	591.66	591.66	591.66	591.66	591.66	591.66	591.66	591.66	591.66	7,100.00
Vehicle Insurance	0.00	0.00	2,394.50	0.00	0.00	2,394.50	0.00	0.00	2,394.50	0.00	0.00	2,394.50	9,578.00
Fleet Expense - Other	370.00	370.00	370.00	370.00	370.00	370.00	370.00	370.00	370.00	370.00	370.00	370.00	4,440.00
Total Fleet Expense	2,870.11	2,869.99	5,264.49	2,869.99	2,869.99	5,264.49	2,869.99	2,869.99	5,264.49	2,869.99	2,869.99	5,264.49	44,018.00
Program Svcs-Mission Specific													
Construction Costs													
Construction-General Costs	91.63	91.67	91.67	91.67	91.67	91.67	91.67	91.67	91.67	91.67	91.67	91.67	1,100.00
Small Tools	16.74	16.66	16.66	16.66	16.66	16.66	16.66	16.66	16.66	16.66	16.66	16.66	200.00
Warranty Expense	2,373.37	2,373.33	2,375.33	2,375.33	2,375.33	2,375.33	2,375.33	2,375.33	2,375.33	2,375.33	2,375.33	2,375.33	28,500.00
Total Construction Costs	2,481.74	2,481.66	2,483.66	2,483.66	2,483.66	2,483.66	2,483.66	2,483.66	2,483.66	2,483.66	2,483.66	2,483.66	29,800.00
Family Services	291.74	291.66	291.66	291.66	291.66	291.66	291.66	291.66	291.66	291.66	291.66	291.66	3,500.00
Volunteer Support	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	3,600.00
Ruby Green Maintenance Expense	700.00	400.00	300.00	300.00	300.00	300.00	518.00	600.00	770.00	432.00	300.00	300.00	5,220.00
Total Program Svcs-Mission Specific	3,773.48	3,473.32	3,375.32	3,375.32	3,375.32	3,375.32	3,593.32	3,675.32	3,845.32	3,507.32	3,375.32	3,375.32	42,120.00
Marketing & Advertising													
Advertising	1,784.12	1,791.66	1,791.66	1,791.66	1,791.66	1,541.66	1,791.66	1,791.66	1,791.66	1,791.66	1,791.66	1,791.66	21,242.38
Promotional	1,441.74	1,841.66	2,316.66	1,941.66	1,841.66	1,841.66	1,841.66	1,841.66	2,216.66	1,841.66	1,841.66	1,841.66	22,650.00
Printing & Publications	5.00	205.00	1,205.00	205.00	1,555.00	1,205.00	205.00	205.00	1,205.00	205.00	205.00	205.00	6,610.00
Web-Site Maintenance	50.00	50.00	50.00	50.00	50.00	50.00	75.00	50.00	50.00	50.00	50.00	50.00	625.00
Total Marketing & Advertising	3,280.86	3,888.32	5,363.32	3,988.32	5,238.32	4,638.32	3,913.32	3,888.32	5,263.32	3,888.32	3,888.32	3,888.32	51,127.38
Employee Related Expenses													
Wages	24,556.99	24,555.63	24,555.63	24,555.63	24,555.63	24,555.63	24,555.63	24,555.63	24,555.63	24,555.63	24,555.63	24,555.63	294,668.92
ReStore Wages	18,838.41	18,838.41	18,838.41	18,838.41	18,838.41	18,838.41	18,838.41	18,838.41	18,838.41	18,838.41	18,838.41	18,838.41	226,060.92
Health Insurance	3,736.18	3,736.17	3,736.17	3,736.17	3,736.17	3,736.17	3,736.17	3,736.17	3,736.17	3,736.17	3,736.17	3,736.17	44,834.05
Employee Benefits	339.92	339.88	339.88	339.88	339.88	339.88	339.88	339.88	339.88	339.88	339.88	339.88	4,078.60
Payroll Taxes	2,863.71	2,811.98	2,811.98	2,811.98	2,811.98	2,811.98	2,811.98	2,811.98	2,811.98	2,811.98	2,811.98	2,811.98	33,795.49
Staff Development	266.66	266.66	266.66	266.66	266.67	1,680.49	266.67	266.67	266.67	266.67	266.67	1,680.49	6,027.64
Staff Appreciation	325.00	325.00	425.00	325.00	825.00	14,161.18	325.00	325.00	425.00	1,325.00	300.00	11,486.18	30,572.36
Staffing-Americorp/Vista/ExpWks	0.00	0.00	0.00	0.00	0.00	0.00							0.00
Contract Labor	2,200.00	1,700.00	1,700.00	1,700.00	1,700.00	1,700.00	1,700.00	1,700.00	1,700.00	1,700.00	1,700.00	1,700.00	20,900.00
Total Employee Related Expenses	53,126.87	52,573.73	52,673.73	52,573.73	53,073.74	67,823.74	52,573.74	52,573.74	52,673.74	53,573.74	52,548.74	65,148.74	660,937.98
Occupancy Expense													
Rent	0.00	0.00	0.00	0.00	0.00	0.00							0.00
Mortgage Interest Expense	3,879.00	3,879.00	3,879.00	3,879.00	3,879.00	3,879.00	3,879.00	3,879.00	3,879.00	3,879.00	3,879.00	3,879.00	46,548.00
Utilities	5,030.00	5,030.00	4,550.00	4,050.00	4,050.00	4,550.00	5,030.00	5,030.00	4,050.00	4,050.00	4,150.00	5,030.00	54,600.00
Insurance-Bldg	0.00	0.00	0.00	0.00	0.00	0.00							0.00

ATTACHMENT D- (4)

	TOTAL												
	Jul 12	Aug 12	Sep 12	Oct 12	Nov 12	Dec 12	Jan 13	Feb 13	Mar 13	Apr 13	May 13	Jun 13	Jul '12 - Jun 13
Security System	64.00	64.00	64.00	64.00	64.00	64.00	64.00	64.00	64.00	64.00	64.00	64.00	768.00
Bldg Repairs & Maint	12,000.00	0.00	1,250.00	0.00	0.00	1,250.00	0.00	0.00	1,250.00	0.00	0.00	1,250.00	17,000.00
Total Occupancy Expense	20,973.00	8,973.00	9,743.00	7,993.00	7,993.00	9,743.00	8,973.00	8,973.00	9,243.00	7,993.00	8,093.00	10,223.00	118,916.00
Meetings & Travel													
Conference & Conventions	625.00	1,490.00	375.00	0.00	0.00	0.00	0.00	375.00	375.00	0.00	0.00	0.00	3,240.00
Meetings	140.00	140.00	142.00	142.00	142.00	142.00	142.00	142.00	142.00	142.00	142.00	142.00	1,700.00
Meals	40.00	40.00	42.00	42.00	42.00	42.00	42.00	42.00	92.00	42.00	42.00	42.00	550.00
Parking/Tolls	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00
Travel	0.00	375.00	625.00	400.00	400.00	525.00	375.00	900.00	1,525.00	400.00	400.00	500.00	6,425.00
Food & Lodging							0.00	0.00	198.00	0.00	0.00	0.00	198.00
Total Meetings & Travel	905.00	2,145.00	1,284.00	684.00	684.00	809.00	659.00	1,559.00	2,432.00	684.00	684.00	784.00	13,313.00
Total Expense	91,044.76	80,273.32	88,951.82	87,719.32	79,801.33	103,568.83	78,979.33	79,256.33	90,381.83	78,568.33	77,176.33	99,973.83	1,035,695.36
Net Ordinary Income	164,322.76	146,627.62	83,690.17	171,655.64	90,121.66	(11,211.84)	(9,718.34)	31,351.96	92,411.16	75,469.66	152,368.66	55,139.16	1,042,228.27
Other Income/Expense													
Other Income													
Sale to Homeowners	0.00	60,000.00	0.00	0.00	60,000.00	0.00	185,000.00	0.00	0.00	0.00	0.00	65,000.00	370,000.00
Mortgage Discount Amortization	0.00	0.00	0.00	0.00	0.00	0.00							0.00
GIK-Material Donations	27,629.58	20,345.00	43,752.37	19,450.25	23,865.75	18,370.00	95,574.15	17,450.00	23,598.39	24,312.06	57,891.66	3,856.53	376,095.74
Donated Materials-ReStore	0.00	0.00	0.00	0.00	0.00	0.00							0.00
Total Other Income	27,629.58	80,345.00	43,752.37	19,450.25	83,865.75	18,370.00	280,574.15	17,450.00	23,598.39	24,312.06	57,891.66	68,856.53	746,095.74
Other Expense													
Construction Cost (CIP)													
Land	15,384.00	21,185.02	15,000.00	15,000.00	59,499.51	15,000.00	31,583.17	15,000.00	15,000.00	15,000.00	15,000.00	22,597.49	255,249.19
Lot Prep	6,250.00	8,215.60	6,250.00	6,250.00	12,584.97	6,250.00	18,709.78	6,250.00	6,250.00	6,250.00	6,250.00	6,450.00	95,960.35
General/Admin	0.00	2,412.44	0.00	0.00	3,728.30	0.00	6,331.73	0.00	0.00	0.00	0.00	4,805.46	17,277.93
Supplies/Misc	0.00	215.19	0.00	0.00	638.45	0.00	557.43	0.00	0.00	0.00	0.00	423.19	1,834.26
Concrete	45.88	12,185.00	0.00	0.00	10,385.00	0.00	37,750.79	0.00	0.00	0.00	0.00	13,611.65	73,978.32
Framing	0.00	6,547.50	0.00	0.00	12,631.40	0.00	17,456.42	0.00	0.00	0.00	0.00	200.00	36,835.32
Plumbing	0.00	6,987.94	0.00	0.00	6,756.00	0.00	21,028.86	0.00	0.00	0.00	0.00	0.00	34,772.80
Electrical&HVAC	299.69	7,517.41	0.00	0.00	9,141.16	0.00	22,662.51	0.00	0.00	0.00	0.00	5,221.15	44,841.92
Exterior Finish	0.00	5,371.85	0.00	0.00	4,070.65	0.00	10,950.25	0.00	0.00	0.00	0.00	4,230.16	24,622.91
Interior Finish	521.13	15,438.91	382.00	0.00	15,449.23	0.00	51,402.63	0.00	0.00	0.00	0.00	1,557.41	84,751.31
Lawn&Landscape	98.18	1,899.00	0.00	0.00	1,523.00	0.00	5,808.15	0.00	0.00	0.00	0.00	0.00	9,328.33
Volunteer Sppt	200.00	200.00	200.00	200.00	200.00	200.00	864.64	200.00	200.00	200.00	200.00	255.57	3,120.21
Closing/HO Costs	0.00	4,974.90	0.00	0.00	4,183.93	0.00	16,101.74	0.00	37.00	0.00	0.00	4,469.86	29,767.43
Construction Cost (CIP) - Other	65,813.00	65,813.00	65,813.00	65,813.00	65,813.00	65,813.00	65,813.00	65,813.00	65,813.00	65,813.00	65,813.00	65,813.00	789,756.00
Total Construction Cost (CIP)	88,611.88	158,963.76	87,645.00	87,263.00	206,604.60	87,263.00	307,021.10	87,263.00	87,300.00	87,263.00	87,263.00	129,634.94	1,502,096.28
ABWK (Brush with Kindness)	8,333.37	8,333.33	8,333.33	8,333.33	8,333.33	8,333.33	8,333.33	8,333.33	8,333.33	8,333.33	8,333.33	8,333.33	100,000.00
Mortgage Discount Expense	0.00	13,424.68	0.00	0.00	15,306.64	0.00	32,740.85	0.00	0.00	0.00	0.00	27,196.87	88,669.04

ATTACHMENT D- (5)

	Jul 12	Aug 12	Sep 12	Oct 12	Nov 12	Dec 12	Jan 13	Feb 13	Mar 13	Apr 13	May 13	Jun 13	TOTAL Jul '12 - Jun 13
ReStore GIK (COGS)	0.00	0.00	0.00	0.00	0.00	0.00							0.00
Other GIK Expense	0.00	0.00	0.00	0.00	0.00	0.00							0.00
Depreciation Expense	2,042.00	2,042.00	2,042.00	2,092.00	5,792.00	5,792.00	5,792.00	5,792.00	5,792.00	5,792.00	5,792.00	5,792.00	54,554.00
HFH International Tithe	0.00	0.00	10,751.18	0.00	0.00	10,751.17	0.00	0.00	10,751.17	0.00	0.00	10,751.17	43,004.69
Total Other Expense	98,987.25	182,763.77	108,771.51	97,688.33	236,036.57	112,139.50	353,887.28	101,388.33	112,176.50	101,388.33	101,388.33	181,708.31	1,788,324.01
Net Other Income	(71,357.67)	(102,418.77)	(65,019.14)	(78,238.08)	(152,170.82)	(93,769.50)	(73,313.13)	(83,938.33)	(88,578.11)	(77,076.27)	(43,496.67)	(112,851.78)	(1,042,228.27)
Net Income	92,965.09	44,208.85	18,671.03	93,417.56	(62,049.16)	(104,981.34)	(83,031.47)	(52,586.37)	3,833.05	(1,606.61)	108,871.99	(57,712.62)	0.00