11-03SC HVAC Services

| | Weighting Factor | Erin Brian | David | Bill Joplin | | Brian David | | Berger Engineering | Erin | Brian Dogge | David | Enviro Service | Erin | Brian | David | Airco Service | Erin | Brian | David | TD INDUSTRIES | Erin | David | AMS Services |
|--|------------------|---------------|-------|-------------|---|----------------|---|--------------------|------|----------------|-------|----------------|------|-------|-------|---------------|------|-------|-------|---------------|------|-------|--------------|
| | > | | | Offeror | | | - | Offeror - | | | | Offeror - | | | | Offeror - | | | | Offeror - | | | Offeror |
| 1 | | 1 2 | 3 | A | 1 | 2 3 | | В | 1 | 2 : | 3 | В | 1 | 2 | 3 | В | 1 | 2 | 3 | В | 1 2 | 2 3 | В |
| PURCHASE PRICE | 45% | 5 5 | 5 | 6.75 | 3 | 3 3 | 3 | 4.05 | 2 | 2 2 | .0 | 2.7 | 3 | 3 | 3 | 4.05 | 3 | 3 | 3 | 4.05 | 3 3 | 3.0 | 4.05 |
| RESPONSE TIME | 25% | 5 5 | 5 | 3.75 | 2 | 3 3 | 3 | 2 | 2 | 3 (| 3 | 2 | 2 | 3 | 3 | 2 | 4 | 4 | 4 | 3 | 2 2 | 2 3 | 1.75 |
| REPUTATION OF BIDDER AND BIDDER'S SERVICES VERIFIED THROUGH REFERENCE CHECKS | 20% | 5 5 | 5 | 3 | 5 | 5 5 | 5 | 3 | 5 | 5 5 | 5 | 3 | 5 | 5 | 5 | 3 | 5 | 5 | 5 | 3 | 5 5 | 5 5 | 3 |
| BIDDER'S PAST RELATIONSHIP WITH CITY | 10% | 5 5 | 5 | 1.5 | 0 | 0 0 | | 0 | 2 | 2 2 | 2 | 0.6 | 0 | 0 | 0 | 0 | 3 | 3 | 4 | 1 | 0 (| 0 | 0 |
| Highest Possible Score = 5 | | | | 5 |] | | | 3.0167 |] | | | 2.7667 |] | | [| 3.0167 |] | | | 3.6833 | | | 2.9333 |

Evaluators are urged to use the following guidelines when assessing merits of each offer against each evaluation factor.

- 5 = Excellent (innovatively exceeds all needs)
- 4 = Above Average (meets all & exceeds some needs)
- 3 = Good (meets all needs)
- 2 = Fair (meets some needs)
- 1 = Merely Responsive (does not meet needs)
- 0 = Non-Responsive (fails to meet mandatory requirements)