## What Happened at WERX in May 2016?

On May 3<sup>rd</sup>, 2016 WERX in partnership with SMU Guildhall, Hosted a tour and presentation of WERX and its resources for indie developers, to a cohort of 40 undergrad students.

On May 6th, 2016 WERX hosted the SBDC: Successful Small Business Owners- Panel Discussion, which included 4 successful small businesses in Collin County, and about 45 guests attended.

Werx built on a partnership with Collin College and The Small Business Development Center of Collin who will be supporting WERX events through promotion and participation.

Development Director Cindy Johnson has identified several new grant opportunities and has worked to pull in partners for match contributions toward 2 federal level economic development grants. A partnership with Collin Colleges is currently being developed for the future of WERX.

Werx brought on UTA student James Glew as a summer Intern to help with marketing and social media, and event coordination. James is volunteering his time over the summer while out of school.

Werx prepared marketing materials and advertising toward the Young Entrepreneurs Summer Program, as well as lined up all workshop presenters and began the push to promote and prepare to take in applications.

June Events include: June 3<sup>rd</sup> : Finalists Announcement on KLAK Radio June 9<sup>th</sup> : Luncheon Honoring Finalists and Judges June 9<sup>th</sup> : House of Genius Session June 14<sup>th</sup> : Lunch-N-Learn Presentation: "STOP LOSING BIG OPPORTUNITIES" by Gary De Rodriguez June 28<sup>th</sup> : Innovate McKinney Live Pitch Competition and Small Business Expo

Currently WERX has raised over \$9000 in cash sponsorships for the Innovate McKinney Local Startup Competition as well as over \$5300 in in-kind donations toward the prizes and Business EXPO handouts. The Chamber has raised an additional \$1000 toward the competition as well. The First round of judging was completed and the 5 finalists were decided and announced early June.