

September 12, 2016

Sid Hudson  
Chief Information Officer  
City of McKinney  
115 Industrial Blvd, Suite B  
McKinney, TX 75069

RE: Extension of Contract for the City of McKinney Land Management/Permitting Project

Dr. Mr. Hudson,

Pursuant to your request, I offer the following proposal for your consideration.

This proposal is for the extension of my Land Management System Software Consultant contract (#13-36) to go one month past system "go live", not to exceed July 2017 and not to exceed a cost of \$150,000\*. This serves to complete the remaining scope of work on the project and includes estimated travel and labor expenses.

\* Project Management Consulting Services to continue to be billed at the discounted rate of \$50 per hour plus expenses.

Thank you for your consideration. I look forward to being of continued service to the City of McKinney, TX.

Best regards,

Kevin C. Sansom, MPA, PMP, ASQ SSBB  
Owner & President