



Current Contracts

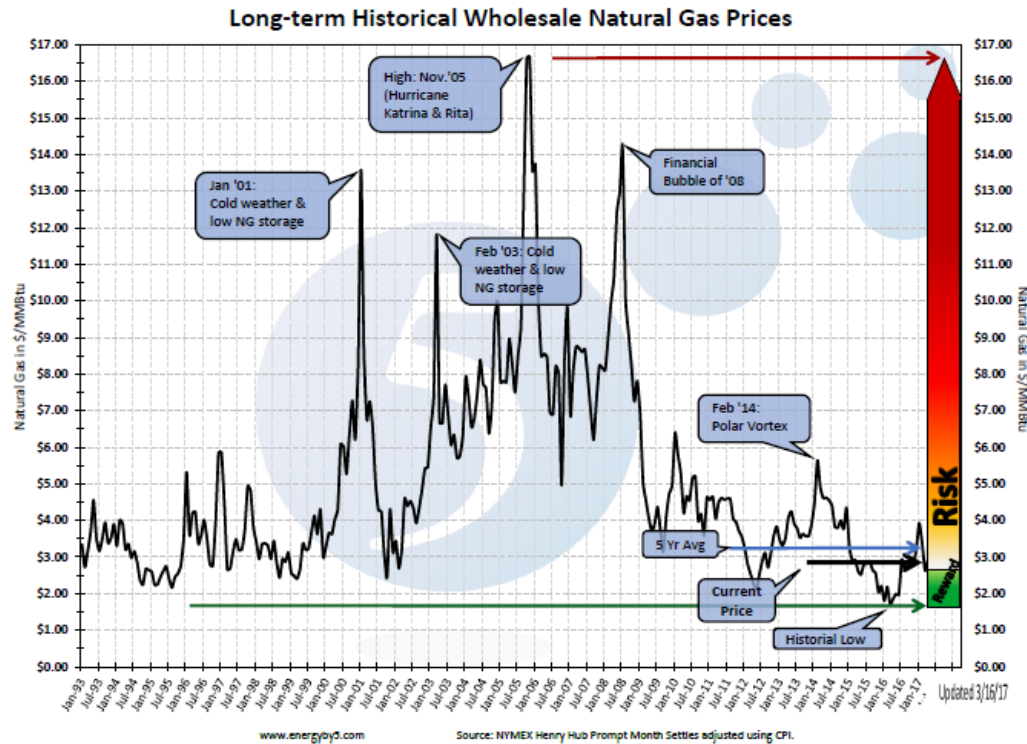
27,051 MWh's Annually
252 ESI ID's

<u>Rate/kWh:</u>	<u>Dates:</u>	
Current Contract: Signed 10/2012 w/ TXU	4/2014 – 4/2017	\$.05056
Future Contract: Signed 12/2014 w/ TXU	5/2017 – 11/2019	\$.04999
Future Contract: Signed 01/2016 w/ TXU	12/2019 – 11/2021	\$.04144



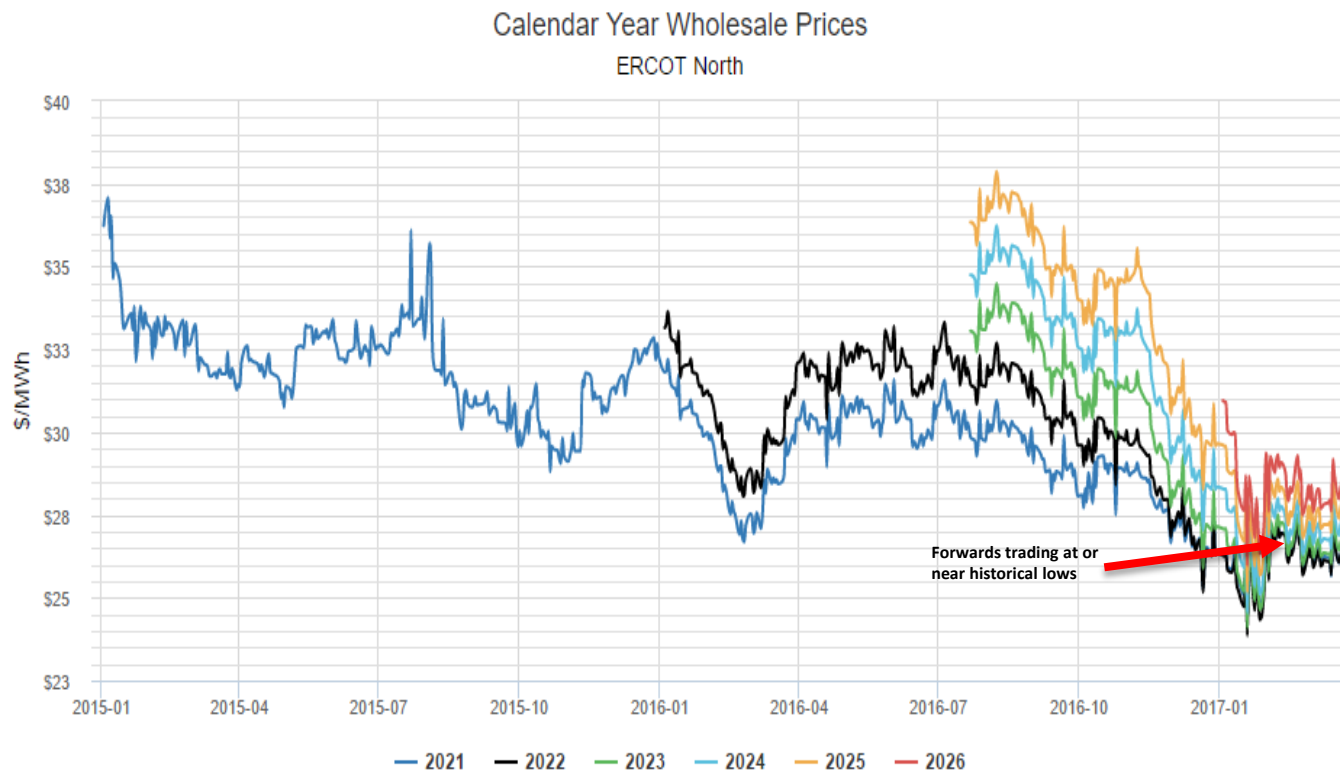
Market Update – Why Look Now

20 Year Graph – Risk/Reward



Over time, more risk to the upside of the market. Executing now protects the City from this upward risk.

Market Forwards





Current Renewal Opportunity



2021 Renewal

Start Date: 12/2021

- | | |
|------------------------------------|---------------------------------|
| • 12 month term = \$.03428* | Est. Term Savings = \$194,000** |
| • 24 month term = \$.03465* | Est. Term Savings = \$367,000** |
| • 36 month term = \$.03504* | Est. Term Savings = \$519,000** |
| • 48 month term = \$.03572* | Est. Term Savings = \$619,000** |
| • 60 month term = \$.03609* | Est. Term Savings = \$724,000** |

*Rates are quotes from 3/24/2017. Lowest supplier is GLO & market changes daily

**Est. Term Savings based on consistent volumes compared to \$.04144 rate (contract ending 2021)



5's Recommendation



Execute on the 60 month term contract.

Proposed Execution Process:

3/28/2017 - Request refreshed pricing from top 5 suppliers [TXU, MP2, Engie, Reliant & GLO]

4/4/2017 - Receive pricing and review, review top 2 supplier agreements and send any suggested edits to City for review

4/6 or 4/7 - Receive final supplier offers and executable agreements, evaluate and pick winning supplier, then email to City for signature. Must receive signed documents by 2:30pm