

Transmittal Letter

June 8, 2017

Lisa Littrell, CPPO, CPPB
Purchasing Manager
1550 South College Street - Building D
McKinney, Texas 75070

RE: Request for Qualifications for Construction Manager at Risk
The John and Judy Gay Library Expansion and Renovation Project

It is my pleasure to submit the following proposal to the City of McKinney for the John and Judy Gay Library Expansion and Renovation project. We have developed a great partnership with your city. We are excited about the opportunity to continue that partnership.

The team we have proposed here has an excellent record of success when performing additions to public facilities. Each of them have been hand selected to ensure that the team will deliver the library you need in the time we have to complete it. This team is currently working together on the McKinney Support Building which will provide an easy, seamless transition to your city in terms of timeline, knowledge and history. In addition to a familiar team, Pogue is also familiar with the original project as we were the ones to successfully construct and complete the John and Judy Gay Library in 2009.

Thank you for the opportunity to continue to build and support the City of McKinney. As always, I am available whenever you need me to answer any questions you may have.

Sincerely,

Ben Pogue

President/Chief Executive Officer



Response to Request for Qualifications No. 17-60RFQ for Construction

JOHN & JUDY GAY LIBRARY EXPANSION AND RENOVATION

June 8, 2017

Submitted by:
Pogue Construction Co., LP
1512 Bray Central Drive, Suite 300
McKinney, TX 75056
T: 972.529.9401



POWERED BY PEOPLE

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Financial Statements Under Separate Cover

SECTION 5

RESPONSE LETTER TO RFQ NO. 17-60RFQ

Lisa Littrell, CPPO, CPPB
Purchasing Manager
1550 South College Street – Building D
McKinney, Texas 75069
P.O. Box 517
McKinney, Texas 75070

Ms. Littrell;			
This response	is being submi	tted by the undersigned, on behalf of the Offero	r:
Pogue Cons	truction Comp	any, LP	
The person si	gning this Resp	onse on behalf of the Offeror represents to City	that:
1)		on provided herein is true, complete and accur owledge and belief of the undersigned; and	rate to the
2)	He/she has ful	I authority to execute this Response on behalf o	of Offerors.
3)		eceived the Addenda to this RFQ, specifically,	Addenda
Executed this	8th	day of June	2017.
		OFFEROR: Pogue Construction Co., LP	
		By: Name: Ben Pogue Title: Ben Pogue, LC; General Partner	
		Phone: 972.529.9401	

Attachment: Responses to Offeror's Questionnaire



FIRM INFORMATION

Legal name of company:
 Pogue Construction Company, L.P.

Authorized point of contact: Zach Walker, Vice President M: 817.773.4441 zach@pogueconstruction.com

Address of office that would be providing service:

1512 Bray Central Drive, Suite 300 McKinney, TX 75069

Main Phone: 972.529.9401

Number of years in business: 38 years

Website:

www.pogueconstruction.com

Type of operation: Limited Partnership

Number of Employees: 116

Annual Sales Volume: \$250 million





2. State whether you will provide a copy of your company's financial statements for the past two (2) years, if requested by the City.

Yes. Pogue Construction will provide a copy of our Financial Statements for the past two (2) years, if requested by the City.

3. Provide a financial rating of your company and any documentation which indicates the financial stability of the company.

Dunn & Bradstreet Rating: 3A3. We have included a copy of our 2015 and 2016 audited financial statements.

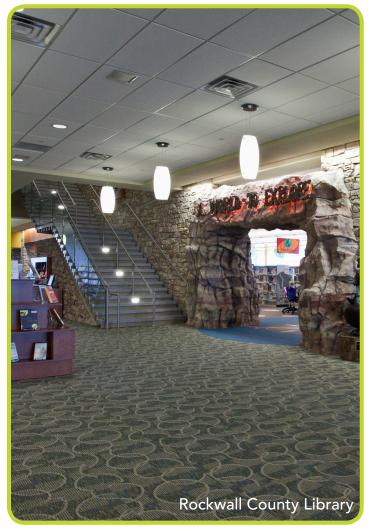
4. Is your company currently for sale or involved in any transaction to expand or to become acquired by another business entity?

No. Pogue Construction is not currently for sale or involved in any transaction to expand or become acquired by another business entity. 5. Provide any details of all past or pending litigation or claims filed against your company arising out of or in connection with your company's performance under a contract or construction management and/or construction services. Describe how such suit or claims were resolved.

None.

6. Is your company currently in default on any loan agreement or financing agreement with any bank, financial institution, or other entity? If yes, specify date(s), details, circumstances, and prospects for resolution.

No. Pogue Construction is not currently in default on any loan agreement or financing agreement with any bank, financial institution, or other entity.



7. Does any relationship exist between your company and any of City's officers, employees whether by relative, business associate, capital funding agreement or any other such kinship? If yes, please explain.

No relationship exists.

8. Provide your company's safety data including your Experience Modifier Rate (EMR), Recordable Incident Rate (RIR) and Loss Indicator Rate (LIR).

EMR	RIR	LIR				
.67	0	0				

Pogue Construction considers safety of the utmost importance. We have a full time Safety & SWPPP Supervisor, Jim Canada, who makes site visits on at least a weekly basis. Jim Canada is a current member of the American Society of Safety Engineers. In 2003, Jim began extensive training in OSHA & TCEQ Regulations and has become a valuable resource to Pogue by remaining current on all regulations and performing regular jobsite inspections. He is now a certified OSHA instructor and is also a part of the DB02 Safety Network.

Our company has a safety policy covering all OSHA regulations (including trench safety and material hazards) – a copy of the policy can be submitted upon request. Pogue Construction emphasizes safety on our jobsites and has experienced an excellent accident frequency rate.

Pogue Construction has not had any OSHA citations in the last five years. Our full time, on-site Superintendents hold weekly meetings with subcontractors to go over project specifics, scheduling and safety.



In 2009, Pogue Construction successfully completed the new John & Judy Gay Library for the City of McKinney.

In addition to the library, Pogue has completed 55 projects in the City of McKinney totaling \$614 million. This experience gives Pogue in-depth knowledge of the City of McKinney processes and procedures.



9. Provide details regarding any special services, management characteristics or other benefits/advantages offered for the City in selecting your company.

Pogue has a strong working relationship with the City of McKinney, over the years we have learned your processes and procedures and have refined ours to match your expectations. Today, we are able to offer the City of McKinney:

- 1. Unmatched Knowledge of City of McKinney Processes & Procedures
- 2. Extensive CMAR Experience
- 3. Comprehensive Preconstruction Services
- 4. High Quality Construction Services
- 5. Effective Communication and Coordination
- 6. Strong Subcontractor Relationships
- 7. Local Resources & Local Leadership

Unmatched Knowledge of City of McKinney Processes & Procedures

Poque has gained unmatched knowledge of the City of McKinney's processes and procedures with our experience on such projects as:

- John & Judy Gay Library
- Public Safety Building
- Public Safety Building Addition
- Wysong Central Fire Station
- Fire Station #6
- Fire Station #7
- Fire Station #8
- Tennis Complex

Extensive CMAR Experience

Of the project Poque builds, 95% are Construction Manager at Risk (CMAR). We understand this delivery method and providing an end product to the Owner.

Comprehensive Preconstruction Services During Preconstruction Pogue will deliver:











Cost Estimates

Site Loaistics & Safety Plan

High Quality Construction Services Quality Control will include:

- Scrub List of Project Documents
- Supervise the review and coordination of submittals and approvals of materials, drawings and methods;
- Interpret and evaluate test data, prepare and maintain required documents and reports, and inform the Owner or its Agent of all significant discrepancies with respect to the contract requirements
- Ensure that all discrepancies are resolved.
- Coordinate and supervise all testing and inspections to ensure that Quality Control efforts of subcontractors and suppliers correspond with the overall Quality Control plan.

Effective Communication & Coordination

We will start the project with an Expectations Meeting. This involves key project personnel from each group. The goal of the meeting is to get a full understanding of the project and to discuss expectations and steps of the process. We will attend all meetings, establish procedures for coordination and communication, evaluate the initial cost limitations, produce a conceptual cost estimate of the project and provide overall path management from the beginning of design through final completion and warranty.

Strong Subcontractor Relationships

Building in North Texas since 1979, we have built strong relationships with quality local trade contractors and suppliers. Our reputation for job-site efficiency and fair-play ensures that we receive the best pricing from quality subcontractors.

Local Resources & Leadership

Pogue is a family owned company based in McKinney, TX. Family owned means we do not report to shareholders or a corporate office out of state. We report to you, the City of McKinney. The Pogue family currently lives in McKinney and has been here for two decades.



\$3.7 Billion of CM at Risk Experience



\$614 Million of Experience building in the City of McKinney



\$40 Million of construction with the City of McKinney







55 Projects built in the City of McKinney





10. Describe your firm's past performance on other contracts for the City of McKinney or other cities (e.g. cost control, cost savings, schedule control) and your firm's demonstrated technical competence and management qualifications with CMAR projects particularly those that are similar to the project type.

All projects for the City of McKinney have been completed on-time and in-budget.

As experts in the CMAR delivery method, having completed \$3.7 Billion in CMAR work, we have become excellent partners in both the design and construction phase. Year after year, we further define our processes and implement a proactive approach that includes strategic inclusion of the entire team at the very beginning of the project.

The biggest benefits this provides the owner are:

- in depth constructability reviews
- prevention of potential design conflicts before construction starts
- cost savings
- maintenance of the original schedule

Over 95% of the projects Pogue Construction has in progress are Construction Manager at Risk (CMAR). We understand this delivery method and believe in a proactive preconstruction and construction process by providing solutions to the issues and concerns that present themselves throughout the course of the project.

Cost Control: The most common critical issue is the efficient use of the funds available. One of the most important services we can provide is a preliminary estimate which often highlights the need for the team to work on reducing costs through changing scope, value engineering or making the details more efficient. We work to provide pricing for options so the entire team will know the costs of the choices to be made. Pogue operates on an open book basis to allow for complete accountability on all of our projects. We work to assure that funds are spent efficiently and in accordance with the Owner's approval and will provide all supplementary documentation.

All subcontractor pay applications, invoices and other costs are tracked and compared to the amounts established in the approved GMP. All cost information is tracked daily and reviewed on a weekly basis to ensure compliance with the contract documents. All costs are reflected on our monthly application for payment which will stand a thorough review by the Owner and Architect before payment.

Costs are reported accurately and payments to subcontractors are made timely.

Savings: Money saved during construction belongs 100% to the Owner. Poque Construction believes that these funds should be allowed to be utilized on the project where the Owner desires. The main source of savings comes from Owner Contingency, Construction Manager Contingency funds and Buyout. We maintain an internal company goal to purchase all scopes of work within 60-90 days after Notice to Proceed and Council Approval. This way the savings recognized through buy-out at the beginning of the project can be realized throughout the construction process. Poque Construction controls the contingency account and the buyout process. We generate savings through detailed scope reviews with bid packages and detailed evaluation of any change that arises. We provide rigorous validation of additional cost - unit prices, labor rates and markups. Pogue Construction will return 100% of contingency remaining at the end of the project.

Scheduling: We begin the Preconstruction process with project completion in mind. We create a Preconstruction Schedule to define objectives and milestones set forth by the City. This schedule begins with the first day of operation and then everything backs up from there.

Our schedule is a way for the entire team -Owner, Architect and Construction Manager – to be held accountable in both the Preconstruction and Construction process:

Preconstruction Schedule - shows Council Approval Process, Design Time, Estimates, Bidding, and all major milestones that need to be reached Construction - Pogue Construction will maintain the Master Critical Path Schedule. We engage our superintendent(s) as early as possible, as they are the one responsible for creating, maintaining and ultimately fulfilling the construction duration.

A four-week look-ahead schedule is created, which is updated weekly in our subcontractor coordination meetings. This allows for engagement with the tradespeople and utilizes their unique problem solving skills to further accelerate the construction schedule as only someone with hands on experience can provide.

Value Engineering: During Value Engineering Pogue Construction conducts a building component analysis, including the following, to determine where we can add value:

- foundation design
- site coordination
- exterior envelope
- roofing
- floor/ceiling finishes
- major mechanical systems

We know that not every system is viable or acceptable for each project, but we have learned that starting with a cost comparison of different systems provides for a meaningful conversation with the Architect and Engineers prior to them allocating resources in design - eliminating major component reduction and redesign.

Pogue Construction utilizes an estimating software called Maxwell Procontractor that allows us to takeoff, price, and print from the same software. This provides efficiencies that the Owner and Architect will benefit in quicker estimates with more accurate historical costs.

When the last set of design documents become available we do a "Scrub List" which utilizes our Field Superintendents and a list of over 350 most specific coordination issues. These issues include matching sanitary pipe sizes on the civil and plumbing drawings, coordinating water and fire piping, making sure the specifications don't have a single source selection and many others.



11. Provide a minimum of three and a maximum of five projects with photos for which your firm has provided/is providing construction management or construction services which are most related to this project.

Please see the project sheets on the following pages.

12. For each of the listed projects, provide the following information: construction cost, current phase of development, estimated completion date, type of construction services provided, owner's contact person and telephone number, and the name and telephone number of the project architect. Please see the project sheets on the following pages.



Project:

JOHN & JUDY GAY LIBRARY

Owner:

City of McKinney Patricia Jackson 972.547.7439

Architect:

Leo A Daly 214.526.1144

Cost:

Orig.\$ 5.5 mil; GMP \$5.5 mil; Final \$5.5 mil

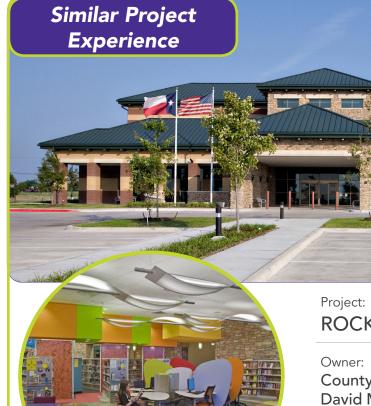
Delivery Method:

CMAR

Completed Date: August 2009







ROCKWALL COUNTY LIBRARY

Rockwall County Library

County of Rockwall David Magness 972.882.2884

Architect:

PSA Dewberry Danelle Wrightson

Cost:

Orig.\$ 9.46 mil; GMP \$ 9.46 mil; Final \$ 9.46 mil

Delivery Method:

CMAR

Completed Date:

June 2008





NEW LIBRARY - SPRING CREEK CAMPUS

Owner:

Collin College **Ed Leathers** 972.881.5142

Architect:

PBK Architects 972.233.1323

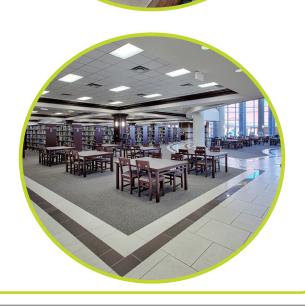
Orig.\$ 18.4 mil; GMP \$184 mil; Final \$18.4 mil

Delivery Method:

CMAR

Completed Date:

June 2011











Project:

MCKINNEY SUPPORT BUILDING

Owner:

City of McKinney Patricia Jackson 972.547.7439

Architect:

Brinkley Sargent Wiginton Architects Stephen Springs 972.960.9970

Cost:

Orig.\$ 7.1 mil; GMP \$ 7.1 mil

Delivery Method:

CMAR

Completion Date:

November 2017



Project:

CITY HALL & LIBRARY

Owner:

City of Melissa Jason Little 972.838.2338

Architect:

BECK

214.303.6200

Cost:

Orig.\$ 8.7 mil; GMP \$8.7 mil; Final \$8.7 mil

Delivery Method:

CMAR

Completed Date:

June 2010

The 42,000 SF City Hall accommodates city government and library.

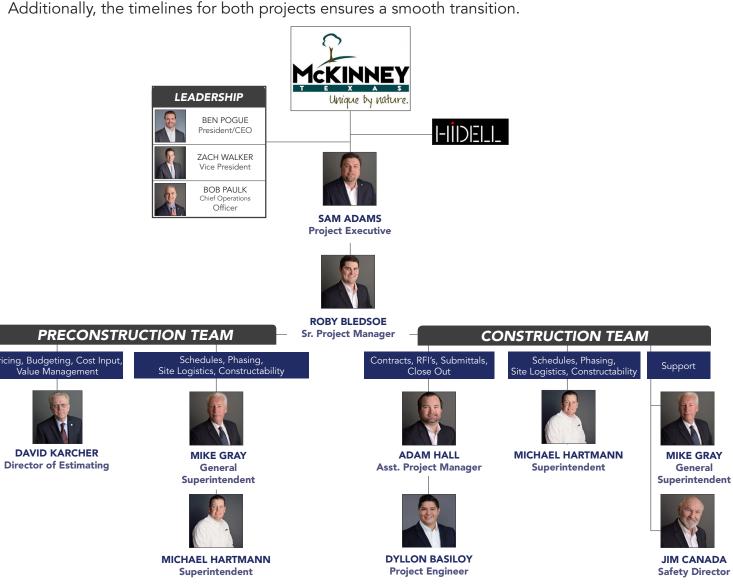
"... you were there every step of the way. From months of cost estimation as architectural plans became more complete, to offering solutions to help bring the cost in line with the budget, to being an advocate for our needs -- you did it all to ensure the citizens of Melissa have a facility we can all be proud of."

Jason Little City Administrator



13. Provide a project organization chart along with resumes of key personnel; Project Manager, Estimator, and Superintendent that shows experience with projects of similar size, complexity and scope.

An organization chart has been included below. Please see personnel resumes on the following pages. The proposed team is ideal for the John and Judy Gay Library Expansion and Renovation Project due to their experience with and familiarity of the McKinney Support Building Project. Additionally, the timelines for both projects ensures a smooth transition.





BEN POGUEPresident & CEO

Ben Pogue was named President of Pogue Construction in 2009 after previously serving as the Vice President of Operations. Ben is a lifelong McKinney resident, working in construction since 2004. His experiences includes construction management, estimating, project management, marketing, and business development.

Ben Pogue collaborates with the Advisory Committee to define and articulate the organization's vision and to develop strategies for achieving this vision. He also develops and monitors strategies for ensuring the long-term financial viability of the organization and develops future leadership within the organization. His skills in marketing and management have been instrumental in the growth of the company. He is involved in all aspects of the company and is continuing the legacy his family built over the past 38 years - building the company on a foundation of quality, fairness and philanthropy. He continues to focus on developing relationships and building success with Pogue's strong core beliefs.





SAM ADAMS

Project Executive

Sam has managed over \$1 billion of construction. He understands the importance of communication, teamwork, and cooperation. As Project Executive, Sam is responsible for the oversight, direction, completion, and financial outcome of all projects. He directs and supervises the work of project administration to establish operational priorities and maintain satisfactory relationships with Owners, Architects, and Subcontractors.

YEARS EXPERIENCE

24 Years Industry

EDUCATION

B.S. Building Construction, Northeast Louisiana University

REFERENCES

Patricia Jackson City of McKinney 972.547.7577

Jim Toney Prosper ISD 972.740.1232

Jim Staley Princeton ISD 214.491.9138

PROJECT EXPERIENCE

Public Safety Building | The City of McKinney McKinney, Texas | 81,027 SF | \$12.6 million|PGAL Inc.

McKinney Support Building | The City of McKinney McKinney, Texas | \$7.1 million | Brinkley Sargent Wiginton

Prosper Town Hall | Town of Prosper Prosper, TX | \$18 million | Randall Scott Architects

New High School, Stadium, Natatorium, & Elementary School | Prosper ISD Prosper, TX | \$250 million | Huckabee

Prosper High School | Prosper ISD Prosper, TX | \$95 million | PBK Architects

Leo Adams Middle School | Northwest ISD Fort Worth, TX | 211,143 SF | \$49 million | PBK Architects

Lancaster West Main and Pleasant Run Elementary | Lancaster ISD Lancaster, TX | 184,085 SF | \$38.2 million | Huckabee

Shepton High School Renovation | Plano ISD Plano, TX | 118,160 SF | \$30 million | VLK Architects

Lorene Rogers Middle School | Prosper ISD Prosper, TX | 159,464 | \$23 million | Huckabee

Princeton High School | Princeton ISD Princeton, TX | \$20,000,000 | SHW Group

Prestwyck Elementary | Prosper ISD McKinney, TX | \$19.2 Million | Huckabee

Elementary #3 & Godwin Elementary Additions | Princeton ISD Princeton, TX | 80,0440 SF | \$13.7 million | Stantec



ROBY BLEDSOE

Sr. Project Manager

Roby joined Pogue Construction in 2010. Roby has worked his way up from Assistant Superintendent after graduating in May of 2010. Roby has been responsible for more than \$100 million in construction since his start at Pogue. His ability to manage multiple site, Owners, and Subcontractors makes him a unique asset to any project he manages.

YEARS EXPERIENCE

6 Years Industry

EDUCATION

B.S. Construction Science, Texas A&M University

REFERENCES

Jim Toney Prosper ISD 972.740.1232

Corey Gilliland McKinney ISD 214.726.2726

Walter Younger Frisco ISD 972-.72.6184

PROJECT EXPERIENCE

McKinney Support Building | The City of McKinney McKinney, Texas | \$7.1 million | Brinkley Sargent Wiginton

Faubion Middle School | McKinney ISD McKinney, TX | 186,163 SF | \$17 million | SHW Architects

Security Vestibules Addition to 20 Sites | McKinney ISD McKinney, TX | 8,000 SF | \$400,000 | Claycomb

Frisco Middle School #15 | Frisco ISD Frisco, TX | 147,289 SF | \$25 million | Corgan

Frisco Middle School #14 | Frisco ISD Frisco, TX | 147,289 SF | \$25 million | Corgan

Vandeventer Middle School | Frisco ISD Frisco, TX | 143,160 SF | \$24 million | Corgan

(Prestwyck) Hughes Elementary | Prosper ISD McKinney, TX | 95,000 SF | \$18.6 Million | Huckabee

Windsong Elementary | Prosper ISD Prosper, TX | 94,000 SF | \$17.8 million | Huckabee

Light Farms Elementary | Prosper ISD McKinney, TX | 94,000 SF | \$17.8 Million | Huckabee

13 Site Renovation | Richardson ISD Richardson, TX | 302,726 SF | \$12 million | Corgan, PBK Architects and SHW

Workman Junior High - Addition & Renovation | Arlington ISD Arlington, TX | 38,226 SF | \$11.9 million | 14 months | BRW

Capital Improvements | Prosper ISD Prosper, TX | \$1.3 million | Huckabee

Professional Development Center | Arlington ISD Arlington, TX | \$700,000 | KAI





YEARS EXPERIENCE
12 Years Industry

EDUCATION

B.S. Arts, Sociology Texas Tech University

REFERENCES

Ernie Smith Bob Tomes – Construction Director/Controller 972-816-9854

Mike MacGregor Hoefer Wysocki – Architect 214-445-4357

ADAM HALL

Assistant Project Manager

Adam will assist with initiating and preparing project start up documents, budgets, schedules, submittals, subcontracts, buyouts, materials and labor. He will track and maintain budgets, cost projections, RFI's and change orders. Adam will Implement Policies and procedures as well as monitor all reports for timeliness and accuracy.

PROJECT EXPERIENCE

McKinney Support Building | The City of McKinney McKinney, Texas | \$7.1 million | Brinkley Sargent Wiginton

Shepton High School Renovation | Plano ISD Plano, TX | 118,160 SF | \$30 million | VLK Architects

Elementary #3 & Godwin Elementary Additions | Princeton ISD Princeton, TX | 80,0440 SF | \$13.7 million | Stantec

TRAXXAS | MJC Interests McKinney, TX | 145,000 SF | \$15.8 | Corgan

Bob Tomes Ford | Bob Tomes McKinney, TX | 55,000 SF | \$6.5 million | McIntosh Architecture



YEARS EXPERIENCE

3 Years Industry

EDUCATION

Business Finance & Marketing Management

REFERENCES

Guy Voiron Voiron Companies 504.258.8248

DYLLON BASILOY

Project Engineer

Dyllon will assist with initiating and preparing project start up documents, budgets, schedules, submittals, subcontracts, buyouts, materials and labor. He will help manage RFI's and change orders.

PROJECT EXPERIENCE

McKinney Support Building | The City of McKinney McKinney, Texas | \$7.1 million | Brinkley Sargent Wiginton

TRAXXAS | MJC Interests McKinney, TX | 145,000 SF | \$15.8 | Corgan

I-School High & Gym| Responsive Education Solutions
Lewisville, TX | 41,000 SF | \$9 million | Wright Group Architects-Planners, PLLC



MICHAEL HARTMANN

Superintendent

Michael will be responsible for supervising and managing construction site activities, coordinating daily subcontractor progress. He will monitor performance to ensure the work is performed correctly and on time. Michael will also monitor quality and safety.

YEARS EXPERIENCE

20 Years Industry

CERTIFICATIONS

OSHA 10 Hour OSHA 30 Hour TEXO SWPPP **DFW SIDA Training** LEED GA **EDA Lead Safety** First Aid/CPR Craft Trained: Forklifts TFXO CSS: PPE, Tools, Signs & Signals, Material Handling, Temporary Electrical, Welding & Cutting, Fire Protection/ Prevention, Scaffolding, Confined Space Entry

REFERENCES

Thanh Ho Sr. Project Executive UTSW Medical Center 214.334.1688

PROJECT EXPERIENCE

McKinney Support Building | The City of McKinney McKinney, Texas | \$7.1 million | Brinkley Sargent Wiginton

Renovations & Controlled Entries - 9 Campuses | Weatherford ISD Weatherford, TX | 17,300 SF | \$21 million | 12 months | Huckabee Associates

Tison Middle School Additions/Renovations | Weatherford ISD Weatherford, TX | 20,000 SF | \$7 million | 18 months | Huckabee & Associates

Dallas Extension Campus | Gateway Church Dallas, TX | \$1 million | Beck

University of North Texas - Upgrades at North & South Entrances Dallas, Texas

Dallas Independent School District - Tom Field Elementary School

Dallas, Texas

Description: Roof replacement on older portions of building; painting of interior common areas; replacement of classroom door hardware; New playground; replacement of interior corridor lighting and ceiling grid; HVAC replacement to include new boiler, chiller, & upgrade to a four pipe system.

U. T. Southwestern Medical Center

Dallas, Texas

Description: New Team Based Student Learning Center. 18,000 SF Finish out to facilitate new cutting edge classrooms and Office space for the Doctors and staff.

DFW International Airport - Terminal A - Finish Out

Description: Project consists of new interior finish out of three gates at terminal A and new jet bridges. New finishes served as the mock up and was the flagship standard for upgrading the remaining terminals throughout the DFW Airport.

Dallas/Fort Worth International Airport (MBJ3) - Terminal B Phase 1

DFW Airport, Texas

Description: Terminal B Flooring work includes ceramic tiles, resilient base and flooring, sheet carpeting, access flooring and foot grilles





Years Experience 40 Years Industry

Education

28 hours of Applied Engineering

18 hours of Construction Science and Solar Energy

References

Donna Washburn Lovejoy ISD 469.667.9176

MIKE GRAY

General Superintendent

Mike Gray's knowledge and expertise in construction have made his years as a superintendent productive. Mike joined Pogue Construction in 1982.

He has proven to be an efficient General Superintendent, who excels in communication and is seasoned in critical path scheduling. His ability to coordinate, attention to detail, and team spirit enable him to work with subcontractors, owners and architects with equal ease and mutual respect.

Project Experience

Rockwall County Library | Rockwall County Rockwall, TX | 59,166 SF | \$12 million | PSA Dewberry

Public Safety Building | The City of McKinney McKinney, Texas | 81,027 SF | \$12.6 million|PGAL Inc.

McKinney Support Building | The City of McKinney McKinney, Texas | \$7.1 million | Brinkley Sargent Wiginton

McKinney North High School Additions/Renovations | McKinney ISD McKinney, TX | 372,786 SF | \$17.2 million | 14 months Stantec Architecture

Collin Central Appraisal District | Collin Central Appraisal District McKinney, TX | SF | \$1.2 million | GSO Architects

VR Eaton High School | Northwest ISD Fort Worth, TX | 555,276 SF | \$95 million | Corgan Associates

Heath High School | Rockwall ISD Rockwall, TX | 289,463 SF | \$44 million | SHW Group

Lancaster West Main and Pleasant Run Elementary | Lancaster ISD Lancaster, TX | 184,085 SF | \$38.2 million | Huckabee

Henderson Middle School | Henderson ISD Henderson, TX | 126,511 SF | \$24.9 million | Claycomb

William Middle School | Rockwall ISD Rockwall, TX | 148,895 SF | \$19 million | STB Architects

Range Elementary | Mesquite ISD Mesquite, TX | 84,000 SF | \$16 million | WRA, Architects, Inc.

Windsong Elementary | Prosper ISD Prosper, TX | 110,000 SF| \$15 million | Huckabee

A+ Academy | A+ Charter Schools Dallas, TX | 65,000 SF | \$11.2 million | Claycomb



Years Experience 30 Years Industry

EDUCATION

AGC - Supervisory Training Programs 2, 5, 9; Construction Safety Specialist, Scheduling and Leadership

CERTIFICATIONS

Certified OSHA Instructor DBO2 Safety Network

ASSOCIATIONS

American Society of Safety Engineers

JIM CANADA

Safety Director

Jim's experience as a construction superintendent helps him translate knowledge of safety and storm water regulation into practical daily use on our jobsites. Jim has completed courses in storm water control and OSHA certification and continues to take classes to further his qualifications. Jim is a current member of the American Society of Safety Engineers. In 2003, Canada began extensive training in OSHA & TCEQ Regulations and has become an invaluable resource to Pogue by remaining current on all regulations and performing regular jobsite inspections. He is now a certified OSHA instructor and is also a part of the DB02 Safety Network.

Project Experience

John & Judy Gay Library | City of McKinney McKinney, TX | 22,717 SF | \$5.5 million | Leo A Daly

Rockwall County Library | Rockwall County Rockwall, TX | 59,166 SF | \$12 million | PSA Dewberry

Spring Creek Campus Library | Collin College Plano, TX | \$18.4 million | PBK Architects

Melissa City Hall & Library | City of Melissa Melissa, TX | \$8.7 million | Beck

Public Safety Building | The City of McKinney McKinney, Texas | 81,027 SF | \$12.6 million|PGAL Inc.

McKinney Support Building | The City of McKinney McKinney, Texas | \$7.1 million | Brinkley Sargent Wiginton

McKinney North High School Additions/Renovations | McKinney ISD McKinney, TX | 372,786 SF | \$17.2 million | 14 months Stantec Architecture

Collin Central Appraisal District | Collin Central Appraisal District McKinney, TX | SF | \$1.2 million | GSO Architects

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Heath High School | Rockwall ISD Rockwall, TX | 289,463 SF | \$44 million | SHW Group

Lancaster West Main and Pleasant Run Elementary | Lancaster ISD Lancaster, TX | 184,085 SF | \$38.2 million | Huckabee

Henderson Middle School | Henderson ISD Henderson, TX | 126,511 SF | \$24.9 million | Claycomb

William Middle School | Rockwall ISD Rockwall, TX | 148,895 SF | \$19 million | STB Architects



14. Provide a proposed project schedule in gantt format chart for the project including major milestone dates.

Please see the Proposed Schedule on the following pages.

During the preconstruction phase, we will coordinate with the City, architect, engineers, and subcontractors to formulate a true construction schedule prior to issuing plans for bid. This will minimize subcontractor uncertainty and ensure we receive the most competitive bids.

15. Describe your company's quality assurance program, what are your company's requirements, and how are they measured? In particular, describe the way your firm maintains quality control during the pre-construction and construction phases.

The best way to assure quality is communication, proactive management and thoroughness throughout the project. We hold an Expectations Meeting to kick off both the Preconstruction phase and the Construction phase to understand both the Owner and Architect's expectations and discuss our own.

Quality projects start with a quality team and a quality design. We work during preconstruction to review details for constructability and potential problems and we work to hire quality subcontractors. Quality is assured during construction by confirming requirements before major trades begin their work and by daily inspections performed by our staff and independent testing services.

The Project Manager, General Superintendent, and Project Superintendent will be responsible for insuring the Quality Control Program is being maintained on a daily basis. They are not only Watchdogs for deviations from the specifications,

but also will insist on the quality of craftsmanship that is expected of all Pogue Construction employees and subcontractors.

Quality Control will include: coordinate and supervise all testing; consult with the Quality Control requirements of the contract; coordinate and supervise all inspections, ensure that Quality Control efforts of subcontractors and suppliers correspond with the overall Quality Control plan; supervise the review and coordination of submittals and approvals of materials, drawings and methods; interpret and evaluate test data, prepare and maintain required documents and reports, and inform the Owner or its Agent of all significant discrepancies with respect to the requirements of the contract; ensure that all discrepancies are resolved.

Non-conforming work is noted on the weekly agenda and corrective action is taken immediately. The Project Manager and Superintendent will handle the quality control and coordination with the Owner's commissioning team.

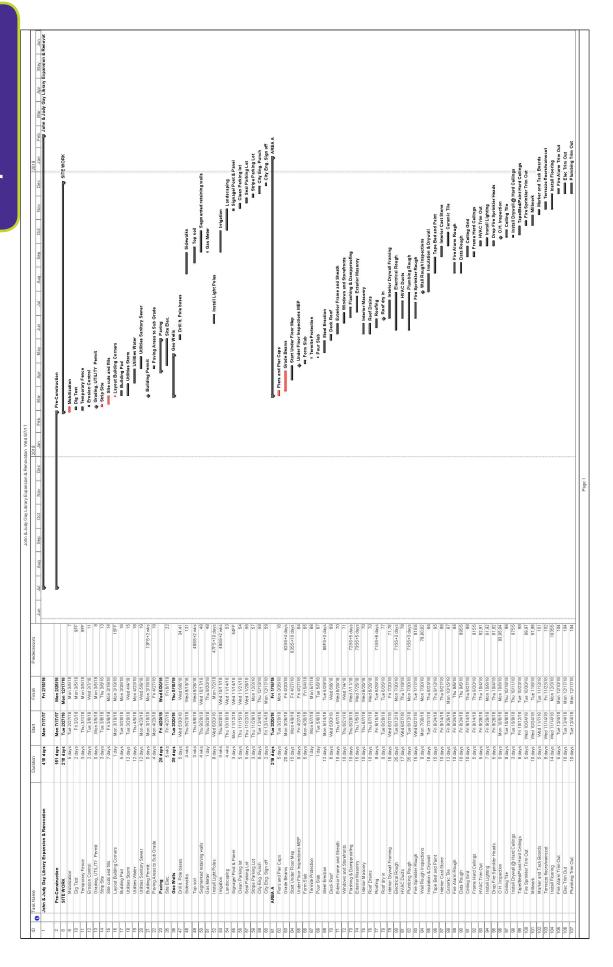
Their work will be assisted by independent testing agencies, subcontractors, local officials, Mike Gray (General Superintendent), and Jim Canada (Safety and Storm Water Director).

We have completed 541 CM-at-Risk projects for 64 different entities – we build relationships with those we serve and get the opportunity to serve them again due to our attention to detail, passion for service and ultimate quality.

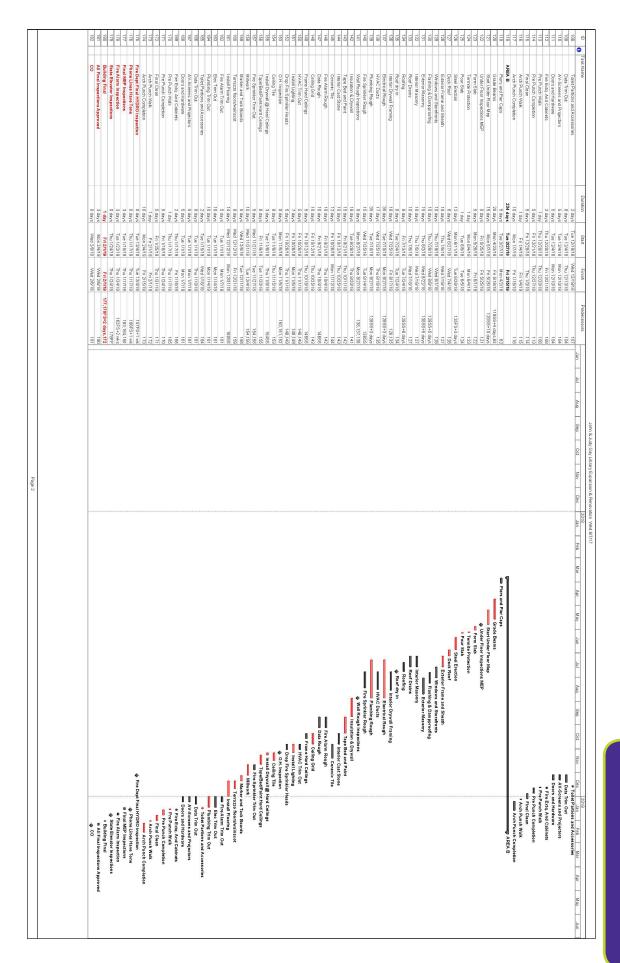
We believe that the best measurement of our quality approach is repeat clients, and we are proud to say that 93% of Pogue's work is from repeat clients.

POGUE CONSTRUCTION CO., LP

Proposed Schedule



Proposed Schedule



REFERENCES

16. Provide customer reference letters from no less than three (3) public entities with which Offeror currently has contracts and / or has previously provided construction management services of equal type and scope within the past 5 years.



Public Library Reference Letter

To Whom It May Concern:

I am pleased to write this positive letter of reference for Pogue Construction Company. Pogue Construction recently completed a two story, 52,000 square foot library building for Rockwall County.

I was the Commissioners Court representative on the project and was in daily contact with Pogue Construction team throughout the entire process. Pogue Construction was awarded the project as Construction Manager at Risk, and they built an exceptional building at a reasonable cost, both on time and under budget.

I was more than pleased with the team that Pogue Construction used on our library project, and those team members are largely responsible for the quality and value we now enjoy in our library.

I endorse Pogue Construction as a Construction Manager at Risk, based on the superior work they have done for the County of Rockwall.

I would be glad to answer any questions that you might have.

Sincerely,

J. David Magness

Rockwall County Commissioner

214-676-3966

Rockwall Historic Courthouse • 101 E. Rusk, Room 202 • Rockwall, Texas 75087 Office 972.882.2884 • Fax 972.882.2887 • dmagness@rockwallcountytexas.com



Public Entity Reference Letter



Prosper Independent School District

605 East Seventh Street Prosper, Texas 75078 (469) 219-2000

Dr. Drew W atkins Superintendent of Schools

Dr. Mike Goddard Assistant Superintendent To whom it may concern:

Pogue Construction has been working for the Prosper Independent School District for several years and has completed multiple projects during that time. Two of the most recent projects are Light Farms Elementary School (2015) and the Prosper High School Build Out (2014). In addition, they built Cynthia Cockrell Elementary in 2012.

Pogue's responsiveness as it relates to warranty items is excellent. Once they receive our warranty request, they work diligently to quickly resolve the issue. I would recommend Pogue's construction team and their warranty services.

Feel free to contact me if you have any questions.

Sincerely,

Pat Spaeth Prosper ISD



Public Entity Reference Letter

March 22, 2016

To Whom It May Concern

Re: Pogue Construction

Dear Sir / Madam

I am happy to write this Letter of Reference for Pogue Construction. Arlington ISD hired Pogue Construction to be one of the district's Construction Manager at Risk contractors to build these 2014 Bond Projects: a junior high classroom addition and a remodel of an elementary school campus. Both are owner occupied and had an aggressive schedule.

During the Pre-construction phase, we worked closely with Zach Walker and his team to estimate the architect's design drawings at multiple points during the development of the drawings. Pogue estimated several design alternatives which assisted us greatly in finalizing the final Scope of Work.

They brought to the table cost, construction material and scheduling options for us to discuss as an Owner/Architect/Contractor team. We received Zach's personal attention and they were very flexible and accommodating. Zach did not hand off the project after construction commenced but continues to monitor the progress of construction. The quality of their work was very good and they did what they said they would do and more.

We would have no hesitation in hiring them again or recommending them to anyone. Their pricing was fair and they maintained good relationships with their subcontractors throughout the job.

Richard A. Flores, A.I.A.

Richard Your

Staff Architect

Plant Services www.aisd.net 1201 Colorado Lane Arlington, Texas 76015 682-867-7611



City of McKinney Projects Reference Letter



JACKSON A&E ASSOCIATES, INC.

Architectural and Engineering Consulting • 2400 Dallas Parkway • Suite 200 • Plano, Texas 75093 • 972-312-9435 • 972-732-9013 • www.jacksonAE.com

January 18, 2010

RE: Reference Letter for:

Pogue Construction
Construction Management Services

To Whom It May Concern:

It has been my pleasure to work with Pogue Construction over the last 5 years in their role as Construction Manager at Risk (CMR) on multiple projects for the City of McKinney, Texas. My firm was engaged by the City of McKinney to provide Owner's Representation and Bond Program Management on a variety of projects, many on which Pogue Construction provided CMR services.

With twenty-five plus years experience in the industry, I have rarely seen construction teams with such efficient and effective communications and astute construction management skills. Projects flowed smoothly from the beginning of construction through the completion of limited punch lists, as well as, through the warranty periods. Project sites were very clean and well organized throughout material deliveries, construction and finish work.

Pogue Construction worked in a cooperative and considerate manner with all parties involved, which I believe contributed significantly to the overall success of the projects. They were integrally involved in the design phases through their preconstruction services and aided the design team by providing periodic cost estimates and constructability reviews to test the design decisions.

New construction projects that have been completed by Pogue for the City of McKinney include an 83,000 square foot Public Safety Facility, three 12,000 to 20,000 square foot Fire Stations and a 20,000 Community Library. With specialized facilities and significant project complexities, Pogue delivered each of these projects on time and under budget. The various project teams executed their roles with great focus and dedication to the City's quality and operational efficiency goals.

For any organization pursuing a construction project, I would highly recommend the consideration of Pogue Construction for the position of Construction Manager. I hope to have the opportunity to work with them again on future projects.

Sincerely,

Jackson A&E Associates, Inc.

Patricia L. Jackson, PE

President

PROPOSAL FORM RFP for RFQ 17-60RFQ

FIRM:	Pogue Construction Company, LP					
ADDRESS:	1512 Bray Central Drive, #300					
	McKinney, TX	McKinney, TX 75069				
PRIMARY C	ONTACT NAME:	Ben Pogu	ue			
	TITLE:	Ben Pogue	, LC, General Partner			
	SIGNATURE:					
	EMAIL:	proposals	@pogueconstruction.com			
	office phone: CELL PHONE: Proposais@pogueconstruct 972.529.9401 972.658.1853		9401			
	CELL PHONE:	972.658.1853				
	DENTIFICATION:	JOHN & JUI RENOVATIO	DY GAY LIBRARY EXPANSION AND N PROJECT			
PROJ	ECT NUMBER:	LI1609				
PRICING:						
Proposed Pre	construction Services F (Lump Sum with desc		\$15,000			
Proposed Cor	nstruction Services Fee (% of the Construction		3.25 %			
Additional Fee	es, if any, received fron (% of the Subcontract		0%			
	ministrative Fees, if any lited to, data processing (% of the Construction	g, accounting, e	etc. 0%			
Project Sched	(Number of Months)		15 months			
Please include	(Number of Months) e additional lines as ne	eded for the ite				

Please list all General Conditions items Items not listed are to be considered to be "Cost of Work" items Include additional lines as needed

GENERAL CONDITIONS

GENERAL CONDITIONS Include additional lines as r			Il lines as nee	ded		
DESCRIPTION	QUANTITY	UNIT	U	NIT COST	1	EXTENDED COST
PROJECT STAFF	N NEVELON		300000			
Project Executive	1.5	Months	\$	18,151	\$	27,807
		Months	\$	13,262	\$	50,793
Project Manager (SENIOR)		Months	\$	9,823	\$	
Project Manager		Months			\$	75,24 ⁴ 61,196
Assistant Project Manager			\$	7,989	\$	
Project Coodrinator		Months		6,746	_	15,502
Project Superintendent	15	Months	\$	11,995	\$	183,756
Assistant Superintendent					\$	
Field Engineer					\$	
Foreman (non-working)			.		\$	
Safety Manager		Months	\$	9,448	\$	3,784
Quality Control Manager	1	Months	\$	63,517	\$	25,43!
Project Scheduler					\$:28
Project Controls / Layout					\$	170
Project Accountant					\$	(4)
Project Administrative					\$	3
TEMPORARY FACILITIES		Harris III		l Park		regular statement
Project Office Trailer-Setup/Removal	2	Lump Sum	\$	510	\$	1,020
Project Office Trailer	15	Months	\$	766	\$	11,490
Temporary Toilets	15	Months	\$	432	\$	6,480
Temporary Fencing	500	Linear Feet	\$	3	\$	1,713
Staging Area						TBD @ GMI
Project Sign & Signage	15	Months	\$	127	\$	1,908
SAFETY		RELIE	A PIER			Marin R
Barricades	100	Linear Feet	\$	6	\$	612
Perimeter Protection						TBD @ GMF
Protect Floor Openings	1	Lump Sum			\$	2,000
Fire Extinguishers / Fire Protection	1	Lump Sum	\$	270	\$	270
First Aid Supplies	1	Lump Sum	\$	304	\$	304
Safety Netting		Lump Sum	\$	304	\$	304
UTILITIES	Local Ring			30 Y 50	100	
Temporary Power Setup	15	Months	\$	204	\$	3,064
Temporary Power						Use Existing
Temporary Water Setup						Use Existing
Temporary Water						Use Existing
Temporary Sanitary Sewer Setup						Use Existing
Temporary Sanitary Sewer						Use Existing
Data / Communications / AV Setup						Use Existing
Data / Communications Service	15	Months	\$	133	\$	1,993
Cellular Phones	13			133	Υ	Included in Salaries

Please list all General Conditions items Items not listed are to be considered to be "Cost of Work" items

GENERAL CONDITIONS

Include additional lines as needed

DESCRIPTION	QUANTITY	UNIT	UN	IIT COST		EXTENDED COST
TEMPORARY SERVICES	Your XXX	Refiger to	15	10 m . 13	M	
Ice, cups, water, coffee, etc.	15	Months	\$	73	\$	1,097
Janitor Services						Included in Trailer
Office Furnishings						Included in Trailer
Office Equipment	1	Lump Sum	\$	2,245	\$	2,245
Computers	1	Lump Sum	\$	1,125	\$	1,125
Audio / Visual Equipment						Included in Trailer
Printers	1	Lump Sum	\$	1,687	\$	1,687
Copier / Fax						Included in Printers
Postage / Delivery	15	Months	\$	73	\$	1,097
Printing / Reproduction					\$	3 9
Photos / Aerials					\$	540
Walk and Street Rental					\$	
Record Drawings / O&M Manuals	1	Lump Sum	\$	4,539	\$	4,539
Surveying	1	Lump Sum	\$	2,550	\$	2,550
Project Ceremonies					\$:@X
GENERAL TRASH REMOVAL	A North Ann					Marine Marine
Clean Up Crew (number of men)						Cost of Wor
Dumpster (loads per week)						Cost of Wor
Dumping Fees (note locations)						Cost of Wor
EQUIPMENT RENTAL / PURCHASE		THE RESERVE				
Water Pump & Hoses					\$	\$
Skid Steer					\$	<u>.</u>
Fork Lift					\$	¥
Crane					\$	20
Misc. Small Tools					\$:40
Equipment - Fuel & Maintenance	15	Months	\$	60	\$	898
Vehicles - Automobiles / Trucks	15	Months	\$	1,752	\$	26,277
Vehicles - Maintenance / Other Costs					\$	*
Vehicles - Fuel					\$	
INSURANCE AND BONDS		A1 2 10	8 K	- 2 (2)		
Insurance	1	Lump Sum	\$	23,860	\$	23,860
Bonds						TBD @GMF
Subguard Insurance, if any						TBD @GMF
Payment & Performance Bond	1	Lump Sum	\$	78,260	\$	78,260
TOTAL GENERAL CONDITIONS	may.			. The	5	618,310