

# McKinney Technology Center

“Bringing innovative office solutions to organizations ranging from young entrepreneurs to small enterprises...”



VAZATA



Our Story

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# History of the McKinney Technology Center

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Purchased building in December  
2016 for \$5.15M

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Added \$1M in Capex in Data  
Center/Office/City Requirements

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Commitment to quality and  
continued operational success

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Cash flow positive

# MTC and McKinney



- Leverage MTC resources to attract young entrepreneurs and small businesses to McKinney
- Leverage MTC as a retention resource to ensure growing organizations have the resources they need
- Leverage MTC to attract large enterprises to “drop anchor” in McKinney

## Key Goals

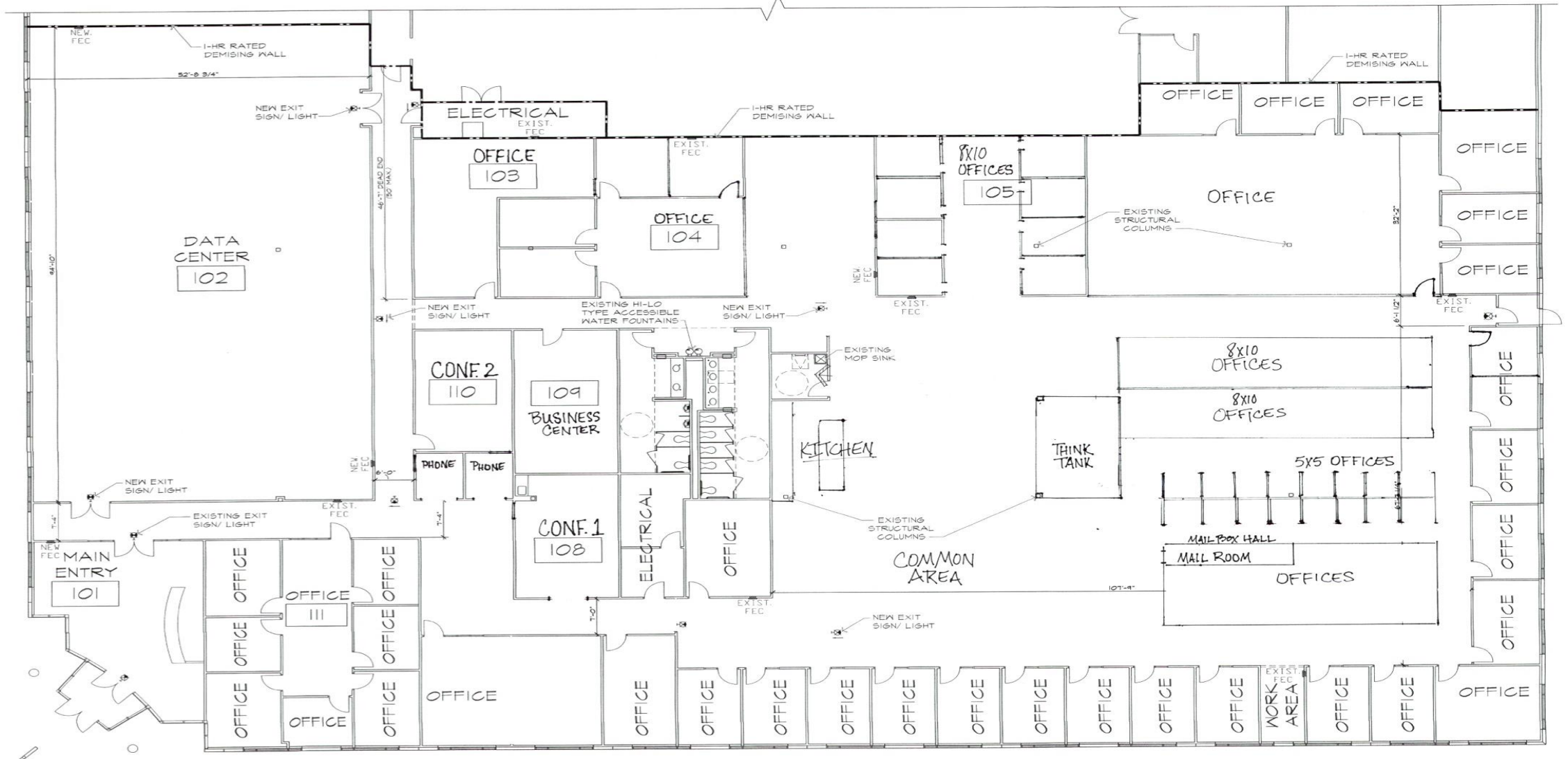
- Create attractive and secure high tech multi tenant facility
- Create incentive monthly plans (something at every level)
- Encourage internal growth options
- Create “intermingling” growth options
- Continue to offer new technology solutions to all tenants
- Continue on healthy sustainable growth path



## Jobs, Jobs, Jobs - Space?

- Must have space to enable job creation
- High paying jobs - \$100K +
- IT, IoT, Dev/Ops, AI
- In 2015 Collin County had a county "technology center" that had 213 jobs with an average salary of \$108,011
- Intimately familiar with technology companies with average salaries in excess of \$150,000
- MTC will be more than just Jobs....(enabler of jobs, sustainability of resources)

# McKinney Technology Center



# Fishers, Indiana IOT Lab

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*“For a long time, IoT technology has been expensive and difficult to create. The capital needed to buy the equipment created a barrier for innovative entrepreneurs and small companies with big ideas. We were determined to find a way to give small agile teams and innovators the resources to make their ideas come to life. IoT Labs offers pioneers in IoT technology those resources in one collaborative environment”*

**-John McDonald, CEO**



# Interior Space





# Casual Meeting Spaces

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Interior Space





## Conference Rooms and Private Phone Booths

## Pricing Options

- Entry Level (Multi tenant Desk) - \$250
- Private Desk in Cubby - \$400
- Private Office - \$550
- Private Office w/Window - \$700
- Small Business Options - \$1,500 - \$7,500
  
- All Tenants have access to shared spaces (Front entry, kitchen, restrooms, conference rooms, think tanks, video conferencing, data center, etc....)

## 3 Separate Contractors....3 Separate Bids

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- Maverick Builders, Inc
- Classic Designs, LLC
- George C. Fuller

Demo/New Ceiling	110,155
Floors/Demo Carpet/Concrete Stain	55,861
Paint, Texture, Sheetrock repairs	75,000
Buildout of Kitchen	52,000
Electrical/lighting	190,000
HVAC Adjustments	53,120
Artwork	38,300
Office Furniture	100,000
Audio Visual Room	52,350
Update Restrooms	32,400
New Window Blinds/Treatments	15,000
Interior moveable wall systems	298,610
Adjust sprinkler per city code	25,000
Architectural/permits/contractor fee/dumpsters, etc	150,000
Total	<b>\$1,247,796</b>



Thank you!