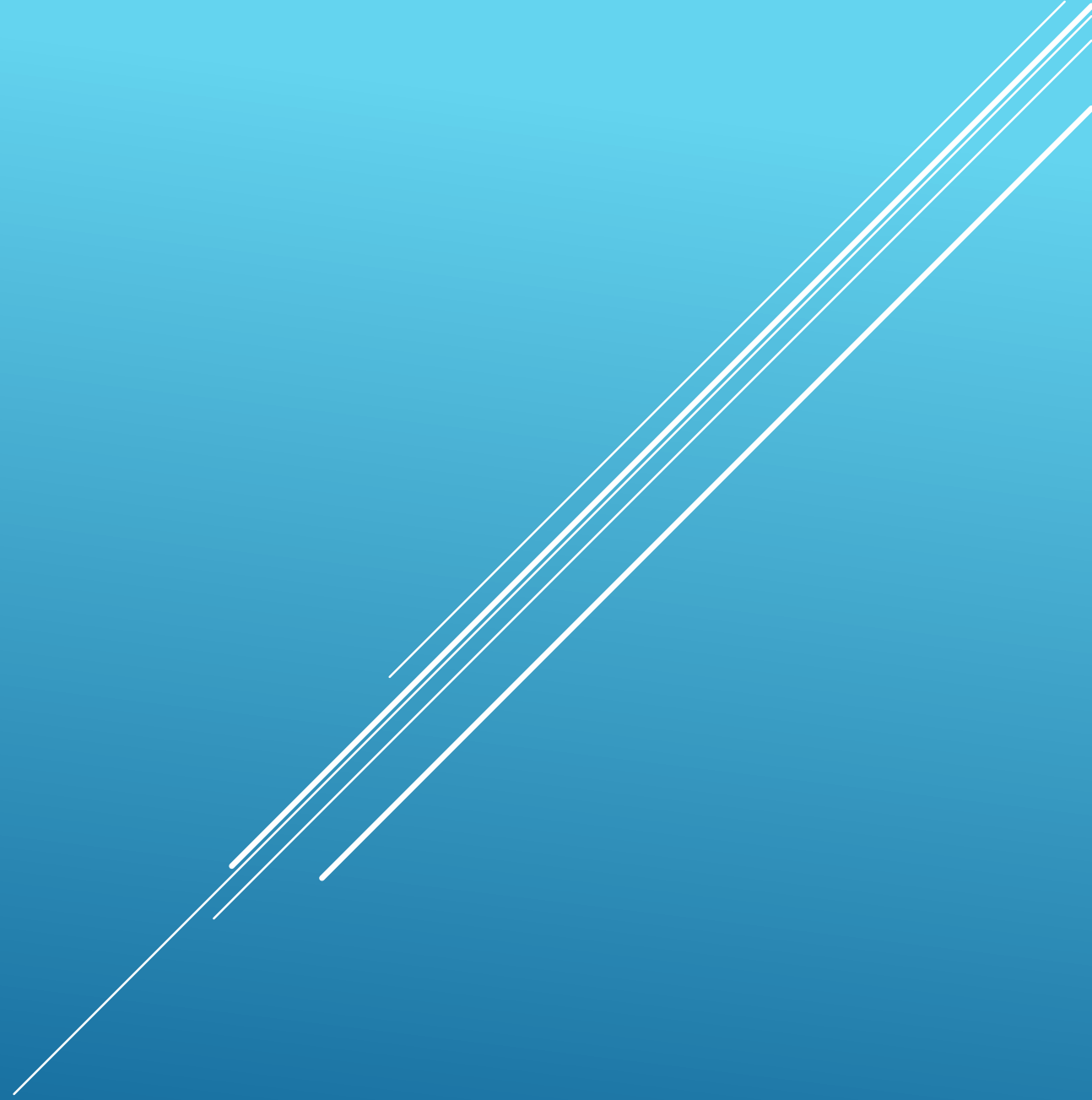




CHANGES TO AIRPORT RATES & CHARGES





ELIMINATION OF PULL-OUT & PUSH-BACK SERVICE FEE

Fee Description	Old Fee	New Fee
Pull-Out/Push-Back, per service	\$10	\$0
T-hangar Pull-Out/Push-Back, per month	\$30	\$0
Unlimited Pull-Outs/Push-Backs, per month	\$150	\$0



UPDATE FBO FACILITY FEES – CHANGES HIGHLIGHTED

Aircraft Type	Old Min. Gallons	*NEW Min. Gallons	Old Facility Fee	*NEW Facility Fee
Transport	1,000	1,000	\$1,200	\$1,200
Large Jet	350	350	\$400	\$400
Med. Jet	200	200	\$250	\$250
Small Jet	150	100	\$200	\$150
Heavy Turbo.	75	75	\$75	\$100
Light Turbo.	50	50	\$55	\$55
Twin Piston	25	25	\$40	\$40
Single Piston	5	5	\$10	\$10



FUEL VOLUME DISCOUNT PROGRAM CHANGES

Current Tier	Markup Discount	NEW Tier	New Markup Discount
0 – 9,999	0%	0 – 4,999	0%
10,000 – 29,999	15%	5,000 – 9,999	5%
30,000 – 49,999	25%	10,000 – 19,999	15%
50,000 – 74,999	30%	20,000 – 29,999	20%
75,000 – 99,999	35%	30,000 – 39,999	25%
100,000+	55%	40,000 – 49,999	30%
		50,000 – 59,999	35%
		60,000 – 74,999	40%
		75,000 – 99,999	45%
		100,000+	Negotiable



ELIMINATION OF FIXED PRICING FOR FACILITY RENTS

Fee Description	Old Fixed Price	New Rates
B-Hangar (maintenance)	\$5,000	Negotiable based on Market Rates
C-Hangar (Avionics)	\$6,000	Negotiable based on Market Rates

ESTABLISH RANGE OF RATES FOR GROUND LEASE AND COMMUNITY HANGARS

Fee Description	Old Fixed Price	New Rates
Long-term Land Lease	Negotiable	\$0.45 - \$0.65 per sf per month
Airport Community Hangars	\$0.70 per sf	\$0.70 - \$0.85 per sf per month



UPDATE FOR T HANGAR RATES

Fee Description	Current Monthly Rate	New Monthly Rates
39 Foot T Hangar	\$398	\$410
50 Foot T Hangar	\$585	\$600
60 Foot T Hangar	\$650	\$675
60 Foot Box Hangars	\$1,000	\$1,050
T Hangar End Cap	\$150	\$150 - \$350



UPDATE FOR TIE DOWN RATES

Fee Description	Current Monthly Rate	New Monthly Rates
Single Engine	\$80	\$95
Twin Engine/Turbo Prop	\$150	\$180
Jet Aircraft	Negotiable	Negotiable