

## **MCKINNEY ECONOMIC DEVELOPMENT CORPORATION JOINT MEETING**

**NOVEMBER 5, 2018**

The McKinney Economic Development Corporation, City of McKinney City Council and the Community Development Corporation met in joint session in the Council Chambers, 222 N. Tennessee Street, McKinney, Texas, on November 5, 2018 at 1:30 pm.

MEDC Board Present: Chairman Jason Burress, Vice Chairman Paul Merritt, Secretary/Treasurer Brian Loughmiller, Patrick Cloutier, Kenneth Sipiora, Joe Minissale and Michael Jones.

Council Present: Mayor George Fuller, Mayor Pro Tem Tracy Rath, and Council Members Chuck Branch, Charlie Philips, La'Shadian Shemwell, and Scott Elliott,

MCDC Board Members Present: Kurt Kuehn, Rick Glew, David Clarke, Mary Barnes-Tilley, Angela Richardson-Woods, Jackie Brewer,

Absent: Council Member Rainey Rogers, MCDC Board Member Kathryn McGill

Staff Present: City Manager Paul Grimes, MCVB Executive Director Dee-dee Guerra, City Secretary Empress Drane, MEDC Attorney Mark Houser, Assistant City Manager Barry Shelton, Executive Director of Development Services Michael Quint, Development Services Manager Brandon Opiela, and Housing and Community Development Manager Janay Ticken.

Mayor Fuller called the City Council meeting to order at 1:30 pm after determining a quorum present.

Chairman Burress called the McKinney Economic Development Corporation (MEDC) meeting to order at 1:30 pm after determining a quorum present.

Chairman Kuehn called the McKinney Community Development Corporation (MCDC) meeting to order at 1:31 pm after determining a quorum present.

**18-933** Mayor Fuller called for Southgate Development Status and 2018-19 Marketing Initiatives, Presented by KDC. Bill Guthrey, Presenter, was called to speak. Mr. Guthrey discussed the key partners working together on the Southgate project including the MEDC, MCDC, KDC, and Shaw Realty. Mr. Guthrey asked Frank Mihalopoulos to come up and speak about ATR Corinth. Mr. Mihalopoulos noted that while Southgate is a great

mixed use property, they have been waiting for a big corporate or relocation announcement to be the catalyst for the project. Mr. Mihalopoulos stated they are marketing the product and have contacted hundreds of prospects from brokers to tenants. Robert Shaw with Columbus Reality was called to speak. Mr. Shaw reiterated that KDC is the right partnership for Southgate. Mr. Shaw feels confident KDC is exposing the property. Colin Fitzgibbons with KDC Marketing was called upon to review the intent on the master planning. Mr. Guthrey stepped back in as speaker. Mr. Guthrey noted based on the desirable location, partnership with the city, and great school districts, this will be a site Corporate America will find desirable. Mr. Guthrey affirmed Southgate has KDCs full attention.

Mayor Fuller recessed the meeting into Executive Session at 2:10. In Accordance with the Texas Government Code: A. Section 551.071(2) Consultations with Attorney on any Work Session, Special Session, or Regular Session agenda item requiring confidential attorney/client advice necessitated by the deliberation or discussion of said items (as needed) B. Section 551.087. Deliberation Regarding Economic Development Matters - Project Southgate.

Chairman Burress recessed the meeting into Executive Session at 2:11. In Accordance with the Texas Government Code: A. Section 551.071(2) Consultations with Attorney on any Work Session, Special Session, or Regular Session agenda item requiring confidential attorney/client advice necessitated by the deliberation or discussion of said items (as needed) B. Section 551.087. Deliberation Regarding Economic Development Matters - Project Southgate.

Chairman Kuehn recessed the meeting into Executive Session at 2:11. In Accordance with the Texas Government Code: A. Section 551.071(2) Consultations with Attorney on any Work Session, Special Session, or Regular Session agenda item requiring confidential attorney/client advice necessitated by the deliberation or discussion of said items (as needed) B. Section 551.087. Deliberation Regarding Economic Development Matters - Project Southgate.

Council unanimously approved the motion by Mayor Fuller, seconded by Council member Elliott, to adjourn. Mayor Fuller adjourned the meeting at 4:05 pm.

Board members unanimously approved the motion by Chairman Kuehn, seconded by Board Member Clark, to adjourn. Chairman Kuehn adjourned the meeting at 4:05 pm.

Board members unanimously approved the motion by Board Member Sipiora, seconded by Vice Chairman Merritt, to adjourn. Chairman Burress adjourned the meeting at 4:05 pm.

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GEORGE C. FULLER  
Mayor

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JASON BURRESS  
MEDC Chairman

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KURT KUEHN  
MCDC Chairman

ATTEST:

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EMPRESS DRANE  
City Secretary