## **McKinney Convention & Visitors Bureau**

Summary Operating Statement April 2019 (58% of FY Complete)

							Monthly Comparison					YTD Comparison		
Revenues	FY19 Budget	Month Actu	•	YTD Actual	Remaining Budget	Budget Received		Monthly Budget	-	Monthly Variance	YT	D Budget		Variance
Transfers from Hotel/Motel Fund* Interest Income Rents and Royalties MCVB Store Revenue	\$ 712,000 300 4,260 500	\$ 59	9,333 29 355	\$ 415,333 115 2,485 1	\$ 296,667 185 1,775 499	58.3% 38.5% 58.3% 0.1%	\$	59,333 25 355 42	\$	(0) 4 - (42)	\$	415,333 175 2,485 292	\$	(0) (60) - (291)
Total Revenues	\$ 717,060	\$ 59	,718	\$ 417,934	\$ 299,126	58.3%	\$	59,755	\$	(37)	\$	418,285	\$	(351)
Expenses	FY19 Budget	Month Actu	•	YTD Actual	Remaining Budget	Budget Spent		Monthly Budget		Monthly Variance	YT	D Budget	YTD	Variance
MCVB Operations														
Personnel Expense Supplies Expense Maintenance Expense Services/Sundry Expense	\$ 414,204 6,420 - 318,444		3,018 736 - 3,299	\$ 239,567 2,840 - 163,678	\$ 174,637 3,580 - 154,766	57.8% 44.2% - 51.4%	\$	34,517 535 - 26,537	\$	(8,501) (201) - 13,238	\$	241,619 3,745 - 185,759	\$	2,052 905 - 22,081
Transfer to Risk Fund	1,922	10	160	1,121	801	58.3%		160		-		1,121		-
Total Expenses	\$ 740,990	\$ 57	,213	\$ 407,206	\$ 333,784	55%	\$	61,749	\$	4,536	\$	432,244	\$	25,038
Net	\$ (23,930)	\$ 2	,504	\$ 10,728			\$	(1,994)	\$	4,498	\$	(13,959)	\$	24,687
FY19 Beginning Fund Balance	\$ 62,066													

717,060 (740,990)

\$ 38,136

Add FY19 Budgeted Revenue

Less FY19 Budgeted Expenses FY19 Projected Ending Fund Balance

<sup>\*</sup>Hotel/Motel monthly transfers are based on budget of \$712,000 divided by 12 months.

# **McKinney Convention & Visitors Bureau**

## Balance Sheet

April 2019								
Assets Cash and Cash Equivalents Accounts Receivable Security Deposits Deferred Charges - Prepaid Items	\$	69,432 - 3,800 -						
Total Assets	\$	73,232						
Liabilities Vouchers Payable Accounts Payable	\$	438						
Total Liabilities	\$	438						
Fund Equity Reserve for Encumbrances Reserve for Prepaids Unreserved	\$	25,678 21,574 25,543						
Total Fund Equity	\$	72,794						
Total Liabilities and Equity	\$	73,232						

## **City of McKinney**

### Hotel Occupancy Tax Revenue April 2019

7,011, 2017											
Month Received	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019 **	Difference to FY 2018	Variance to FY 2018		Number of VRBO/B & B
Oct	\$48,178	\$56,371	\$64,057	\$116,320	\$138,405	\$149,284	\$130,510	(\$18,775)	-12.58%	17	14
Nov	53,586	62,977	69,433	121,725	147,064	156,251	142,172	(\$14,079)	-9.57%	18	7
Dec	48,111	53,880	64,494	104,470	129,720	147,271	142,413	(\$4,857)	-3.74%	18	7
Jan	45,567	60,059	59,432	104,033	120,091	122,005	126,654	\$4,650	3.87%	18	13
Feb	45,772	58,819	59,241	103,954	120,551	129,447	120,334	(\$9,113)	-7.56%	18	9
Mar	43,983	57,205	54,793	97,581	108,562	124,511	121,270	(\$3,241)	-2.99%	17	9
Apr	50,019	71,335	77,735	137,503	140,633	136,879	143,849	\$6,970	4.96%	17	14
May	47,055	69,244	89,953	156,015	160,466	145,073					
Jun	50,234	73,039	85,809	146,015	150,140	148,142					
Jul	67,720	75,506	115,036	162,294	159,734	160,946					
Aug	60,893	73,777	115,619	153,021	191,804	157,448					
Sep	55,858	70,616	110,410	129,778	133,398	132,008					
Total	\$616,977	\$782,828	\$966,013	\$1,532,709	\$1,700,567	\$1,709,265	\$927,202				
YTD	\$335,217	\$420,645	\$449,185	\$785,586	\$905,026	\$965,648	\$927,202	(\$38,446)	-3.98%		

<sup>\*\*</sup> This is total amount paid to the city, excluding outstanding receivables.

Reporting will be a month behind. (Hotel tax due date is after month end close)

