

CITY OF MCKINNEY, BUDGET FY 2019-2020 LINE ITEM DETAIL

Account Number	Description / Itemization	Actual FY 16-17	Actual FY 17-18	Original FY 18-19	Y-T-D 6/25/19	Proposed FY 19-20	% of Budget
MCKINNEY ECONOMIC DEVELOPMENT CORPORATION							
Economic Development Revenues							
059-0000-313-1001	Sales Taxes	12,590,081	13,466,103	14,255,971	10,406,622	14,885,247	98.7%
059-0000-361-1000	Interest Income	306,978	226,808	120,000	253,131	200,000	1.3%
059-0000-369-1001	Other Income	0	(20)	0	0	0	
059-0000-369-1004	Prior Years Expense	0	500	0	0	0	
059-0000-392-2000	Sale of Land	4,300	0	0	434,295	0	
059-0000-393-1000	Bond Proceeds	0	20,110,000	0	0	0	
TOTAL-Rev	MEDC Revenue Total	12,901,359	33,803,392	14,375,971	11,094,048	15,085,247	
MEDC Revenues							
1255 MEDC Economic Development							
059-1255-461-8003	Full-Time	625,814	901,329	1,050,030	510,544	1,110,871	7.4%
059-1255-461-8005	Part-Time	4,466	16,122	24,087	7,926	24,320	0.2%
059-1255-461-8006	Car Allowance	9,000	10,500	9,000	12,000	18,000	0.1%
059-1255-461-8007	Incentive Pay	0	1,902	0	4,473	0	0.0%
059-1255-461-8008	Payroll Allowances	4,400	4,100	6,000	2,800	5,400	0.0%
	Continuation:						
	<u>Cell Phone Allowances</u>						
	MEDC President 1,200						
	MEDC Vice President 1,200						
	Director of BREP & Emerging Technology 1,200						
	Senior Vice President 1,200						
	Economic Project Manager 600						
	5,400						
059-1255-461-8011	Longevity / Stability	1,076	1,228	1,788	1,165	1,765	0.0%
059-1255-461-8019	Bilingual Pay	600	600	600	400	600	0.0%
059-1255-461-8020	FICA	45,191	60,787	83,500	37,940	88,813	0.6%
059-1255-461-8021	TMRS	98,705	142,172	164,997	81,309	173,680	1.2%
059-1255-461-8022	Health Benefits Fee	95,809	103,012	147,160	110,370	147,160	1.0%
059-1255-461-8024	Wellness Program Fee	2,100	4,200	6,000	6,000	6,000	0.0%
059-1255-461-8070	Unemployment Compensation	0	1,169	0	0	0	0.0%
Subtotal: Personnel		887,160	1,247,121	1,493,162	774,928	1,576,609	10.5%
059-1255-463-8101	Operational Supplies	6,909	11,056	8,000	8,244	8,000	0.1%
059-1255-463-8103	Food (non-travel)	12,800	17,568	17,000	20,688	20,000	0.1%
059-1255-463-8106	Non-Capital Equipment	6,080	16,155	6,000	10,585	6,000	0.0%
059-1255-463-8140	Technology Equipment	1,657	5,679	11,000	11,736	18,000	0.1%
Subtotal: Supplies		27,447	50,458	42,000	51,253	52,000	0.3%
059-1255-463-8301	Building Maintenance	0	0	2,000	0	2,000	0.0%
059-1255-463-8420	Maintenance-Computer Software	0	8,956	3,000	649	3,000	0.0%
Subtotal: Maintenance		0	8,956	5,000	649	5,000	0.0%
059-1255-463-8501	Utilities - Communications	3,356	3,232	7,000	3,676	12,000	0.1%
	Continuation:						

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059-1255-463-8503	Phone/cable/internet/wireless (TWC)	12,000						
059-1255-463-8504	Insurance Premiums		78	0	0	0	0	0.0%
059-1255-463-8505	Office Rental		64,648	79,652	90,000	66,977	92,000	0.6%
059-1255-463-8506	Postage / Shipping Services		356	524	700	634	700	0.0%
059-1255-463-8506	Travel / Training / Mileage		77,536	37,487	160,000	80,763	256,000	1.7%
	Continuation:							
	Mileage	10,000						
	Training	20,000						
	Travel International							
	Asia Missions (China, Japan, Korea)	50,000						
	European Missions	32,500						
	Smart City Conference (Spain)	8,500						
	Web Summit (Portugal)	12,500						
	Collision (Toronto)	7,500						
	Travel Domestic							
	Esports	25,000						
	Team Texas Road Shows	20,000						
	Economix	4,000						
	SelectUSA	4,000						
	Tx Economic Development Council	20,000						
	North Tx Commercial Realtors	4,000						
	International Economic Dev Council	5,000						
	Commercial Real Estate Women Network	3,000						
	Consultant Connect	21,000						
	Unidentified Opportunities	9,000						
		256,000						
059-1255-463-8508	Utilities - Electric		4,465	7,857	7,500	3,658	7,500	0.0%
059-1255-463-8511	Dues / Subscriptions / Licenses		45,926	39,731	43,000	48,683	50,000	0.3%
	Continuation:							
	Publications	1,000						
	Texas One	25,000						
	IEDC	5,250						
	Other (Team Texas, DRC, NTCAR, etc.)	18,750						
		50,000						
059-1255-463-8513	Web Software Service		4,632	1,373	40,000	15,424	24,000	0.2%
	Continuation:							
	CoStar	16,470						
	Impact	4,100						
	Misc.	3,430						
		24,000						
059-1255-463-8515	Rental Fee (Equipment)		6,118	5,971	10,000	3,805	7,000	0.0%
059-1255-463-8516	Professional / Contracted Services		147,443	90,989	130,000	71,077	100,000	0.7%

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059-1255-463-8520	Continuation:						
	Operational surveys, appraisals, engineering 50,000						
	Property Maintenance 30,000						
	Foliage Services 3,000						
	CBRE Inc. 7,500						
	Search Consultants 9,500						
	100,000						
	Marketing / Promotional	147,376	142,985	310,000	290,246	313,000	2.1%
	Continuation:						
	<u>Promotional</u>						
	International Marketing Materials 5,000						
	Employer Appreciation Event 10,000						
	FAM Tour 8,000						
	Sponsorships (Bisnow, DRC, CREW, etc.) 40,000						
	McKinney Chamber 25,000						
	Promotional Collateral 8,000						
	<u>Advertising</u>						
	General Marketing Materials 6,000						
	Centipede Digital 211,000						
	313,000						
059-1255-463-8528	Recruitment Service <i>Moved to 8516</i>	509	32,155	0	0	0	0.0%
059-1255-463-8538	Temporary Personnel Services	19,450	12,267	16,800	13,410	16,800	0.1%
059-1255-463-8539	Legal Fees	87,315	170,433	150,000	144,725	250,000	1.7%
059-1255-463-8595	Technology Replacement Fee	5,219	5,219	5,410	3,608	5,410	0.0%
Subtotal: Services/Sundry		614,426	629,874	970,410	746,686	1,134,410	7.5%
059-1255-466-9230	Technology Capital Equipment	0	0	0	0	0	0.0%
Subtotal: Capital		0	0	0	0		
1255 Economic Development Total		1,529,033	1,936,409	2,510,572	1,573,516	2,768,019	
1257 MEDC Projects							
059-1257-463-8516	Professional / Contracted Services	2,700	0	110,000	0	0	0.0%
059-1257-463-8539	Legal Fees	16,828	0	70,000	134	0	0.0%
059-1257-463-8660	Economic Incentives	720,915	5,286,402	7,368,550	2,546,239	7,850,000	52.2%
Subtotal: Services/Sundry		740,443	5,286,402	7,548,550	2,546,373	7,850,000	52.2%
059-1257-466-9001	Land Acquisition / ROW	1,100,000	52,253,692	0	0	0	
Subtotal: Capital		1,100,000	52,253,692	0	0	0	
1257 Projects Total		1,840,443	57,540,094	7,548,550	2,546,373	7,850,000	
9999 MEDC Non-Departmental							
059-9999-463-8516	Professional / Contracted Services	290,000	269,000	450,000	337,500	450,000	3.0%
059-9999-463-8549	Continuation:						
	General & Administrative Fee to GF 450,000						
	Bond Issuance Costs	54,792	115,033	0	0	0	0.0%
059-9999-463-8815	Transfer to Risk/Insurance Fund <i>WC/Liab Ins</i>	1,708	1,708	10,211	7,658	10,211	0.1%

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059-9999-463-8845	Transfer to MEDC I&S Fund	2,405,887	2,307,118	4,761,145	3,570,859	3,950,889	26.3%
	Continuation:						
	2011 Sales Tax-Exempt (Airport Runway Re 640,213						
	2016 Sales Tax Refunding Taxable (Land Ac 866,886						
	2018 Sales Tax Taxable (Land Acquisition) 2,443,790						
	3,950,889						
Subtotal: Services/Sundry		2,752,387	2,692,859	5,221,356	3,916,017	4,411,100	29.4%
9999 MEDC Non-Departmental Total		2,752,387	2,692,859	5,221,356	3,916,017	4,411,100	
TOTAL-Exp	MEDC Total Expenditures	6,121,863	62,169,362	15,280,478	8,035,906	15,029,119	
	MEDC Surplus/(Deficits)	6,779,496	(28,365,970)	(904,507)	3,058,141	56,128	