

McKINNEY COMMUNITY DEVELOPMENT CORPORATION
Project Grant Application
Fiscal Year 2019

IMPORTANT:

- Please read the McKinney Community Development Corporation Grant Guidelines prior to completing this application.
- The Grant Guidelines and Application are available at www.mckinneycdc.org; by calling 972.547.7653 or by emailing cschneible@mckinneycdc.org
- **Contact us to discuss your plans for submitting an application prior to completing the form.**
- A completed application and all supporting documents are required to be submitted via email or on a thumb drive for consideration by the MCDC board. Please submit the application to:

McKinney Community Development Corporation
5900 S. Lake Forest Blvd., Suite 110
McKinney, TX 75070

- *If you are interested in preliminary Board of Directors review of your project proposal or idea, please complete and submit the **Letter of Inquiry** form, available at www.mckinneycdc.org, by calling 972.547.7653 or emailing cschneible@mckinneycdc.org.*

Applications must be completed in full, using this form, and received by MCDC, via email or on a thumb drive, by 5:00 p.m. on the date indicated in schedule below.

2019 Project Grant Application Schedule

Application Deadline	Presentation to MCDC Board	Board Vote and Award Notification
Cycle I: December 28, 2018	January 24, 2019	February 28, 2019
Cycle II: March 30, 2019	April 25, 2019	May 23, 2019
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APPLICATION

Project Grants support for projects eligible for consideration under Sections 501 and 505 of the Texas Local Government Code. These include:

- Projects Related to the Creation or Retention of Primary Jobs
- Infrastructure Improvement Projects Necessary to Develop New or Expanded Business Enterprises
- Public Parks and Open Space Improvements
- Projects Related to Recreational or Community (city/public access) Facilities
- Professional and Amateur Sports and Athletic Facilities, including Children's Sports
- Entertainment, Tourist and Convention Facilities
- Projects Related to Low Income Housing
- Mass Transit-Related Facilities
- Airport Facilities

INFORMATION ABOUT YOUR ORGANIZATION

Name: Boys & Girls Clubs of Collin County

Federal Tax I.D.: 75-1296869

Incorporation Date: 1969

Mailing Address: 7700 Main Street Ste. E

City Frisco

ST: Texas

Zip: 75033

Phone: 469-888-4620

Fax: 469-888-4621

Email: lrogers@bgccc.org

Website: www.bgccc.org

Check One:

- ☒ Nonprofit – 501(c) Attach a copy of IRS Determination Letter
- ☐ Governmental entity
- ☐ For profit corporation
- ☐ Other

Professional affiliations and organizations to which your organization belongs:

Boys & Girls Clubs of America (BGCA)

REPRESENTATIVE COMPLETING APPLICATION:

Name: Liliana Rogers

Title: Chief Development Officer

Mailing Address: 7700 Main Street Ste. E

City: Frisco

ST: Texas

Zip: 75033

Phone: 469-888-4620 ext. 138

Fax: 469-888 4621

Email: lrogers@bgccc.org

CONTACT FOR COMMUNICATIONS BETWEEN MCDC AND ORGANIZATION:

Name: Liliana Rogers

Title: Chief Development Officer

Mailing Address: 7700 Main Street Ste. E

City: Frisco

ST: Texas

Zip: 75033

Phone 469-888-4620 ext. 138

Fax: 469-888-4621

Email: lrogers@bgccc.org

FUNDING

Total amount requested: \$135,500

Matching Funds Available (Y/N and amount): N

Will funding be requested from any other City of McKinney entity (e.g. TIRZ Grant, City of McKinney Community Support Grant)?

☐ Yes

☒ No

Please provide details and funding requested:

BGCCC would like to request \$135,500 to repair and improve damaged flooring, bleachers and safety padding of the McKinney Boys & Girls Club to serve 936 youth club members and community partners.

Please see attached for further detail.

PROJECT

Start Date: 11/01/2019

Completion Date: 01/06/2020

BOARD OF DIRECTORS *(may be included as an attachment)*

Please see attached

LEADERSHIP STAFF (*may be included as an attachment*)

Please see attached

Using the outline below, provide a written narrative no longer than 7 pages in length:

I. Applying Organization

Describe the mission, strategic goals and objectives, scope of services, day to day operations and number of paid staff and volunteers.

Disclose and summarize any significant, planned organizational changes and describe their potential impact on the Project for which funds are requested.

II. Project

- Outline details of the Project for which funds are requested. Include information regarding scope, goals, objectives, end user.
- Describe how the proposed Project fulfills strategic goals and objectives for your organization and benefits the McKinney community.
- Please also include planned support activities, timeframe/schedule, and estimated use and admission fees if applicable.
- Include the location for Project.
- Provide a timeline for the Project – from design to completion.
- Will the project be competitively bid?
- Are there plans for growth/expansion in future years?

Please provide the information requested below:

- | | | |
|-----------------------------|---|--|
| • An expansion/improvement? | <input checked="" type="checkbox"/> Yes | <input type="checkbox"/> No |
| • A replacement/repair? | <input checked="" type="checkbox"/> Yes | <input type="checkbox"/> No |
| • A multi-phase project? | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| • A new project? | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |

Has a feasibility study or market analysis been completed for this proposed project? *If so, please attach a copy of the Executive Summary.*

No

Provide specific information to illustrate how this Project aligns with one or more of the goals and strategies adopted by McKinney City Council and McKinney Community Development:

- Eligible for MCDC consideration under Sections 501 to 505 of the Texas Local Government Code (refer to MCDC Grant Guidelines and/or page 1 of this application)
- Support cultural, sports, fitness, entertainment, community projects and events that attract resident and visitor participation and contribute to quality of life, business development and growth of McKinney sales tax revenue
- Highlight and promote McKinney as a unique destination for residents and visitors alike
- Meet citizen needs for quality of life improvements, business development and sustainable economic growth for residents in the City of McKinney
- Demonstrate informed financial planning – addressing long-term costs, budget consequences and sustainability of projects for which funding is requested

Indicate which goal(s) listed above will be supported by the proposed Project/Promotional/Event:

- Eligible for MCDC consideration under Sections 501 to 505 of the Texas Local Government Code (refer to MCDC Grant Guidelines and/or page 1 of this application)
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- Meet citizen needs for quality of life improvements, business development and sustainable economic growth for residents in the City of McKinney

Has a request for funding, for this Project been submitted to MCDC in the past?

☐ Yes

☒ No

Date(s):

III. Financial

- Provide an overview of the organization's financial status including the impact of this grant request on organization mission, goals and business model.
- Please attach your organization's budget for the current year and audited financial statements for the preceding two years. If audited financials are not available, please indicate why.

What is the total estimated cost for this Project?

\$135,500.00

Please provide a detailed budget specific to the proposed Project.

What percentage of Project funding will be provided by the Applicant? 0%

Are Matching Funds available? ☐ Yes

☒ No

Cash \$

Source

% of Total

In-Kind \$

Source

% of Total

Please provide details regarding other potential sources for funding. Include name of organization(s) solicited; date of solicitation; amount of solicitation and date that notice of any grant/award/loan is expected.

IV. Marketing and Outreach

Describe marketing plans and outreach strategies for your organization and for the Project for which you are requesting funding – and how they are designed to help you achieve current and future goals.

V. Metrics to Evaluate Success

Outline the metrics that will be used to evaluate success of the proposed Project. If funding is awarded, a final report will be required summarizing success in achieving objectives outlined for the event.

Acknowledgements

If funding is approved by the MCDC board of directors, Applicant will assure:

- The Project for which financial assistance is sought will be administered by or under the supervision of the applying organization.
- All funds awarded will be used exclusively for the purpose described in this application.
- Applicant owns the land, building or facility where the proposed project will be located. If the Applicant does not own the land, written acknowledgement/approval from the property owner must be included with the application. The letter must document the property owner is aware of the proposed use of the property or facility; and the property owner has reviewed the project plan and application, approves and supports the efforts of the Applicant.
- MCDC will be recognized in all marketing, advertising, outreach and public relations as a funder of the Project. Specifics to be agreed upon by applicant and MCDC and included in an executed performance agreement.
- Organization's officials who have signed the application are authorized by the organization to submit the application.
- Applicant will comply with the MCDC Grant Guidelines in executing the Project for which funds were awarded.
- A final report detailing the successful completion of the Project, as measured against identified metrics, will be provided to MCDC no later than 30 days following the completion of the Project.

- Grant funding is provided on a reimbursement basis subsequent to submission of a reimbursement request, with copies of invoices and paid receipts for qualified expenses. Up to 20% of the grant awarded may be withheld **until the final report on completion of the Project is provided to MCDC.**
- The required performance agreement will contain a provision certifying that the applicant does not and will not knowingly employ an undocumented worker in accordance with Chapter 2264 of the Texas Government Code, as amended. Further, should the applicant be convicted of a violation under 8 U.S.C. § 1324a(f), the applicant will be required to repay the amount of the public subsidy provided under the agreement plus interest, at an agreed to interest rate, not later than the 120th day after the date the MCDC notifies the applicant of the violation.

We certify that all figures, facts and representations made in this application, including attachments, are true and correct to the best of our knowledge.

Chief Executive Officer

Representative Completing Application

Signature

Signature

Printed Name

Printed Name

Date

Date

INCOMPLETE APPLICATIONS, OR THOSE RECEIVED AFTER THE DEADLINE, WILL NOT BE CONSIDERED.

CHECKLIST:

Completed Application:

- ☒ Use the form/format provided
- ☒ Organization Description
- ☒ Outline of Project: description, budget, goals and objectives
- ☒ Indicate the MCDC goal(s) that will be supported by this Project
- ☒ Project timeline and location
- ☒ Plans for advertising, marketing and outreach
- ☒ Evaluation metrics
- ☒ List of board of directors and staff
- ☒ Financials provided: organization's budget for current fiscal year; Project budget; audited financial statements
- ☒ Feasibility Study or Market Analysis if completed (Executive Summary)
- ☒ IRS Determination Letter (if applicable)

A FINAL REPORT IS TO BE PROVIDED TO MCDC WITHIN 30 DAYS OF THE COMPLETION OF THE PROJECT

FINAL PAYMENT OF FUNDING AWARDED WILL BE MADE UPON RECEIPT OF FINAL REPORT.

PLEASE USE THE FORM/FORMAT OUTLINED ON THE NEXT PAGE.



McKinney COMMUNITY DEVELOPMENT CORPORATION

Final Report

Organization:

Funding Amount:

Project:

Start Date:

Completion Date:

Location of Project:

Please include the following in your report:

- Narrative report on the Project
- Identify goals and objectives achieved
- Financial report – budget as proposed and actual expenditures, with explanations for any variance
- Samples of printed marketing and outreach materials
- Photographs, slides, videotapes, etc.
- Performance against metrics outlined in application

Please submit Final Report no later than 30 days following the completion of the Project/Promotional/Community Event to:

McKinney Community Development Corporation
5900 S. Lake Forest Blvd., Suite 110
McKinney, TX 75070

Attn: Cindy Schneible
cschneible@mckinneycdc.org

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We certify that all figures, facts and representations made in this application, including attachments, are true and correct to the best of our knowledge.

Chief Executive Officer


Signature

E. Michael Simpson
Printed Name

Date June 28, 2019

Representative Completing Application


Signature

Lilianna M. Rogers
Printed Name

Date Jun 28, 2019

INCOMPLETE APPLICATIONS, OR THOSE RECEIVED AFTER THE DEADLINE, WILL NOT BE CONSIDERED.



MCKINNEY COMMUNITY DEVELOPMENT CORPORATION - GRANT PROPOSAL 6/28/19

Organization:

Boys & Girls Clubs of Collin County	EIN #75-1296869
Name and Title of Contact Person:	Liliana Rogers, Chief Development Officer
Address:	7700 Main Street, Ste. E
City, State and Zip Code:	Frisco, TX 75033
Phone:	469-888-4620 ext. 138
Email Address:	lrogers@bgccc.org
Website Address:	www.bgccc.org

The mission of the Boys & Girls Clubs of Collin County is to enable all young people, especially those who need us most, to reach their full potential as productive, caring, responsible citizens.

Boys & Girls Clubs of Collin County (BGCCC) has a 50-year history of creating great futures in North Texas. Strategically located in low-income neighborhoods, BGCCC provides a safe, positive environment during the most vulnerable hours of the day, the after-school hours. We convert these hours into time that helps youth reach their full potential. As the largest youth serving non-profit organization in Collin County, BGCCC serves youth in Frisco, Plano, McKinney and outlying areas. Our services are vital in helping create and sustain a healthy, safe, educated community.

BGCCC serves 3,266 members, ages 5-18, giving them a safe place to learn and grow into productive and caring citizens. Club youth demographics include: 45% female and 55% male, 52% African-American, 15% Hispanic, 18% Caucasian, 5% Asian, 1% American Indian/Native Alaskan and 9% are multi-ethnic. BGCCC serves children from all levels of household income: 59% of members are eligible for free/reduced lunch, 43% of members live in a household with a single caregiver.

McKinney club branch serves 936 youth, 65% of which qualify for free/reduced lunch. With the assistance of the staff and volunteers, the youth completed 48,870 homework hours and were served 213,996 snacks and meals!

We offer daily programming in five core program areas: Character and Leadership Development; Education and Career Development; Health and Life Skills; The Arts; and Sports, Fitness and Recreation; and several specialized initiatives. All programs are designed to drive positive outcomes for youth and reinforce necessary life skills.

At the Boys & Girls Clubs of Collin County, we encourage our youth to the set expectations and goals for themselves through the activities and programs we offer. Our belief is that youth who enter the world with strong, positive characteristics can become responsible citizens and leaders who are able to support themselves and live successful lives.



These life-long lessons are learned through club programs focusing on Positive Self-Identity, Competencies, Community and Civic Involvement, Health and Well-Being and Moral Compass. We look to the community, our donors and our Board of Directors to ensure that we continue to promote our youth potential by creating opportunity every day.

Through calculated partnerships, our programs help members connect with their community. We partner with other local non-profit agencies to help identify youth in need of assistance:

- The Samaritan Inn -BGCCC provides transportation and scholarships for families that are living at the facility.
- McKinney Housing Authority -we provide transportation and scholarships for residing families.
- McKinney ISD –BGCCC’s long partnership with the school district has many benefits. Our SMART Moves program helps students with behavioral issues at the Alternative Campus. Our staff collaborates with teachers and counselors to identify students in need of support.

With over 6,000 volunteer mentors and tutors, we recruit through partnerships with corporations such as Capital One, Raytheon and Toyota. All volunteers complete extensive background checks and training.

Our Board of Directors consists of 24 members that reside and take pride in our three communities. Chief Executive Officer, E. Michael Simpson, is responsible for the strategic planning and operation of the Clubs in support of its mission and goals. The Executive Vice President, Chief Development Officer, Chief Financial Officer, and Chief Operations Officer oversee the remainder of the 45 staff and administrative positions.

The outstanding academic results and lifestyle accomplishments of the BGCCC youth participating in the many programs should be noted.

- 100% of high school seniors who were actively involved in the clubs graduated and moved on to higher education or enlisted in the military;
- 100% of the club members were promoted to the next grade level;
- 100% targeted youth became more knowledgeable of STEM based jobs and career opportunities;
- No members were affiliated with gangs or involved in the juvenile justice system.

BGCCC is an excellent steward of public trust and community resources. We pride ourselves on being one of the leanest nonprofit organizations in the region with 81% of expenses going directly to programming for our members with only 8% going to administrative expenses and 11% to fundraising expenses as reflected in our 990 report for 2018.

Project description, purpose and outcome.

The McKinney Boys & Girls Club’s main purpose is to provide a safe place to grow and learn for the youth of McKinney. Repairs to flooring, improved safety padding and bleacher installation are needed for the club to be a better resource for the youth in the community.



Since 2011, leaking from the damaged roof has caused wear and tear on the floors making them uneven and unsafe. The roof was repaired in 2018, along with the equipment but not the flooring, which is still in need of repair. The club gym floor is not safe for basketball, volleyball and running. Replacing the gym floor at the McKinney Club will provide a safe recreational and meeting area for the youth of McKinney.

The McKinney Club gym walls need of 2" padding panels to prevent injuries. Currently the padding we offer is insufficient to provide a safe sporting experience due to age and inferior quality. BGCCC would like to purchase improved padding to protect youth athletes at the club.

The McKinney Club bleachers are designed for outdoor use, are not retractable, and are inappropriate for indoor sports and activities. We would like to invest in retractable indoor bleachers to increase room for activities and provide improved safety in the McKinney gym.

These improvements will allow us to serve club youth and share the facilities with partner organizations from McKinney to practice basketball, volleyball and other sports and enrich the community. BGCCC respectfully requests \$135,500 for McKinney Club improvements to flooring, wall padding and bleachers to better serve our youth.

Promote the City of McKinney.

Boys & Girls Clubs of Collin County would like to acknowledge the McKinney Community Development Corporation for their support of the club repair in appropriate communications. This media acknowledgment includes, but is not limited to, our e-newsletter, Facebook, Twitter and the BGCCC website.

Specific goals and objectives fulfilled by the project.

With repairs and safety improvements at the McKinney Club, our members can fully utilize that space to participate in the value-added programs that are necessary to their success: academically and physically. We continue to serve children to further their education to become more prepared as future citizens in their community while giving them a solid foundation of skills and tools for their tomorrow.

This Project aligns with three of the goals and strategies adopted by McKinney City Council and McKinney Community Development:

- Eligible for MCDC consideration under Sections 501 to 505 of the Texas Local Government Code (refer to MCDC Grant Guidelines and/or page 1 of this application)
- Support cultural, sports, fitness, entertainment, community projects and events that attract resident and visitor participation and contribute to quality of life, business development and growth of McKinney sales tax revenue
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Time frame to completion. Location of the project.

Ideally, the repairs will take place during the holiday break and be completed by January 6th, 2020:
November 1st, 2019 request for bids
November 15th, 2019 secure equipment and repair materials
December 20th, 2019– repair work commences
December 20th, 2019 – purchase equipment
January 6th, 2020 – repair work completed

Location: The Boys & Girls Clubs of Collin County, McKinney Branch, 701 S. Church Street, McKinney, Texas 75069

Future plans.

Our vision is to provide a world-class Club experience that assures success is within reach of every young person who walks through our doors, with all members on track to graduate from high school with a plan for their future, demonstrating good character and citizenship, and living a healthy lifestyle.

Financial

Balance Sheet Year to Date and P&L as of May 2019 - attachments

If awarded the grant, these funds will alleviate the unexpected financial burden that we need to go through to refurbish the club, remove and replace the equipment.

Organization budget and audited financials - attachments

Funding Sources

McKinney Community Development Corporation, \$135,500, Pending

Marketing and Outreach

BGCCC's 50-year history of creating great futures for low-income and at-risk youth in the North Texas area will further drive our passion to provide beneficial programs to local youth. In addition to securing funds through grant writing, we fundraise with annual events including the following: gala, golf tournament, poker tournament and a cycling event: The Collin County Classic. We procure funds through government grants as well. Support for programs are derived from individual and corporate donors, as well.

Our sustainability stems from a diverse revenue structure and strategy. Some of our major contributors include Capital One, Bank of America, Alliance Data, Dallas Women's Foundation, Bob & Joy Darling, Sean Lee, United Way of Metropolitan Dallas, Texas Health Presbyterian Hospital Plano, Toyota Financial Services, the City of Frisco, the City of McKinney, the City of Plano and the Andrea-Mennen Foundation.



Metrics to Evaluate Success

With the installation of new flooring, improved gym wall padding and facility appropriate bleachers, BGCCC service to the community will be enhanced. Refurbishment of the McKinney club will allow club members and community partners full access to the club to provide educational programming and athletic activities.

BOYS & GIRLS CLUBS OF COLLIN COUNTY, INC.

Financial Statements

For the Year Ended December 31, 2018

CHARLES O. PAUL

CERTIFIED PUBLIC ACCOUNTANT

7408 Continental Trail
N. Richland Hills, TX 76182
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P.O. Box 820402
Fort Worth, TX 76182
Charles@CharlesPaulCPA.com

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Boys & Girls Clubs of Collin County, Inc.

We have audited the accompanying financial statements of Boys & Girls Clubs of Collin County, Inc. (the Organization) which comprise the statement of financial position as of December 31, 2018, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Boys & Girls Clubs of Collin County, Inc. as of December 31, 2018 and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited the Boys & Girls Clubs of Collin County, Inc.'s 2017 financial statements, and our report dated May 17, 2018 expressed an unmodified opinion on those financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2017, is consistent, in all material respects, with the audited financial statement from which it has been derived.

A handwritten signature in black ink, appearing to read "Charles O. Paul".

CHARLES O. PAUL, CPA
May 20, 2019

BOYS & GIRLS CLUBS OF COLLIN COUNTY, INC.
Statement of Financial Position
December 31, 2018
With Summarized Financial Information
At December 31, 2017

<u>ASSETS</u>	<u>2018</u>	<u>2017</u>
Cash and cash equivalents	\$ 456,767	\$ 359,064
Unconditional promises to give	199,282	40,834
Other current assets	32,388	29,817
Property and equipment, net of accumulated depreciation	3,823,887	3,801,666
Other assets	4,550	4,550
Restricted cash	55,943	48,424
Restricted investments	681,109	749,006
Total assets	<u>\$ 5,253,926</u>	<u>\$ 5,033,361</u>
 <u>LIABILITIES AND NET ASSETS</u>		
Liabilities:		
Accounts payable and accrued expenses	\$ 170,998	\$ 72,169
Unspent insurance proceeds	-	151,594
Deferred revenue	18,206	16,548
Notes payable	795,110	802,860
Total liabilities	<u>984,314</u>	<u>1,043,171</u>
Commitments and contingencies		
Net assets:		
Unrestricted	3,514,829	3,175,202
Temporarily restricted	749,783	809,988
Permanently restricted	5,000	5,000
Total net assets	<u>4,269,612</u>	<u>3,990,190</u>
Total liabilities and net assets	<u>\$ 5,253,926</u>	<u>\$ 5,033,361</u>

The accompanying notes are an integral part of the financial statements
(3)

BOYS & GIRLS CLUBS OF COLLIN COUNTY, INC.

Statement of Activities

For the Year Ended December 31, 2018

With Summarized Financial Information

For the Year Ended December 31, 2017

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>	<u>2017</u>
SUPPORT AND REVENUE:					
Program fees	\$ 591,427	\$ -	\$ -	\$ 591,427	\$557,349
United Way contributions	54,467	-	-	54,467	47,592
Special events, net of \$571,667 in expenses	986,073	-	-	986,073	999,949
Capital campaign, net of \$45,599 in expenses	134,401			134,401	90,000
Contributions	449,413	-	-	449,413	516,570
Contributions - in-kind	356,588	-	-	356,588	278,092
Bequest	-	-	-	-	-
Grants	877,070	-	-	877,070	609,121
Investment income	6,470	12,731	-	19,201	5,687
Realized investment gains (losses)	-	(4,598)	-	(4,598)	1,910
Unrealized investment gains (losses)	-	(68,338)	-	(68,338)	5,391
Other income	66,308	-	-	66,308	31,695
Assets released from restriction	-	-	-	-	-
	<u>3,522,217</u>	<u>(60,205)</u>	<u>-</u>	<u>3,462,012</u>	<u>3,143,356</u>
Expenses:					
Program services	2,563,686	-	-	2,563,686	2,503,366
Supporting services:					
Administration	248,062	-	-	248,062	220,197
Fundraising	370,842	-	-	370,842	342,802
	<u>618,904</u>	<u>-</u>	<u>-</u>	<u>618,904</u>	<u>562,999</u>
Total expenses	<u>3,182,590</u>	<u>-</u>	<u>-</u>	<u>3,182,590</u>	<u>3,066,365</u>
Change in net assets	<u>339,627</u>	<u>(60,205)</u>	<u>-</u>	<u>279,422</u>	<u>\$ 76,991</u>
Net assets, beginning of year	<u>3,175,202</u>	<u>809,988</u>	<u>5,000</u>	<u>3,990,190</u>	
Net assets, end of year	<u>\$ 3,514,829</u>	<u>\$ 749,783</u>	<u>\$ 5,000</u>	<u>\$ 4,269,612</u>	

The accompanying notes are an integral part of the financial statements

BOYS & GIRLS CLUBS OF COLLIN COUNTY, INC.

**Statement of Cash Flows
For the Year Ended December 31, 2018
With Summarized Financial Information
For the Year Ended December 31, 2017**

	<u>2018</u>	<u>2017</u>
Cash flows from operating activities:		
Change in net assets	\$ 279,422	\$ 76,991
Adjustments to reconcile the increase in net assets to net cash provided by operating activities:		
Assets acquired through in-kind donation	(134,092)	(134,092)
Depreciation	261,439	253,248
Change in promises to give	(158,448)	(5,891)
Change in other assets	(2,571)	(23,720)
Change in accounts payable and accrued liabilities	100,487	6,311
Change in unspent insurance proceeds	<u>(151,594)</u>	<u>151,594</u>
Net cash provided by operating activities	<u>194,643</u>	<u>324,441</u>
Cash flows from investing activities:		
Proceeds from sale of land	-	-
Increase in restricted cash and investments	60,378	(11,801)
Capital expenditures	<u>(68,466)</u>	<u>(68,466)</u>
Net cash provided by (used in) investing activities	(8,088)	(80,267)
Cash flows from financing activities:		
Proceeds from line of credit	(50,000)	(50,000)
Net payments on notes payable	<u>(38,306)</u>	<u>(38,306)</u>
Net cash used in financing activities	(88,306)	(88,306)
Net decrease in cash and cash equivalents	98,249	155,868
Cash and cash equivalents, beginning of year	<u>359,064</u>	<u>203,196</u>
Cash and cash equivalents, end of year	<u><u>\$ 457,313</u></u>	<u><u>\$ 359,064</u></u>
Schedule of non-cash investing and financing activities:		
None		
Supplemental cash flow information:		
Interest received	19,201	\$ 5,687
Interest paid	(39,952)	(44,241)

The accompanying notes are an integral part of the financial statements

BOYS & GIRLS CLUBS OF COLLIN COUNTY, INC.
Statement of Functional Expenses
For the Year Ended December 31, 2018
With Summarized Financial Information
For the Year Ended December 31, 2017

	Program Services					Supporting Services				
	McKinney Branch	Plano Branch	Frisco Branch	Other Programs	Total	General & Administrative	Fund Raising	Total	Total	2017
Salaries	\$ 400,815	\$ 421,750	\$ 425,674	\$ -	\$ 1,248,239	\$ 131,576	\$ 270,457	\$ 402,033	\$ 1,650,272	\$ 1,627,609
Payroll taxes	30,880	32,398	32,874	-	96,152	9,710	18,991	28,701	124,853	125,221
Employee benefits	49,626	47,334	59,570	-	156,530	53,443	13,056	66,499	223,029	217,726
Total salaries and related expenses	481,321	501,482	518,118	-	1,500,921	194,729	302,504	497,233	1,998,154	1,970,556
Professional fees	\$ 13,409	\$ 16,542	\$ 20,285	\$ 1,415	\$ 51,651	\$ 7,158	\$ 34,534	41,692	\$ 93,343	\$ 79,594
Supplies and program expense	7,951	6,648	11,324	11,121	37,044	6,830	15,482	22,312	59,356	71,707
Telephone	7,804	7,827	9,203	-	24,834	2,397	2,396	4,793	29,627	29,321
Postage and shipping	44	44	44	-	132	334	1,463	1,797	1,929	2,373
Dues and memberships	2,435	2,425	2,374	-	7,234	150	200	350	7,584	6,765
Occupancy	51,535	192,061	46,703	-	290,299	12,218	10,774	22,992	313,291	290,607
Local transportation/travel	26,651	58,140	34,611	9,832	129,234	857	-	857	130,091	102,464
Conferences and conventions	2,528	2,978	3,103	-	8,609	675	-	675	9,284	7,069
Uniforms and clothing	1,817	1,764	1,549	24	5,154	-	-	-	5,154	6,920
Fieldtrips	11,545	17,045	28,663	100	57,353	-	-	-	57,353	45,763
Awards and grants	83	83	84	-	250	421	-	421	671	582
Equipment repair	5,583	2,500	4,084	-	12,167	1,118	885	2,003	14,170	11,456
Bank and merchant fees	6,284	6,594	7,996	-	20,874	5,956	410	6,366	27,240	15,219
Miscellaneous	1,298	984	1,884	-	4,166	483	86	569	4,735	2,678
Dues to Affiliates	3,722	3,722	3,722	-	11,166	-	-	-	11,166	10,722
Equipment rental	6,274	6,454	6,110	-	18,838	1,924	2,108	4,032	22,870	21,019
Insurance	28,400	31,278	30,015	-	89,693	3,643	-	3,643	93,336	92,276
Licenses and permits	682	282	881	-	1,845	-	-	-	1,845	1,785
Interest	-	-	38,287	-	38,287	1,665	-	1,665	39,952	44,241
	178,045	357,371	250,922	22,492	808,830	45,829	68,338	114,167	922,997	842,561
Depreciation	89,471	57,235	107,229	-	253,935	7,504	-	7,504	261,439	253,248
Total	\$ 748,837	\$ 916,088	\$ 876,269	\$ 22,492	\$ 2,563,686	\$ 248,062	\$ 370,842	\$ 618,904	\$ 3,182,590	\$ 3,066,365

The accompanying notes are an integral part of the financial statements

BOYS & GIRLS CLUBS OF COLLIN COUNTY, INC.
Notes to Financial Statements

1. Summary of Significant Accounting Policies

(a) Organization and Operations

The Boys & Girls Clubs of Collin County, Inc. (the "Organization") is a Texas nonprofit corporation incorporated in 1968 under the laws of the State of Texas for the purpose of enhancing the quality of life for the youth of Collin County by providing a diversity of quality programs in the areas of character and leadership development, education and career development, health and life skills, sport fitness, recreation and the arts.

(b) Financial Statement Presentation

For financial reporting purposes, the Organization's net assets are grouped and reported by the following three classifications:

Unrestricted - includes funds that represent resources over which the Board of Directors has discretionary control to carry out operations of the Organization in accordance with its bylaws.

Temporarily Restricted - includes funds that represent resources expendable only for those operating purposes specified by the donor. Resources of this classification originate principally from grants and gifts.

Permanently Restricted - includes funds that have been accepted with donor stipulations that the principal be maintained intact in perpetuity with only the income to be utilized.

(c) Accounts Receivable

The Organization charges fees for certain services/activities. Income from these services/activities is recorded when earned. All services/activities must be paid for by the time the services/activities occur. Any payments deemed to be insufficient funds ("NSF" checks) are recorded as receivables. The organization automatically debits customer's bank accounts for NSF checks. Any NSF checks that cannot be collected through this process after 30 days are charged against an allowance for uncollectible accounts. At December 31, 2018 the Organization had no material accounts receivable that were deemed to be uncollectible.

(d) Income Taxes

The Organization is exempt from federal income taxes under provisions of Section 501(c)(3) of the Internal Revenue Code and qualifies as a publicly supported Organization under Section 509(a)(1) of the Internal Revenue Code.

BOYS & GIRLS CLUBS OF COLLIN COUNTY, INC.
Notes to Financial Statements

(e) Fixed Assets

Expenditures for furniture and equipment are stated at cost. Donated assets are recorded at their estimated fair market value at the date of contribution. Such donations are recorded as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit instructions regarding their use are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expiration of donor restrictions when the assets are placed into service. The Organization capitalized fixed assets over \$2,500 and with a useful life in excess of one year. Fixed assets are evaluated periodically to determine if an impairment of their value has occurred. It is the opinion of management that no such impairment has occurred.

Depreciation of fixed assets is calculated on the straight-line method over the following useful lives:

Equipment	3-8 years
Buildings	35-40 years

(f) Functional Expenses Allocation

The costs of providing the various programs and supporting services have been summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Expenses are recorded when incurred in accordance with the accrual basis of accounting.

(g) Contributions and Grants

Contributions and Grants received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and nature of any donor restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. If the restrictions are met in the year of contribution, the amounts of temporarily restricted gifts are listed as unrestricted contributions.

(h) Contributed Materials and Services

A substantial number of volunteers have donated significant amounts of time to the Organization's activities. However, the Organization only recognizes donated services that create or enhance nonfinancial assets, or that require specialized skills, provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. No amounts have been presented in the financial statements for contributed services, as these amounts are immaterial. The Organization recorded a total of \$144,000 in in-kind contributions related to facility rental and \$212,588 for assets that were donated in 2018.

BOYS & GIRLS CLUBS OF COLLIN COUNTY, INC.
Notes to Financial Statements

(i) Cash and Cash Equivalents

The Organization considers all highly liquid instruments purchased with maturity of three months or less to be cash equivalents. The Organization places its cash with quality financial institutions and limits its exposure by controlling the cash balances it maintains in any one financial institution. The Organization has never experienced losses from credit risk associated with its cash balances.

(j) Investments

Investments are carried at their value, as determined by quoted market prices. Investment income is included in unrestricted income, unless restricted by a donor.

(k) Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(l) Comparative Prior Year Information

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with U.S. generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2017, from which the summarized information was derived.

(m) Subsequent Events

Management evaluates subsequent events through the date of the report, which is the date the financial statements were available to be issued.

(n) Accounting Pronouncements

In January 2016, the Financial Accounting Standards Board issued a pronouncement related to accounting for leases. The effect of this change will require that Organizations who enter into leases of more than twelve months record those leases as assets and liabilities. The standard is effective for the Organization's year that ends December 31, 2020. The Organization has not yet assessed the impact of this new accounting standard.

BOYS & GIRLS CLUBS OF COLLIN COUNTY, INC.
Notes to Financial Statements

2. Fixed Assets

The composition of fixed assets at December 31, 2018 is as follows:

Land	\$ 510,435
Buildings and improvements	4,256,574
Equipment	<u>1,659,326</u>
	6,426,335
Less accumulated depreciation	<u>2,602,448</u>
	<u><u>\$3,823,887</u></u>

3. Commitments and Contingencies

Grants and bequests require the fulfillment of certain conditions as set forth in the grant instrument. Failure to fulfill the conditions could result in the return of funds to the grantor. Although that remains a possibility, the Board deems such contingency remote since by accepting the gifts and their terms, the Organization has, in essence, accommodated the provisions of the gift.

4. Note Payable

\$250,000 line of credit with a local bank.

The note is due on demand, but if no demand is made it is due September 19, 2019. The note bears interest at The Wall Street Journal prime rate plus 1.25% (6.75% at December 31, 2018) and is secured by real estate.

\$ -

Note payable to a local bank. The note is due in monthly installments through maturity at October 1, 2023. The note bears interest at 5.0% and is payable in monthly installments of \$510. The note is secured by automotive equipment.

25,806

Note payable to a local bank. The note is due in monthly installments through October 2024. The note bears interest at 4.819% and is payable in monthly installments of \$4,882 with a balloon payment at the end of the note of \$629,672. The note is secured by the Organization's real estate.

769,304

\$ 795,110

BOYS & GIRLS CLUBS OF COLLIN COUNTY, INC.
Notes to Financial Statements

Maturities of the debt above are as follows:

2019	26,926
2020	28,262
2021	29,664
2022	31,136
2023	31,657
Thereafter	647,465

5. Retirement Plan

In December, 2002, the organization adopted a pension plan for its employees to be known as the Boys and Girls Clubs of Collin County, Inc. Pension Plan. Employees that are 21 and have completed one year of employment are eligible for coverage. Employees become 100% vested after five years of participation. Only employer contributions to the plan are allowed which are calculated at 5% of eligible employee's compensation. In July 2018, the assets of the plan were transferred into a 401 (k) plan with a safe harbor provision. Under this provision, the employer contributes 3% per month into the plan with an elective deferral optional by the employer as long as the total does not exceed allowable limits

Total amounts contributed by the Organization to the plans above was \$59,141 for the year ended December 31, 2018.

6. Temporarily and Permanently Restricted Net Assets

Temporarily restricted net assets are comprised of \$737,052 which is restricted for the construction of a camp site. During 2016, the Organization received a bequest, which is included in the restricted balance above along with income that has been earned on the balance. The amount is shown as restricted cash and restricted investments on the Statement of Financial Position. The Will of the donor requires that the balance be expended within ten years or the funds are to be returned to the other heirs. The Organization is attempting to have the living heirs waive their claims to the funds so that they can be expended as the as unrestricted resources. There were no assets released from restriction during 2018.

Permanently restricted net assets were comprised of funds donated for a permanent endowment fund.

7. Value of Restricted Investments

In accordance with FASB Accounting Standards Codification Section 820, the Organization classifies its financial assets and liabilities into Level 1, which refers to assets and liabilities with quoted prices in an active market; Level 2, which refers to assets and liabilities not traded on an open market but for which other observable inputs are available; and Level 3, which refers to assets and liabilities not traded in active markets which require significant unobservable inputs to value. Currently, all of the Organization's financial assets are classified as Level 1.

BOYS & GIRLS CLUBS OF COLLIN COUNTY, INC.
Notes to Financial Statements

Long-term investments consisted of the following as of December 31, 2018:

	COST	FAIR VALUE
Equity securities	\$544,972	\$492,482
Fixed income securities	172,433	167,528
Hedge funds	18,832	15,434
Commodities	<u>7,861</u>	<u>5,665</u>
Total	<u>\$744,098</u>	<u>\$681,109</u>



McKinney Club Improvement Budget **January through December 2019**

Ordinary Income/Expense		
Income		
	MCDC Grant	<u>135,500</u>
Total Income		<u>135,500</u>
Gross Profit		
Expense		
	Gym Floor	85000
	Bleachers	28000
	Wall Padding	3500
	Gym Wall Divider	<u>19000</u>
Total Expense		<u>135,500</u>
Net Ordinary Income		0



**Boys Girls Clubs of Collin County
2019 Board Approved Budget**

Income	
Program Income	\$ 600,000
Campaign Net Capital Project	\$ 900,000
Contributions Income	\$ 1,225,000
Grants	\$ 880,000
Miscellaneous Income	\$ 20,000
Total Income	\$ 3,625,000
Expense	
Payroll Expenses	\$ 2,016,000
Occupancy Expense	\$ 335,000
Fringe Benefits	\$ 230,000
Depreciation Expense	\$ 230,000
Insurance	\$ 98,000
Bank & Credit Card Processing	\$ 28,000
Vehicles Expense	\$ 85,000
Memberships	\$ 18,000
Equipment Rental	\$ 23,000
Youth Field Trips	\$ 60,000
Professional Fees	\$ 80,000
Supplies	\$ 40,000
Interest Expense	\$ 40,000
Travel/Transportation	\$ 45,000
Telephone	\$ 30,000
Program Expense/Not Supplies	\$ 25,000
Postage and Delivery	\$ 2,000
Repair and Maintenance	\$ 15,000
Training/Conferences/Convention	\$ 10,000
T-Shirts/Uniforms/Clothing	\$ 6,000
Miscellaneous	\$ 4,600
Licenses and Permits	\$ 2,500
Awards/Gifts	\$ 750
Total Expense	\$ 3,423,850

CINCINNATI OH 45999-0038

In reply refer to: 0256439164
Mar. 05, 2019 LTR 4168C 0
75-1296869 000000 00

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BODC: TE

BOYS & GIRLS CLUB OF COLLIN COUNTY
7790 MAIN ST
FRISCO TX 75033

Employer ID number: 75-1296869
Form 990 required: Y

Dear Taxpayer:

We're responding to your request dated Feb. 26, 2019, about your tax-exempt status.

We issued you a determination letter in MAY 1970, recognizing you as tax-exempt under Internal Revenue Code (IRC) Section 501(c)(03).

We also show you're not a private foundation as defined under IRC Section 509(a) because you're described in IRC Section 509(a)(2).

Donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106, and 2522.

In the heading of this letter, we indicated whether you must file an annual information return. If you're required to file a return, you must file one of the following by the 15th day of the 5th month after the end of your annual accounting period:

- Form 990, Return of Organization Exempt From Income Tax
- Form 990EZ, Short Form Return of Organization Exempt From Income Tax
- Form 990-N, Electronic Notice (e-Postcard) for Tax-Exempt Organizations Not Required to File Form 990 or Form 990-EZ
- Form 990-PF, Return of Private Foundation or Section 4947(a)(1) Trust Treated as Private Foundation

According to IRC Section 6033(j), if you don't file a required annual information return or notice for 3 consecutive years, we'll revoke your tax-exempt status on the due date of the 3rd required return or notice.

You can get IRS forms or publications you need from our website at www.irs.gov/forms-pubs or by calling 800-TAX-FORM (800-829-3676).

If you have questions, call 877-829-5500 between 8 a.m. and 5 p.m., local time, Monday through Friday (Alaska and Hawaii follow Pacific

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BOYS & GIRLS CLUB OF COLLIN COUNTY
7790 MAIN ST
FRISCO TX 75033

time).

Thank you for your cooperation.

Sincerely yours,

A handwritten signature in black ink, appearing to read "K. A. Billups". The signature is fluid and cursive, with the first letters of the first and last names being capitalized and prominent.

Kim A. Billups, Operations Manager
Accounts Management Operations 1

First Name	Last Name	Officer/	Committies	Company	
Von	Best	Past President		The Frisco Bar & Grill 4851 Legacy Drive #504 Frisco, TX 75034	President
Tony	Carver	Member		Encore Wire Corporation 1329 Millwood Rd McKinney, TX75069	Cost Accou
Damon	Chronis	Treasurer-VP Finance		Ryan, LLC Three Galleria Tower, 13155 Noel Rd. # 100 Dallas TX 75240	Principal, T
Angela	Driggers	Member		Texas Instruments 12500 TI Boulevard MS 8686 Dallas, TX 75243	Legal & Ca
Michael	Feeney	Member		JP Morgan Chase 8181 Communications Pkwy Bldg C, Floor 8 Plano, TX 75024	Managing I
Kristin	Grammar	Member		TIG Commerical Real Estate 2600 Dallas Parkway, Suite 290 Frisco, TX 75034	Vice Presid
Ron	Harris	Member		Toyota Financial Services 6565 Headquarters Drive Plano, TX 75024	Associate V
John	Hoffman	Secretary		Consultant 1001 Hyde Park Drive McKinney, TX 75069	Vice Presid
Chris	Jamison	Member		First United Bank & Trust 6401 South Custer Road McKinney, TX 75070	Senior Vice
Jessica Fister	Johnson	Member			Senior Vice
Tomasz	Kwiatkowski	Member		Plains Capital Bank 2500 Legacy Drive, #150 Frisco, TX 75034	Business D
Randy	Lawrence	VP-Opportunity Impact		Altria Reg. V.P. - Retired	Retired
Brandi	McKay	Member		Scheef & Stone, LLP 2600 Network Blvd, #400 Frisco, TX75034	Partner

Ken	Moraif	Member	Money Matters with Ken Moraif 2820 Dallas Parkway Plano, TX 75093	Principal
Richard	Riccardi	President Elect	Blount Fine Foods 2200 Redbud Blvd McKinney, TX 75069	Entrepreneur
Torsten	Seifert	Member	Hilti North America 7250 Dallas Pkwy Ste 1000 Plano, TX 75024	Division Manager
Bryan	Sherman	President	Bank of America Home Loans 6400 Legacy Drive, Plano Tx 75024	Regional Sales
Psychelia	Terry	Member	UI Global Brands 15222 King Rd. Suite 701 Frisco, TX 75034	Chief Executive
Vontoba	Terry	Member	UI Global Brands 15222 King Rd. Suite 701 Frisco, TX 75034	President & CEO
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