



**21-0276**

**TITLE:** Consider/Discuss/Act on a Resolution Awarding a Contract to Vulcan, Inc. DBA Vulcan Aluminum, Inc. of Foley, AL, Newman Signs Inc. of Jamestown, ND and Centerline Supply, Inc. of Grand Prairie, TX for Street Signs and Materials

**COUNCIL GOAL:** Operational Excellence  
(2B: Balance available resources to accommodate the growth and maintenance needs of the city)

**MEETING DATE:** April 6, 2021

**DEPARTMENT:** Engineering  
Procurement Services

**CONTACT:** Gary Graham, Director of Engineering  
Trey Benton, Buyer II

**RECOMMENDED CITY COUNCIL ACTION:**

- Approval of Resolution

**ITEM SUMMARY:**

- This Resolution authorizes award of a fixed price contract with Vulcan, Inc. DBA Vulcan Aluminum, Inc. of Foley, AL, Newman Signs, Inc. of Jamestown, ND and Centerline Supply, Inc. of Grand Prairie, TX for Street Signs and Materials.

**BACKGROUND INFORMATION:**

- The purpose of this contract is to provide the Engineering Department with the ability to obtain parts under a fixed price contract on an as needed basis.
- The City issued Invitation to Bid 21-21FP, Street Signs and Materials on December 20, 2021.
  - Advertised in McKinney Courier Gazette
  - Posted on McKinney TV
  - 263 matching eBid Supplier Notifications

- 19 HUB Vendors were notified
- In response to all notices published, eight (8) bids were received on January 14, 2021 from:
  - Centerline Supply, Inc.
  - Core Products LLC
  - Fastenal Company
  - Newman Signs, Inc.
  - Osborn Signs
  - Sign Assign
  - US Standard Sign
  - Vulcan, Inc., DBA Vulcan Aluminum, Inc.
- An evaluation team comprised of City staff reviewed and ranked the bids based on the following criteria:
  - 30%-Purchase Price
  - 25%-Delivery Time
  - 25%-Ability to meet the City's needs
  - 17%-Reputation of the bidder and of the bidder's goods or services verified through reference checks
  - 3%-McKinney Local Presence
- The evaluation team recommends Vulcan, Inc. DBA Vulcan Aluminum, Inc., Newman Signs Inc. and Centerline Supply as the best value for the city.
- Vulcan, Inc. DBA Vulcan Aluminum, Inc. is recommended to be awarded lines 1-212 and lines 267-284. Newman Signs Inc. is recommended to be awarded lines 213-266 and lines 285-351. Centerline Supply is recommended to be awarded lines 352-375 and lines 377-379. Line 376 was elected to not be awarded. Awarding separate sections was found to be most cost effective to the City.
- Contract will commence on date of award and continue for one (1) year period with additional two (2) one-year terms.

**FINANCIAL SUMMARY:**

- Funding for these items are budgeted in account 001-4628-423-8307.

**BOARD OR COMMISSION RECOMMENDATION:**

- N/A

**SUPPORTING MATERIALS:**

[Resolution](#)

[21-21FP Bid Tabulation](#)

[21-21FP - Scoring Summary](#)