



19-0579

TITLE: Consider/Discuss/Act on a Resolution Awarding Fixed Price Contracts to Osburn Associates, Inc. of Logan, Ohio; Vulcan, Inc. of Foley, Alabama; and Custom Products Corporation of Jackson, Mississippi for Street Signs and Materials

COUNCIL GOAL: Operational Excellence
(2B: Balance available resources to accommodate the growth and maintenance needs of the city)

MEETING DATE: July 16, 2019

DEPARTMENT: Development Services / Engineering
Purchasing

CONTACT: Matt Tilke, P.E., Transportation Engineering Manager
Lisa Littrell, CPPO, CPPB, Purchasing Manager

RECOMMENDED CITY COUNCIL ACTION:

- Approval of Resolution.

ITEM SUMMARY:

- This Resolution authorizes award of fixed price contracts with Osburn Associates, Inc. of Logan, Ohio; Vulcan, Inc. of Foley, Alabama; and Custom Products Corporation of Jackson, Mississippi for Street Signs and Materials

BACKGROUND INFORMATION:

- The City issued Invitation to Bid 19-24FP Street Signs and Materials on May 5, 2019.
 - Advertised in McKinney Courier Gazette
 - Posted on McKinney TV
 - 231 eBid Supplier Notifications
- In response to all notices published, four (4) bids were received on May 20, 2019.
- An evaluation team comprised of three Engineering staff members reviewed and

ranked the bids based on the following criteria:

- 30% Purchase Price
 - 25% Delivery Time
 - 25% Ability to meet City's needs
 - 20% Reputation of the Bidder and of the Bidder's Goods or Services verified through reference checks
- The invitation included five item categories on which vendors could bid various combinations. Contractors were not required to bid all categories. The item categories and award recommendations are as follows:
 - Section 1: Traffic Sign Blanks
Osburn Associates, Inc.
 - Section 2: Traffic Sign Sheeting and Film
Vulcan, Inc.
 - Section 3: Prefabricated Traffic Signs
Vulcan, Inc
 - Section 4: Hardware
Vulcan, Inc
 - Section 5: Supplies
Custom Products Corporation
 - Contract will commence on date of award and continue for a one (1) year period and shall be automatically renewed annually for an additional two (2) one-year terms without the necessity of any action by the parties.

FINANCIAL SUMMARY:

- Total contract value for these contracts is estimated at \$180,000 annually. Funds for the materials procured under these contracts is available in the operating budget of the Engineering Department, Traffic Control group (Account 001-4628-423.83-07)

BOARD OR COMMISSION RECOMMENDATION:

- N/A

SUPPORTING MATERIALS:

[Resolution](#)

[Bonfire Scoring Summary](#)

[Department Scoring Summary](#)