Retail Development Infrastructure Grant Application

Name Jim Schwalls

Company Name Antique Company Mall

Federal Tax I.D. 90-0919641

Incorporation

Date

12-19-2012

Mailing Address PO Box 3075, McKinney, Texas, 75070

Phone Number (214) 534-6887

Email <u>jim@schwalls.com</u>

Website www.antiquecompanymall.com

Facebook https://www.facebook.com/antiquecompanymall

Instagram https://www.instagram.com/antiquecompanymall/

Please provide a detailed narrative about your

organization including years established, mission, goals, scope of services, successes, contribution to

community, etc.

Please provide a ACM Virginia Holding LLC purchased the Antique Company Mall on detailed 1/1/2013 from its founders Bill and Virginia Haight.

Bill and Virginia had purchased a vacant building and converted the building into an antique mall in the early 1980s.

ACM Virginia Holdings is comprised of two dealers who occupied spaces in the mall for many years who wished to see the mall continue to operate as a antique mall with local, regional and national recognition of its attention to authentic vintage merchandise. The mall is now the only mall surviving after the closure of more than 10 others over the years.

The mall's 15,000 sf is divided into 150 dealer spaces. Approximately 115 dealers occupy all the spaces. The dealers are mostly local and regional women who buy and/or repurpose for sale in their booths. This provides an outlet for many local's entrepreneurial spirit.

The mall's owners lease the space to the Dealers and provide the building, cashiers and various services to support the Dealers.

The mall's owners stated their goals upon formation to purchase the mall is to continue operation of a quality mall with continuous upgrades to the facility and operations.

Organization

Type

Corporation

Jim Schwalls Name

Title Managing Member

Mailing Address P O BOX 3075, MCKINNEY, Texas, 75070

Phone Number (214) 534-6887

Email Address JIM@SCHWALLS.COM

Name Jim Schwalls

Title Managing Member

Mailing Address P O BOX 3075, MCKINNEY, Texas, 75070

Phone Number (214) 534-6887

Email Address JIM@SCHWALLS.COM

Are you the

property owner? Yes

Project /

Business Name

Antique Company Mall

Location of

Project

213 E Virginia

Physical

Address

213 E. Virginia, McKinney, Texas, 75069

Property Size (in .308

acres)

Collin CAD Property ID

1103969

Property Use (retail,

retail

restaurant)

Estimated Date

of Project Start 02-15-2024

Date

Estimated Date

of Project 03-31-2024

Completion Date

Project Details

and Proposed

15000 plus antique mall with upgrades to infostructure

Use

Days / Hours of SUN. 12-5PM

Business

MON. - SAT. 10AM - 5:30PM Operation

Has a request for grant funding been submitted No to MCDC in the past five years?

What is the total

80,500.00 cost for this

Project?

What percentage of Project funding will be provided

50%

by the

applicant?

Are matching funds available? Yes

Cash Matching Funds

Amount	Source	Percent of Total
40250.00	Owners Contributions	50%

In-Kind Matching Funds

Amount	Source	Percent of Total
0	NA	0%

Estimated

Annual Taxable 1,800,000.00

Sales

Current

Appraised Value 2,147,378.00

of Property

Estimated

Appraised Value 2,300,000.00

(post-

improvement)

Estimated

Construction

Cost for Total

Project

80,500.00

Total Estimated

Cost for Exterior

Infrastructure **Improvements** 80,500.00

Total Grant

Amount

Requested

40,250.00

Attach

ANTIQUE COMPANY MALL CONCRETE ESTIMATE 6-24-22.pdf

Competitive Bids Competing Verbal Bids.docx

for the Project

Estimate 1016 from Texas Red Dirt Construction Services LLC.pdf

Estimate 1175 from JIC CONCRETE LLC.pdf Invoice 2055 from CAPE Contractors LLC.pdf

Plumbing Competitor Verbal Bids.docx

Has a feasibility study or market analysis been completed for this proposed project?

Yes

Attach Executive Executive Summary.docx Summary

Current financial report including current and previous year's profit & loss statement and balance sheet.

ACM YTD 6.30.2023 Balance Sheet Draft.pdf ACM YTD 6.30.2023 Draft.pdf

Audited financials for current and previous two years (if not available, please indicate why).

Ownership is not audited.docx

Reason for Unavailable Audited Financials

Neither the bank nor the owners require for Audited Financials to be

prepared..docx

Budget Owners do not prepare a Budget sheet.docx

Financial Statements

Please see Financial Reports..docx

W9 ACM W9.pdf

Business plan including mission and goals of company / organization,

Business Plan.docx

target customers, staff, growth goals, products / services, location(s), etc.

Plat / map of property extending 200 feet beyond

survey.pdf

feet beyond property in all directions (if applicable). Timeline and schedule from design to completion.

Timeline.docx

Plans for future expansion / growth.

Expansion - Growth.docx

We certify that all figures, facts and representations made in this application, including attachments, are true and correct to the best of our knowledge.

Selecting this option indicates your agreement with the above statement.

Representative Completing Application

Date 01-31-2024

Property Owner

Date 01-31-2024

Executive summary

The owner of the mall wishes to continue it's upgrading of the mall facility. Prior projects focused of roofing, air conditioning, interior electric and roofing support creating clear height in the mezzanine area.

The current needs of the mall include:

- a new sewer connection and parking lot replacement. It is deemed that those two projects go hand in hand so that replacement of the parking doesn't have to happen following installation of a new sewer line across the parking lot area.
- Replacement of previously installed main electrical panel as the original panel has some interior degradation due to water penetration.

Other projects are needed but these two are what we are told MCDC can help with.



ACM Virginia Holding LLC purchased the Antique Company Mall on 1/1/2013 from its founders Bill and Virginia Haight.

Bill and Virginia had purchased a vacant building and converted the building into an antique mall in the early 1980s.

ACM Virginia Holdings is comprised of two dealers who occupied spaces in the mall for many years who wished to see the mall continue to operate as a antique mall with local, regional and national recognition of its attention to authentic vintage merchandise. The mall is now the only mall surviving after the closure of more than 10 others over the years.

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Our design started back in 2022 and we are hoping to complete the project before March when business picks up from winter weather.

North Tennessee Street SA COS BIDOX B HONT FILES IN COMIN SECUT WALL AGREEUENT WOL 181, PG 491-WOL 294, PG 187 LECCT. C.C. NO 20040501C00739200 213 E. VIRGINIA ST 2 STORY BRICK BUILDING TELMI C & DANE A, HASH CC NO 97-0056975 LRCCT S 00'11'28" W Johnson Street ASPRAIS PARENTEN POB

East Herdon Street
20' ROW
ASTRACT PARENCY

East Virginia Street amusi rannin 60' ROW

ACITS:

BENEVIC SHOWN AND BUILD DY THAT ACITING SHOWN AND BUILD DY THAT ACITING SHOWN AND SHOWS SHOWN ASSESSED.

GENERAL HOITE.

1. The surveyor has not obstracted subject properly.

2. This survey is subject to oil ensemble of record.

3. Coopright 2013. Surfaces Surveying, the time of

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David J. Surgiston R.P.L.S. No. 4613 and hereon is a true repareentialism of the seed, by a party mode on the graumd and undar seem, do wishe improvements are as Johns, seemechampts, continents or participation, in Johnson Comments to the least Board or seepers Manism's Suspends of Provinces to compare Manism's Suspends of Provinces to effect the Soblemige 1, 2011. The proporty seconds of resigning 1.



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BOUNDARY SURVEY
0.308 ACRES
0LD DONATION OF MCKINNEY
WILLIAM DAVIS SURVEY
ABSTRACT VN. 248
CITY OF MCKINNEY
COLLIN COUNTY, TEXAS

G.F. No. 1912501517

SURDUKAN SURVEYING, INC.

0.0 ROX 128

3004, IEAS 75403

(977) 924-4200



Estimate

Estimate: 11582

Estimate Date: 24 Jun 2022 Estimate Expires: 24 Jul 2022

Job Name: Antiqute Mall Concrete

Sales Rep: Rob Alderink

Sales Rep Cell:

101 Josephine Grand Prairie, TX 75050 (972) 721-9796 Phone • (972) 721-1755 Fax

Prepared For

ANTIQUE COMPANY MALL Chase Schwalls 213 E Virginia Ln Mckinney, TX 75069

SERVICE LOCATION

213 E Virginia Ln Mckinney, TX 75069

Qty Description Total

2920 Concrete Install Square footage: 2920 Areas: 1

Remove existing asphalt lot & replace with concrete (approximately 70x44 less 8x20 deck)

- 1. Excavate to a depth of 6" and remove existing asphalt, dirt and related debris from job site.
- 2. Rework and compact base with vibratory compactor as needed.
- 3. Install cushion sand pad as necessary.
- 4. Drill and dowel vertical surfaces on adjacent concrete.
- 5. Install 6" of 3500 PSI concrete with #3 rebar on 18" centers.
- 6. Saw control joints to match existing or a maximum 15' on center and perimeter of each repair.
- 7. Hand trowel and broom to finish.
- ***Not responsible for irrigation or items buried in concrete.

70 Joint Sealing Type: New Expansion Joints Material: SL-1

Seal expansion joint with silicone

1 City Permit City: McKinney

Inspection: Yes Lane Closure: No Number of Days: 1

Acquire City Permit to perform scope of work listed below

400 Stripe Type: New Layout

Color: White Width: 4"



Estimate

Estimate: 11582

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Job Name: Antiqute Mall Concrete

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Prepared For

ANTIQUE COMPANY MALL Chase Schwalls 213 E Virginia Ln Mckinney, TX 75069

SERVICE LOCATION

213 E Virginia Ln Mckinney, TX 75069

Qty Description Total

Stripe parking and cross hatch areas per customer provided diagram 28 days after concrete is completed

- 1 SOW Notes
 - 1) Estimate excludes any deck alterations
 - 2) East edge of lot will be graded to remove some of the steep drop off
 - 3) Estimate includes 2 mobilizations to allow plumbers to intall new piping below lot after excavation.
- 1 Fuel Surcharge

Sub Tot 38,165.92

Tax 3,027.59

Total 41,193.51

Printed: 06/24/2022 11:24:43 AM Page 2 of 3



101 Josephine Grand Prairie, TX 75050 (972) 721-9796 Phone • (972) 721-1755 Fax

Estimate

Estimate: 11582

Estimate Date: 24 Jun 2022 Estimate Expires: 24 Jul 2022

Job Name: Antiqute Mall Concrete

Sales Rep: Rob Alderink

Sales Rep Cell:

EXCLUSIONS, UNLESS OTHERWISE NOTED:

Damage to underground utilities or graffiti on new pavement, bonds, testing, engineering, permits, utility adjustments, landscaping, irrigation, pre-existing drainage issues or subgrade deficiencies. Work performed on weekends may incur additional charges and any alteration from the above specifications involving additional costs will be executed only upon written order.

ACCEPTANCE & PAYMENT:

The above prices, specifications and conditions are satisfactory and are hereby accepted; CI Pavement is authorized to complete the work as specified. Any invoice past due will be subject to a late fee compounded at 2% per month prorated. Major credit cards are accepted, subject to a 4% convenience fee. CI Pavement reserves the right to file a preliminary lien notices and retains all lien rights. Taxes can be waived only upon receipt of a tax exemption certificate. 3rd party charges or undisclosed invoicing/contract portal fees will be passed through and added to invoice. Different service offerings may be invoiced separately as substantial completion is attained.

Quote Accepted By:		
Quote Accepted By:		

Competing Verbal Bids

9/2023 \$20,000 - \$30,000

Plumbing Competitor Verbal Bids

1/2024 \$15,000 - \$20,000

ESTIMATE

Texas Red Dirt Construction Services trdconstructionservices@gmail.

LLC com





Jim Schwalls

Bill to Jim Schwalls Ship to Jim Schwalls

Estimate details

Estimate no.: 1016

Estimate date: 01/11/2024 Expiration date: 02/11/2024

#	Date	Product or service	SKU	Qty	Rate	Amount
1.		Services		1	\$16,500.00	\$16,500.00
		Rerouting the Sewer Main at the Antique Mall. All labor, materials, includes haul off of asphalt, all tunneling needed to complete this the building for servicing the system. Texas Red Dirt Construction to assure a quality and timely job is completed. The payment will	his job and capping off the old line. There will be clean outs at ction Services LLC will be overseeing this through the process			

Total		\$16,500.00
	Expiry date	02/11/2024

ESTIMATE

JIC CONCRETE, LLC PO BOX 717 MELISSA, TX 75454 jicconcrete@live.com 214-471-2489



Jim Schwalls

Bill to

Jim Schwalls 213 E Virginia Mckinney, Tx 75069 USA Ship to

Jim Schwalls 213 E Virginia Mckinney, Tx 75069 USA

Estimate details

Estimate no.: 1175

Estimate date: 12/15/2023

# Date	Product or service	SKU	Qty	Rate	Amount
1.	Paving		3150	\$13.00	\$40,950.00
	70' X 45'				
	asphalt demo				
	5" paving				
	#3 rebar				
	60 yds of concrete @ \$180				
	8 haul offs				
	160 yds total				
	\$300 per trip				

Total \$40,950.00

C.A.P.E Contractors, LLC.

8174 County Road 976 Nevada, TX 75173 US +1 4693387327 capecontractorsllc@yahoo.com



INVOICE

BILL TO

Antique Company Mall 213 E. Virgina St. McKinney, Tx 75069 US

DATE	ACTIVITY	DESCRIPTION	QTY	RATE	AMOUNT
DATE	ACTIVITY Service	Installation of new service gutter and wire from existing meter. Replace existing MDP with 3 200 amp outdoor fussed disconnects for existing and new interior branch circuit panels. Install outdoor 225 3 phase main breaker panel on new gutter for AC condensers, sub panel "D", future add ons. Rework of roof top condenser unit conduits to not allow water	QTY 1	RATE 20,000.00	AMOUNT 20,000.00T
		into new 225 panel. Rework interior panels "A", "B" exiting feeders to junction boxes under floor to reconnect onto new outdoor disconnects. Install new 2" conduit and feeders for panel "C" to new exterior disconnect. Calculations, design and labeling			
		City of McKinney Permits and Inspections.			

All labor and materials specific to invoice will carry 90 day warranty.

Thank you for the opportunity to serve you! TECL: 31613 TDLR: (800) 803-9202

DATE **ACTIVITY DESCRIPTION** QTY **RATE AMOUNT** Includes all labor and materials. **SUBTOTAL** 20,000.00 Outside Service Rebuild TAX 1,650.00 **TOTAL** 21,650.00 **BALANCE DUE** \$21,650.00

All labor and materials specific to invoice will carry 90 day warranty.

Antique Company Mall Balance Sheet As of June 30, 2023

	Jun 30, 23
ASSETS	
Current Assets	
Checking/Savings	47.075.40
ANB-DEALER ANB-OPERATING	-47,075.46
ANB-PPP	34,607.13 5.75
ANB-RESERVE	52,149.40
ANB MERCHANT SERVICES	5,533.24
CASHIER CASH FUND	500.00
Total Checking/Savings	45,720.06
Accounts Receivable Accounts Receivable	7,953.49
Total Accounts Receivable	7,953.49
Total Current Assets	53,673.55
Fixed Assets	
Computer Equipment	12,928.30
Accumulated Depreciation	,-
Accum. Depr Computer Eq	-12,928.30
Accum. Depr Furn.& Fixtures	-29,440.17
Accum. Depr Bldg & Imprv	-198,735.65
Total Accumulated Depreciation	-241,104.12
Building & Improvements Furniture & Fixtures	825,261.81
Fixtures	25,085.58
Furniture	500.00
Kitchen equipment	500.00
Kitchen shelving	150.00
Sales counter	4,950.00
Signage, Display cases&booth	3,700.00
Total Furniture & Fixtures	34,885.58
Total Fixed Assets	631,971.57
Other Assets	
Intangibles	
Accum. Amort Intangibles	-80,145.23
Intangilbe - Trade Name/Goo	181,483.72
Intangible - Org Costs	3,797.59
Intangible - Loan Fin Costs	21,730.85
Total Intangibles	126,866.93
Land Deposit- Water	241,200.00 100.00
Total Other Assets	368,166.93
TOTAL ASSETS	1,053,812.05
LIABILITIES & EQUITY Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	66,820.76
Total Accounts Payable	66,820.76
Other Current Liabilities	
ANB-SBA PPP loan	
ANB-SBA PPP loan1	14,075.02
	<u> </u>
Total ANB-SBA PPP loan	14,075.02

Antique Company Mall Balance Sheet As of June 30, 2023

	Jun 30, 23
Dealer Sales Payable Dealer payments Dealer sales-Cash Dealer Sales Payable-Che Dealer Sales Payable-Credit Register shortages Dealer Sales Payable - Ot	-10,191,794.69 1,434,801.06 231,549.12 8,674,169.20 -1,834.10 22.00
Total Dealer Sales Payable	146,912.59
Gift Cards Payroll Taxes Payable Sales Tax Payable	-254.41 -824.16 -14,226.39
Total Other Current Liabilities	145,682.65
Total Current Liabilities	212,503.41
Long Term Liabilities Real estate loans ANB Loan #1452	261,873.83
Total Real estate loans	261,873.83
Total Long Term Liabilities	261,873.83
Total Liabilities	474,377.24
Equity Karen S. Ferrell Capital Draws	120,478.36 -20,300.00
Total Karen S. Ferrell	100,178.36
Nancy and James Schwalls Capital Draws	217,825.38 -48,915.84
Total Nancy and James Schwalls	168,909.54
Retained Earnings Net Income	268,355.14 41,991.77
Total Equity	579,434.81
TOTAL LIABILITIES & EQUITY	1,053,812.05

Antique Company Mall Profit & Loss

January through June 2023

	Jan - Jun 23
Ordinary Income/Expense Income Booth Income	
Booth License Fee	163,823.47
Total Booth Income	163,823.47
Commission Income Sales	79,073.79
Sales-Snack Bar	1,403.00
Total Sales	1,403.00
Sales tax timely payment dis	312.22
Total Income	244,612.48
Gross Profit	244,612.48
Expense Advertising Bank Charges Bank Charges	332.12 366.35
Reconciliation Discrepancies	-0.77
Total Bank Charges	365.58
Credit Card Fees Dealer relations	19,638.77
What's sold fees	548.00
Total Dealer relations	548.00
Insurance Expense Insurance-Building	10,315.44
Total Insurance Expense	10,315.44
Interest Expense ANB real estate loan #1452	6,501.68
Total Interest Expense	6,501.68
Management Meals and Entertainment Miscellaneous Expense Operating Supplies Payroll Expenses	9.40 62.75 2,629.00 1,527.16
Cashiers Payroll Taxes	83,161.00 6,867.59
Total Cashiers	90,028.59
Payroll service	1,471.22
Total Payroll Expenses	91,499.81
Professional Fees Accounting overhead alloc	7,800.00
Total Professional Fees	7,800.00
Rent-Storage Repair & Maintenance	2,711.88 2,180.15

Antique Company Mall Profit & Loss January through June 2023

	Jan - Jun 23
Utilities	
Music	118.96
Electric	2,662.75
Gas	995.81
Internet Expenses	521.66
Janitorial service	4,800.00
Janitorial supplies	29.19
Pest	648.48
Security	411.34
Water	753.15
Total Utilities	10,941.34
Total Expense	157,063.08
Net Ordinary Income	87,549.40
Other Income/Expense Other Income Interest income Miscellaneous Income	1.43 2.600.00
wiscenarieous income	2,000.00
Total Other Income	2,601.43
Other Expense One time expenses BuildingConst/Renov One time expenses - Other	43,159.06 5,000.00
Total One time expenses	48,159.06
Total Other Expense	48,159.06
Net Other Income	-45,557.63
Net Income	41,991.77

Neither the bank nor the owners require for Audited Financials to be prepared.

Form **W-9**

(Rev. October 2018) Department of the Treasury Internal Revenue Service

Request for Taxpayer Identification Number and Certification

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

	1 N	lame (as shown on your income tax return). Name is required on this line; do	not leave this line blank.	ħ													
Print or type. See Specific Instructions on page 3.	ACM Virginia Holdings LLC																
	2 B	susiness name/disregarded entity name, if different from above															
	An	tique Company Mall															
	Corporation Societa appropriate box for lederal tax classification of the person whose hame is entered on line 1, Check only one of the following seven boxes. Individual/sole proprietor or Corporation Societa Soc									code (if any)							
		Kinney, TX, 75070															
	7 Li	st account number(s) here (optional)															
	_																
Par	_	Taxpayer Identification Number (TIN)															
								al security number									
backu	p wit	thholding. For individuals, this is generally your social security numbers, sole proprietor, or disregarded entity, see the instructions for Pa	er (SSN). However, for	(SSN). However, for a													
		is your employer identification number (EIN). If you do not have a nu		t a				-			-						
TIN, la																	
Note:	If the	e account is in more than one name, see the instructions for line 1.	Also see What Name and Employ					er identification number									
		Give the Requester for guidelines on whose number to enter.] [j		
					9	0	-	0	9	1	9	6	4	1			
Par	П	Certification													_		
Under	pen	alties of perjury, I certify that:													_		
1. The	num	nber shown on this form is my correct taxpayer identification number	r (or I am waiting for	a num	ber t	o be	issue	ed to	o me	e): an	nd						
2. I an	not	subject to backup withholding because: (a) I am exempt from back	up withholding, or (b)	I have	not	beer	not	ified	by	the I	nter	nal l	Reve	enue	9		
Ser	vice	(IRS) that I am subject to backup withholding as a result of a failure															
no	onge	er subject to backup withholding; and															
		.S. citizen or other U.S. person (defined below); and															
4. The	FAT	CA code(s) entered on this form (if any) indicating that I am exempt	from FATCA reporting	g is co	rrec	t.											
you ha	ive fa sition	on instructions. You must cross out item 2 above if you have been not alled to report all interest and dividends on your tax return. For real esta or abandonment of secured property, cancellation of debt, contribution interest and dividends, you are not required to sign the certification, but	te transactions, item 2 is to an individual retir	does i	not a arrar	pply.	For r	mort	gage	e inte	erest eral	t paid	d, ayme	ents			
Sign Here		Signature of U.S. person ▶	1	Date ►		01	/	3	1/	20	٥_	2	1				
Gei	ner	al Instructions	• Form 1099-DIV (dir funds)	vidend	s, ind	cludi	ng th	ose	fror	n sto	cks	or	nutu	ual			

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

• Form 1099-INT (interest earned or paid)

- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- · Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.