

## EXPANDING DOWNTOWN MCKINNEY WHILE PROTECTING THE CHARM

NOVEMBER 28, 2023













## NONE OF US ARE GREATER THAN ALL OF US. COLLABORATION WINS.







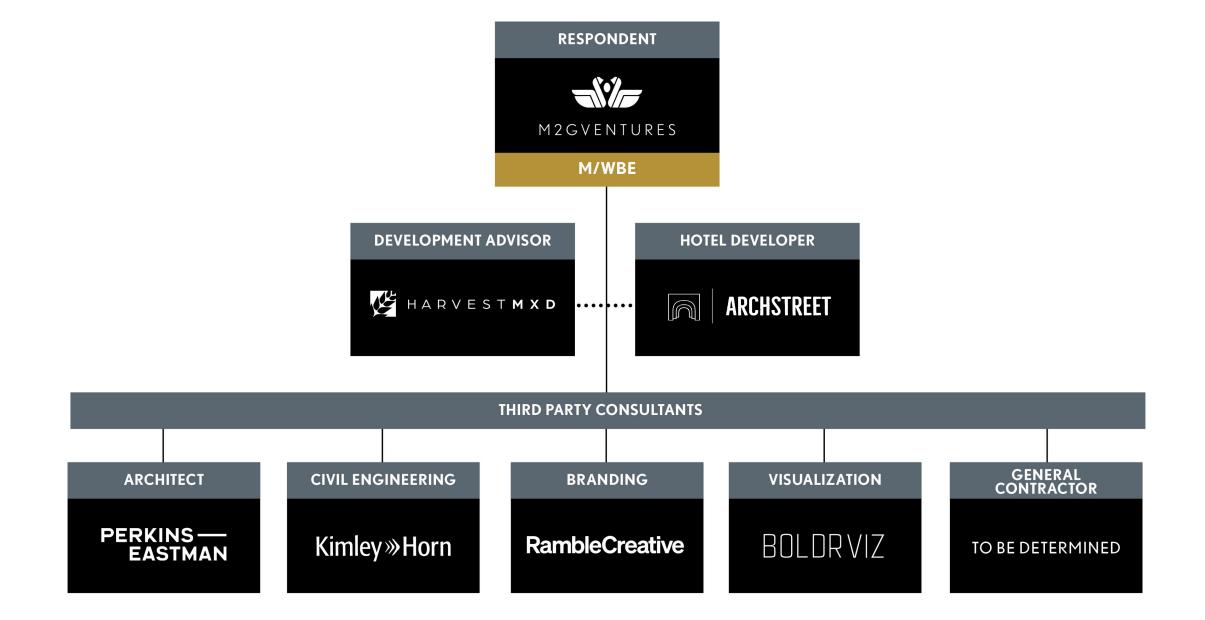


MIXED-USE SYNERGIES DRIVE RENT
PREMIUMS AND GREATER STABILITY
FOR REAL ESTATE INVESTMENTS AND
COMMUNITIES. WE BELIEVE THAT
SCARCITY OF WELL ORCHESTRATED
RETAIL & MIXED-USE PROJECTS WITHIN
WALKABLE NEIGHBORHOODS LEAD
TO HIGHER DEMAND AND VALUES
OVER TIME.



PRESIDENT & CEO HARVEST MXD

## TEAM ORGANIZATION



## DEVELOPMENT TEAM

### M2GVENTURES



#### **SUSAN GRUPPI**

**CO-FOUNDER & PRESIDENT** 



#### **JESSICA MILLER ESSL**

**CO-FOUNDER & PRESIDENT** 





#### **AMY CASTELLANOS**

**SVP, DEVELOPMENT** 



#### **GILBERT MOTA**

**SVP, CONSTRUCTION** 



#### **CANDICE RANSBARGER**

**SVP, MARKETING** 





#### **CHRIS HARDEN**

**PRESIDENT & CEO** 



#### **DANIEL MITLYNG**

**VICE PRESIDENT** 



### **ARCHSTREET**



#### **MICHAEL MUELLER**

**MANAGING DIRECTOR** 



#### **EDUARDO GARZA**

PRINCIPAL, DEVELOPMENT

## VERTICALLY INTEGRATED DEVELOPMENT TEAM



FOUNDERS

Susan Miller Gruppi
Co-founder & President



Jessica Miller Essi Co-founder & President



Mark Collier CFO/COO



Amy Castellanos
SVP, Development



Breck Besserer SVP, Leasing



Kristle McBee
SVP, Asset Management



Brett ZImmerman
Principal, Austin



CONSTRUCTION

Gilbert Mota

SVP, Construction



MARKETING

Candice Ransbarger

SVP, Marketing



MANAGEMENT

Chauncey Nixon

VP, Property Management



FINANCE

Brent Bono

Director of Finance



ASSET MANAGEMENT

BIII Crowell

Asset Manager



Annle Hanson Senior Marketing Associate



OPERATIONS

Hope Bankston

Director of Operations



Morgan Houser
Director of Corporate
Accounting



Jacob Becker Senior Analyst



ADMINISTRATION

RIley Tillman

Administrative Assistant



ACCOUNTING

Jennifer Sukhija

Director of Property

Accounting



ACCOUNTING

Ana Delgadillo

Senior Accountant



LEASING

Ashley Price
Senior Leasing Coordinator



PROPERTY
MANAGEMENT

Cary Walker
Facilities Manager



SOCIAL IMPACT

Hannah Stephens

Director of Social Impact



Katle Murray Chief Creative







OUR MISSION IS TO INSPIRE EVOLUTION
THROUGH IMPACT AND INNOVATION. WE
LOOK AT CHALLENGES DIFFERENTLY THAN
OTHERS: WE THINK QUICK CHANGE IS
WHAT BREEDS A SPACE WHERE A LOT OF
PEOPLE MAY MISS AN OPPORTUNITY. WE
SEE IT AND WE TAKE IT ON. WE BELIEVE
EVERYTHING CAN BE INNOVATED.



CO-FOUNDER
M2G VENTURES

### M2GVENTURES

Guided by the company's purpose to inspire evolution through impact and innovation, M2G Ventures carefully invests in distinctive mixed-use and industrial development projects with a focus on creating places that users want to be. Since its founding in 2014, the fast-growing company has become a leading voice in the industry through a bold strategy anchored by a dedication to innovation. The company's capstone is a social impact arm focused on changing the way we treat mental illness. The company is a Certified Women Owned Business based in Fort Worth, Texas.

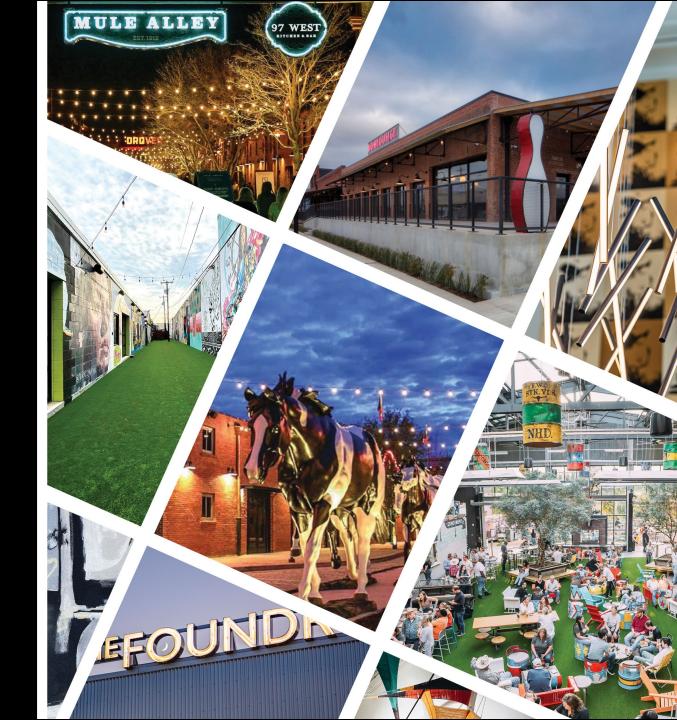
4.2M

SF ACQUIRED SINCE INCEPTION

67%

WOMEN & ETHNIC MINORITY TEAM MEMBERS \$650M+

CURRENT ASSETS AND DEVLOPMENTS UNDER MANAGEMENT





Harvest MXD is a strategic real estate company focused on retail & mixed-use investments, development, and advisory. Our diverse experience encompasses over \$6.2 billion of retail, multifamily, transit-oriented, and mixed-use properties. We approach every project with the community in mind and then substantiate our investment thesis with intense research and data-driven analysis. We filter our investment strategies by seeking voids and opportunities that will lead to stronger communities and elevate quality of life.

20M

SF OF RETAIL GLA \$1.8B

INVESTMENT SALES TRANSACTION VALUE

\$6.2B

RETAIL & MIXED-USE INVESTMENTS, DEVELOPMENT AND ADVISORY



## CITY PARTNERSHIP EXPERIENCE

The development team has executed multiple projects for and in agreement with several cities such as Fort Worth, Plano, Frisco, Arlington, Addison, Colleyville, Corpus Christi and more. Agreements with these cities have varied in size and complexity ranging from infrastructure development to public private partnerships.























## WHY THIS TEAM?

WE START WITH THE **USER IN MIND**.

WE HAVE A HISTORY OF CREATING SPECIAL PLACES.

WE CARE, WELCOME COLLABORATION, AND VALUE ALIGNMENT.

WE WILL THOUGHTFULLY CURATE AND PROTECT THE CHARM.

**INSTITUTIONAL** QUALITY WITH **BOUTIQUE** SIZED TEAM.

WE HAVE THE **PROOF**.























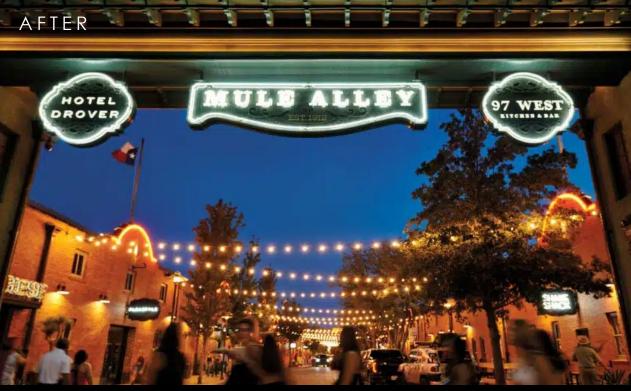






## MULE ALLEY I HISTORIC FORT WORTH STOCKYARDS





9M ANNUAL VISITS

AUTOGRAPH COLLECTION IN THE WORLD

#1 200<sub>MIN</sub> AVERAGE DWELL TIME

OF CUSTOMERS MAKING OVER \$75K

+160%

DISTRICT F&B SALES

## THE FOUNDRY DISTRICT I FORT WORTH, TX













SIX

ACRE MIXED-USE DISTRICT POSITIONED AS AN EXTENSION OF THE NATIONAL RENOWN FW CULTURAL DISTRICT

LOCAL 70+

GALLERY OF INNOVATIVE COMMUNITY BRANDS

PIECES OF OUTDOOR ART

TOP

OUTDOOR ART EXPERIENCES
RANKED BY FORBES





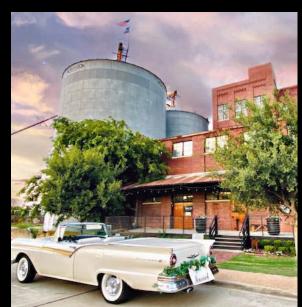






















## VISION

The City of McKinney's captivating historic downtown has grown to include curated boutiques, sophisticated taste-makers, and engaging events all while maintaining an irreplaceable distinctive soul. The success of our collective vision will hinge on expanding the downtown experience with the same spirit that exists today. Our key development principle is to protect the City's charming roots while infusing a mix of complimentary uses designed to attract a critical mass of patrons, new and old. Our process always involves thoughtful collaboration with the City and community, and we believe a vision informed by the needs of all stakeholders is critical for the highest success of the development.







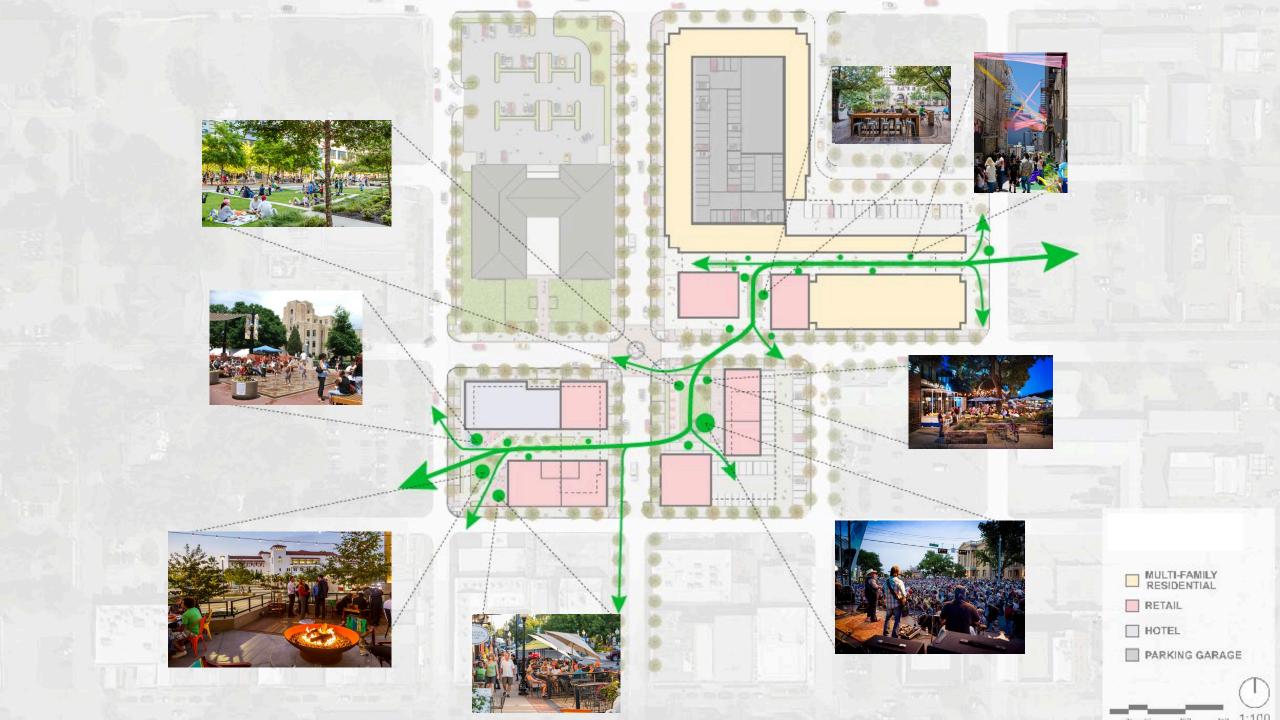




NORTHBOUND VIEW



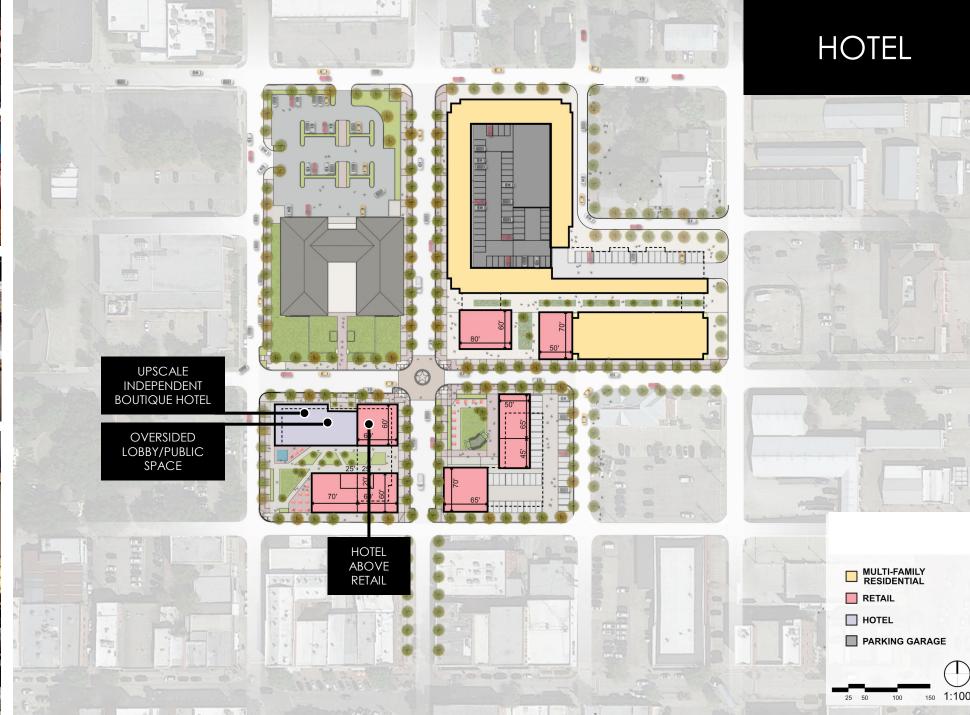
SOUTHBOUND VIEW







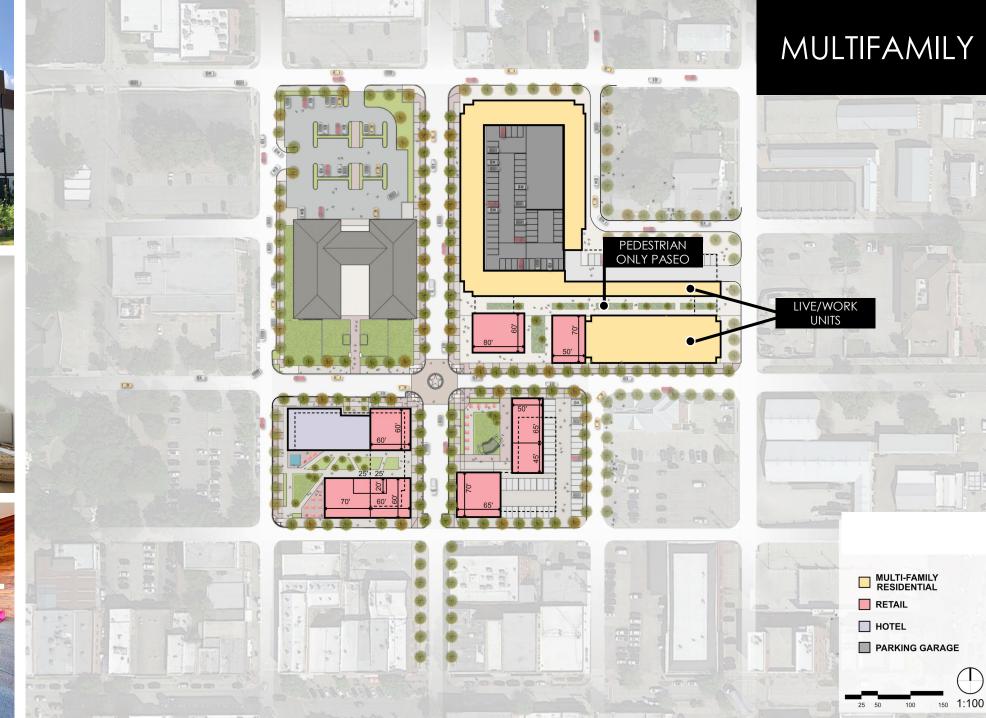


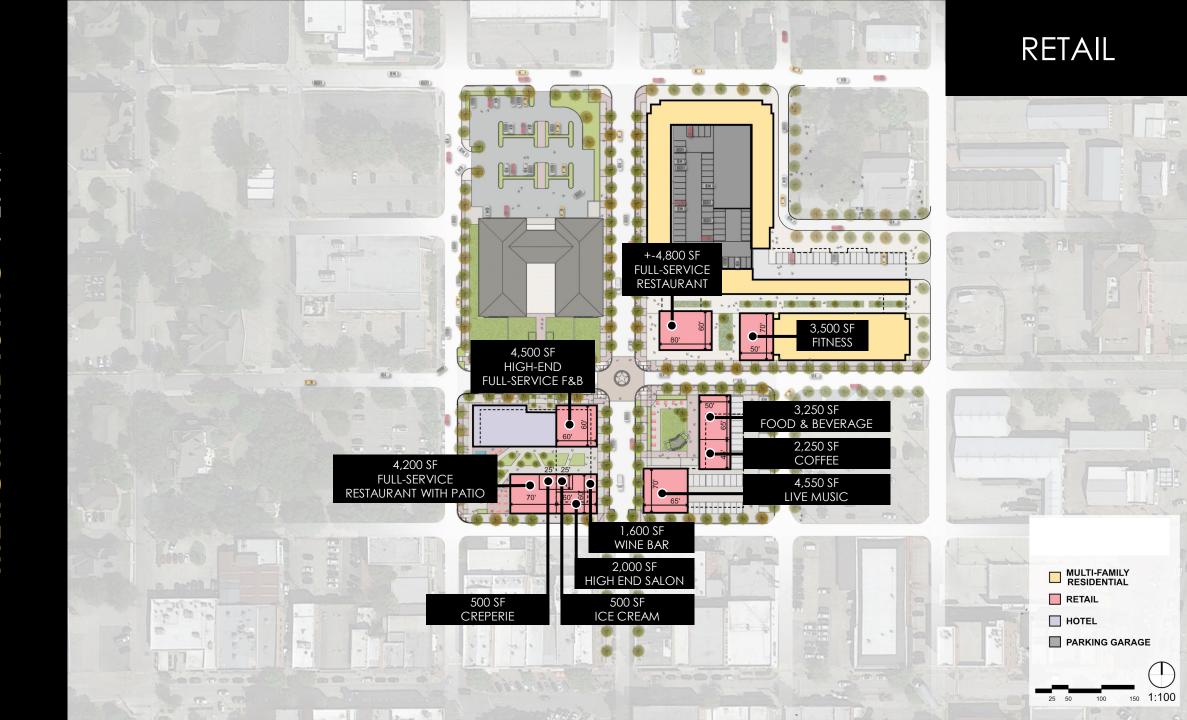












## DIFFERENTIATORS





## KEY DIFFERENTIATORS

IMMENSE EXPERIENCE IN **HISTORIC DISTRICTS**.

SPECIFICALLY TAILORED FOR PLACEMAKING.

**OBSESSION WITH ART.** 

COMMITTED TO INNOVATION.

EXCELLENT REPUTATION WITH CITIES AND COMMUNITIES.

DEDICATED TO **DIVERSITY**; CERTIFIED **WOMEN-OWNED** BUSINESS.

**VERTICALLY INTEGRATED** REAL ESTATE DEVELOPMENT TEAM.

PROVEN EXPERIENCE IN MIXED-USE AND RETAIL.

EXPERIENCED TEAM **READY TO EXECUTE**.







## INNOVATION IS CHANGE THAT UNLOCKS NEW VALUE.

JAMIE NOTTER











# THANK YOU





