



MCKINNEY ECONOMIC DEVELOPMENT CORPORATION

October 12, 2015

To: MEDC Board

From: John Valencia

Director of BRE & ET Programs

Subject: October 20, 2015 MEDC Board Meeting; BREP Report/Update

### **Business Retention & Expansion Program**

On the Retention front, nothing new to report. All staying!

On the Expansion side, we continue to have discussions with three companies considering expansions, but nothing confirmed. I will continue to follow up.

The remaining 23 acres that the MEDC owns continues to have looks and our office is actively working the property.

### **Emerging Technology**

At this time, we have five (5) active companies in the Program. In this month's Meeting, I will be giving an overview of the Emerging Technology program and a bit of its history, genesis and performance.

(See attached detailed update on the Emerging Technology companies)

### **The Werx in McKinney**

The Werx now has 32 Resident companies with 36 people working there, as of today. If you haven't visited The Werx lately, I invite you to do two things; first, check out the website [www.mckinneywerx.com](http://www.mckinneywerx.com) and while there, take a particular look at the EVENTS & CALENDAR and NEWS tabs, then second, come by and visit. This will give you a chance to see The Werx in action. And don't hesitate to speak with the residents. Not only is the space exciting, but it's the residents that make it Werx!

## **75 Construction**

At the MEDC, we continue to do our best, along with City Staff, in keeping those affected most with how the project is going and updates. Certainly over the past month, significant progress has been made with much of Eldorado Parkway/75 and the new SPU (Single Point Urban Interchange) now open. Also, more lanes under 75 at Virginia now open as well. Drive safe out there, not quite finished yet, but coming soon!

Since the last Board meeting there were five (7) communiques published. (See attached)

The Team here continues to work hard in promoting our wonderful community. These are exciting times and we are blessed to be a part of McKinney!

Respectfully Submitted,

John Valencia

Director of Business Retention, Expansion & Emerging Technology  
**MCKINNEY ECONOMIC DEVELOPMENT CORP.**

# Emerging Technology Program - Started: Oct 2009

This as of Oct 1, 2015

\*\*\*Please note, these employee counts and 2015 payrolls are estimates. We are currently updating this sheet.

Proj #	Date	Company Name	Emp. #	Est 2015 Payroll	Avg wage	Mo Payment	Months	Investment
9-15	Jan-10	1 Perfectly Green Corp	10	\$ 850,000	\$ 85,000	\$ 4,166.67	24	\$ 100,000
10-16	Apr-11	2 Servergy - 1st	0			\$ 4,166.67	24	\$ 100,000
10-17	Oct-11	3 Biscotti	0	\$ -		\$ 4,166.67	24	\$ 100,000
12-xx DNE	Feb-12	4 Zynga (now Playful)	35	\$ 3,790,000	\$ 108,286	-	0	\$ -
12-04	May-12	5 Sigmatrix	19	\$ 1,900,000	\$ 100,000	\$ 3,127.00	24	\$ 75,048
12-08	Jun-12	6 Local Hitz	1	\$ 80,000	\$ 80,000	\$ 1,075.00	24	\$ 25,800
12-12	Jun-12	7 CredSystems	0	\$ -		\$ 2,000.00	8	\$ 16,000
12-18	Jul-12	8 HIE	12	\$ 1,020,000	\$ 85,000	\$ 2,427.00	8	\$ 19,416
12-09	Feb-13	9 Curious Complex 1st	0			\$ 950.00	8	\$ 7,600
13-xx	Jun-13	Collide/Werx Project	30	\$ 1,750,000	\$ 58,333	\$ 12,190.67	17	\$ 207,241
12-09	Oct-13	Curious Complex 2nd	-	\$ -		\$ 4,144.00	10	\$ 41,440
12-14	Mar-13	10 Adventure Pilot	8	\$ 495,000	\$ 61,875	\$ 425.00	12	\$ 5,100
12-24	Jun-13	11 HealthQuest	0			\$ 4,166.67	12	\$ 50,000
13-10	Aug-13	12 Boss Fight Ent	0			\$ 2,689.29	12	\$ 32,271
14-05	May-14	13 SureShot Media	0			\$ 1,800.00	12	\$ 21,600
14-11	Jul-14	14 Servergy - 2nd	7	\$ 700,000	\$ 100,000	\$ 4,166.67	12	\$ 50,000
14-12	Jul-14	15 Munzee	21	\$ 850,000	\$ 40,476	\$ 4,166.67	12	\$ 50,000
14-13	Jul-14	16 Adelphoi	6	\$ 400,000	\$ 66,667	\$ 3,600.00	12	\$ 43,200
14-15	Dec-14	17 Boss Fight Ent - 2nd	48	\$ 4,080,000	\$ 85,000	\$ 2,689.29	12	\$ 32,271
15-04	Apr-15	18 SureShot Media - 2nd	14	\$ 950,000	\$ 67,857	\$ 2,689.00	12	\$ 32,268
15-04	Apr-15	19 PestRoutes, LLC	9	\$ 460,000	\$ 51,111	\$ 1,000.00	12	\$ 12,000
15-xx	Jun-15	20 AssessMD	21	\$ 950,000	\$ 45,238	\$ 4,144.00	12	\$ 49,728
Employees			241	\$ 18,275,000			Program Cost	\$ 1,070,984
Avg wage				\$	75,830		Per Employee	\$ 4,444
Companies			16					

Color legend:

Grown Out
Did not make it
Pilot Program
Moved out of Mck
Active Company

**Subject:** FW: U.S. 75 Closures This Week

**From:** Daniel Still **On Behalf Of** Construction  
**Sent:** Wednesday, September 09, 2015 2:51 PM  
**To:** Construction  
**Subject:** U.S. 75 Closures This Week

As part of the ongoing TxDOT project to widen U.S. 75 from the Sam Rayburn Tollway (SRT) to White Avenue in McKinney, TxDOT has informed the City of the following closures, weather permitting:

**Virginia Parkway under U.S. 75 Closed Early Thursday Morning**

TxDOT plans to close Virginia Parkway directly underneath U.S. 75 from midnight tonight until no later than 6 a.m. tomorrow, September 10, to construct the new concrete bridge deck. During the closure, drivers can cross U.S. 75 at U.S. 380 and Park View Avenue. The U.S. 75 main lanes and frontage roads are expected to remain open throughout this time. However, delays are anticipated and drivers are encouraged to seek alternate routes.

**Southbound U.S. 75 Entrance Ramp south of U.S. 380 to be Closed from September 11 to October 12**

TxDOT plans to close the southbound U.S. 75 entrance ramp south of U.S. 380 from September 11 to October 12 to allow construction in the area to continue. During the closure, southbound drivers can continue on the frontage road to the next entrance ramp located south of White Avenue. Delays are anticipated and drivers are encouraged to seek alternate routes.

As a reminder, this TxDOT construction project to widen U.S. 75 from the SRT to White Avenue in McKinney to four main lanes in each direction and three frontage road lanes in each direction will provide much needed extra capacity through McKinney. The project is anticipated to be complete in January 2016.

Please be safe when traveling through the work zone and always observe traffic warning signs. If you have any questions, please contact Danny Still at (972) 547-7631 or [dstill@mckinneytexas.org](mailto:dstill@mckinneytexas.org). Thank you for your cooperation.

---



**John Valencia**

---

**Subject:** FW: U.S. 75 Southbound Main Lane Closure Tonight

**From:** Daniel Still **On Behalf Of** Construction  
**Sent:** Friday, September 11, 2015 2:29 PM  
**To:** Construction  
**Subject:** U.S. 75 Southbound Main Lane Closure Tonight

As part of the ongoing TxDOT project to widen U.S. 75 from the Sam Rayburn Tollway (SRT) to White Avenue in McKinney, TxDOT has informed the City of the following closures, weather permitting:

**Southbound U.S. 75 Main Lanes Closed from September 11 at 9 p.m. until September 12 at 5 a.m.**

TxDOT plans to close the U.S. 75 southbound main lanes from September 11 at 9 p.m. until September 12 at 5 a.m. to switch traffic to accommodate the entrance ramp closure mentioned below. During the closure, southbound drivers will exit the main lanes to the frontage road just north of U.S. 380 then re-enter the main lanes south of White Avenue. Delays are anticipated and drivers are encouraged to seek alternate routes.

**Southbound U.S. 75 Entrance Ramp south of U.S. 380 to be Closed from September 11 to October 12**

TxDOT plans to close the southbound U.S. 75 entrance ramp south of U.S. 380 from September 11 to October 12 to allow construction in the area to continue. During the closure, southbound drivers can continue on the frontage road to the next entrance ramp located south of White Avenue. Delays are anticipated and drivers are encouraged to seek alternate routes.

As a reminder, this TxDOT construction project to widen U.S. 75 from the SRT to White Avenue in McKinney to four main lanes in each direction and three frontage road lanes in each direction will provide much needed extra capacity through McKinney. The project is anticipated to be complete in January 2016.

Please be safe when traveling through the work zone and always observe traffic warning signs. If you have any questions, please contact Danny Still at (972) 547-7631 or [dstill@mckinneytexas.org](mailto:dstill@mckinneytexas.org). Thank you for your cooperation.

---

## John Valencia

---

**Subject:** FW: U.S. 75 Overnight Closures in McKinney This Week

**From:** Daniel Still **On Behalf Of** Construction

**Sent:** Monday, September 14, 2015 5:51 PM

**To:** Construction

**Subject:** U.S. 75 Overnight Closures in McKinney This Week

As part of the ongoing TxDOT project to widen U.S. 75 from the Sam Rayburn Tollway (SRT) to White Avenue in McKinney, TxDOT has informed the City of the following overnight closures needed to install new overhead signs, all weather permitting. Delays are anticipated and drivers are encouraged to seek alternate routes.

**Northbound U.S. 75 Main Lanes at Eldorado Parkway**

**Closed from 9 p.m. Monday, 9/14, until 5 a.m. the next day**

Northbound drivers will take the Eldorado Parkway exit to the frontage road to the entrance ramp south of Virginia Parkway.

**Northbound U.S. 75 Main Lanes from Virginia Parkway to U.S. 380**

**Closed from 9 p.m. Tuesday, 9/15, until 5 a.m. the next day**

Northbound drivers will take the Virginia Parkway exit to the frontage road to the entrance ramp north of U.S. 380.

**SRT Ramp to Northbound U.S. 75**

**Closed from 9 p.m. Wednesday, 9/16, until 5 a.m. the next day**

Northbound drivers will be directed to the SRT frontage road to the U.S. 75 northbound frontage road to the entrance ramp south of Virginia Parkway.

**Southbound U.S. 75 Main Lanes from U.S. 380 to Eldorado Parkway**

**Closed from 9 p.m. Wednesday, 9/16, until 5 a.m. the next day**

Southbound drivers will take the U.S. 380 exit to the frontage road to the entrance ramp south of Ridgeview Drive in Allen.

TxDOT has also informed the City of the following additional overnight closures needed to install new underpass lighting, weather permitting. Delays are anticipated and drivers are encouraged to seek alternate routes.

**Virginia Parkway under U.S. 75 Closed from 9 p.m. Tuesday, 9/15, until 5 a.m. the next day**

During the closure, drivers can cross U.S. 75 at White Avenue and Park View Avenue.

**White Avenue under U.S. 75 Closed from 11 p.m. Friday, 9/18, until 5 a.m. the next day**

During the closure, drivers can cross U.S. 75 at U.S. 380 and Virginia Parkway.

As a reminder, this TxDOT construction project to widen U.S. 75 from the SRT to White Avenue in McKinney to four main lanes in each direction and three frontage road lanes in each direction will provide much needed extra capacity through McKinney. The project is anticipated to be complete in January 2016.

Please be safe when traveling through the work zone and always observe traffic warning signs. If you have any questions, please contact Danny Still at (972) 547-7631 or [dstill@mckinneytexas.org](mailto:dstill@mckinneytexas.org). Thank you for your cooperation.

## John Valencia

---

**Subject:** FW: Virginia Parkway under U.S. 75 Closure - NEW DATE

**From:** Daniel Still **On Behalf Of** Construction  
**Sent:** Wednesday, September 16, 2015 4:18 PM  
**To:** Construction  
**Subject:** Virginia Parkway under U.S. 75 Closure - NEW DATE

As part of the ongoing TxDOT project to widen U.S. 75 from the Sam Rayburn Tollway (SRT) to White Avenue in McKinney, TxDOT has informed the City of the following **schedule change** for this week's overnight closure at Virginia Parkway:

**Virginia Parkway under U.S. 75 Closed from 9 p.m. Wednesday, 9/16, until 5 a.m. the next day**

Weather permitting, TxDOT will close Virginia Parkway directly under U.S. 75 from 9 p.m. Wednesday, 9/16, until 5 a.m. the next day to install new underpass lighting. During the closure, drivers can cross U.S. 75 at White Avenue and Park View Avenue. Delays are anticipated and drivers are encouraged to seek alternate routes.

As a reminder, this TxDOT construction project to widen U.S. 75 from the SRT to White Avenue in McKinney to four main lanes in each direction and three frontage road lanes in each direction will provide much needed extra capacity through McKinney. The project is anticipated to be complete in January 2016.

Please be safe when traveling through the work zone and always observe traffic warning signs. If you have any questions, please contact Danny Still at (972) 547-7631 or [dstill@mckinneytexas.org](mailto:dstill@mckinneytexas.org). Thank you for your cooperation.

---



**Subject:** FW: Construction Updates for U.S. 75 in McKinney

**From:** Daniel Still **On Behalf Of** Construction  
**Sent:** Friday, October 02, 2015 3:20 PM  
**To:** Construction  
**Subject:** Construction Updates for U.S. 75 in McKinney

As part of the ongoing TxDOT project to widen U.S. 75 from the Sam Rayburn Tollway (SRT) to White Avenue in McKinney, TxDOT has informed the City of the following closures and traffic switches:

**Southbound U.S. 75 One Main Lane Closure until Sunday, October 4**

TxDOT has temporarily closed one lane of the U.S. 75 southbound main lanes near Virginia Parkway to allow construction in the area to continue. This closure will last until Sunday, 10/4, with both lanes open only during rush hours. Delays are anticipated and drivers are encouraged to seek alternate routes.

**Southbound U.S. 75 Main Lanes to Open South of Virginia on Sunday, October 4**

Weather permitting, TxDOT will close both U.S. 75 southbound main lanes south of Virginia Parkway overnight Saturday, October 3, to switch southbound traffic to newly completed concrete pavement. During the closure, southbound drivers will take the Eldorado Parkway exit to the frontage road to the entrance ramp south of Ridgeview Drive in Allen. The switch is expected to be complete by Sunday, October 4. Drivers are encouraged to use caution while becoming familiar with the new main lanes.

**Virginia Parkway Intersection to be Mostly Complete by Monday, October 5**

Weather permitting, TxDOT will open most of the new Virginia Parkway intersection, including the new u-turn lanes, by Monday, October 5. The one piece that will not be finished is the right turn lane from eastbound Virginia to the southbound frontage road. That will not open for several more weeks. Drivers are encouraged to use caution while becoming familiar with the new configuration.

As a reminder, this TxDOT construction project to widen U.S. 75 from the SRT to White Avenue in McKinney to four main lanes in each direction and three frontage road lanes in each direction will provide much needed extra capacity through McKinney. The project is anticipated to be complete in January 2016.

Please be safe when traveling through the work zone and always observe traffic warning signs. If you have any questions, please contact Danny Still at (972) 547-7631 or [dstill@mckinneytexas.org](mailto:dstill@mckinneytexas.org). Thank you for your cooperation.

---



**Subject:** FW: U.S. 75 Closures in McKinney This Week

**From:** Daniel Still **On Behalf Of** Construction  
**Sent:** Tuesday, October 06, 2015 2:00 PM  
**To:** Construction  
**Subject:** U.S. 75 Closures in McKinney This Week

As part of the ongoing TxDOT project to widen U.S. 75 from the Sam Rayburn Tollway (SRT) to White Avenue in McKinney, TxDOT has informed the City of the following closures:

**Southbound U.S. 75 Exit Ramp to Eldorado Parkway Closed October 7**

Weather permitting, TxDOT tentatively plans to close the U.S. 75 exit ramp to Eldorado Parkway located just south of Virginia Parkway from 9:30 a.m. to 3:30 p.m. on, Wednesday, 10/7, to install metal beam guard fence. During the closure, drivers can exit to Virginia Parkway. The U.S. 75 main lanes and frontage roads will remain open throughout the day.

**Virginia Parkway under U.S. 75 Closed from 9 p.m. October 8 until 5 a.m. October 9**

Weather permitting, TxDOT tentatively plans to close Virginia Parkway directly under U.S. 75 from 9 p.m. Thursday, 10/8, until 5 a.m. Friday, 10/9, to allow work in the area to continue. During the closure, drivers can cross U.S. 75 at White Avenue and Park View Avenue. Delays are anticipated and drivers are encouraged to seek alternate routes.

As a reminder, this TxDOT construction project to widen U.S. 75 from the SRT to White Avenue in McKinney to four main lanes in each direction and three frontage road lanes in each direction will provide much needed extra capacity through McKinney. The project is anticipated to be complete in January 2016.

Please be safe when traveling through the work zone and always observe traffic warning signs. If you have any questions, please contact Danny Still at (972) 547-7631 or [dstill@mckinneytexas.org](mailto:dstill@mckinneytexas.org). Thank you for your cooperation.

---

**Subject:** FW: Southbound U.S. 75 Eldorado Exit Ramp Closure - NEW DATE

**From:** Daniel Still **On Behalf Of** Construction  
**Sent:** Wednesday, October 07, 2015 10:05 AM  
**To:** Construction  
**Subject:** Southbound U.S. 75 Eldorado Exit Ramp Closure - NEW DATE

As part of the ongoing TxDOT project to widen U.S. 75 from the Sam Rayburn Tollway (SRT) to White Avenue in McKinney, TxDOT has informed the City of a **schedule change** for the following closure:

**Southbound U.S. 75 Exit Ramp to Eldorado Parkway Closed October 8**

Weather permitting, TxDOT tentatively plans to close the U.S. 75 exit ramp to Eldorado Parkway located just south of Virginia Parkway from 9:30 a.m. to 3:30 p.m. on, Thursday, 10/8, to install metal beam guard fence. During the closure, drivers can exit to Virginia Parkway instead. The U.S. 75 main lanes and frontage roads will remain open throughout the day.

As a reminder, this TxDOT construction project to widen U.S. 75 from the SRT to White Avenue in McKinney to four main lanes in each direction and three frontage road lanes in each direction will provide much needed extra capacity through McKinney. The project is anticipated to be complete in January 2016.

Please be safe when traveling through the work zone and always observe traffic warning signs. If you have any questions, please contact Danny Still at (972) 547-7631 or [dstill@mckinneytexas.org](mailto:dstill@mckinneytexas.org). Thank you for your cooperation.

---