

MCDC GRANT RECAP

www.TexasHomegrownMusic.com 6960 Mediterranean Dr, McKinney

Texas Homegrown Music Project Overview

To drive attendance, elevate brand visibility, and enhance the overall reputation of Texas Homegrown Music events - Texas Music Revolution (TMR29) and Maylee's Hippiefest.

Goals

- Increase Attendance by 20% for both events
- Expand regional reach with targeted advertising
- Enhance engagement through digital campaigns and partnerships

Performance

- Increase attendance to approximately 5,000 for Hippiefest and 10,000 for TMR29
- Targeted marketing efforts expanded the reach of Texas Homegrown Music Events to an area 35 miles around McKinney
- Hundreds of thousands in impressions through print, digital, and social media ads, as well as thousands of impressions at the events.

Hippiefest Facebook Ad April 25/26, 2025

Number of Views 19,762

Cost per Impression \$0.26

Focused Cities

Allen, Anna, Celina, Frisco, McKinney, Melissa, Plano, Princeton

TMR 29
Full Page Ad-April
Community Impact McKinney





Overall Hippiefest Spend \$203.91

Half Page Ad-April
Community Impact Plano



Overall Print Spend \$5,377.50

Print Advertising Results

Number of Mailboxes 130,027

Readership 204,142

Cost per Impression \$0.026

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TMR 29

Webpage Ad

Community Impact - Frisco, Plano North, McKinney, Richardson, Prosper/Celina, Dallas/Fort Worth, Plano South





Texas Music Revolution June 6 & 7 Downtown McKinney



Web Ad Results

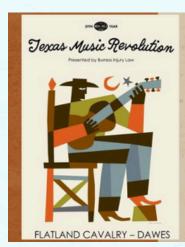
Number of Impressions 186,416

Cost per Impression \$0.008

TMR 29

Newsletter Banner

Community Impact McKinney



JUNE 6 & 7 Downtown McKinney

FRIDAY

4:00 - 5:00 Corina Grove

5:30 - 6:45 Kelley Mickwee

7:15 - 8:45 Courtney Patton

10:30 - Midnight Maylee Thomas Band



SATURDAY

1:30-2:30 Crow & Gazelle

3:00-4:00 The Imaginaries

4:30-5:30 Timber Wilde 6:00-7:00

West Texas Exiles 7:30 - 9:00

Jonathan Tyler & The Northern Lights

10:35-Midnight Ball & Chain



TexasHomegrownMusic.com









Web Ad Results

Total Reach 20,298

Open Rate 47%

Cost per Impression \$0.015

TMR29 Facebook Ad

May 28 - June 6, 2025

Number of Views 68,169

Cost per Impression \$0.01

Focused Area

35 mi around McKinney



Advertising Budget vs Actual

Promotional	<u>Budgeted</u>	<u>Actual Amount</u>	
<u>Channel</u>	<u>Amount</u>		
Print	\$4,800	\$5,377.50	
Digital Ads	\$0	\$1,500	
Social Media Ads	\$750	\$890.90	
T-shirts	\$5,000	\$5,741.81	
Lanyards	\$750	\$656.90	
Banners	\$875	\$787.84	

Overall Budget

Hippiefest/TMR	<u>Budget</u>	<u>Actual</u>
Talent Fees	\$27,500	\$20,100
Equipment Rental/Production	\$5,000	\$2,427
Photography	\$750	\$600
Promotional and Print Materials	\$6,000	\$5,742
Advertising	\$10,000	\$7,768
Event set up/breakdown labor	\$2,500	\$520
Misc Supplies	\$5,000	\$2,457
Total Expenses	\$56,750	\$39,615
Sponsorship Income		\$41,584
Profit		\$1,970

Overall Advertising Results

Total Reach 424,672

Total Spend \$7,768.40

Cost per Impression \$0.018

Hippiefest & TMR29 Recap

This year, Hippiefest partnered with ManeGait Live, as both events were hosted at TUPPS within a couple of weeks of each other. Given that Texas Homegrown Music plays a major role in the ManeGait Country Fair, we felt it was in the best interest of both organizations to combine events and our promotional efforts. This collaboration proved to be a huge success while also reducing overall advertising costs. Since ManeGait Country Fair also received a promotions grant, we decided it would not be fiscally responsible for both events to invest heavily in separate advertising campaigns. Therefore, our only paid advertising was through Facebook.

Hippiefest/ManeGait County Fair drew approximately 5,000 attendees.

TMR29 was also a tremendous success, with an expanded Texas Homegrown Music stage footprint that included a VIP area inside the historic Prison Building. Over the course of the two-day festival, the stage area remained heavily attended, and for the first time in history, the festival completely sold out on Saturday. While there were several contributing factors to this increase in ticket sales, our targeted advertising strategy played a key role in reaching this milestone.

The overall festival sold 4,500 tickets and estimated 9-10,000 people visited downtown during the festivities.

Event Photos











Event Photos









