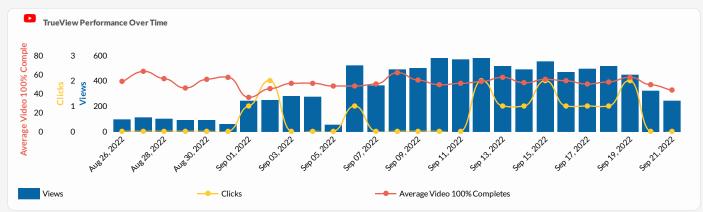
Created On Oct 05, 2022









Facebook/Instagram are incredibly flexible platforms, with the ability to generate many different creative types and campaign objectives!

Below is a summary of the metrics that Facebook/IG campaigns are tracking:

- Impressions Number of times an ad was served
- Clicks Number of times an ad was clicked on, and the user taken to the Click Thru URL (CTURL)
- CTR Click Thru Rate. (Clicks) ÷ (Impressions)
- Ad Reach Total number of individuals who were targeted.
- Estimated Ad Recall Lift Rate (Specific to Brand Awareness campaigns.) A calculated percentage of users who are likely to remember this client's Brand Name/Product/Service two days after seeing an ad.
- Page Likes Number of new "likes" your Facebook Page has received as a direct result of your marketing efforts.





FACEBOOK/IG - SUMMARY GRIDS

f _{Ms} Facebook Campaign Breakdown				
Campaign	Impressions	Clicks	CTR	On-Facebook Leads Ad Sets
Total ②	126,838	333	0.26%	0
Traffic (8/30/2022 - 9/21/2022)	126,838	333	0.26%	0 ViewAd sets

f_{Ads} Video Breakdown

Ad Set	Video Views to 25%	Video Views to 50%	Video Views to 75%	Video Views to 100%	Impressions	Clicks	CTR
Traffic (8/30/2022 - 9/21/2022)	2,385	805	433	250	126,838	333	0.26%

f _{Ads} Facebook Action Breakdown		
ActionType	Campaign	Count
Total ②		27,356
Page Engagement	Traffic (8/30/2022 - 9/21/2022)	9,113
Post Engagement Post Engagement	Traffic (8/30/2022 - 9/21/2022)	9,113
Video View	Traffic (8/30/2022 - 9/21/2022)	9,016
Link Click	Traffic (8/30/2022 - 9/21/2022)	72
Landing Page View	Traffic (8/30/2022 - 9/21/2022)	17
Post Reaction	Traffic (8/30/2022 - 9/21/2022)	14
Post	Traffic (8/30/2022 - 9/21/2022)	6
Onsite Conversion.post Save	Traffic (8/30/2022 - 9/21/2022)	3

Traffic (8/30/2022 - 9/21/2022)

Comment

f _{Ads} Ads Sets by Clicks							
Ad	Ad Set	Impressions	Clicks	CTR	On-Facebook Leads	Desktop Preview	Mobile Preview
Total ②		126,838	333	0.26%	0		
Traffic (8/30/2022 - 9/21/2022)	Traffic (8/30/2022 - 9/21/2022)	126,838	333	0.26%	0		Wish Medicinety TXO Amen Coloradored in Connection Medicinety on September 20-8 25 for tree, Instructure, and Amen Coloradored and September 20-8 25 for tree, Instructure, and Amen Coloradored and September 20-8 25 for tree, Instructure, and Amen Coloradored 20-22 Learn more Sept. 25 25 25 2022 ■ Comments & Others. ■ Comments & Others.

RESPONSIVE GUARANTEED DISPLAY - PAGE 1

Date range Aug 24, 2022 **to** Sep 26, 2022

Created On Oct 05, 2022

Responsive Guaranteed Display Glossary

Glossary:

Impressions - Number of times an ad was served

Clicks - Number of times an ad was clicked on, and the user taken to the Click Thru URL (CTURL)

CTR - Click Thru Rate. (Clicks) ÷ (Impressions)

Conversions - Number of users who took a key action **after** receiving an ad

 $Note: Sometimes\ campaigns\ launch\ before\ Conversion\ Tracking\ is\ enabled.\ When\ this\ happens,\ only\ the\ conversions\ that$ occur after enabled will be tracked.

Created On Oct 05, 2022



Search Engine Marketing campaigns are **designed to find users when they're most likely to convert!** For this campaign to be considered successful, we will look at: clicks to the website, calls, and on-site form fills!

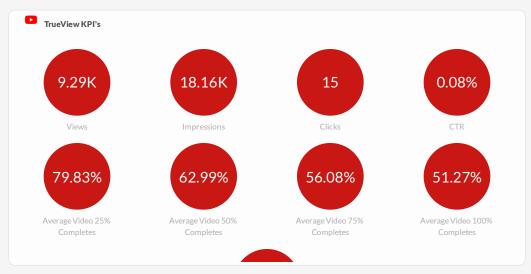
- Adjusted Search Impression Share (rate of times your ad was served) ÷ (total number of searches in target geo)
- Search Absolute Top Impression Share percent of time your ad is in the Absolute First spot
- Search Top Impression Share percent of time your ad is in the Top Cluster, before organic results.
- Impressions Number of times an ad was served
- Clicks Number of times an ad was clicked on, and the user taken to the Click Thru URL (CTURL)
- CTR Click Thru Rate. (Clicks) ÷ (Impressions)
- **CPC** Cost Per Click. SEM Campaigns are billed on a Pay-Per-Click (PPC) method. You only pay when a user clicks <u>your</u> ad and ends up on your website! This is the average amount that you are paying per click
- Conversions These are the actions users have taken <u>after</u> they clicked on your ad. See the Conversion Types &
 Breakdown widget for insight on what contributed to your Conversions!
- Calls The number of times a user has utilized the Click to Call feature on the Google Ad. *Note: this <u>only</u> includes
 calls from the Search Engine Result Page. If you want insight on phone calls from your website, ask about adding
 Call Tracking Number to your campaign!

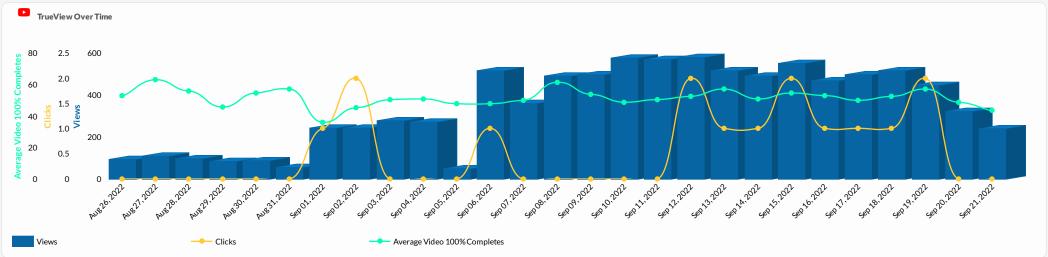
Created On Oct 05, 2022



YouTube/TrueView Campaigns are a fantastic tool to **deploy your video assets** to a wide audience to increase your **Engagement** with your target audience!

- Video Views Number of times people watched your video ad.
- Average Video 50% Completes How often a video is played till the middle point.
- Clicks Number of clicks to your Landing Page.
- Video View Rate Number of views your ad receives divided by number of times your ad is shown (video and thumbnail impressions).





| TRUEVIEW - SUMMARY GRIDS |

TrueView Campaign Breakdown								
Campaign Name	Views	Impressions	Clicks	Average Video 25% Completes	Average Video 50% Completes	Average Video 75% Completes	Average Video 100% Completes	Conversions
Total ②	9,285	18,156	15	79.83%	62.99%	56.08%	51.27%	0.00
TrueView (8/26/2022 - 9/21/2022)	9,285	18,156	15	79.83%	62.99%	56.08%	51.27%	0.00

TrueView Ad Breakdown	1									
Ad (Headline)	Ad Group	Views	Impressions	Clicks	CTR	Average Video 25% Completes	Average Video 50% Completes	Average Video 75% Completes	Average Video 100% Completes	Conversions
Total ②		9,285	18,156	15	0.08%	79.83%	62.99%	56.08%	51.27%	0.00
Visit McKinney Oktoberfest :30s	Oktoberfest Event	9,285	18,156	15	0.08%	79.83%	62.99%	56.08%	51.27%	0.00