24-05

Project Grant Application

Name	John Dexter
Federal Tax I.D.	75-1317961
Incorporation Date	01-01-1967
Mailing Address	One Nature Place, McKinney, TX, 75069
Phone Number	(972) 562-5566
Email	info@heardmuseum.org
Website	www.heardmuseum.org
Facebook	https://www.facebook.com/ConnectwithNature/
Instagram	https://www.instagram.com/heardmuseum_connectwithnature/
Twitter / X	https://twitter.com/heardnsm
LinkedIn	https://www.linkedin.com/company/heard-natural-science-museum-&-wildlife-sanctuary/

Please provide a detailed narrative about your organization including years established, mission, goals, scope of services, successes, contribution to community, etc.

The mission of the Heard Natural Science Museum & Wildlife Sanctuary (the Heard) is to bring nature and people together.

Miss Bessie Heard was 80 years old when she realized the need to preserve an area where future generations could visit to experience nature. She also wanted to establish a museum for her collections and provide education and outreach to bring nature and natural science to the community.

• In 1964, Miss Heard established the Bessie Heard Foundation and purchased 207 acres of land south of McKinney.
• Museum construction began in 1966 and the Heard was opened to the public a year later.
• In 1990, the Heard took some of its land to isolate and restore a 50-acre wetland area within the floodplain of Wilson Creek that now features an outdoor learning center with observation deck, floating study laboratory, and boardwalk.
• By 1993 the wildlife sanctuary had grown to 273 acres with 6.5 miles of naturally carved nature trails, one of the largest

preserves of endangered Blackland Prairie, the most endangered ecosystem in the Western Hemisphere. The Science Resource Center, an outdoor amphitheater with seating for over 500 people, and a Ropes Course were soon added.
• In 2011, a Butterfly House and Garden was added. The butterfly house includes native species, which vary by season and the butterfly garden is filled with host plants that naturally attract the butterflies.
• In 2015, a private fossil collection was donated to the Heard and it included the partial skeleton of a plesiosaur which was discovered and excavated in 1991 in Collin County. Name "Texas Nessie," the skeleton was mounted for display in 2021 and showcases a beautiful, scientifically important specimen.

Since its opening, the goals of the Heard include connecting visitors with nature and providing them with opportunities to observe, learn about, and experience natural science. Today, the Heard features exhibitions of its natural history collections including archaeological artifacts, seashells, insects, bird and mammal skins, fossils, rocks and minerals, and live native animals. The 289-acre sanctuary has five habitats including Blackland prairie, wetlands, bottomland forest, upland forest, and white rock escarpment. Each habitat is unique and offers a variety of plants and animals that live in specific environments.

The Heard offers multiple programs for children, families, students and teachers, and lifelong learners. Designed for all age groups, interests, and abilities programs include guided nature trail walks, live animal presentations, a preschool program, field trips, homeschool science classes, summer camps, adult and teacher workshops, laboratory workshops, scouting programs and merit badge classes. The Heard serves more than 100,000 visitors annually including more than 18,000 school children and 2,748 member households; 2023 saw a 30% increase in program participation requests.

The Heard is governed by a Board of Directors and managed by an executive team that includes management; curatorial, botanical and sanctuary science; education (pre-K through grade 12; family and adult programming); development and membership; marketing and communications; visitor services and museum store; and operations, finance, and facilities. Annually, more than 130 volunteers participate in activities that include working on sanctuary preservation or in the native plant gardens, guiding trails, caring for Animal Ambassadors, and assisting with classes, fieldtrips, or special events.

Organization Type — Nonprofit - 501(c) (Attach a copy of IRS Determination Letter)

IRS Determination Letter for 501(c)3	25_Tax Exempt Certificate_3162.pdf
Name	John Dexter
Title	Executive Director
Mailing Address	One Nature Place, McKinney, TX, 75069
Phone Number	(214) 679-3343
Email Address	jdexter@heardmuseum.org
Name	John Dexter
Title	Executive Director
Mailing Address	One Nature Place, McKinney, TX, 75069
Phone Number	(214) 679-3343
Email Address	jdexter@heardmuseum.org
Are you the property owner?	Yes
Funding - Total Amount Requested	$143,810
Are matching funds available?	No
Will funding be requested from any other City of McKinney entity (e.g. TIRZ Grant, City of McKinney 380, CDBG Grant)?	No
Have you received or will funding be requested from other organizations / foundations for this project?	Yes

Provide name of organization / foundation funding source and amount.	North Texas Giving Day - $18,000 Individual donor - $5,000 (for equipment) Museum revenue - $10,000
Has a request for grant funding been submitted to MCDC in the past five years?	Yes
Please list.	2023 - Animal Cottages 2022 - Ropes Course Improvement 2020 - Animal Exhibit Trail Pavement, Website Design 2019 - Magic Planet Advertising
Board of Directors	See attached.
Board of Directors Attachment	The Heard 2024 Board Members List.pdf
Leadership Staff	See attached
Leadership Staff Attachment	The Heard Leadership Team-2024.pdf
Project / Business Name	Blackland Prairie Restoration Project
Location of Project	Heard Natural Science Museum and Wildlife Sanctuary
Physical Address	One Nature Place, McKinney, TX, 75069
Property Size (in acres)	289
Collin CAD Property ID	2720640
What kind of project is proposed? (Check all that apply.)	Replacement / repair
Estimated Date of Project Start Date	06/01/2024

Estimated Date of Project Completion Date	11/30/2024

Project Details and Proposed Use

The Heard Natural Science Museum and Wildlife Sanctuary (The Heard) requests funding from the McKinney Community Development Corporation for a significant restoration project comprised of three important components.

1. The Heard currently operates a tractor that is over 25 years old, cannot safely traverse the grounds or clear trails easily, and is continually in need of costly repairs. A new tractor with biosystems-friendly attachments that can manage the varying terrain within the Sanctuary is essential and will be used continually for years to come. To use it optimally, tractor attachments must accompany it and include: 1) a bush hog, which is a type of rotary mower commonly used for agricultural and land management tasks; and 2) a tow-behind 200-gallon sprayer, a versatile piece of equipment that attaches to the tractor and is designed for various agricultural, lawn, and garden applications. This particular tractor will not only substantially increase the effectiveness of the trail maintenance crew, it offers greater protection from bees and other insects that frequently pose a hazard to crews who become victims of attacks when work temporarily disturbs their habitats.

2. The Science Resource Center at The Heard was built beside a nature trail atop a hill and overlooks the beautiful wetlands and wildlife sanctuary. Its observation deck offers additional views of the unique Blackland Prairie habitat and is used by students and teachers visiting on field trips, by scouting groups, families, homeschoolers, and people attending special events such as weddings and corporate gatherings. The deck was built 24 years ago, but because of normal wear and tear brought on by heavy use it is time to replace it with new decking and safety railing.

3. The Heard has over 6.5 miles of self-guided or interpreted nature trails that wind though the diverse habitats of the sanctuary, including tall grass prairie, bottomland hardwood and limestone escarpment. The trails throughout the sanctuary are routinely washed out by flooding and high-speed runoff during rains the most recent of which is a stretch of trail through the Blackland Prairie and visible from a very public area near the Scientific Research Center. The Heard wishes to purchase: 1) flexible course base material made from crushed rock (FlexBase) to replace decomposed granite; and 2) Rip Rap rock. Rip rap prevents soil erosion caused by water flow, protects valuable property, preserves natural habitats, and maintains landscape integrity.

	This project is crucial for the preservation and protection of the Heard's Blackland Prairie and Sanctuary. The impact of this work will result in an enhanced visitor experience for teachers and students on field trips, families walking the trails, and groups using the Science Resource Center for corporate and social events.
Days / Hours of Business Operation	Tuesday – Saturday from 9am to 4pm Sunday – From 1pm to 4pm Monday – Closed
What is the total cost for this Project?	$143,810
What percentage of Project funding will be provided by the applicant?	20
Are matching funds available?	No
Other Funding Sources	N/A
Estimated Annual Taxable Sales	$183,265
Current Appraised Value of Property	$1
Estimated Appraised Value (post-improvement)	$1
Estimated Construction Cost for Total Project	$143,810
Total Estimated Cost for Project Improvements included in grant request	$143,810
Total Grant Amount Requested	$143,810
Attach Competitive Bids for the Project	The Heard - 2024 Project Bids.pdf

Has a feasibility study or market analysis been completed for this proposed project?	No
Attach Executive Summary	The Heard - Feasibility Study Answer.pdf
Current financial report including current and previous year's profit & loss statement and balance sheet.	The Heard - FY 2023 PL vs Budget Report.pdf The Heard Balance Sheet 10-1-23 to 2-29-24.pdf The Heard Balance Sheet FY23.pdf The Heard FY24 Profit and Loss to date.pdf
Audited financials for current and previous two years (if not available, please indicate why).	Heard Museum 2022 Audit.pdf Heard Museum 2023 Audit.pdf
Reason for Unavailable Audited Financials	The Heard Museum 2024 Audit will not be completed until after the end of the fiscal year which is September 30, 2024.
Budget	The Heard Project Budget 2024.pdf
Financial Statements	148_The Heard - FY 2023 PL vs Budget Report_2138.pdf 148_The Heard Balance Sheet FY23_8257.pdf 148_The Heard Leadership Team-2024_2646.pdf
W9	Heard W-9.pdf
IRS Determination Letter (if applicable)	Tax Exempt Certificate.pdf
990 Filed with IRS (if applicable)	The Heard 990 - FY22.pdf
Business plan including mission and goals of company / organization, target customers, staff, growth goals, products / services, location(s), etc.	The Heard Business Plan 2024.pdf
Describe planned support activities, their use, and	N/A

admission fees (if applicable).	
Timeline and schedule from design to completion.	The Heard Blackland Prairie Restoration Project Timeline and Schedule.pdf
Plans for future expansion / growth.	As part of its 2024 goals to thoroughly examine its grounds and facilities, the Heard will develop a future-focused master plan that will address such concerns as its site issues, including flooding and an extremely outmoded septic system, and physical facilities that are in varying states of disrepair and whose lack of true functionality hinder best museum practices. This year will continue to see ongoing maintenance with the intent that the new master plan will provide a roadmap for overall improvements and excellence. Once plans are more fully developed, the Heard leadership would welcome the chance to share its ideas with the McKinney Community Development Corporation and benefit from its guidance and experience.
We certify that all figures, facts and representations made in this application, including attachments, are true and correct to the best of our knowledge.	Selecting this option indicates your agreement with the above statement.
Representative Completing Application	
Date	03-29-2024
Property Owner	
Date	03-29-2024

Business plan

Eight months ago, the Heard brought on John C. Dexter, PhD, as Executive Director to lead it into a new era of more robust and engaging exhibitions, education offerings and public programming, and to ensure that its collections and unique wildlife sanctuary are preserved and stewarded with great attention to best practices for museums and conservation organizations. As part of Dr. Dexter's work, he has spearheaded a process by which the Board of Directors and staff jointly participate in advancing the Heard, and together they are designing a roadmap for the future. With a mission to **'Educate and inspire by connecting people with the natural world'** and envisioning **'A future where generations of people live in unity with nature'** the Heard is poised to substantially advance its role as a significant cultural asset to the City of McKinney and, as a result, to North Texas.

The Heard is home to five habitats within 289 acres including wetlands, bottomland forest, upland forest, white rock escarpment, and one of the largest preserves of the most endangered ecosystem in the Western Hemisphere, the Blackland Prairie. Each habitat is unique and offers a variety of plants and animals that live in specific environments with 6.5 miles of naturally carved nature trails available to the public to explore and enjoy. Its Museum offers an array of natural history specimens and artifacts originally assembled by founder Bessie Heard and expanded over its 80-year history. Its exhibitions highlight objects from the collections and include special exhibitions with content directly related to its collections and designed to attract visitors from throughout the region into McKinney.

As a private, non-profit organization, the Heard is governed by a volunteer Board of Directors all of whom live or work in the community. Its staff, too, all live in the region and are made up of dedicated people who are committed to the mission and providing an educational and cultural service to the City thereby contributing to a rich quality of life for residents.

This year the Heard has five overarching goals designed to honor its legacy even as it begins the work needed to modernize and become more accessible and engaging for its more than 100,000 visitors:

Goal 1: Inventory and assess the diverse collections to ensure that they are displayed, stored, and conserved properly. This includes rethinking exhibitions so that the stories told through objects and artifacts highlight regional natural history, employ state-of-the-art exhibit techniques and technology, and attract a wide array of museumgoers with varying interests. This also includes an all-inclusive evaluation of the Museum building structure and functionality as well as site infrastructure to ensure the Heard offers visitors not just the most exciting and educational experience possible but safe and sound learning environments.

Goal 2: Evaluate, refine and refresh all education and public programming to ensure that every visitor can have an engaging and participatory learning experience, that its programs for pre-K through grade 12 visitors continue to support the Texas Education Knowledge Standards, and that programs for adults and families are robust introducing people to new topics and helping deepen their understanding of familiar ones.

Goal 3: Continue to conserve and responsibly manage the sanctuary with its rare Blackland Prairie habitat and the four other exceptional wildlife biospheres including making vital upgrades to the heavily used trails and physical facilities within it, such as family and scouting campground areas, the Science Research Center, and the Butterfly House.

Goal 4: Increase private philanthropy to diversify revenue sources, redesign the very popular Membership Program to provide members with greater access and value in return for their much-appreciated participation and loyalty, and expand the Museum's sponsorship program to more fully develop and leverage marketing partnerships with the growing McKinney business community.

Goal 5: Evaluate and upgrade organization-wide technology infrastructure including software systems, cybersecurity, and hardware crucial for creating and maintaining strong operational practices and processes.

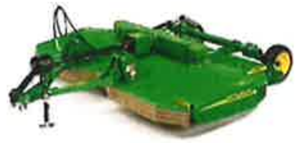
The Heard visitorship is comprised primarily of families, many of whom have school-aged children, students, and educators especially in the pre-K through grade eight age range, and adult life-long learners many of whom live and work in or near McKinney. Through its events program the Heard also attracts members of the corporate and professional communities whether for groups with specific interests such as master naturalists and birders, or for business presentations or team-building, or for celebrations, the organizational and association partnerships continue to grow.

The Heard is also fortunate to attract many visitors outside of McKinney from neighboring communities in Collin, Denton, Dallas, and Tarrant counties. In addition, visitors come from adjacent Oklahoma and Arkansas areas where drive-traffic is most common as well as from across Texas and the U.S. As its efforts over this year bear fruit, the Heard anticipates growing its visitorship and by doing so, helping to more actively advance peoples' understanding of the cultural and educational offerings available in the City of McKinney.

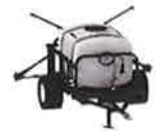
HEARD
Natural Science Museum & Wildlife Sanctuary

Equipment


John Deere 5100e
with 520M Loader
$76,500


Bush Hog

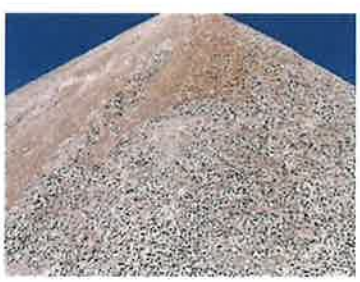
$12,000


Master MFG Tow Behind
200-gallon Sprayer
$3,800

Science Resource Center Deck replacement

- TREX Transcend Select Decking and Railing + Deck Plus 3-inch screws $20,000
- Railing Installation by Welders $6,000

Trail Washout Improvements


450 yards of FlexBase to replace
decomposed granite on trails
$22,500


10 yards of Rip Rap erosion rock
$1,210

Blackland Prairie Restoration Project

Timeline and schedule from design to completion

June 1 – June 30, 2024	Purchase Tractor and related equipment Purchase materials for trail maintenance
July 1 – July 30, 2024	Deck Replacement
July 1 – December 31, 2024	Trail Maintenance

Blackland Prairie Restoration Project - McKinney Community Development Corporation			
Equipment			
John Deere Tractor 5100e with 520M Loader		$ 76,500	
John Deere Bush Hog		$ 12,000	
Master MFG Tow-Behind 200 gallon Sprayer		$ 3,800	
	subtotal	**$ 92,300**	
Science Resource Center - Sanctuary Observation Deck Replacement			
TREX Transcend Select Decking and Railing + DeckPlus 3 inch screws		$ 20,000	
Railing Installation by Welders		$ 6,000	
Onsite labor		$ 1,800	
	subtotal	**$ 27,800**	
Trail Washout Improvements			
450 yard of FlexBase to replace decomposed granite on trails		$ 22,500	
10 yards of Rip Rap erosion rock		$ 1,210	
	subtotal	**$ 23,710**	
	TOTAL	**$ 143,810**	

HEARD
Natural Science Museum
& Wildlife Sanctuary

The Heard Natural Science Museum & Wildlife Sanctuary did not conduct a feasibility study related to Blackland Prairie Restoration Project.

JOHN DEERE

UNITED Ag & Turf

Quote Summary

Prepared For:

HEARD NATURAL SCIENCE MUSEUM
1 NATURE PL
MCKINNEY, TX 75069
Mobile: 972-562-5566
SDUDAS@HEARDMUSEUM.ORG

Prepared By:

Mike Barker
United Ag & Turf
875 S Henry Hynds
Van Alstyne, TX 75495
Phone: 903-705-0444
mikebarker@unitedagt.com

501(c)(3) EXEMPT ORGANIZATION BONUS APPLIED

Quote Id:	30475076
Created On:	04 March 2024
Last Modified On:	04 March 2024
Expiration Date:	30 March 2024

Equipment Summary	Selling Price		Qty		Extended
JOHN DEERE RC10M Pull-Type Center Drive Rotary Cutter - 540 RPM PTO	$ 11,900.00	X	1	=	$ 11,900.00
Equipment Total					**$ 11,900.00**

Quote Summary	
Equipment Total	$ 11,900.00
SubTotal	$ 11,900.00
Total	$ 11,900.00
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	**$ 11,900.00**

Salesperson : X ______________

Accepted By : X ______________

JOHN DEERE

Selling Equipment

UNITED Ag & Turf

Quote Id: 30475076 **Customer:** HEARD NATURAL SCIENCE MUSEUM

JOHN DEERE RC10M Pull-Type Center Drive Rotary Cutter - 540 RPM PTO

Hours:
Stock Number:

Code	Description	Qty	Unit	Selling Price $ 11,900.00 Extended
22NAP	RC10M Pull-Type Center Drive Rotary Cutter - 540 RPM PTO	1	$ 14,852.00	$ 14,852.00
	Standard Options - Per Unit			
0202	United States	1	$ 0.00	$ 0.00
1210	Two 533.4 mm (21 in.) by 133.35 mm (5.25 in.) by 228.6 mm (9 in.) Puncture Proof Laminated Tires	1	$ 0.00	$ 0.00
	Standard Options Total			**$ 0.00**
	Other Charges			
	Freight	1	$ 682.00	$ 682.00
	Other Charges Total			**$ 682.00**
	Suggested Price			**$ 15,534.00**
	Customer Discounts			
	Customer Discounts Total		**$ -3,634.00**	**$ -3,634.00**
Total Selling Price				**$ 11,900.00**

Master MFG, 200-Gal Tow Broadcast Sprayer - 5.5GPM, 23ft. Swath, Tank Size 200 Gal, Flow 5.5 GPM, Pressure 60 PSI, Model# SLR-N8-200P-MM

Item# 5540137
No rating value Same page link.

(0)
Write a Review
Ask a Question
New

This is a carousel with one large zoomable image and a track of thumbnails on the left. Select any of the thumbnail buttons to change the zoomable image on the right. If a thumbnail is a video or 360 degree image thumbnail, or the last thumbnail in the list, the button will open the product media modal.

- How can we improve these images?

$3499.99 **Shipping:**

Factory shipped
See Shipping Options

- **Store Pickup:**

Not available - online only

- 200-gallon translucent tank with raised volume markings
- Broadcast spray up to 23 feet with heavy-duty chain boom
- Spray boom includes 14 no-drip, flat fan quick attach nozzles
- Control spray flow with included pressure regulator, pressure gauge and boom shut-off valve
- Spot spray up to 25 feet vertically and 30 feet horizontally
- Prop 65 Warning:

From: trexcostcalculator@trex.com [mailto:trexcostcalculator@trex.com]
Sent: Thursday, April 4, 2024 8:25 AM
To: Spencer Dudas
Subject: Your Trex Decking & Railing Cost Calculator Results

Your Cost Breakdown & Materials List

Your cost breakdown is determined by the unique selections made within our detailed tool. Want to see how different choices affect this breakdown? Update your selections to change your results.

Update My Selections

Trex Transcend® Lineage™ Decking in Jasper	$17600 - $19400
Trex Select® Railing	$3400
Trex Fascia	$1200

Trex Hidden Fasteners $900

Total Estimated Cost * $23000 - $24800

**Trex actual material costs and install costs can and will vary based on geographic area, site location, seasonality, design complexity, whether the product is stocked locally, and additional features such as stairs, angles, curves, lighting, etc. For most professionally installed projects, materials constitute up to one third of the total installed cost.*

Trex Tools Make Tackling Any Deck Project Easier

Our Deck Designer Brings Your Dream Deck To Life

Design every inch of your deck in 3D with our desktop-only Deck Designer tool.

Design Your Deck

Trex vs. Wood: How Do We Stack Up?

Compare each of our decking lines using our Decking Comparison tool to understand their differences.

Compare Products

See what local retailers carry the materials you'll need

Brothers Wholesale
601 South Cedar Street
Leonard,TX 75452
GET DIRECTIONS

The Home Depot
1515 N Central Expresswy
Mckinney,TX 75070
GET DIRECTIONS

Lowe's
2055 North Central Expressway
Mckinney,TX 75070
GET DIRECTIONS

Find local professionals trained in Trex products and installation

Lone Star Deck & Fence
3107 Kinkaid Drive,
Dallas, TX 75220
LEARN MORE

Reformed Outdoor Structures, LLC
4447 N Central Exp, Ste 110 - 474,
Dallas, TX 75205
LEARN MORE

Great Exteriors
428 Gail Dr,
Kennedale, TX 76060
LEARN MORE

JOHN DEERE

UNITED
Ag & Turf

Quote Summary

Prepared For:
HEARD NATURAL SCIENCE MUSEUM
1 NATURE PL
MCKINNEY, TX 75069
Mobile: 972-562-5566
SDUDAS@HEARDMUSEUM.ORG

Prepared By:
Mike Barker
United Ag & Turf
875 S Henry Hynds
Van Alstyne, TX 75495
Phone: 903-705-0444
mikebarker@unitedagt.com

501(c)(3) EXEMPT ORGANIZATION BONUS APPLIED

Quote Id: 30474542
Created On: 04 March 2024
Last Modified On: 04 March 2024
Expiration Date: 30 March 2024

Equipment Summary	Suggested List	Selling Price		Qty		Extended
JOHN DEERE 5100E Cab Tractor	$ 84,753.00	$ 69,750.00	X	1	=	$ 69,750.00
JOHN DEERE 520M Loader	$ 8,055.00	$ 6,750.00	X	1	=	$ 6,750.00
Equipment Total						**$ 76,500.00**

Quote Summary	
Equipment Total	$ 76,500.00
SubTotal	$ 76,500.00
Total	$ 76,500.00
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	**$ 76,500.00**

Salesperson : X ______________

Accepted By : X ______________

JOHN DEERE

Selling Equipment

UNITED Ag & Turf

Quote Id: 30474542 **Customer:** HEARD NATURAL SCIENCE MUSEUM

JOHN DEERE 5100E Cab Tractor

Hours:
Stock Number:

Suggested List $ 84,753.00
Selling Price $ 69,750.00

Code	Description	Qty	Unit	Extended
697RP	5100E Cab Tractor	1	$ 78,776.00	$ 78,776.00
	Standard Options - Per Unit			
182A	Less AutoTrac™/ Less ISOBUS	1	$ 0.00	$ 0.00
183N	JDLink™ Modem	1	$ 0.00	$ 0.00
0202	United States	1	$ 0.00	$ 0.00
0409	English Operator's Manual	1	$ 0.00	$ 0.00
0500	Less Package	1	$ 0.00	$ 0.00
1381	12F x 12R PowrReverser™ Transmission	1	$ 0.00	$ 0.00
1725	Loader Prep Package	1	$ 2,085.00	$ 2,085.00
1950	Less Application	1	$ 0.00	$ 0.00
2050	Standard Cab	1	$ 0.00	$ 0.00
2120	Air Suspension Seat	1	$ 888.00	$ 888.00
3025	Deluxe Corner Post Exhaust	1	$ 0.00	$ 0.00
3320	Dual Stackable Rear Valve with Lever Controls	1	$ 0.00	$ 0.00
3420	Dual Mid Valves with Mechanical Joystick Control	1	$ 1,554.00	$ 1,554.00
3820	Two Speed PTO - 540/540E rpm	1	$ 0.00	$ 0.00
5112	18.4-30 In. 8PR R1 Bias	1	$ 0.00	$ 0.00
6040	MFWD (Mechanical Front Wheel Drive) Front Axle	1	$ 0.00	$ 0.00
6118	12.4-24 In. 8PR R1 Bias	1	$ 0.00	$ 0.00
	Standard Options Total			**$ 4,527.00**
	Technology Options			
1900	Less Display	1	$ 0.00	$ 0.00
1880	Less Receiver	1	$ 0.00	$ 0.00
	Technology Options Total			**$ 0.00**
	Value Added Services Total			**$ 0.00**
	Other Charges			
	Freight	1	$ 1,450.00	$ 1,450.00
	Other Charges Total			**$ 1,450.00**
	Suggested Price			**$ 84,753.00**
	Customer Discounts			
	Customer Discounts Total		**$ -15,003.00**	**$ -15,003.00**

JOHN DEERE

Selling Equipment

UNITED Ag & Turf

Quote Id: 30474542 **Customer:** HEARD NATURAL SCIENCE MUSEUM

Total Selling Price	**$ 69,750.00**

JOHN DEERE

Selling Equipment

UNITED Ag & Turf

Quote Id: 30474542 **Customer:** HEARD NATURAL SCIENCE MUSEUM

JOHN DEERE 520M Loader

Hours:
Stock Number:

Suggested List $ 8,055.00
Selling Price $ 6,750.00

Code	Description	Qty	Unit	Extended
14B0P	520M Loader	1	$ 9,785.00	$ 9,785.00
	Standard Options - Per Unit			
0202	United States	1	$ 0.00	$ 0.00
0409	English	1	$ 0.00	$ 0.00
0500	Less package	1	$ 0.00	$ 0.00
1995	Less mounting frame	1	$ -1,572.00	$ -1,572.00
2510	520M Standard Farm Loader, Non-Self-:Leveling (NSL) - Two-function	1	$ 0.00	$ 0.00
4526	Two-function hoses and parts with Quick-Couplers (Individual Couplers)	1	$ -234.00	$ -234.00
5995	Less hood guard	1	$ -446.00	$ -446.00
6995	Less ballast box	1	$ 0.00	$ 0.00
7610	Global carrier	1	$ 0.00	$ 0.00
8215	1850-mm (73-in.) global heavy-duty bucket	1	$ 297.00	$ 297.00
	Standard Options Total			**$ -1,955.00**
	Other Charges			
	Freight	1	$ 225.00	$ 225.00
	Other Charges Total			**$ 225.00**
	Suggested Price			**$ 8,055.00**
	Customer Discounts			
	Customer Discounts Total		**$ -1,305.00**	**$ -1,305.00**
Total Selling Price				**$ 6,750.00**

Leadership Team

Executive Director	John C. Dexter, Ph.D.
Marketing & Communications Director	Stephanie Jennings
Programs Director	Meg Latham
Accountant	Mojdeh Lakani
Administrative Operations Manager	Brittany Kryder
Facilities Manager	Pete Madrulli
Gardens Manager	Amy Monroy
Operations Manager	Spencer Dudas
Nature Preserve Manager	Braeden Duffee
Living Collections Curator	Mary Riley-Samuels
Education Coordinator	Angela Baron

Steve Gray, Board President
Retired Safety Engineer – Raytheon
Heard Natural Science Museum and Wildlife Sanctuary
One Nature Place
McKinney, Texas 75069

Sim Israeloff, Board Treasurer
(Board Member since 2008, Treasurer since 2009)
Heard Natural Science Museum and Wildlife Sanctuary
One Nature Place
McKinney, Texas 75069

Johana Delgado-Acevedo, PhD, Board Secretary
(Board Member since 2023, Secretary since 2024)
Heard Natural Science Museum and Wildlife Sanctuary
One Nature Place
McKinney, Texas 75069

Rick Glew
Professor - Vista College
Member - MCDC
Heard Natural Science Museum and Wildlife Sanctuary
One Nature Place
McKinney, Texas 75069

Mike Imhoff, PhD
Retired Chemistry Professor - Austin College
Heard Natural Science Museum and Wildlife Sanctuary
One Nature Place
McKinney, Texas 75069

Cheryl "Birdie" Miller
Owner - Wild Birds Unlimited, McKinney
Heard Natural Science Museum and Wildlife Sanctuary
One Nature Place
McKinney, Texas 75069

Larry Offerdahl
Retired - Director of Parks and Recreation (Amarillo and McKinney, Texas)
Heard Natural Science Museum and Wildlife Sanctuary
One Nature Place
McKinney, Texas 75069

Heard Natural Science Museum & Wildlife Sanctuary, Inc.
Budget
October 2023 through September 2024

	Budget Oct '23 - Sep 24	Budget Oct '22 - Sep 23	Difference
Ordinary Income/Expense			
Income			
5025 · Admission Fees	440,000	400,000	40,000
5031 · Gift Certificate Income	100	250	-150
5035 · Exhibit Income	1,200	1,800	-600
5045 · Membership	316,080	303,671	12,409
5065 · Museum Retail Sales	216,000	196,034	19,966
5200 · Program Revenues	274,100	257,600	16,500
5280 · Magic Planet	30,000	25,000	5,000
5290 · Outreach	7,000	7,000	0
5291 · Ropes Course Income	25,000	26,200	-1,200
5293 · Canoe Program Income	6,000	4,000	2,000
5295 · Campout	3,000	0	3,000
5400 · Grants, Donations & Sponsorshp	134,500	88,045	46,455
5500 · Special Events	41,000	43,737	-2,737
5515 · Plant Sales	70,000	65,000	5,000
5550 · Facility Rental	54,200	48,950	5,250
5700 · Interest & Royalties	1,500	3,500	-2,000
5800 · Investment Income	52,000	42,514	9,486
5833 · Unrealized Gain/Loss Investment	250,000	250,000	0
5900 · Miscellaneous Income	600	400	200
Total Income	1,922,280	1,763,701	158,579
Gross Profit	1,922,280	1,763,701	158,579
Expense			
6110 · Salaries	1,003,198	939,345	63,853
6150 · Medical Insurance	57,216	41,656	15,560
6170 · Other Benefits	15,400	11,089	4,311
6200 · Consultants	53,702	36,006	17,696
6300 · Cost of Good Sold/Inventory	103,465	83,747	19,718
6410 · Exhibits	128,763	143,683	-14,920
6420 · Special Events Expenses	12,500	13,100	-600
6451 · Plant Sale	31,700	26,890	4,810
6491 · Ropes Course Expenses	8,500	24,458	-15,958
6494 · Campout Expenses	500	0	500
6520 · Utilities	79,268	77,200	2,068
6530 · Postage/Shipping	2,500	2,500	0
6540 · Building & Facilities Costs	172,340	98,828	73,512
6549.6 · Sanctuary Endowment Supported	1,500	0	1,500
6550 · Holbrook Cabin	14,982	14,950	32
6560 · Computer Services/Equipment	2,000	2,000	0
6570 · Office Equipment Lease/Maint	6,493	7,000	-507
6580 · Office Supplies	3,500	3,500	0
6590 · Printing/Publications	10,000	7,500	2,500
6600 · Education	6,300	3,500	2,800
6700 · Travel/Transportation	2,150	995	1,155
6800 · Marketing /Advertising	200	175	25
6810 · Advertising/Public Relations	56,550	35,000	21,550
6900 · Other Operating Expenses	51,650	55,280	-3,630
6950 · Insurance & Taxes	49,475	43,140	6,335
Total Expense	1,873,852	1,671,542	202,310
Net Ordinary Income	48,428	92,159	-43,731
Net Income	48,428	92,159	-43,731

Heard Natural Science Museum & Wildlife Sanctuary, Inc.
Profit & Loss
October 2023 through February 2024 (February 2024 Preliminary)

	Feb 24	Feb 23	$ Change	% Change	Oct '23 - Feb 24	Oct '22 - Feb 23	$ Change	% Change
					TOTAL			
Ordinary Income/Expense								
Income								
5025 · Admission Fees	46,980	46,718	262	1%	178,196	197,672	-19,476	-10%
5031 · Gift Certificate Income	0	0	0	0%	0	100	-100	-100%
5035 · Exhibit Income	31	0	31	100%	241	558	-317	-57%
5045 · Membership	26,451	23,169	3,282	14%	145,841	136,374	9,467	7%
5065 · Museum Retail Sales	13,593	18,079	-4,486	-25%	76,649	84,243	-7,594	-9%
5200 · Program Revenues	53,213	39,881	13,332	33%	137,148	107,685	29,463	27%
5280 · Magic Planet	0	2,145	-2,145	-100%	9,352	10,691	-1,339	-13%
5290 · Outreach	0	450	-450	-100%	2,136	738	1,398	189%
5291 · Ropes Course Income	3,044	2,292	752	33%	12,237	7,617	4,620	61%
5293 · Canoe Program Income	854	1,895	-1,041	-55%	2,726	3,445	-719	-21%
5295 · Campout	77	895	-818	-91%	371	1,584	-1,213	-77%
5400 · Grants, Donations & Sponsorshp	5,202	2,192	3,010	137%	86,383	65,829	20,554	31%
5500 · Special Events	3,115	0	3,115	100%	23,565	10,717	12,848	120%
5550 · Facility Rental	3,492	4,538	-1,046	-23%	14,617	12,240	2,377	19%
5700 · Interest & Royalties	0	0	0	0%	505	323	182	56%
5800 · Investment Income	8,019	5,082	2,937	58%	31,049	21,221	9,828	46%
5900 · Miscellaneous Income	2,550	81	2,469	3,048%	3,562	2,634	928	35%
Total Income	166,621	147,417	19,204	13%	724,578	663,671	60,907	9%
Gross Profit	166,621	147,417	19,204	13%	724,578	663,671	60,907	9%
Expense								
6110 · Salaries	85,110	63,939	21,171	33%	437,566	338,571	98,995	29%
6150 · Medical Insurance	3,512	4,189	-677	-16%	22,005	18,644	3,361	18%
6170 · Other Benefits	1,189	1,024	165	16%	5,405	4,884	521	11%
6200 · Consultants	3,248	9,186	-5,938	-65%	28,306	16,622	11,684	70%
6300 · Cost of Good Sold/Inventory	6,360	9,406	-3,046	-32%	35,749	40,393	-4,644	-11%
6410 · Exhibits	14,010	10,922	3,088	28%	77,770	72,364	5,406	7%
6420 · Special Events Expenses	0	44	-44	-100%	11,651	7,996	3,655	46%
6451 · Plant Sale	1,533	0	1,533	100%	1,533	0	1,533	100%
6491 · Ropes Course Expenses	133	133	0	0%	2,868	2,497	371	15%
6494 · Campout Expenses	0	0	0	0%	43	191	-148	-77%
6520 · Utilities	6,438	6,297	141	2%	31,106	33,129	-2,023	-6%
6530 · Postage/Shipping	200	200	0	0%	812	810	2	0%
6540 · Building & Facilities Costs	8,191	7,851	340	4%	53,639	23,012	30,627	133%
6549.6 · Sanctuary Endowment Supported	0	0	0	0%	0	276	-276	-100%
6550 · Holbrook Cabin	97	1,855	-1,758	-95%	3,274	7,240	-3,966	-55%
6560 · Computer Services/Equipment	47	0	47	100%	2,018	10	2,008	20,080%
6570 · Office Equipment Lease/Maint	569	410	159	39%	2,627	2,468	159	6%
6580 · Office Supplies	7	731	-724	-99%	724	1,371	-647	-47%
6590 · Printing/Publications	0	682	-682	-100%	2,485	4,586	-2,101	-46%
6600 · Education	0	0	0	0%	42	246	-204	-83%
6700 · Travel/Transportation	204	41	163	398%	683	719	-36	-5%
6800 · Marketing /Advertising	0	0	0	0%	123	0	123	100%
6810 · Advertising/Public Relations	1,833	2,981	-1,148	-39%	15,943	17,543	-1,600	-9%
6900 · Other Operating Expenses	5,326	4,385	941	21%	27,964	25,974	1,990	8%
6950 · Insurance & Taxes	3,545	2,660	885	33%	36,740	31,570	5,170	16%
7399 · ExpCap Assets NoGrant Support	2,340	-38	2,378	6,258%	8,051	1,219	6,832	560%
Total Expense	143,892	126,898	16,994	13%	809,127	652,335	156,792	24%

Heard Natural Science Museum & Wildlife Sanctuary, Inc.
Profit & Loss
October 2023 through February 2024 (February 2024 Preliminary)

					TOTAL			
	Feb 24	Feb 23	$ Change	% Change	Oct '23 - Feb 24	Oct '22 - Feb 23	$ Change	% Chang
Net Ordinary Income	22,729	20,519	2,210	11%	-84,549	11,336	-95,885	-846%
Other Income/Expense								
Other Income								
5429 · Restrict Grants Capital Assets	-121	0	-121	-100%	24,879	51,967	-27,088	-52%
5660 · Temp Unrealized Gain/Loss	28,137	-70,902	99,039	140%	220,410	159,575	60,835	38%
Total Other Income	28,016	-70,902	98,918	140%	245,289	211,542	33,747	16%
Other Expense								
7400 · Exp Cap AssetsGrants-toBalSheet	0	0	0	0%	0	8,986	-8,986	-100%
8000 · Non Operating Exp- Depreciation	15,439	15,378	61	0%	77,123	76,220	903	1%
Total Other Expense	15,439	15,378	61	0%	77,123	85,206	-8,083	-9%
Net Other Income	12,577	-86,280	98,857	115%	168,166	126,336	41,830	33%
Net Income	35,306	-65,761	101,067	154%	83,617	137,672	-54,055	-39%

Heard Natural Science Museum & Wildlife Sanctuary, Inc.
Balance Sheet
As of February 29, 2024 (Preliminary)

	Feb 29, 24
ASSETS	
Current Assets	
Checking/Savings	
1030 · Independent Bank-Checking	226,619.38
1040 · Independent Bank-Savings	95,515.83
1085 · Charles Schwab	1,861,868.19
1088 · LPL Financial Accounts	1,706,411.03
1090 · Petty cash	1,450.00
Total Checking/Savings	3,891,864.43
Other Current Assets	
1410 · Inventory	24,413.78
1516 · Prepaid Exhibit Expenses	20,000.00
Total Other Current Assets	44,413.78
Total Current Assets	3,936,278.21
Fixed Assets	
1600 · Net Fixed Assets Main	1,721,024.38
Total Fixed Assets	1,721,024.38
TOTAL ASSETS	5,657,302.59
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2010 · Accounts payable	62,390.56
Total Accounts Payable	62,390.56
Credit Cards	
2124 · Bank of America 8640	492.20
Total Credit Cards	492.20
Other Current Liabilities	
2040 · Rental Security Dep - returnabl	5,400.00
2110 · Accrued payroll	34,600.82
2120 · Accrued paid leave	25,206.55
2140 · Accrued sales taxes	0.06
2156 · Comissions Payable	325.00
2157 · Event Setup & Take Down Payable	700.00
Total Other Current Liabilities	66,232.43
Total Current Liabilities	129,115.19
Total Liabilities	129,115.19
Equity	
3000 · Unrestricted net assets	1,928,337.56
3001 · Opening Bal Equity	3,336,798.11
3010 · Unrestrict (retained earnings)	194,921.01
Net Income	68,130.72
Total Equity	5,528,187.40
TOTAL LIABILITIES & EQUITY	5,657,302.59

Heard Natural Science Museum & Wildlife Sanctuary, Inc.
Profit & Loss Budget vs. Actual
October 2022 through September 2023 (September 2023 Preliminary)

Profit & Loss Statement FY 2023	TOTAL		
	Oct '22 - Sep 23	Budget	$ Over Budget
Ordinary Income/Expense			
Income			
5025 · Admission Fees	387,740	400,000	-12,260
5031 · Gift Certificate Income	100	250	-150
5035 · Exhibit Income	1,001	1,800	-799
5045 · Membership	279,722	303,671	-23,949
5065 · Museum Retail Sales	187,092	196,034	-8,942
5200 · Program Revenues	265,230	257,600	7,630
5280 · Magic Planet	26,296	25,000	1,296
5290 · Outreach	2,788	7,000	-4,212
5291 · Ropes Course Income	22,283	26,200	-3,917
5293 · Canoe Program Income	6,695	4,000	2,695
5295 · Campout	2,630	0	2,630
5400 · Grants, Donations & Sponsorshp	98,090	88,045	10,045
5500 · Special Events	34,811	43,737	-8,926
5515 · Plant Sales	62,690	65,000	-2,310
5550 · Facility Rental	39,588	48,950	-9,362
5700 · Interest & Royalties	459	3,500	-3,041
5800 · Investment Income	56,548	42,514	14,034
5833 · Unrealized Gain/Loss Investment	159,287	250,000	-90,713
5900 · Miscellaneous Income	8,222	400	7,822
Total Income	1,641,272	1,763,701	-122,429
Gross Profit	1,641,272	1,763,701	-122,429
Expense			
6110 · Salaries	905,669	939,345	-33,676
6150 · Medical Insurance	45,992	41,656	4,336
6170 · Other Benefits	11,440	11,089	351
6200 · Consultants	35,294	36,006	-712
6300 · Cost of Good Sold/Inventory	88,617	83,747	4,870
6410 · Exhibits	127,060	143,683	-16,623
6420 · Special Events Expenses	10,797	13,100	-2,303
6451 · Plant Sale	25,010	26,890	-1,880
6491 · Ropes Course Expenses	5,019	24,458	-19,439
6494 · Campout Expenses	542	0	542
6500 · Office and General	252	0	252
6520 · Utilities	74,440	77,200	-2,760
6530 · Postage/Shipping	2,167	2,500	-333
6540 · Building & Facilities Costs	74,888	98,828	-23,940
6549.6 · Sanctuary Endowment Supported	803	0	803
6550 · Holbrook Cabin	11,770	14,950	-3,180
6560 · Computer Services/Equipment	10	2,000	-1,990
6570 · Office Equipment Lease/Maint	6,592	7,000	-408
6580 · Office Supplies	3,709	3,500	209
6590 · Printing/Publications	9,561	7,500	2,061
6600 · Education	2,615	3,500	-885
6700 · Travel/Transportation	1,691	995	696
6800 · Marketing /Advertising	175	175	0
6810 · Advertising/Public Relations	32,610	35,000	-2,390
6900 · Other Operating Expenses	51,905	55,280	-3,375
6950 · Insurance & Taxes	58,765	43,140	15,625
7399 · ExpCap Assets NoGrant Support	-1	0	-1
Total Expense	1,587,392	1,671,542	-84,150
Net Ordinary Income	53,880	92,159	-38,279

Heard Natural Science Museum & Wildlife Sanctuary, Inc.

Profit & Loss Budget vs. Actual

October 2022 through September 2023 (September 2023 Preliminary)

HEARD Natural Science Museum & Wildlife Sanctuary Profit & Loss Statement FY 2023	TOTAL		
	Oct '22 - Sep 23	Budget	$ Over Budget
Other Income/Expense			
Other Income			
5429 · Restrict Grants Capital Assets	151,967	99,700	52,267
5465 · Gifts in Kind Income	0	264,764	-264,764
5660 · Temp Unrealized Gain/Loss	1	0	1
Total Other Income	151,968	364,464	-212,496
Other Expense			
6465 · Gifts In Kind Expense	0	264,764	-264,764
7400 · Exp Cap AssetsGrants-toBalSheet	-1	99,700	-99,701
8000 · Non Operating Exp- Depreciation	183,986	186,150	-2,164
Total Other Expense	183,985	550,614	-366,629
Net Other Income	-32,017	-186,150	154,133
Net Income	**21,863**	**-93,991**	**115,854**

Heard N[illegible]tural Science Museum & Wildlife S[illegible]ctuary, Inc.
Balance Sheet
As of September 30, 2023

	Sep 30, 23
ASSETS	
Current Assets	
Checking/Savings	
1030 · Independent Bank-Checking	88,581.68
1040 · Independent Bank-Savings	138,395.77
1085 · Charles Schwab	1,747,339.19
1088 · LPL Financial Accounts	1,819,481.67
1090 · Petty cash	1,450.00
Total Checking/Savings	3,795,248.31
Other Current Assets	
1410 · Inventory	42,752.73
1450 · Prepaid expenses	15,543.53
1499 · Undeposited Funds	4,740.85
1516 · Prepaid Exhibit Expenses	24,000.00
Total Other Current Assets	87,037.11
Total Current Assets	3,882,285.42
Fixed Assets	
1600 · Net Fixed Assets Main	1,782,147.07
Total Fixed Assets	1,782,147.07
TOTAL ASSETS	5,664,432.49
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2010 · Accounts payable	130,047.50
Total Accounts Payable	130,047.50
Credit Cards	
2124 · Bank of America 8640	7,701.42
Total Credit Cards	7,701.42
Other Current Liabilities	
2040 · Rental Security Dep - returnabl	5,600.00
2110 · Accrued payroll	34,375.28
2120 · Accrued paid leave	25,206.55
2140 · Accrued sales taxes	0.06
2156 · Comissions Payable	245.00
2157 · Event Setup & Take Down Payable	1,200.00
Total Other Current Liabilities	66,626.89
Total Current Liabilities	204,375.81
Total Liabilities	204,375.81
Equity	
3000 · Unrestricted net assets	1,928,337.56
3001 · Opening Bal Equity	3,336,798.11
3010 · Unrestrict (retained earnings)	176,299.95
Net Income	18,621.06
Total Equity	5,460,056.68
TOTAL LIABILITIES & EQUITY	5,664,432.49

Heard Natural Science Museum
and Wildlife Sanctuary, Inc.

Independent Auditor's Report
and Financial Statements

Years Ended September 30, 2023 and 2022

BLAND GARVEY
ACCOUNTANTS & CONSULTANTS

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
Heard Natural Science Museum and Wildlife Sanctuary, Inc.
McKinney, Texas

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Heard Natural Science Museum and Wildlife Sanctuary, Inc., which comprise the statement of financial position as of September 30, 2023, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Heard Natural Science Museum and Wildlife Sanctuary, Inc. as of September 30, 2023, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Heard Natural Science Museum and Wildlife Sanctuary, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other Matter - Prior Period Financial Statements

The September 30, 2022 financial statements were reviewed by us, and our report thereon, dated February 15, 2023, stated we were not aware of any material modifications that should be made to those financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. However, a review is substantially less scope that an audit and does not provide a basis for the expression of an opinion on the financial statements as a whole.

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Richardson, Texas 75080-2007
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Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Heard Natural Science Museum and Wildlife Sanctuary, Inc.'s ability to continue as a going concern for one year after the date that the financial statements are issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Heard Natural Science Museum and Wildlife Sanctuary, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.

- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Heard Natural Science Museum and Wildlife Sanctuary, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

Bland Garvey, P.C.

Bland Garvey, P.C.

Richardson, Texas

March 26, 2024

HEARD NATURAL SCIENCE MUSEUM
AND WILDLIFE SANCTUARY, INC.
STATEMENTS OF FINANCIAL POSITION
September 30, 2023 and 2022

ASSETS

	2023	Reviewed 2022
CURRENT ASSETS		
Cash and cash equivalents	$ 134,840	$ 353,174
Prepaid expenses	44,286	40,449
Inventory	42,753	28,886
Restricted cash and cash equivalents	93,588	125,379
Investments	3,566,821	3,384,007
TOTAL CURRENT ASSETS	3,882,288	3,931,895
PROPERTY AND EQUIPMENT		
Land	1,876,160	1,800,197
Buildings	3,702,096	3,586,266
Equipment and furniture	649,350	643,226
Automotive equipment	126,735	119,316
Exhibits	579,309	545,452
Library	11,814	11,814
Construction in progress	222,295	103,315
	7,167,759	6,809,586
Less accumulated depreciation	5,385,613	5,201,627
	1,782,146	1,607,959
TOTAL ASSETS	$ 5,664,434	$ 5,539,854

See independent auditor's report and accompanying notes to financial statements.

HEARD NATURAL SCIENCE MUSEUM
AND WILDLIFE SANCTUARY, INC.
STATEMENTS OF FINANCIAL POSITION
September 30, 2023 and 2022

LIABILITIES AND NET ASSETS

	2023	Reviewed 2022
Accounts payable	$ 130,048	$ 16,175
Accrued liabilities	74,328	82,242
TOTAL LIABILITIES	204,376	98,417
COMMITMENTS AND CONTINGENCIES (Notes L and M)		
NET ASSETS		
Net assets without donor restrictions	5,007,116	5,013,908
Net assets with donor restrictions	452,942	427,529
TOTAL NET ASSETS	5,460,058	5,441,437
TOTAL LIABILITIES AND NET ASSETS	$ 5,664,434	$ 5,539,854

See independent auditor's report and accompanying notes to financial statements.

HEARD NATURAL SCIENCE MUSEUM AND WILDLIFE SANCTUARY, INC.
STATEMENTS OF ACTIVITIES
For the Years Ended September 30, 2023 and 2022

	2023			Reviewed 2022
	WITHOUT DONOR RESTRICTIONS	WITH DONOR RESTRICTIONS	TOTAL	TOTAL
SUPPORT				
Gifts and grants	$ 77,522	$ 172,718	$ 250,240	$ 144,947
Gifts in-kind	26,653	-	26,653	403,124
Memberships	281,907	-	281,907	297,099
Sale of books and educational items, net of tax	187,091	-	187,091	189,277
Trips and education	325,846	-	325,846	278,564
Fundraising events	97,607	-	97,607	112,137
Admission fees	387,740	-	387,740	377,105
Rental income	46,200	-	46,200	59,750
Other income	9,891	-	9,891	2,062
Total revenue and support before releases	1,440,457	172,718	1,613,175	1,864,065
Net assets released from restrictions through satisfaction of program requirements	147,305	(147,305)	-	-
Total revenue and support	1,587,762	25,413	1,613,175	1,864,065
EXPENSES				
Program services	1,257,084	-	1,257,084	1,138,445
Management and general	286,114	-	286,114	220,943
Fundraising	234,629	-	234,629	364,845
Total expenses	1,777,827	-	1,777,827	1,724,233
Change in net assets from operating activities	(190,065)	25,413	(164,652)	139,832
NONOPERATING ACTIVITIES				
Investment return, net	183,273	-	183,273	(277,620)
CHANGE IN NET ASSETS	(6,792)	25,413	18,621	(137,788)
NET ASSETS AT BEGINNING OF YEAR	5,013,908	427,529	5,441,437	5,579,225
NET ASSETS AT END OF YEAR	$ 5,007,116	$ 452,942	$ 5,460,058	$ 5,441,437

See independent auditor's report and accompanying notes to financial statements.

HEARD NATURAL SCIENCE MUSEUM AND WILDLIFE SANCTUARY, INC.
STATEMENT OF FUNCTIONAL EXPENSES
For the Year Ended September 30, 2023

	PROGRAM SERVICES	MANAGEMENT AND GENERAL	FUNDRAISING	TOTAL
Cost of goods sold	$ 84,626	$ -	$ 24,784	$ 109,410
Special programs, events and exhibits	139,442	826	12,466	152,734
Salaries, benefits and taxes	657,978	178,848	112,956	949,782
Professional fees	-	35,293	-	35,293
Supplies	9,721	2,533	1,600	13,854
Occupancy	117,006	32,471	20,349	169,826
Equipment maintenance and rental	4,550	1,253	791	6,594
Travel	642	119	75	836
Conferences and meetings	1,452	400	253	2,105
Advertising and promotions	27,021	779	6,767	34,567
Insurance	19,982	7,408	3,092	30,482
Gifts in kind expense	13,326	-	13,326	26,652
Credit card processing fees	21,633	-	21,633	43,266
Miscellaneous	12,723	3,504	2,213	18,440
Total expenses before depreciation	1,110,102	263,434	220,305	1,593,841
Depreciation	146,982	22,680	14,324	183,986
TOTAL EXPENSES	$ 1,257,084	$ 286,114	$ 234,629	$ 1,777,827

See independent auditor's report and accompanying notes to financial statements.

HEARD NATURAL SCIENCE MUSEUM AND WILDLIFE SANCTUARY, INC.
STATEMENT OF FUNCTIONAL EXPENSES
For the Year Ended September 30, 2022

	PROGRAM SERVICES	MANAGEMENT AND GENERAL	FUNDRAISING	REVIEWED TOTAL
Cost of goods sold	$ 90,080	$ -	$ 26,724	$ 116,804
Special programs, events and exhibits	131,365	2,363	14,373	148,101
Salaries, benefits and taxes	385,581	108,423	59,632	553,636
Professional fees	-	42,240	-	42,240
Supplies	11,145	2,561	1,409	15,115
Occupancy	105,195	30,491	16,770	152,456
Equipment maintenance and rental	4,615	1,338	736	6,689
Travel	553	143	79	775
Conferences and meetings	1,111	322	177	1,610
Advertising and promotions	18,684	713	5,375	24,772
Insurance	14,616	5,140	1,979	21,735
Gifts in kind expense	201,562	-	201,562	403,124
Credit card processing fees	21,006	-	21,006	42,012
Miscellaneous	6,784	1,857	1,080	9,721
Total expenses before depreciation	992,297	195,591	350,902	1,538,790
Depreciation	146,148	25,352	13,943	185,443
TOTAL EXPENSES	$ 1,138,445	$ 220,943	$ 364,845	$ 1,724,233

See independent auditor's report and accompanying notes to financial statements.

HEARD NATURAL SCIENCE MUSEUM
AND WILDLIFE SANCTUARY, INC.
STATEMENTS OF CASH FLOWS
For the Years Ended September 30, 2023 and 2022

	2023	Reviewed 2022
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	$ 18,621	$ (137,788)
Adjustments to reconcile change in net assets to net cash provided by operating activities		
Depreciation	183,986	185,443
Unrealized (gain) loss on investments	(117,716)	321,736
(Increase) decrease in inventory	(13,867)	(383)
(Increase) decrease in prepaid expenses	(3,837)	(24,831)
Increase (decrease) in accounts payable	113,873	745
Increase (decrease) in accrued liabilities	(7,914)	4,058
Net cash provided by operating activities	173,146	348,980
CASH FLOWS FROM INVESTING ACTIVITIES		
Dividends reinvested	(65,098)	(447)
Purchase of property and equipment	(358,173)	(149,746)
Net cash used by investing activities	(423,271)	(150,193)
CASH FLOWS FROM FINANCING ACTIVITIES	-	-
Net cash provided (used) by financing activities	-	-
NET CHANGE IN CASH, CASH EQUIVALENTS AND RESTRICTED CASH	(250,125)	198,787
CASH, CASH EQUIVALENTS AND RESTRICTED CASH AT BEGINNING OF YEAR	478,553	279,766
CASH, CASH EQUIVALENTS AND RESTRICTED CASH AT END OF YEAR	$ 228,428	$ 478,553

See independent accountant's review report and accompanying notes to financial statements.

NOTE A – DESCRIPTION OF THE ORGANIZATION

Heard National Science Museum and Wildlife Sanctuary, Inc. (HNSM or Organization) was founded in 1967, by Miss Bessie Heard and was incorporated in 1969, as a non-stock corporation operating as an exempt non-profit organization. The purpose of the Heard Natural Science Museum and Wildlife Sanctuary, Inc. is to provide educational programs emphasizing appreciation of nature and its conservation, to preserve a portion of North Texas land and to preserve, through museum collections, examples of natural history, nature-related art works and memorabilia of the founder. HNSM's objective is not to achieve a profit, but to provide educational programs emphasizing appreciation of nature and its conservation.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The summary of significant accounting policies of HNSM is presented to assist in understanding the Organization's financial statements. The financial statements and notes are representations of HNSM's management, who is responsible for their integrity and objectivity.

Basis of accounting

HNSM prepares its financial statements using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (US GAAP), which reflects all significant receivables, payables and other liabilities. These accounting policies have been consistently applied in the preparation of the financial statements.

Basis of presentation

Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

Net assets without donor restrictions – Net assets available for general use and not subject to donor-imposed restrictions. Net assets without donor restrictions also include the investment in equipment and buildings, net of accumulated depreciation. HNSM's Board of Directors may designate assets without restrictions for specific operational purposes from time to time.

Net assets with donor restrictions – Net assets of HNSM that are restricted by specific donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature that may or will be met, either by actions of HNSM and/or the passage of time. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Realized and unrealized gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law.

Expirations of donor-imposed restrictions on net assets are reported as reclassifications between the applicable classes of net assets.

Measure of operations

The statement of activities reports all changes in net assets, including changes in net assets from operating and non-operating activities. Operating activities consist of those items attributable to HNSM's ongoing activities. Non-operating activities are limited to financial costs and other activities considered to be of a more unusual or nonrecurring nature.

Use of estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Management also estimates and discloses the amount of contingent assets and liabilities that it considers to be materially significant. Significant estimates include the calculation of depreciation expense. Actual results could differ from those estimates.

Financial instruments

The amounts reflected in the statement of financial position for cash, accounts payable, and accrued expenses approximate fair value.

Cash and cash equivalents

HNSM's cash and cash equivalents consists of cash on deposit with banks and all unrestricted highly liquid investments with an initial maturity of three months or less from the date of purchase, except for those amounts that are held in the investment portfolio which are invested for long-term purposes. HNSM uses the indirect method to present cash flows from operating activities.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Concentrations of credit risk

HNSM derives its revenue from contributions, programs and admission fees. Continued funding from these sources at current levels is dependent upon various factors. Such factors include economic conditions, donor satisfaction and public perception of mission effectiveness and relative importance. HNSM operates entirely within the McKinney, Texas area.

HNSM maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. At September 30, 2023, HNSM did not exceed these limits and has not experienced any losses in such accounts. HNSM believes it is not exposed to any significant credit risk on cash and cash equivalents.

Inventory

Inventory of products held for sale are valued at the lower of cost or net realizable value, with cost determined on a first-in, first-out basis. Inventory consisted of merchandise at the Heard Museum Store in the amount of $42,753 and $28,886 at September 30, 2023 and 2022, respectively.

Property and equipment

All acquisitions of equipment and all expenditures for repairs, maintenance, renewals and betterments that materially prolong the useful lives of assets are capitalized. Property and equipment is carried at cost or, if donated, at the approximate fair value at the date of donation. Such donations are reported as support without restrictions unless the donor has restricted the donated asset to a specific purpose.

Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, HNSM reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. HNSM capitalizes property and equipment additions that are equal to or greater than $1,000.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Equipment is depreciated using the straight-line method over the estimated useful lives of the individual assets. Estimated useful lives are as follows:

	Estimated Useful Life
Land	N/A
Land improvements	10 to 20 years
Buildings	10 to 33 years
Furniture and equipment	7 to 10 years
Vehicles	6 years
Exhibits and display cases	10 years

Depreciation expense amounted to $183,986 and $185,443 for the years ended September 30, 2023 and 2022, respectively.

Investments

Equity and fixed income securities and other short-term investments (including cash and cash equivalents) are carried at market value.

The net realized and unrealized gains (losses) in market value of investments are reflected in the accompanying statement of activities.

All investments in marketable securities with readily determinable fair values and all investments in debt securities are valued at their fair value. Fair values are based on quoted market prices. If a quoted market price is not available, fair value is estimated using quoted market prices for similar investment securities.

Net appreciation (depreciation) in the fair value of investments which consists of the realized gains or losses and the unrealized appreciation (depreciation) on those investments, is presented in the statements of activities in accordance with donor restrictions as investment return. Investment return is presented net of investment fees. The actual cost versus the proceeds at time of sale is primarily used to determine the basis for computing realized gains or losses.

Investment securities are exposed to various risks, such as interest rate, market and credit risk. Due to the level of risk associated with certain investment securities, changes may occur in the values of the investments which could materially affect the amounts reported in the statement of financial position.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Fair value measurements

Fair value is defined as the price that would be received to sell an asset in the principal or most advantageous market for the asset in an orderly transaction between market participants on the measurement date. Fair value should be based on the assumptions market participants would use when pricing an asset. US GAAP establishes a fair value hierarchy that prioritizes investments based on those assumptions. The fair value hierarchy gives the highest priority to quoted prices in active markets (observable inputs) and the lowest priority to an entity's assumptions (unobservable inputs). HNMS groups assets at fair value in three levels, based on the markets in which the assets are traded and the reliability of the assumptions used to determine fair value. These levels are:

Level 1 – Unadjusted quoted prices for identical assets or liabilities in active markets as of the measurement date.

Level 2 – Other observable inputs, either directly or indirectly, including:

- Quoted prices for similar assets in active markets;
- Quoted prices for identical or similar assets in non-active markets;
- Inputs other than quoted prices that are observable for the asset; and,
- Inputs that are derived principally from or corroborated by other observable market data.

Level 3 – Unobservable inputs that cannot be corroborated by observable market data.

Mutual funds, exchange traded funds and fixed income securities are valued at the closing quoted price in an active market. Cash and cash equivalents held within the investment portfolio are carried at cost. HNSM has adopted the provisions of authoritative guidance which defines fair value as the price that would be received to sell an asset or paid to transfer a liability (i.e., the exit price) in an orderly transaction between market participants at the measurement date. The authoritative guidance also establishes a framework for the measurement of fair value and enhances disclosures about fair value measurements.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Contributions

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the contributions is recognized. All other donor restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Contributions of property and equipment are recorded at their estimated fair value at the date of donation. Contributions with door-imposed stipulations regarding how long the contributed assets must be used are recorded as net assets with donor restrictions; otherwise the contributions are reported as net assets without donor restrictions.

Conditional promises to give, that is, those with a measurable performance or other barrier, and a right of return, are not recognized until the conditions on which they depend are substantially met. Conditional gifts received prior to the satisfaction of conditions are recorded as refundable advances.

HNSM derived approximately 20% and 17% of its revenue from contributions and special events for the years ended September 30, 2023 and 2022, respectively.

Donated services

No amounts have been reflected in the financial statements for donated services. HNSM pays for most services requiring specific expertise. However, many individuals volunteer their time to perform a variety of tasks that assist HNSM with its operations.

Functional expense allocation

Directly identifiable expenses are charged to program and support services. Expenses related to more than one function are charged to program and supporting services on the basis of periodic time and expense studies. Allocated expenses includes occupancy expense, insurance expense, salaries, benefits and taxes expense, professional fees, supplies expense, equipment maintenance expense, travel expense, conference and meeting expense, advertising and promotions expense and other related expenses.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

HNSM operates various programs which include a wildlife sanctuary restoration and trail system, education and outreach programs, trips, public information, exhibits and collections, and a retail museum store.

The costs of providing programs and other activities have been summarized on a functional basis in the statement of functional expenses.

Accounting for taxes collected from customers

HNSM collects sales taxes from customers in the normal course of business on sales of taxable items from the gift shop. Gross revenues on these sales are shown net of the related taxes collected.

Tax-exempt status

HNSM is a not-for-profit organization exempt from federal income taxes under Internal Revenue Code Section 501(c)(3). Accordingly, no provision for federal income tax has been made. HNSM files the required annual federal informational return for tax-exempt organizations. HNSM has processes presently in place to ensure the maintenance of its tax-exempt status; to identify and report unrelated income; to determine its filing and tax obligations; and to identify and evaluate other matters that may be considered tax positions.

HNSM is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. HNSM's open tax periods are from September 30, 2020, to September 30, 2023.

NOTE C – LIQUIDITY AND AVAILABILITY OF RESOURCES

The following table reflects the HNSM's financial assets as of September 30, 2023 and 2022, respectively, reduced by amounts not available for general expenditure within one year. Financial assets are considered unavailable when illiquid or not convertible to cash within one year, or because the Board of Directors has set aside the funds for specific reserves as board designated endowments.

HNSM financial assets available within one year of the statement of financial position date for general expenditures are as follows:

	2023	2022
Financial assets at year end:		
Cash and cash equivalents	$ 228,428	$ 478,553
Investments	3,566,821	3,384,007
Less amounts not available to be used within one year due to:		
Subject to donor restriction – nature of expenditure	(93,588)	(125,379)
Board designations:		
Amounts set aside for exhibits	(44,808)	(60,609)
Financial assets available to meet cash needs for general expenditures within one year	$ 3,656,853	$ 3,676,572

NOTE C – LIQUIDITY AND AVAILABILITY OF RESOURCES

HNSM's financial assets have been reduced by amounts not available for general use. As part of the HNSM's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. Although HNSM does not intend to spend from its board designated fund other than amounts appropriated for annual exhibits, amounts from this fund could be made available if necessary.

NOTE D – CASH AND CASH EQUIVALENTS

Cash consists of the following at September 30:

	2023	2022
Cash – without donor restriction	$ 90,032	$ 292,565
Board designated endowments	44,808	60,609
Total cash – without donor restrictions	134,840	353,174
Cash – with donor restrictions	93,588	125,379
Total cash and cash equivalents	$ 228,428	$ 478,553

NOTE E – INVESTMENTS

Investments consist of equities, fixed income funds and publicly traded mutual funds with readily determinable fair market values and are reported at gross fair values.

The Charles Schwab account balances at September 30, 2023 and 2022, are $1,747,339 and $1,674,370, respectively, consisting of funds without restrictions of $1,396,080, funds restricted by the Texas Department of Transportation (TXDOT) of $302,100 and total unrealized gains of $49,159 at September 31, 2023 and funds without restrictions of $1,327,696, funds restricted by the TXDOT of $302,100 and total unrealized gains of $44,574 at September 30, 2022. The LPL Financial account balances at September 30, 2023 and 2022 are $1,819,482 and $1,709,637, respectively, consisting of funds without restrictions of $1,750,924 and total unrealized gains of $68,558 at September 30, 2023 and funds without restrictions of $1,671,919 and total unrealized gains of $37,718 at September 30, 2022.

NOTE E – INVESTMENTS

The investment accounts as of September 30, 2023, were as follows:

	Schwab	LPL
Cash and cash equivalents	$ 294,495	$ 16,795
Equities	495,188	572,386
Fixed Income	200,894	1,229,098
Bond Funds	408,893	-
ETFs	347,869	1,203
Totals	$ 1,747,339	$ 1,819,482

The investment accounts as of September 30, 2022, were as follows:

	Schwab	LPL
Cash and cash equivalents	$ 492,911	$ 86,278
Equities	486,126	614,368
Fixed Income	-	317,885
Bond Funds	398,840	-
ETFs	296,493	691,106
Totals	$ 1,674,370	$ 1,709,637

NOTE F – FAIR VALUE MEASUREMENTS

The following table sets forth by level, within the fair value hierarchy, HSNM's assets and liabilities at fair value as of September 30, 2023:

	Assets at Fair Value as of September 30, 2023			
	Level 1	Level 2	Level 3	Total
Financial assets				
Cash and equivalents	$ 539,719	$ -	$ -	$ 539,719
Equities	1,067,574	-	-	1,067,574
Fixed income funds	1,429,991	-	-	1,429,991
Bond funds	408,893	-	-	408,893
ETFs	349,072	-	-	349,072
Total investments at fair value	$ 3,795,249	$ -	$ -	$3,795,249

NOTE F – FAIR VALUE MEASUREMENTS

The following table sets forth by level, within the fair value hierarchy, HSNM's assets and liabilities at fair value as of September 30, 2022:

	Assets at Fair Value as of September 30, 2022			
	Level 1	Level 2	Level 3	Total
Financial assets				
Cash and equivalents	$1,057,742	$ -	$ -	$1,057,742
Equities	1,100,494	-	-	1,100,494
Fixed income funds	317,885	-	-	317,885
Bond funds	398,840	-	-	398,840
ETFs	987,599	-	-	987,599
Total investments at fair value	$ 3,862,560	$ -	$ -	$3,862,560

NOTE G – NET ASSETS

HNSM maintains its records on a net asset accounting basis in order to ensure observance of the limitations and restrictions placed on the use of its resources. This is the procedure by which net assets for various purposes are classified for accounting and reporting purposes into self-balancing funds according to their nature and purpose.

Net assets without donor restrictions are those funds available for the support of HNSM's programs. Net assets with donor restrictions are those funds restricted by the grantor(s) to be expended only for specific purposes.

NOTE G – NET ASSETS

Net Assets With Restrictions

	2023	2022
Texas Department of Transportation	$ 302,100	$ 302,100
Other programs and exhibits	150,842	125,429
Total with donor restrictions	$ 452,942	$ 427,529

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors.

Purpose restrictions accomplished by donor restrictions released:

	2023	2022
Other programs and exhibits	$ 147,305	$ 31,421
Total restrictions released	$ 147,305	$ 31,421

NOTE H – FUNDRAISING EXPENSE

The ratio of fundraising expense to amounts raised is as follows:

	2023	2022
Gifts and grants	$ 250,240	$ 144,947
Gifts in kind	26,653	403,124
Fundraising events	97,607	112,137
Memberships	281,907	297,099
Trips and education	325,846	278,564
Total funds raised	$ 982,253	$ 1,235,871

NOTE H – FUNDRAISING EXPENSE

	2023	2022
Fundraising expense	$ 234,629	$ 364,845
Ratio of fundraising expense to amounts raised	24%	30%

NOTE I – GIFTS IN KIND

HNSM recorded $26,653 and $403,124, respectively of contributions in kind that were associated with advertising to various events and exhibits for the years ended September 30, 2023 and 2022, included in support in the statement of activities.

NOTE J – ARTIFACT COLLECTION

HNSM's collection consists of diverse examples of natural history, anthropological, fine art, and taxidermy items. The majority of these items were donated by Bessie Heard from her personal collections. In conformity with the practice followed by many museums, art objects purchased and donated are not included in the statement of financial position. The values of the objects acquired by gift, for which HNSM can make a reasonable estimate, are reported as gifts in the statement of financial activity in the year received. The cost of all objects purchased, together with the value of objects acquired by gift as indicated previously are reported as a separate program expense.

NOTE K – DEFINED CONTRIBUTION PLAN

HNSM has a defined contribution plan pursuant to Section 403(b) of the Internal Revenue Code. Employees who work 1,000 hours or more annually have been eligible to participate in the plan. However, since June of 2011, contributions by HNSM have been suspended as a cost reduction to the Museum, and currently there is no plan to reinstate contributions. The balance in the forfeiture account is $0, and there were no contributions to the plan for the years ended September 30, 2023 and 2022.

NOTE L – OPERATING LEASES

HNSM has an equipment lease agreement with an original term of forty-eight months. In July 2020, the lease with Pitney Bowes Financial Services was renewed through June 2024 for monthly rent payments of $139, payable quarterly. Lease expense for the years ended September 30, 2023 and 2022, was approximately $6,594 and $6,689, respectively.

Future minimum rental payments are as follows:

Year Ended September 30,	Amount
2024	$ 6,067
2025	4,920
2026	4,920
2027	3,690
Thereafter	-
	$ 19,597

NOTE M – LAND

Historically, HNSM leased the Camp Smitty facilities from the Camp Fire USA Lone Star Council for $1 a year under an arrangement that allowed five year lease options to be exercised through 2021. The final lease option ran through June 3, 2021. On July 31, 2013, Camp Fire USA Lone Star sold the land with the lease to Mr. and Mrs. Seal and Mr. and Mrs. Judy, who became the new property owners and from whom HNSM then continued to lease the land with the same lease terms. In 2015, HNSM finalized a transaction with the new property owners, whereby HNSM swapped land with an equivalent value for the land that had been leased by HNSM. In this swap HNSM relinquished the lease option and lease renewal option that would have allowed the organization to lease the land through 2021. HNSM also relinquished adjacent HNSM land to the leaseholders and in return received permanent ownership and deed to the land that the Camp Smitty building was built.

NOTE N – ADVERTISING COSTS

HNSM incurs non-direct advertising costs and has adopted a policy of expensing such costs as incurred. HNSM recorded $34,567 and $24,772, respectively, in advertising and promotional expense for the years ended September 30, 2023 and 2022, all of which was expensed as incurred, and approximately 20% and 22%, respectively of which were included in fundraising expense.

NOTE O – SUBSEQUENT EVENTS

HNSM has evaluated and disclosed subsequent events up to and including March 26, 2024, which is the date the financial statements were available for issuance.

Heard Natural Science Museum
and Wildlife Sanctuary, Inc.

Independent Accountant's Review Report
and Financial Statements

Years Ended September 30, 2022 and 2021

BLAND GARVEY
ACCOUNTANTS & CONSULTANTS

INDEPENDENT ACCOUNTANT'S REVIEW REPORT

To the Board of Directors of
The Heard Natural Science Museum and Wildlife Sanctuary, Inc.
McKinney, Texas

We have reviewed the accompanying financial statements of The Heard Natural Science Museum and Wildlife Sanctuary, Inc. (a not-for-profit organization), which comprise the statements of financial position as of September 30, 2022 and 2021, and the related statements of financial activity, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of entity management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Accountant's Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

We are required to be independent of The Heard Natural Science Museum and Wildlife Sanctuary, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our review.

Bland Garvey, P.C.
2600 N. Central Expressway, Suite 550
Richardson, Texas 75080-2007
P: 972-231-2503 F: 972-783-6501
www.blandgarvey.com

Accountant's Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Bland Garvey, P.C.

Richardson, Texas

February 15, 2023

HEARD NATURAL SCIENCE MUSEUM
AND WILDLIFE SANCTUARY, INC.
STATEMENTS OF FINANCIAL POSITION
September 30, 2022 and 2021

ASSETS

	2022	2021
CURRENT ASSETS		
Cash and cash equivalents	$ 353,174	$ 176,914
Prepaid expenses	40,449	15,618
Inventory	28,886	28,503
Restricted cash and cash equivalents	125,379	102,852
Investments	3,384,007	3,705,296
TOTAL CURRENT ASSETS	3,931,895	4,029,183
PROPERTY AND EQUIPMENT		
Land	1,800,197	1,773,694
Buildings	3,586,266	3,568,228
Equipment and furniture	643,226	641,336
Automotive equipment	119,316	119,316
Exhibits	545,452	545,452
Library	11,814	11,814
Construction in progress	103,315	-
	6,809,586	6,659,840
Less accumulated depreciation	5,201,627	5,016,184
	1,607,959	1,643,656
TOTAL ASSETS	$ 5,539,854	$ 5,672,839

See independent accountant's review report and accompanying notes to financial statements.

HEARD NATURAL SCIENCE MUSEUM
AND WILDLIFE SANCTUARY, INC.
STATEMENTS OF FINANCIAL POSITION
September 30, 2022 and 2021

LIABILITIES AND NET ASSETS

	2022	2021
Accounts payable	$ 16,175	$ 15,430
Accrued liabilities	82,242	78,184
TOTAL LIABILITIES	98,417	93,614
COMMITMENTS AND CONTINGENCIES (Notes L and M)		
NET ASSETS		
Net assets without donor restrictions	5,013,908	5,174,273
Net assets with donor restrictions	427,529	404,952
TOTAL NET ASSETS	5,441,437	5,579,225
TOTAL LIABILITIES AND NET ASSETS	$ 5,539,854	$ 5,672,839

See independent accountant's review report and accompanying notes to financial statements.

HEARD NATURAL SCIENCE MUSEUM AND WILDLIFE SANCTUARY, INC.
STATEMENT OF FINANCIAL ACTIVITY
For the Years Ended September 30, 2022 and 2021

	2022			2021
	WITHOUT DONOR RESTRICTIONS	WITH DONOR RESTRICTIONS	TOTAL	TOTAL
SUPPORT				
Gifts and grants	$ 90,949	$ 53,998	$ 144,947	$ 181,890
Gifts in-kind	403,124	-	403,124	264,764
Memberships	297,099	-	297,099	251,205
Sale of books and educational items, net of tax	189,277	-	189,277	181,584
Trips and education	278,564	-	278,564	144,880
Fundraising events	112,137	-	112,137	52,767
Admission fees	377,105	-	377,105	467,135
Rental income	59,750	-	59,750	31,515
PPP note payable forgiveness	-	-	-	120,700
Other income	2,062	-	2,062	2,013
Total revenue and support before releases	1,810,067	53,998	1,864,065	1,698,453
Net assets released from restrictions through satisfaction of program requirements	31,421	(31,421)	-	-
Total revenue and support	1,841,488	22,577	1,864,065	1,698,453
EXPENSES				
Program services	1,138,445	-	1,138,445	1,115,780
Management and general	220,943	-	220,943	258,820
Fundraising	364,845	-	364,845	282,909
Total expenses	1,724,233	-	1,724,233	1,657,509
Change in net assets from operating activities	117,255	22,577	139,832	40,944
NONOPERATING ACTIVITIES				
Investment return, net	(277,620)	-	(277,620)	281,265
CHANGE IN NET ASSETS	(160,365)	22,577	(137,788)	322,209
NET ASSETS AT BEGINNING OF YEAR	5,174,273	404,952	5,579,225	5,257,016
NET ASSETS AT END OF YEAR	$ 5,013,908	$ 427,529	$ 5,441,437	$ 5,579,225

See independent accountant's review report and accompanying notes to financial statements.

HEARD NATURAL SCIENCE MUSEUM AND WILDLIFE SANCTUARY, INC.
STATEMENT OF FUNCTIONAL EXPENSES
For the Year Ended September 30, 2022

	PROGRAM SERVICES	MANAGEMENT AND GENERAL	FUNDRAISING	TOTAL
Cost of goods sold	$ 90,080	$ -	$ 26,724	$ 116,804
Special programs, events and exhibits	131,365	2,363	14,373	148,101
Salaries, benefits and taxes	385,581	108,423	59,632	553,636
Professional fees	-	42,240	-	42,240
Supplies	11,145	2,561	1,409	15,115
Occupancy	105,195	30,491	16,770	152,456
Equipment maintenance and rental	4,615	1,338	736	6,689
Travel	553	143	79	775
Conferences and meetings	1,111	322	177	1,610
Advertising and promotions	18,684	713	5,375	24,772
Insurance	14,616	5,140	1,979	21,735
Gifts in kind expense	201,562	-	201,562	403,124
Credit card processing fees	21,006	-	21,006	42,012
Miscellaneous	6,784	1,857	1,080	9,721
Total expenses before depreciation	992,297	195,591	350,902	1,538,790
Depreciation	146,148	25,352	13,943	185,443
TOTAL EXPENSES	$ 1,138,445	$ 220,943	$ 364,845	$ 1,724,233

HEARD NATURAL SCIENCE MUSEUM AND WILDLIFE SANCTUARY, INC.
STATEMENT OF FUNCTIONAL EXPENSES
For the Year Ended September 30, 2021

	PROGRAM SERVICES	MANAGEMENT AND GENERAL	FUNDRAISING	TOTAL
Cost of goods sold	$ 81,279	$ -	$ 12,708	$ 93,987
Special programs, events and exhibits	116,890	803	4,351	122,044
Salaries, benefits and taxes	491,257	158,842	79,421	729,520
Professional fees	2,357	26,240	387	28,984
Supplies	6,227	1,983	992	9,202
Occupancy	96,669	31,742	15,871	144,282
Equipment maintenance and rental	5,121	1,681	841	7,643
Travel	386	127	63	576
Conferences and meetings	473	155	78	706
Advertising and promotions	12,679	811	1,465	14,955
Insurance	15,369	5,694	2,096	23,159
Gifts in kind expense	132,382	-	132,382	264,764
Credit card processing fees	16,882	-	16,882	33,764
Miscellaneous	8,744	2,870	1,436	13,050
Total expenses before depreciation	986,715	230,948	268,973	1,486,636
Depreciation	129,065	27,872	13,936	170,873
TOTAL EXPENSES	$ 1,115,780	$ 258,820	$ 282,909	$ 1,657,509

HEARD NATURAL SCIENCE MUSEUM
AND WILDLIFE SANCTUARY, INC.
STATEMENTS OF CASH FLOWS
For the Years Ended September 30, 2022 and 2021

	2022	2021
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	$ (137,788)	$ 322,209
Adjustments to reconcile change in net assets to net cash provided by operating activities		
Depreciation	185,443	170,873
Forgiveness of the Paycheck Protection Plan note payable	-	(120,700)
Unrealized (gain) loss on investments	321,736	(242,584)
(Increase) decrease in inventory	(383)	(8,983)
(Increase) decrease in prepaid expenses	(24,831)	5,553
Increase (decrease) in accounts payable	745	(7,019)
Increase (decrease) in accrued liabilties	4,058	7,902
Net cash provided by operating activities	348,980	127,251
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of investments	(447)	(35,881)
Purchase of property and equipment	(149,746)	(279,651)
Net cash used by investing activities	(150,193)	(315,532)
CASH FLOWS FROM FINANCING ACTIVITIES	-	-
Net cash provided by financing activities	-	-
NET CHANGE IN CASH, CASH EQUIVALENTS AND RESTRICTED CASH	198,787	(188,281)
CASH, CASH EQUIVALENTS AND RESTRICTED CASH AT BEGINNING OF YEAR	279,766	468,047
CASH, CASH EQUIVALENTS AND RESTRICTED CASH AT END OF YEAR	$ 478,553	$ 279,766

See independent accountant's review report and accompanying notes to financial statements.

HEARD NATURAL SCIENCE MUSEUM
AND WILDLIFE SANCTUARY, INC.
STATEMENTS OF CASH FLOWS
For the Years Ended September 30, 2022 and 2021

	2022	2021
SUPPLEMENTAL SCHEDULE OF NONCASH INVESTMENT AND FINANCIAL ACTIVITIES		
Forgiveness of PPP note payable	$ -	$ (120,700)
Satisfaction of PPP note payable	-	120,700
Net cash outlay	$ -	$ -

See independent accountant's review report and accompanying notes to financial statements.

NOTE A – DESCRIPTION OF THE ORGANIZATION

Heard National Science Museum and Wildlife Sanctuary, Inc. (HNSM or Organization) was founded in 1967, by Miss Bessie Heard and was incorporated in 1969, as a non-stock corporation operating as an exempt non-profit organization. The purpose of the Heard Natural Science Museum and Wildlife Sanctuary, Inc. is to provide educational programs emphasizing appreciation of nature and its conservation, to preserve a portion of North Texas land and to preserve, through museum collections, examples of natural history, nature-related art works and memorabilia of the founder. HNSM's objective is not to achieve a profit, but to provide educational programs emphasizing appreciation of nature and its conservation.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The summary of significant accounting policies of HNSM is presented to assist in understanding the Organization's financial statements. The financial statements and notes are representations of HNSM's management, who is responsible for their integrity and objectivity.

Basis of accounting

HNSM prepares its financial statements using the accrual basis of accounting principles generally accepted in the United States of America (US GAAP), which reflects all significant receivables, payables and other liabilities. These accounting policies have been consistently applied in the preparation of the financial statements.

Basis of presentation

Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

<u>Net assets without donor restrictions</u> – Net assets available for general use and not subject to donor-imposed restrictions. Net assets without donor restrictions also include the investment in equipment and buildings, net of accumulated depreciation. HNSM's Board of Directors may designate assets without restrictions for specific operational purposes from time to time.

<u>Net assets with donor restrictions</u> – Net assets of HNSM that are restricted by specific donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature that may or will be met, either by actions of HNSM and/or the passage of time. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Realized and unrealized gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law.

Expirations of donor-imposed restrictions on net assets are reported as reclassifications between the applicable classes of net assets.

Measure of operations

The statement of activities reports all changes in net assets, including changes in net assets from operation and non-operating activities. Operating activities consist of those items attributable to HNSM's ongoing activities. Non-operating activities are limited to financial costs and other activities considered to be of a more unusual or nonrecurring nature.

Use of estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Management also estimates and discloses the amount of contingent assets and liabilities that it considers to be materially significant. Significant estimates include the calculation of depreciation expense. Actual results could differ from those estimates.

Financial instruments

The amounts reflected in the statement of financial position for cash, accounts payable, accrued expenses, and the note payable approximate fair value.

Cash and cash equivalents

HNSM's cash and cash equivalents consists of cash on deposit with banks and all unrestricted highly liquid investments with an initial maturity of three months or less from the date of purchase, except for those amounts that are held in the investment portfolio which are invested for long-term purposes. HNSM uses the indirect method to present cash flows from operating activities.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Concentrations of credit risk

HNSM derives its revenue from contributions, programs and admission fees. Continued funding from these sources at current levels is dependent upon various factors. Such factors include economic conditions, donor satisfaction and public perception of mission effectiveness and relative importance. HNSM operates entirely within the McKinney, Texas area.

HNSM maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. At September 30, 2022, HNSM exceeded these limits by $234,250. HNSM has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents.

Inventory

Inventory of products held for sale are valued at the lower of cost or net realizable value, with cost determined on a first-in, first-out basis. Inventory consisted of merchandise at the Heard Museum Store in the amount of $28,886 and $28,503 at September 30, 2022 and 2021, respectively.

Property and equipment

All acquisitions of equipment and all expenditures for repairs, maintenance, renewals and betterments that materially prolong the useful lives of assets are capitalized. Property and equipment is carried at cost or, if donated, at the approximate fair value at the date of donation. Such donations are reported as support without restrictions unless the donor has restricted the donated asset to a specific purpose.

Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, HNSM reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. HNSM capitalizes property and equipment additions that are equal to or greater than $1,000.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Equipment is depreciated using the straight-line method over the estimated useful lives of the individual assets. Estimated useful lives are as follows:

	Estimated Useful Life
Land	N/A
Land improvements	10 to 20 years
Buildings	10 to 33 years
Furniture and equipment	7 to 10 years
Vehicles	6 years
Exhibits and display cases	10 years

Depreciation expense amounted to $185,443 and $170,873 for the years ended September 30, 2022 and 2021, respectively.

Investments

Equity and fixed income securities and other short-term investments (including cash and cash equivalents) are carried at market value.

The net realized and unrealized gains (losses) in market value of investments are reflected in the accompanying statement of activities.

All investments in marketable securities with readily determinable fair values and all investments in debt securities are valued at their fair value. Fair values are based on quoted market prices. If a quoted market price is not available, fair value is estimated using quoted market prices for similar investment securities.

Net appreciation (depreciation) in the fair value of investments which consists of the realized gains or losses and the unrealized appreciation (depreciation) on those investments, is presented in the statements of activities in accordance with donor restrictions as investment return. Investment return is presented net of investment fees. The actual cost versus the proceeds at time of sale is primarily used to determine the basis for computing realized gains or losses.

Investment securities are exposed to various risks, such as interest rate, market and credit risk. Due to the level of risk associated with certain investment securities, changes may occur in the values of the investments which could materially affect the amounts reported in the statement of financial position.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Fair value measurements

Fair value is defined as the price that would be received to sell an asset in the principal or most advantageous market for the asset in an orderly transaction between market participants on the measurement date. Fair value should be based on the assumptions market participants would use when pricing an asset. US GAAP establishes a fair value hierarchy that prioritizes investments based on those assumptions. The fair value hierarchy gives the highest priority to quoted prices in active markets (observable inputs) and the lowest priority to an entity's assumptions (unobservable inputs). HNMS groups assets at fair value in three levels, based on the markets in which the assets are traded and the reliability of the assumptions used to determine fair value. These levels are:

Level 1 – Unadjusted quoted prices for identical assets or liabilities in active markets as of the measurement date.

Level 2 – Other observable inputs, either directly or indirectly, including:

- Quoted prices for similar assets in active markets;
- Quoted prices for identical or similar assets in non-active markets;
- Inputs other than quoted prices that are observable for the asset; and,
- Inputs that are derived principally from or corroborated by other observable market data.

Level 3 – Unobservable inputs that cannot be corroborated by observable market data.

Mutual funds, exchange traded funds and fixed income securities are valued at the closing quoted price in an active market. Cash and cash equivalents held within the investment portfolio are carried at cost. The note payable is valued based on quoted market prices for similar issues. HNSM has adopted the provisions of authoritative guidance which defines fair value as the price that would be received to sell an asset or paid to transfer a liability (i.e., the exit price) in an orderly transaction between market participants at the measurement date. The authoritative guidance also establishes a framework for the measurement of fair value and enhances disclosures about fair value measurements.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Contributions

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the contributions is recognized. All other donor restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Contributions of property and equipment are recorded at their estimated fair value at the date of donation. Contributions with door-imposed stipulations regarding how long the contributed assets must be used are recorded as net assets with donor restrictions; otherwise the contributions are reported as net assets without donor restrictions.

Conditional promises to give, that is, those with a measureable performance or other barrier, and a right of return, are not recognized until the conditions on which they depend are substantially met. Conditional gifts are received prior to the satisfaction of conditions are recorded as refundable advances.

HNSM derived approximately 22% and 27% of its revenue from contributions and special events for the years ended September 30, 2022 and 2021, respectively.

Donated services

No amounts have been reflected in the financial statements for donated services. HNSM pays for most services requiring specific expertise. However, many individuals volunteer their time to perform a variety of tasks that assist HNSM with its operations.

Functional expense allocation

Directly identifiable expenses are charged to program and support services. Expenses related to more than one function are charged to program and supporting services on the basis of periodic time and expense studies. Allocated expenses includes occupancy expense, insurance expense, salaries, benefits and taxes expense, professional fees, supplies expense, equipment maintenance expense, travel expense, conference and meeting expense, advertising and promotions expense and other related expenses.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

HNSM operates various programs which include a wildlife sanctuary restoration and trail system, education and outreach programs, trips, public information, exhibits and collections, and a retail museum store.

The costs of providing programs and other activities have been summarized on a functional basis in the statement of functional expenses.

Accounting for taxes collected from customers

HNSM collects sales taxes from customers in the normal course of business on sales of taxable items from the gift shop. Gross revenues on these sales are shown net of the related taxes collected.

Tax-exempt status

HNSM is a not-for-profit organization exempt from federal income taxes under Internal Revenue Code Section 501(c)(3). Accordingly, no provision for federal income tax has been made. HNSM files the required annual federal informational return for tax-exempt organizations. HNSM has processes presently in place to ensure the maintenance of its tax-exempt status; to identify and report unrelated income; to determine its filing and tax obligations; and to identify and evaluate other matters that may be considered tax positions.

HNSM is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. HNSM's open tax periods are from September 30, 2019, to September 30, 2022.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

In February 2016, FASB issued Accounting Standard Update No. 2016-02, Leases. The new standard establishes a right-of-use (ROU) model that requires a lessee to record a ROU asset and a lease liability on the statement of financial position for all leases with terms longer than twelve months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the statement of activities. This update is effective for fiscal year-end financial statements beginning after December 15, 2021. A modified retrospective transition approach is required for lessees for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. HNSM is currently evaluating the impact of its adoption of ASU 2016-02 on its financial statements.

NOTE C – LIQUIDITY AND AVAILABILITY OF RESOURCES

The following table reflects the HNSM's financial assets as of September 30, 2022 and 2021, respectively, reduced by amounts not available for general expenditure within one year. Financial assets are considered unavailable when illiquid or not convertible to cash within one year, or because the Board of Directors has set aside the funds for specific reserves as board designated endowments.

HNSM financial assets available within one year of the statement of financial position date for general expenditures are as follows:

	2022	2021
Financial assets at year end:		
Cash and cash equivalents	$ 478,553	$ 279,766
Investments	3,384,007	3,705,296
Less amounts not available to be used within one year due to:		
Subject to donor restriction – nature of expenditure	(125,379)	(102,852)
Board designations:		
Amounts set aside for exhibits	(60,609)	(62,075)
Financial assets available to meet cash needs for general expenditures within one year	$ 3,676,572	$ 3,820,135

NOTE C – LIQUIDITY AND AVAILABILITY OF RESOURCES

HNSM's financial assets have been reduced by amounts not available for general use. As part of the HNSM's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. Although HNSM does not intend to spend from its board designated fund other than amounts appropriated for annual exhibits, amounts from this fund could be made available if necessary.

NOTE D – CASH AND CASH EQUIVALENTS

Cash consists of the following at September 30:

	2022	2021
Cash – without donor restriction	$ 292,565	$ 114,839
Board designated endowments	60,609	62,075
Total cash – without donor restrictions	353,174	176,914
Cash – with donor restrictions	125,379	102,852
Total cash and cash equivalents	$ 478,553	$ 279,766

NOTE E – INVESTMENTS

Investments consist of equities, fixed income funds and publicly traded mutual funds with readily determinable fair market values and are reported at gross fair values.

The Charles Schwab account balances at September 30, 2022 and 2021, are $1,674,370 and $1,851,309, respectively, consisting of funds without restrictions of $1,327,696, funds restricted by the Texas Department of Transportation (TXDOT) of $302,100 and total unrealized gains of $44,574 at September 31, 2022 and funds without restrictions of $1,349,850, funds restricted by the TXDOT of $302,100 and total unrealized gains of $199,359 at September 30, 2021. The LPL Financial account balances at September 30, 2022 and 2021 are $1,709,637 and $1,853,987, respectively, consisting of funds without restrictions of $1,671,919 and total unrealized gains of $37,718 at September 30, 2022 and funds without restrictions of $1,649,318 and total unrealized gains of $204,669 at September 30, 2021.

NOTE E – INVESTMENTS

The investment accounts as of September 30, 2022, were as follows:

	Schwab	LPL
Cash and cash equivalents	$ 492,911	$ 86,278
Equities	486,126	614,368
Fixed Income	-	317,885
Bond Funds	398,840	-
ETFs	296,493	691,106
Totals	$ 1,674,370	$ 1,709,637

The investment accounts as of September 30, 2021, were as follows:

	Schwab	LPL
Cash and cash equivalents	$ 529,129	$ 92,928
Equities	579,392	677,551
Fixed Income	-	355,193
Bond Funds	463,471	-
ETFs	279,317	728,315
Totals	$ 1,851,309	$ 1,853,987

NOTE F – FAIR VALUE MEASUREMENTS

The following table sets forth by level, within the fair value hierarchy, HSNM's assets and liabilities at fair value as of September 30, 2022:

	Assets at Fair Value as of September 30, 2022			
	Level 1	Level 2	Level 3	Total
Financial assets				
Cash and equivalents	$ 579,189	$ -	$ -	$ 579,189
Equities	1,100,494	-	-	1,100,494
Fixed income funds	317,885	-	-	317,885
Bond funds	398,840	-	-	398,840
ETFs	987,599	-	-	987,599
Total investments at fair value	$ 3,384,007	$ -	$ -	$3,384,007

NOTE F – FAIR VALUE MEASUREMENTS

The following table sets forth by level, within the fair value hierarchy, HSNM's assets and liabilities at fair value as of September 30, 2021:

	Assets at Fair Value as of September 30, 2021			
	Level 1	Level 2	Level 3	Total
Financial assets				
Cash and equivalents	$ 622,057	$ -	$ -	$ 622,057
Equities	1,256,943	-	-	1,256,943
Fixed income funds	355,193	-	-	355,193
Bond funds	463,471	-	-	463,471
ETFs	1,007,632	-	-	1,007,632
Total investments at fair value	$ 3,705,296	$ -	$ -	$3,705,296

NOTE G – NET ASSETS

HNSM maintains its records on a net asset accounting basis in order to ensure observance of the limitations and restrictions placed on the use of its resources. This is the procedure by which net assets for various purposes are classified for accounting and reporting purposes into self-balancing funds according to their nature and purpose.

Net assets without donor restrictions are those funds available for the support of HNSM's programs. Net assets with donor restrictions are those funds restricted by the grantor(s) to be expended only for specific purposes.

NOTE G – NET ASSETS

Net Assets With Restrictions

	2022	2021
Texas Department of Transportation	$ 302,100	$ 302,100
Other programs and exhibits	125,429	102,852
Total with donor restrictions	$ 427,529	$ 404,952

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors.

Purpose restrictions accomplished by donor restrictions released:

	2022	2021
Other programs and exhibits	$ 31,421	$ 177,452
Total restrictions released	$ 31,421	$ 177,452

NOTE H – FUNDRAISING EXPENSE

The ratio of fundraising expense to amounts raised is as follows:

	2022	2021
Gifts and grants	$ 144,947	$ 181,890
Gifts in kind	403,124	264,764
Fundraising events	112,137	52,767
Memberships	297,099	251,205
Trips and education	278,564	144,880
Total funds raised	$ 1,235,871	$ 895,506

NOTE H – FUNDRAISING EXPENSE

	2022	2021
Fundraising expense	$ 364,845	$ 282,909
Ratio of fundraising expense to amounts raised	30%	32%

NOTE I – GIFTS IN KIND

HNSM recorded $403,124 and $264,764, respectively of contributions in kind that were associated with advertising to various events and exhibits for the years ended September 30, 2022 and 2021, included in support in the statement of activities.

NOTE J – ARTIFACT COLLECTION

HNSM's collection consists of diverse examples of natural history, anthropological, fine art, and taxidermy items. The majority of these items were donated by Bessie Heard from her personal collections. In conformity with the practice followed by many museums, art objects purchased and donated are not included in the statement of financial position. The values of the objects acquired by gift, for which HNSM can make a reasonable estimate, are reported as gifts in the statement of financial activity in the year received. The cost of all objects purchased, together with the value of objects acquired by gift as indicated previously are reported as a separate program expense.

NOTE K – DEFINED CONTRIBUTION PLAN

HNSM has a defined contribution plan pursuant to Section 403(b) of the Internal Revenue Code. Employees who work 1,000 hours or more annually have been eligible to participate in the plan. However, since June of 2011, contributions by HNSM have been suspended as a cost reduction to the Museum, and currently there is no plan to reinstate contributions. The balance in the forfeiture account is $0, and there were no contributions to the plan for the years ended September 30, 2022 and 2021.

NOTE L – OPERATING LEASES

HNSM has an equipment lease agreement with an original term of forty-eight months. In July 2020, the lease with Pitney Bowes Financial Services was renewed through June 2024 for monthly rent payments of $139, payable quarterly. Lease expense for the years ended September 30, 2022 and 2021, was approximately $6,689 and $7,643, respectively.

Future minimum rental payments are as follows:

Year Ended September 30,	Amount
2023	$ 1,530
2024	1,147
Thereafter	-
	$ 2,677

NOTE M – LAND

Historically, HNSM leased the Camp Smitty facilities from the Camp Fire USA Lone Star Council for $1 a year under an arrangement that allowed five year lease options to be exercised through 2021. The final lease option ran through June 3, 2021. On July 31, 2013, Camp Fire USA Lone Star sold the land with the lease to Mr. and Mrs. Seal and Mr. and Mrs. Judy, who became the new property owners and from whom HNSM then continued to lease the land with the same lease terms. In 2015, HNSM finalized a transaction with the new property owners, whereby HNSM swapped land with an equivalent value for the land that had been leased by HNSM. In this swap HNSM relinquished the lease option and lease renewal option that would have allowed the organization to lease the land through 2021. HNSM also relinquished adjacent HNSM land to the leaseholders and in return received permanent ownership and deed to the land that the Camp Smitty building was built.

NOTE N – ADVERTISING COSTS

HNSM incurs non-direct advertising costs and has adopted a policy of expensing such costs as incurred. HNSM recorded $24,772 and $14,955, respectively, in advertising and promotional expense for the years ended September 30, 2022 and 2021, all of which was expensed as incurred, and approximately 22% and 10%, respectively of which were included in fundraising expense.

NOTE O – SUBSEQUENT EVENTS

HNSM has evaluated and disclosed subsequent events up to and including February 15, 2023, which is the date the financial statements were available for issuance.

CLIENT'S COPY

BLAND GARVEY
ACCOUNTANTS & CONSULTANTS

July 24, 2023

HEARD NATURAL SCIENCE MUSEUM AND
WILDLIFE SANCTUARY, INC.
ONE NATURE PLACE
MCKINNEY, TX 75069-8840

Enclosed is the organization's 2021 Exempt Organization return.

Specific filing instructions are as follows.

FORM 990 RETURN:

This return has qualified for electronic filing. After you have reviewed the return for completeness and accuracy, please sign, date and return Form 8879-TE to our office. We will transmit the return electronically to the IRS and no further action is required. Return Form 8879-TE to us by August 15, 2023.

We prepared return from information you furnished us without verification. Upon examination of the return by tax authorities, requests may be made for underlying data. We therefore recommend that you preserve all records which you may be called upon to produce in connection with such possible examinations.

We sincerely appreciate the opportunity to serve you. Please contact us if you have any questions concerning the tax return.

A copy of the return is enclosed for your files. We suggest that you retain this copy indefinitely.

Laura Zerger

Form **8879-TE**

Department of the Treasury
Internal Revenue Service

IRS e-file Signature Authorization for a Tax Exempt Entity

For calendar year 2021, or fiscal year beginning OCT 1, 2021, and ending SEP 30, 2022

▶ **Do not send to the IRS. Keep for your records.**

▶ **Go to www.irs.gov/Form8879TE for the latest information.**

OMB No. 1545-0047

2021

Name of filer: HEARD NATURAL SCIENCE MUSEUM AND WILDLIFE SANCTUARY, INC.

EIN or SSN: 75-1317961

Name and title of officer or person subject to tax: JOHN DEXTER, EXEC DIRECTOR

Part I Type of Return and Return Information

Check the box for the return for which you are using this Form 8879-TE and enter the applicable amount, if any, from the return. Form 8038-CP and Form 5330 filers may enter dollars and cents. For all other forms, enter whole dollars only. If you check the box on line **1a, 2a, 3a, 4a, 5a, 6a, 7a, 8a, 9a,** or **10a** below, and the amount on that line for the return being filed with this form was blank, then leave line **1b, 2b, 3b, 4b, 5b, 6b, 7b, 8b, 9b,** or **10b,** whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicable line below. **Do not** complete more than one line in Part I.

1a	**Form 990** check here ▶ [X]	b	**Total revenue,** if any (Form 990, Part VIII, column (A), line 12)	1b 1,786,438.
2a	**Form 990-EZ** check here ▶ [ ]	b	**Total revenue,** if any (Form 990-EZ, line 9)	2b
3a	**Form 1120-POL** check here ▶ [ ]	b	**Total tax** (Form 1120-POL, line 22)	3b
4a	**Form 990-PF** check here ▶ [ ]	b	**Tax based on investment income** (Form 990-PF, Part V, line 5)	4b
5a	**Form 8868** check here ▶ [ ]	b	**Balance due** (Form 8868, line 3c)	5b
6a	**Form 990-T** check here ▶ [ ]	b	**Total tax** (Form 990-T, Part III, line 4)	6b
7a	**Form 4720** check here ▶ [ ]	b	**Total tax** (Form 4720, Part III, line 1)	7b
8a	**Form 5227** check here ▶ [ ]	b	**FMV of assets at end of tax year** (Form 5227, Item D)	8b
9a	**Form 5330** check here ▶ [ ]	b	**Tax due** (Form 5330, Part II, line 19)	9b
10a	**Form 8038-CP** check here ▶ [ ]	b	**Amount of credit payment requested** (Form 8038-CP, Part III, line 22)	10b

Part II Declaration and Signature Authorization of Officer or Person Subject to Tax

Under penalties of perjury, I declare that [X] I am an officer of the above entity or [ ] I am a person subject to tax with respect to (name of entity) ______________________, (EIN) ______________ and that I have examined a copy of the 2021 electronic return and accompanying schedules and statements, and, to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the return to the IRS and to receive from the IRS **(a)** an acknowledgement of receipt or reason for rejection of the transmission, **(b)** the reason for any delay in processing the return or refund, and **(c)** the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the electronic return and, if applicable, the consent to electronic funds withdrawal.

PIN: check one box only

[X] I authorize BLAND GARVEY, PC to enter my PIN 75080

ERO firm name — **Enter five numbers, but do not enter all zeros**

as my signature on the tax year 2021 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also authorize the aforementioned ERO to enter my PIN on the return's disclosure consent screen.

[ ] As an officer or person subject to tax with respect to the entity, I will enter my PIN as my signature on the tax year 2021 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I will enter my PIN on the return's disclosure consent screen.

Signature of officer or person subject to tax ▶ ______________ Date ▶

Part III Certification and Authentication

ERO's EFIN/PIN. Enter your six-digit electronic filing identification number (EFIN) followed by your five-digit self-selected PIN. 75927575080

Do not enter all zeros

I certify that the above numeric entry is my PIN, which is my signature on the 2021 electronically filed return indicated above. I confirm that I am submitting this return in accordance with the requirements of **Pub. 4163,** Modernized e-File (MeF) Information for Authorized IRS *e-file* Providers for Business Returns.

ERO's signature ▶ BLAND GARVEY, PC Date ▶ 07/24/23

ERO Must Retain This Form - See Instructions

Do Not Submit This Form to the IRS Unless Requested To Do So

EXTENDED TO AUGUST 15, 2023

Form **990** — **Return of Organization Exempt From Income Tax** — OMB No. 1545-0047 — **2021**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Department of the Treasury Internal Revenue Service — **Open to Public Inspection**

A For the 2021 calendar year, or tax year beginning OCT 1, 2021 and ending SEP 30, 2022

B Check if applicable: [ ] Address change [ ] Name change [ ] Initial return [ ] Final return/terminated [ ] Amended return [ ] Application pending

C Name of organization: HEARD NATURAL SCIENCE MUSEUM AND WILDLIFE SANCTUARY, INC.

Doing business as

Number and street (or P.O. box if mail is not delivered to street address): ONE NATURE PLACE — Room/suite

City or town, state or province, country, and ZIP or foreign postal code: MCKINNEY, TX 75069-8840

D Employer identification number: 75-1317961

E Telephone number: 972-562-5566

G Gross receipts $ 1,924,608.

F Name and address of principal officer: JOHN DEXTER SAME AS C ABOVE

H(a) Is this a group return for subordinates? [ ] Yes [X] No

H(b) Are all subordinates included? [ ] Yes [ ] No — If "No," attach a list. See instructions

H(c) Group exemption number ▶

I Tax-exempt status: [X] 501(c)(3) [ ] 501(c) ( ) ◀ (insert no.) [ ] 4947(a)(1) or [ ] 527

J Website: ▶ WWW.HEARDMUSEUM.ORG

K Form of organization: [X] Corporation [ ] Trust [ ] Association [ ] Other ▶

L Year of formation: 1969 **M** State of legal domicile: TX

Part I Summary

Activities & Governance

1 Briefly describe the organization's mission or most significant activities: PROVIDE EDUCATIONAL PROGRAMS EMPHASIZING APPRECIATION OF NATURE AND ITS CONSERVATION, PRESERVING

2 Check this box ▶ [ ] if the organization discontinued its operations or disposed of more than 25% of its net assets.

3	Number of voting members of the governing body (Part VI, line 1a)	3	12
4	Number of independent voting members of the governing body (Part VI, line 1b)	4	12
5	Total number of individuals employed in calendar year 2021 (Part V, line 2a)	5	59
6	Total number of volunteers (estimate if necessary)	6	125
7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	0.
b	Net unrelated business taxable income from Form 990-T, Part I, line 11	7b	0.

			Prior Year	Current Year
Revenue	8	Contributions and grants (Part VIII, line 1h)	818,557.	843,969.
	9	Program service revenue (Part VIII, line 2g)	612,015.	656,077.
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	52,106.	56,765.
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	168,322.	229,627.
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	1,651,000.	1,786,438.
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	0.	0.
	14	Benefits paid to or for members (Part IX, column (A), line 4)	0.	0.
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	724,818.	545,309.
	16a	Professional fundraising fees (Part IX, column (A), line 11e)	0.	0.
	b	Total fundraising expenses (Part IX, column (D), line 25) ▶ 325,062.		
	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	846,557.	1,057,181.
	18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	1,571,375.	1,602,490.
	19	Revenue less expenses. Subtract line 18 from line 12	79,625.	183,948.
			Beginning of Current Year	**End of Year**
Net Assets or Fund Balances	20	Total assets (Part X, line 16)	5,672,839.	5,539,854.
	21	Total liabilities (Part X, line 26)	93,614.	98,417.
	22	Net assets or fund balances. Subtract line 21 from line 20	5,579,225.	5,441,437.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

▶ Signature of officer — Date

▶ JOHN DEXTER, EXEC. DIRECTOR — Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name	Preparer's signature	Date	Check [ ] if self-employed	PTIN
LAURA ZERGER	LAURA ZERGER	07/24/23		P01216964
Firm's name ▶ BLAND GARVEY, PC			Firm's EIN ▶ 75-1854024	
Firm's address ▶ 2600 N. CENTRAL EXPY. #550 RICHARDSON, TX 75080-2007			Phone no. 972-231-2503	

May the IRS discuss this return with the preparer shown above? See instructions [X] Yes [ ] No

SEE SCHEDULE O FOR ORGANIZATION MISSION STATEMENT CONTINUATION

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III ☐

1 Briefly describe the organization's mission:
PROVIDE EDUCATIONAL PROGRAMS EMPHASIZING APPRECIATION OF NATURE AND ITS CONSERVATION, PRESERVING A PORTION OF NORTH TEXAS LAND AND PRESERVING THROUGH MUSEUM COLLECTIONS EXAMPLES OF NATURAL HISTORY, NATURE RELATED ART WORKS AND MEMORABILIA OF FOUNDER, BESSIE HEARD

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No
If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No
If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses $ 555,615. including grants of $) (Revenue $ 377,105.)
ADMISSION TO THE 289 ACRE WILDLIFE PRESERVE AND EXHIBIT AREAS, WHICH SUPPORTS THE MISSION OF BRINGING PEOPLE AND NATURE TOGETHER

4b (Code:) (Expenses $ 278,048. including grants of $) (Revenue $ 248,440.)
ADULT AND FAMILY EDUCATION PROGRAMS TO INCREASE PUBLIC AWARENESS OF THE MUSEUM'S PROGRAMS, TO ENHANCE GENERAL PUBLIC UNDERSTANDING OF PLANT AND WILDLIFE HABITATIONS, AND TO PROVIDE ENVIRONMENTAL EDUCATION

4c (Code:) (Expenses $ 34,173. including grants of $) (Revenue $ 30,534.)
CANOE AND ROPES COURSE PROGRAMS
TO OFFER TEAM BUILDING WHILE ENRICHING AWARENESS OF NATURE AND HOW WE INTERACT WITH EACH OTHER AS WELL AS WITH OUR NATURAL SURROUNDINGS

4d Other program services (Describe on Schedule O.)
(Expenses $ 172,071. including grants of $) (Revenue $ 153,747.)

4e Total program service expenses ▶ 1,039,907.

Part IV | Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? *If "Yes," complete Schedule A*	1	X	
2	Is the organization required to complete *Schedule B, Schedule of Contributors*? See instructions	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? *If "Yes," complete Schedule C, Part I*	3		X
4	**Section 501(c)(3) organizations.** Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? *If "Yes," complete Schedule C, Part II*	4		X
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Rev. Proc. 98-19? *If "Yes," complete Schedule C, Part III*	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? *If "Yes," complete Schedule D, Part I*	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? *If "Yes," complete Schedule D, Part II*	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? *If "Yes," complete Schedule D, Part III*	8		X
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? *If "Yes," complete Schedule D, Part IV*	9		X
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? *If "Yes," complete Schedule D, Part V*	10		X
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X, as applicable.			
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? *If "Yes," complete Schedule D, Part VI*	11a	X	
b	Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VII*	11b		X
c	Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VIII*	11c		X
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part IX*	11d	X	
e	Did the organization report an amount for other liabilities in Part X, line 25? *If "Yes," complete Schedule D, Part X*	11e		X
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? *If "Yes," complete Schedule D, Part X*	11f	X	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? *If "Yes," complete Schedule D, Parts XI and XII*	12a		X
b	Was the organization included in consolidated, independent audited financial statements for the tax year? *If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional*	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? *If "Yes," complete Schedule E*	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than $10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at $100,000 or more? *If "Yes," complete Schedule F, Parts I and IV*	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than $5,000 of grants or other assistance to or for any foreign organization? *If "Yes," complete Schedule F, Parts II and IV*	15		X
16	Did the organization report on Part IX, column (A), line 3, more than $5,000 of aggregate grants or other assistance to or for foreign individuals? *If "Yes," complete Schedule F, Parts III and IV*	16		X
17	Did the organization report a total of more than $15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? *If "Yes," complete Schedule G, Part I.* See instructions	17		X
18	Did the organization report more than $15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? *If "Yes," complete Schedule G, Part II*	18	X	
19	Did the organization report more than $15,000 of gross income from gaming activities on Part VIII, line 9a? *If "Yes," complete Schedule G, Part III*	19		X
20a	Did the organization operate one or more hospital facilities? *If "Yes," complete Schedule H*	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than $5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? *If "Yes," complete Schedule I, Parts I and II*	21		X

Part IV | Checklist of Required Schedules *(continued)*

			Yes	No
22	Did the organization report more than $5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? *If "Yes," complete Schedule I, Parts I and III*	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? *If "Yes," complete Schedule J*	23		X
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $100,000 as of the last day of the year, that was issued after December 31, 2002? *If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a*	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	**Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.** Did the organization engage in an excess benefit transaction with a disqualified person during the year? *If "Yes," complete Schedule L, Part I*	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? *If "Yes," complete Schedule L, Part I*	25b		X
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? *If "Yes," complete Schedule L, Part II*	26		X
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? *If "Yes," complete Schedule L, Part III*	27		X
28	Was the organization a party to a business transaction with one of the following parties (see the Schedule L, Part IV, instructions for applicable filing thresholds, conditions, and exceptions):			
a	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? *If "Yes," complete Schedule L, Part IV*	28a		X
b	A family member of any individual described in line 28a? *If "Yes," complete Schedule L, Part IV*	28b		X
c	A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? *If "Yes," complete Schedule L, Part IV*	28c		X
29	Did the organization receive more than $25,000 in non-cash contributions? *If "Yes," complete Schedule M*	29	X	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? *If "Yes," complete Schedule M*	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? *If "Yes," complete Schedule N, Part I*	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? *If "Yes," complete Schedule N, Part II*	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? *If "Yes," complete Schedule R, Part I*	33		X
34	Was the organization related to any tax-exempt or taxable entity? *If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1*	34		X
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? *If "Yes," complete Schedule R, Part V, line 2*	35b		
36	**Section 501(c)(3) organizations.** Did the organization make any transfers to an exempt non-charitable related organization? *If "Yes," complete Schedule R, Part V, line 2*	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? *If "Yes," complete Schedule R, Part VI*	37		X
38	Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19? **Note:** All Form 990 filers are required to complete Schedule O	38	X	

Part V | Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V ☐

					Yes	No
1a	Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable	1a	20			
b	Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable	1b	0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?			1c	X	

Part V Statements Regarding Other IRS Filings and Tax Compliance *(continued)*

			Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a 59		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	X	
	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to *e-file.* See instructions.			
3a	Did the organization have unrelated business gross income of $1,000 or more during the year?	3a		X
b	If "Yes," has it filed a Form 990-T for this year? *If "No" to line 3b, provide an explanation on Schedule O*	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		X
b	If "Yes," enter the name of the foreign country ▶			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than $100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
7	**Organizations that may receive deductible contributions under section 170(c).**			
a	Did the organization receive a payment in excess of $75 made partly as a contribution and partly for goods and services provided to the payor?	7a		X
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		X
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d		
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	**Sponsoring organizations maintaining donor advised funds.** Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8		
9	**Sponsoring organizations maintaining donor advised funds.**			
a	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	**Section 501(c)(7) organizations.** Enter:			
a	Initiation fees and capital contributions included on Part VIII, line 12	10a		
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b		
11	**Section 501(c)(12) organizations.** Enter:			
a	Gross income from members or shareholders	11a		
b	Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b		
12a	**Section 4947(a)(1) non-exempt charitable trusts.** Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b		
13	**Section 501(c)(29) qualified nonprofit health insurance issuers.**			
a	Is the organization licensed to issue qualified health plans in more than one state?	13a		
	Note: See the instructions for additional information the organization must report on Schedule O.			
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b		
c	Enter the amount of reserves on hand	13c		
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		X
b	If "Yes," has it filed a Form 720 to report these payments? *If "No," provide an explanation on Schedule O*	14b		
15	Is the organization subject to the section 4960 tax on payment(s) of more than $1,000,000 in remuneration or excess parachute payment(s) during the year?	15		X
	If "Yes," see the instructions and file Form 4720, Schedule N.			
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		X
	If "Yes," complete Form 4720, Schedule O.			
17	**Section 501(c)(21) organizations.** Did the trust, any disqualified person, or mine operator engage in any activities that would result in the imposition of an excise tax under section 4951, 4952 or 4953?	17		
	If "Yes," complete Form 6069.			

Part VI | Governance, Management, and Disclosure. *For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.*

Check if Schedule O contains a response or note to any line in this Part VI [X]

Section A. Governing Body and Management

				Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a 12			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O.				
b	Enter the number of voting members included on line 1a, above, who are independent	1b 12			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?		3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		5		X
6	Did the organization have members or stockholders?		6		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?		7a		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:				
a	The governing body?		8a	X	
b	Each committee with authority to act on behalf of the governing body?		8b	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? *If "Yes," provide the names and addresses on Schedule O*		9		X

Section B. Policies *(This Section B requests information about policies not required by the Internal Revenue Code.)*

			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		X
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a		X
b	Describe on Schedule O the process, if any, used by the organization to review this Form 990.			
12a	Did the organization have a written conflict of interest policy? *If "No," go to line 13*	12a		X
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b		
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? *If "Yes," describe on Schedule O how this was done*	12c		
13	Did the organization have a written whistleblower policy?	13		X
14	Did the organization have a written document retention and destruction policy?	14		X
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	15a		X
b	Other officers or key employees of the organization	15b		X
	If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions.			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed ▶ NONE

18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.

[ ] Own website [ ] Another's website [X] Upon request [ ] Other *(explain on Schedule O)*

19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

20 State the name, address, and telephone number of the person who possesses the organization's books and records ▶

JOHN DEXTER - 972-562-5566

ONE NATURE PLACE, MCKINNEY, TX 75069-8840

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII ☐

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See the instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than $100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than $100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than $10,000 of reportable compensation from the organization and any related organizations.

See the instructions for the order in which to list the persons above.

[X] Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position: Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC/1099-NEC)	(E) Reportable compensation from related organizations (W-2/1099-MISC/1099-NEC)	(F) Estimated amount of other compensation from the organization and related organizations
(1) BILL WOODFIN BOARD MEMBER	1.00	X						0.	0.	0.
(2) JIM LANDERS SECRETARY	2.00	X		X				0.	0.	0.
(3) JENNIFER DEXTER PRESIDENT	2.00	X		X				0.	0.	0.
(4) LARRY OFFERDAHL BOARD MEMBER	1.00	X						0.	0.	0.
(5) MARGARET LATHAM BOARD MEMBER	1.00	X						0.	0.	0.
(6) MIKE IMHOFF BOARD MEMBER	1.00	X						0.	0.	0.
(7) MIKE WHITEHEAD BOARD MEMBER	1.00	X						0.	0.	0.
(8) CHERYL MILLER BOARD MEMBER	1.00	X						0.	0.	0.
(9) SIM ISRAELOFF TREASURER	2.00	X		X				0.	0.	0.
(10) STEVE GRAY VICE PRESIDENT	2.00	X		X				0.	0.	0.
(11) ALYSSA VEST BOARD MEMBER	1.00	X						0.	0.	0.
(12) RICK GLEW BOARD MEMBER	1.00	X						0.	0.	0.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees *(continued)*

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee): Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC/ 1099-NEC)	(E) Reportable compensation from related organizations (W-2/1099-MISC/ 1099-NEC)	(F) Estimated amount of other compensation from the organization and related organizations
1b Subtotal							▶	0.	0.	0.
c Total from continuation sheets to Part VII, Section A							▶	0.	0.	0.
d Total (add lines 1b and 1c)							▶	0.	0.	0.

2 Total number of individuals (including but not limited to those listed above) who received more than $100,000 of reportable compensation from the organization ▶ 0

		Yes	No
3 Did the organization list any **former** officer, director, trustee, key employee, or highest compensated employee on line 1a? *If "Yes," complete Schedule J for such individual*	3		X
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than $150,000? *If "Yes," complete Schedule J for such individual*	4		X
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? *If "Yes," complete Schedule J for such person*	5		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address NONE	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than $100,000 of compensation from the organization ▶ 0

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII ☐

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns	1a					
	b Membership dues	1b	297,098.				
	c Fundraising events	1c					
	d Related organizations	1d					
	e Government grants (contributions)	1e					
	f All other contributions, gifts, grants, and similar amounts not included above	1f	546,871.				
	g Noncash contributions included in lines 1a-1f	1g	$ 403,124.				
	h **Total.** Add lines 1a-1f ▶			843,969.			
Program Service Revenue		Business Code					
	2 a ADMISSIONS	713990		377,105.	377,105.		
	b EDUCATION	611600		238,471.	238,471.		
	c CANOES & ROPES	611600		30,534.	30,534.		
	d ADULT ED	611600		9,967.	9,967.		
	e						
	f All other program service revenue						
	g **Total.** Add lines 2a-2f ▶			656,077.			
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts) ▶			56,765.			56,765.
	4 Income from investment of tax-exempt bond proceeds ▶						
	5 Royalties ▶			3,669.			3,669.
		(i) Real	(ii) Personal				
	6 a Gross rents (6a)	59,450.					
	b Less: rental expenses (6b)	8,326.					
	c Rental income or (loss) (6c)	51,124.					
	d Net rental income or (loss) ▶			51,124.	51,124.		
		(i) Securities	(ii) Other				
	7 a Gross amount from sales of assets other than inventory (7a)						
	b Less: cost or other basis and sales expenses (7b)						
	c Gain or (loss) (7c)						
	d Net gain or (loss) ▶						
	8 a Gross income from fundraising events (not including $ ____ of contributions reported on line 1c). See Part IV, line 18	8a	112,138.				
	b Less: direct expenses	8b	39,929.				
	c Net income or (loss) from fundraising events ▶			72,209.			72,209.
	9 a Gross income from gaming activities. See Part IV, line 19	9a					
	b Less: direct expenses	9b					
	c Net income or (loss) from gaming activities ▶						
	10 a Gross sales of inventory, less returns and allowances	10a	189,278.				
	b Less: cost of goods sold	10b	89,915.				
	c Net income or (loss) from sales of inventory ▶			99,363.	99,363.		
Miscellaneous Revenue		Business Code					
	11 a EXHIBIT INCOME	713990		1,550.	1,550.		
	b MISCELLANEOUS INCOME	561499		1,492.	1,492.		
	c GIFT CERTIFICATE INCOM	561499		220.	220.		
	d All other revenue						
	e **Total.** Add lines 11a-11d ▶			3,262.			
	12 **Total revenue.** See instructions ▶			1,786,438.	809,826.	0.	132,643.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees				
6 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	440,391.	304,861.	87,439.	48,091.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)				
9 Other employee benefits	49,642.	34,253.	9,928.	5,461.
10 Payroll taxes	55,276.	38,141.	11,055.	6,080.
11 Fees for services (nonemployees):				
a Management				
b Legal				
c Accounting	17,820.		17,820.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees	16,318.		16,318.	
g Other. (If line 11g amount exceeds 10% of line 25, column (A), amount, list line 11g expenses on Sch O.)	6,357.	-131.	6,509.	-21.
12 Advertising and promotion	427,896.	220,246.	713.	206,937.
13 Office expenses				
14 Information technology	18,063.		18,063.	
15 Royalties				
16 Occupancy	152,456.	105,195.	30,491.	16,770.
17 Travel	775.	553.	143.	79.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	1,610.	1,111.	322.	177.
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	185,443.	146,148.	25,352.	13,943.
23 Insurance	21,735.	14,616.	5,140.	1,979.
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule O.)				
a ADMISSIONS	135,062.	131,365.	2,363.	1,334.
b CREDIT CARD FEES	43,978.	21,006.	1,966.	21,006.
c SUPPLIES	15,115.	11,145.	2,561.	1,409.
d MISCELLANEOUS	7,864.	6,783.		1,081.
e All other expenses	6,689.	4,615.	1,338.	736.
25 **Total functional expenses.** Add lines 1 through 24e	1,602,490.	1,039,907.	237,521.	325,062.
26 **Joint costs.** Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ▶ ☐ if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X ☐

				(A) Beginning of year		(B) End of year
Assets	1	Cash - non-interest-bearing		279,766.	1	478,553.
	2	Savings and temporary cash investments			2	
	3	Pledges and grants receivable, net			3	
	4	Accounts receivable, net			4	
	5	Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons			5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)			6	
	7	Notes and loans receivable, net			7	
	8	Inventories for sale or use		28,503.	8	28,886.
	9	Prepaid expenses and deferred charges		15,618.	9	40,449.
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 6,706,271.			
	b	Less: accumulated depreciation	10b 5,201,627.	1,643,656.	10c	1,504,644.
	11	Investments - publicly traded securities			11	
	12	Investments - other securities. See Part IV, line 11			12	
	13	Investments - program-related. See Part IV, line 11			13	
	14	Intangible assets			14	
	15	Other assets. See Part IV, line 11		3,705,296.	15	3,487,322.
	16	**Total assets.** Add lines 1 through 15 (must equal line 33)		5,672,839.	16	5,539,854.
Liabilities	17	Accounts payable and accrued expenses		93,614.	17	98,417.
	18	Grants payable			18	
	19	Deferred revenue			19	
	20	Tax-exempt bond liabilities			20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D			21	
	22	Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons			22	
	23	Secured mortgages and notes payable to unrelated third parties			23	
	24	Unsecured notes and loans payable to unrelated third parties			24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D			25	
	26	**Total liabilities.** Add lines 17 through 25		93,614.	26	98,417.
Net Assets or Fund Balances		**Organizations that follow FASB ASC 958, check here ▶ ☒ and complete lines 27, 28, 32, and 33.**				
	27	Net assets without donor restrictions		5,174,273.	27	5,013,908.
	28	Net assets with donor restrictions		404,952.	28	427,529.
		Organizations that do not follow FASB ASC 958, check here ▶ ☐ and complete lines 29 through 33.				
	29	Capital stock or trust principal, or current funds			29	
	30	Paid-in or capital surplus, or land, building, or equipment fund			30	
	31	Retained earnings, endowment, accumulated income, or other funds			31	
	32	Total net assets or fund balances		5,579,225.	32	5,441,437.
	33	Total liabilities and net assets/fund balances		5,672,839.	33	5,539,854.

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI ☐

1	Total revenue (must equal Part VIII, column (A), line 12)	1	1,786,438.
2	Total expenses (must equal Part IX, column (A), line 25)	2	1,602,490.
3	Revenue less expenses. Subtract line 2 from line 1	3	183,948.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	5,579,225.
5	Net unrealized gains (losses) on investments	5	-321,736.
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain on Schedule O)	9	0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))	10	5,441,437.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII ☐

			Yes	No
1	Accounting method used to prepare the Form 990: ☐ Cash ☒ Accrual ☐ Other ____ If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule O.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a	X	
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: ☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis			
b	Were the organization's financial statements audited by an independent accountant?	2b		X
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis			
c	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?	2c		X
	If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits	3b		

SCHEDULE A
(Form 990)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.
▶ Attach to Form 990 or Form 990-EZ.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047
2021
Open to Public Inspection

Name of the organization HEARD NATURAL SCIENCE MUSEUM AND WILDLIFE SANCTUARY, INC.

Employer identification number 75-1317961

Part I **Reason for Public Charity Status.** (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

1 [ ] A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**
2 [ ] A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E (Form 990).)
3 [ ] A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
4 [ ] A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state: ______
5 [ ] An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II.)
6 [ ] A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
7 [ ] An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
8 [ ] A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
9 [ ] An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: ______
10 [X] An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2).** (Complete Part III.)
11 [ ] An organization organized and operated exclusively to test for public safety. See **section 509(a)(4).**
12 [ ] An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2)**. See **section 509(a)(3).** Check the box on lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.

a [ ] **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**

b [ ] **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**

c [ ] **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**

d [ ] **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**

e [ ] Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.

f Enter the number of supported organizations ______

g Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-10 above (see instructions))	(iv) Is the organization listed in your governing document? Yes	No	(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
Total						

Part II **Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 **Total.** Add lines 1 through 3						
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 **Public support.** Subtract line 5 from line 4.						

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
7 Amounts from line 4						
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
11 **Total support.** Add lines 7 through 10						

12 Gross receipts from related activities, etc. (see instructions) | 12 |

13 **First 5 years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ▶ ☐

Section C. Computation of Public Support Percentage

14 Public support percentage for 2021 (line 6, column (f), divided by line 11, column (f)) | 14 | %

15 Public support percentage from 2020 Schedule A, Part II, line 14 | 15 | %

16a **33 1/3% support test - 2021.** If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☐

b **33 1/3% support test - 2020.** If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☐

17a **10% -facts-and-circumstances test - 2021.** If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and **stop here.** Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization ▶ ☐

b **10% -facts-and-circumstances test - 2020.** If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and **stop here.** Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization ▶ ☐

18 **Private foundation.** If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions ▶ ☐

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	339,069.	410,307.	1080396.	181,888.	143,747.	2155407.
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	872,900.	961,107.	856,289.	1046817.	1145718.	4882831.
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 **Total.** Add lines 1 through 5	1211969.	1371414.	1936685.	1228705.	1289465.	7038238.
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						0.
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of $5,000 or 1% of the amount on line 13 for the year						0.
c Add lines 7a and 7b						0.
8 **Public support.** (Subtract line 7c from line 6.)						7038238.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
9 Amounts from line 6	1211969.	1371414.	1936685.	1228705.	1289465.	7038238.
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	94,971.	99,964.	93,074.	86,420.	119,884.	494,313.
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b	94,971.	99,964.	93,074.	86,420.	119,884.	494,313.
11 Net income from unrelated business activities not included on line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)	2,004.					2,004.
13 **Total support.** (Add lines 9, 10c, 11, and 12.)	1308944.	1471378.	2029759.	1315125.	1409349.	7534555.

14 **First 5 years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ▶ ☐

Section C. Computation of Public Support Percentage

15 Public support percentage for 2021 (line 8, column (f), divided by line 13, column (f))	15	93.41 %
16 Public support percentage from 2020 Schedule A, Part III, line 15	16	93.40 %

Section D. Computation of Investment Income Percentage

17 Investment income percentage for **2021** (line 10c, column (f), divided by line 13, column (f))	17	6.56 %
18 Investment income percentage from **2020** Schedule A, Part III, line 17	18	6.54 %

19a **33 1/3% support tests - 2021.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☒

b **33 1/3% support tests - 2020.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☐

20 **Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ▶ ☐

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

			Yes	No
1	Are all of the organization's supported organizations listed by name in the organization's governing documents? *If "No," describe in* **Part VI** *how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.*	1		
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? *If "Yes," explain in* **Part VI** *how the organization determined that the supported organization was described in section 509(a)(1) or (2).*	2		
3a	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? *If "Yes," answer lines 3b and 3c below.*	3a		
b	Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? *If "Yes," describe in* **Part VI** *when and how the organization made the determination.*	3b		
c	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? *If "Yes," explain in* **Part VI** *what controls the organization put in place to ensure such use.*	3c		
4a	Was any supported organization not organized in the United States ("foreign supported organization")? *If "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.*	4a		
b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? *If "Yes," describe in* **Part VI** *how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.*	4b		
c	Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? *If "Yes," explain in* **Part VI** *what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.*	4c		
5a	Did the organization add, substitute, or remove any supported organizations during the tax year? *If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in* **Part VI,** *including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).*	5a		
b	**Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?	5b		
c	**Substitutions only.** Was the substitution the result of an event beyond the organization's control?	5c		
6	Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? *If "Yes," provide detail in* **Part VI.**	6		
7	Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? *If "Yes," complete Part I of Schedule L (Form 990).*	7		
8	Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? *If "Yes," complete Part I of Schedule L (Form 990).*	8		
9a	Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? *If "Yes," provide detail in* **Part VI.**	9a		
b	Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If "Yes," provide detail in* **Part VI.**	9b		
c	Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? *If "Yes," provide detail in* **Part VI.**	9c		
10a	Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? *If "Yes," answer line 10b below.*	10a		
b	Did the organization have any excess business holdings in the tax year? *(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)*	10b		

Part IV Supporting Organizations *(continued)*

			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
a	A person who directly or indirectly controls, either alone or together with persons described on lines 11b and 11c below, the governing body of a supported organization?	**11a**		
b	A family member of a person described on line 11a above?	**11b**		
c	A 35% controlled entity of a person described on line 11a or 11b above? *If "Yes" to line 11a, 11b, or 11c, provide detail in* **Part VI.**	**11c**		

Section B. Type I Supporting Organizations

			Yes	No
1	Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? *If "No," describe in* **Part VI** *how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.*	**1**		
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? *If "Yes," explain in* **Part VI** *how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.*	**2**		

Section C. Type II Supporting Organizations

			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? *If "No," describe in* **Part VI** *how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).*	**1**		

Section D. All Type III Supporting Organizations

			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?	**1**		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? *If "No," explain in* **Part VI** *how the organization maintained a close and continuous working relationship with the supported organization(s).*	**2**		
3	By reason of the relationship described on line 2, above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? *If "Yes," describe in* **Part VI** *the role the organization's supported organizations played in this regard.*	**3**		

Section E. Type III Functionally Integrated Supporting Organizations

1 *Check the box next to the method that the organization used to satisfy the Integral Part Test during the year* **(see instructions).**

- **a** ☐ The organization satisfied the Activities Test. *Complete* **line 2** *below.*
- **b** ☐ The organization is the parent of each of its supported organizations. *Complete* **line 3** *below.*
- **c** ☐ The organization supported a governmental entity. *Describe in* **Part VI** *how you supported a governmental entity (see instructions).*

			Yes	No
2	Activities Test. **Answer lines 2a and 2b below.**			
a	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? *If "Yes," then in* **Part VI identify those supported organizations and explain** *how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.*	**2a**		
b	Did the activities described on line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? *If "Yes," explain in* **Part VI** *the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.*	**2b**		
3	Parent of Supported Organizations. **Answer lines 3a and 3b below.**			
a	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? *If "Yes" or "No" provide details in* **Part VI.**	**3a**		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? *If "Yes," describe in* **Part VI** *the role played by the organization in this regard.*	**3b**		

Part V **Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations**

1 ☐ Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (*explain in* **Part VI**). **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1 Net short-term capital gain	1		
2 Recoveries of prior-year distributions	2		
3 Other gross income (see instructions)	3		
4 Add lines 1 through 3.	4		
5 Depreciation and depletion	5		
6 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7 Other expenses (see instructions)	7		
8 **Adjusted Net Income** (subtract lines 5, 6, and 7 from line 4)	8		

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):			
a Average monthly value of securities	1a		
b Average monthly cash balances	1b		
c Fair market value of other non-exempt-use assets	1c		
d **Total** (add lines 1a, 1b, and 1c)	1d		
e **Discount** claimed for blockage or other factors (*explain in detail in* **Part VI**):			
2 Acquisition indebtedness applicable to non-exempt-use assets	2		
3 Subtract line 2 from line 1d.	3		
4 Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions).	4		
5 Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6 Multiply line 5 by 0.035.	6		
7 Recoveries of prior-year distributions	7		
8 **Minimum Asset Amount** (add line 7 to line 6)	8		

Section C - Distributable Amount			Current Year
1 Adjusted net income for prior year (from Section A, line 8, column A)	1		
2 Enter 0.85 of line 1.	2		
3 Minimum asset amount for prior year (from Section B, line 8, column A)	3		
4 Enter greater of line 2 or line 3.	4		
5 Income tax imposed in prior year	5		
6 **Distributable Amount.** Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6		

7 ☐ Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

Part V | Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations *(continued)*

Section D - Distributions		**Current Year**
1 Amounts paid to supported organizations to accomplish exempt purposes	1	
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	2	
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	3	
4 Amounts paid to acquire exempt-use assets	4	
5 Qualified set-aside amounts (prior IRS approval required - *provide details in* **Part VI**)	5	
6 Other distributions (*describe in* **Part VI**). See instructions.	6	
7 **Total annual distributions.** Add lines 1 through 6.	7	
8 Distributions to attentive supported organizations to which the organization is responsive (*provide details in* **Part VI**). See instructions.	8	
9 Distributable amount for 2021 from Section C, line 6	9	
10 Line 8 amount divided by line 9 amount	10	

Section E - Distribution Allocations (see instructions)	**(i)** **Excess Distributions**	**(ii)** **Underdistributions Pre-2021**	**(iii)** **Distributable Amount for 2021**
1 Distributable amount for 2021 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2021 (reasonable cause required - *explain in* **Part VI**). See instructions.			
3 Excess distributions carryover, if any, to 2021			
a From 2016			
b From 2017			
c From 2018			
d From 2019			
e From 2020			
f **Total** of lines 3a through 3e			
g Applied to underdistributions of prior years			
h Applied to 2021 distributable amount			
i Carryover from 2016 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from line 3f.			
4 Distributions for 2021 from Section D, line 7: $			
a Applied to underdistributions of prior years			
b Applied to 2021 distributable amount			
c Remainder. Subtract lines 4a and 4b from line 4.			
5 Remaining underdistributions for years prior to 2021, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, *explain in* **Part VI.** See instructions.			
6 Remaining underdistributions for 2021. Subtract lines 3h and 4b from line 1. For result greater than zero, *explain in* **Part VI.** See instructions.			
7 **Excess distributions carryover to 2022.** Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2017			
b Excess from 2018			
c Excess from 2019			
d Excess from 2020			
e Excess from 2021			

Part VI **Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

SCHEDULE A, PART III, LINE 12, EXPLANATION FOR OTHER INCOME:

DISPOSAL OF ASSETS

2017 AMOUNT: $ 2,004.

Schedule B
(Form 990)

Department of the Treasury
Internal Revenue Service

Schedule of Contributors

▶ **Attach to Form 990 or Form 990-PF.**
▶ **Go to www.irs.gov/Form990 for the latest information.**

OMB No. 1545-0047

2021

Name of the organization
HEARD NATURAL SCIENCE MUSEUM AND
WILDLIFE SANCTUARY, INC.

Employer identification number
75-1317961

Organization type (check one):

Filers of:	**Section:**
Form 990 or 990-EZ	[X] 501(c)(3) (enter number) organization
	[ ] 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation
	[ ] 527 political organization
Form 990-PF	[ ] 501(c)(3) exempt private foundation
	[ ] 4947(a)(1) nonexempt charitable trust treated as a private foundation
	[ ] 501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule.**
Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

[X] For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling $5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

[ ] For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of **(1)** $5,000; or **(2)** 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

[ ] For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than $1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.

[ ] For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than $1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling $5,000 or more during the year .... ▶ $ ____________

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990).

Name of organization: HEARD NATURAL SCIENCE MUSEUM AND WILDLIFE SANCTUARY, INC.

Employer identification number: 75-1317961

Part I **Contributors** (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	NINA HEARD ASTIN CHARITABLE TRUST 100 N MAIN ST, 6TH FLOOR, MAC D4001-065 WINSTON SALEM, NC 27101	$ 27,000.	Person [X] Payroll [ ] Noncash [ ] (Complete Part II for noncash contributions.)
2	COMMUNITIES FOUNDATION OF TEXAS 5500 CARUTH HAVEN LN DALLAS, TX 75225	$ 15,111.	Person [X] Payroll [ ] Noncash [ ] (Complete Part II for noncash contributions.)
3	CHARLES AND TAMELA MILLER 5916 CARNEGIE LN PLANO, TX 75093	$ 10,000.	Person [X] Payroll [ ] Noncash [ ] (Complete Part II for noncash contributions.)
4	GOOGLE 1600 AMPHITHEATRE PARKWAY MOUNTAIN VIEW, CA 94043	$ 18,824.	Person [ ] Payroll [ ] Noncash [X] (Complete Part II for noncash contributions.)
5	WILLIAM AND FRANCIS WOODFIN 4696 COUNTY ROAD 412 MCKINNEY, TX 75071	$ 5,000.	Person [X] Payroll [ ] Noncash [ ] (Complete Part II for noncash contributions.)
6	B.B. OWEN TRUST P.O BOX 832350 RICHARDSON, TX 75083	$ 50,000.	Person [X] Payroll [ ] Noncash [ ] (Complete Part II for noncash contributions.)

Name of organization: HEARD NATURAL SCIENCE MUSEUM AND WILDLIFE SANCTUARY, INC.

Employer identification number: 75-1317961

Part I **Contributors** (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7	KXAS - NBC 5 PO BOX 419306 BOSTON, MA 02241	$ 384,300.	Person ☐ Payroll ☐ Noncash ☒ (Complete Part II for noncash contributions.)
		$	Person ☐ Payroll ☐ Noncash ☐ (Complete Part II for noncash contributions.)
		$	Person ☐ Payroll ☐ Noncash ☐ (Complete Part II for noncash contributions.)
		$	Person ☐ Payroll ☐ Noncash ☐ (Complete Part II for noncash contributions.)
		$	Person ☐ Payroll ☐ Noncash ☐ (Complete Part II for noncash contributions.)
		$	Person ☐ Payroll ☐ Noncash ☐ (Complete Part II for noncash contributions.)

Name of organization: HEARD NATURAL SCIENCE MUSEUM AND WILDLIFE SANCTUARY, INC.

Employer identification number: 75-1317961

Part II **Noncash Property** (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
4	IN-KIND, ADVERTISING	$ 18,824.	
7	IN-KIND, ADVERTISING	$ 384,300.	
		$	
		$	
		$	
		$	

Name of organization: HEARD NATURAL SCIENCE MUSEUM AND WILDLIFE SANCTUARY, INC.

Employer identification number: 75-1317961

Part III **Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than $1,000 for the year from any one contributor.** Complete columns **(a)** through **(e)** and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of **$1,000 or less** for the year. (Enter this info. once.) ▶ $

Use duplicate copies of Part III if additional space is needed.

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held

(e) Transfer of gift

Transferee's name, address, and ZIP + 4	Relationship of transferor to transferee

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held

(e) Transfer of gift

Transferee's name, address, and ZIP + 4	Relationship of transferor to transferee

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held

(e) Transfer of gift

Transferee's name, address, and ZIP + 4	Relationship of transferor to transferee

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held

(e) Transfer of gift

Transferee's name, address, and ZIP + 4	Relationship of transferor to transferee

SCHEDULE D (Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
▶ Attach to Form 990.
▶Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047
2021
Open to Public Inspection

Name of the organization HEARD NATURAL SCIENCE MUSEUM AND WILDLIFE SANCTUARY, INC.

Employer identification number 75-1317961

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☐ No

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).
- ☐ Preservation of land for public use (for example, recreation or education)
- ☐ Protection of natural habitat
- ☐ Preservation of open space
- ☐ Preservation of a historically important land area
- ☐ Preservation of a certified historic structure

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

			Held at the End of the Tax Year
a	Total number of conservation easements	2a	
b	Total acreage restricted by conservation easements	2b	
c	Number of conservation easements on a certified historic structure included in (a)	2c	
d	Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register	2d	

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶

4 Number of states where property subject to conservation easement is located ▶

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ $

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenue included on Form 990, Part VIII, line 1 ▶ $

(ii) Assets included in Form 990, Part X ▶ $

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items:

a Revenue included on Form 990, Part VIII, line 1 ▶ $

b Assets included in Form 990, Part X ▶ $

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

3 Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply):

a ☐ Public exhibition
b ☐ Scholarly research
c ☐ Preservation for future generations
d ☐ Loan or exchange program
e ☐ Other

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIII and complete the following table:

		Amount
c Beginning balance	1c	
d Additions during the year	1d	
e Distributions during the year	1e	
f Ending balance	1f	

2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII ☐

Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

a Board designated or quasi-endowment ▶ ________ %

b Permanent endowment ▶ ________ %

c Term endowment ▶ ________ %

The percentages on lines 2a, 2b, and 2c should equal 100%.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

		Yes	No
(i) Unrelated organizations	3a(i)		
(ii) Related organizations	3a(ii)		
b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R?	3b		

4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		554,040.		554,040.
b Buildings		3,586,266.	3,056,433.	529,833.
c Leasehold improvements				
d Equipment		643,225.	611,531.	31,694.
e Other		1,922,740.	1,533,663.	389,077.
Total. Add lines 1a through 1e. *(Column (d) must equal Form 990, Part X, column (B), line 10c.)* ▶				1,504,644.

Part VII Investments - Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶		

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶		

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1) CONSTRUCTION IN PROGRESS	103,315.
(2) CHARLES SCHWAB AND LPL FINANCIAL ACCOUNTS	3,384,007.
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. *(Column (b) must equal Form 990, Part X, col. (B) line 15.)* ▶	3,487,322.

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. *(Column (b) must equal Form 990, Part X, col. (B) line 25.)* ▶	

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII [X]

Part XI **Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements			1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
a	Net unrealized gains (losses) on investments	2a			
b	Donated services and use of facilities	2b			
c	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIII.)	2d			
e	Add lines **2a** through **2d**			2e	
3	Subtract line **2e** from line **1**			3	
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII.)	4b			
c	Add lines **4a** and **4b**			4c	
5	Total revenue. Add lines **3** and **4c.** *(This must equal Form 990, Part I, line 12.)*			5	

Part XII **Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements			1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
a	Donated services and use of facilities	2a			
b	Prior year adjustments	2b			
c	Other losses	2c			
d	Other (Describe in Part XIII.)	2d			
e	Add lines **2a** through **2d**			2e	
3	Subtract line **2e** from line **1**			3	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII.)	4b			
c	Add lines **4a** and **4b**			4c	
5	Total expenses. Add lines **3** and **4c.** *(This must equal Form 990, Part I, line 18.)*			5	

Part XIII **Supplemental Information.**

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART X, LINE 2:

HNSM IS A NOT-FOR-PROFIT ORGANIZATION EXEMPT FROM FEDERAL INCOME TAXES UNDER INTERNAL REVENUE CODE SECTION 501(C)(3). ACCORDINGLY, NO PROVISION FOR FEDERAL INCOME TAX HAS BEEN MADE. HNSM FILES THE REQUIRED ANNUAL FEDERAL INFORMATIONAL RETURN FOR TAX-EXEMPT ORGANIZATIONS. HNSM HAS PROCESSES PRESENTLY IN PLACE TO ENSURE THE MAINTENANCE OF ITS TAX-EXEMPT STATUS; TO IDENTIFY AND REPORT UNRELATED INCOME; TO DETERMINE ITS FILING AND TAX OBLIGATIONS; AND TO IDENTIFY AND EVALUATE OTHER MATTERS THAT MAY BE CONSIDERED TAX POSITIONS. HNSM IS SUBJECT TO ROUTINE AUDITS BY TAXING JURISDICTIONS; HOWEVER, THERE ARE CURRENTLY NO AUDITS FOR ANY TAX PERIODS IN PROGRESS. HNSM'S OPEN TAX PERIODS ARE FROM SEPTEMBER 30, 2019, TO SEPTEMBER 30, 2022.

Part XIII Supplemental Information *(continued)*

SCHEDULE G
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than $15,000 on Form 990-EZ, line 6a.

▶ Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2021

Open to Public Inspection

Name of the organization: HEARD NATURAL SCIENCE MUSEUM AND WILDLIFE SANCTUARY, INC.

Employer identification number 75-1317961

Part I **Fundraising Activities.** Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.

1 Indicate whether the organization raised funds through any of the following activities. Check all that apply.

- a ☐ Mail solicitations
- b ☐ Internet and email solicitations
- c ☐ Phone solicitations
- d ☐ In-person solicitations
- e ☐ Solicitation of non-government grants
- f ☐ Solicitation of government grants
- g ☐ Special fundraising events

2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? ☐ Yes ☐ No

b If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least $5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions? Yes	No	(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
Total ▶						

3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than $15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than $5,000.

		(a) Event #1 SPRING PLANT SALE (event type)	(b) Event #2 HOLIDAYS AT THE HEARD (event type)	(c) Other events 5 (total number)	(d) Total events (add col. (a) through col. (c))
Revenue	1 Gross receipts	64,177.	19,181.	28,780.	112,138.
	2 Less: Contributions				
	3 Gross income (line 1 minus line 2)	64,177.	19,181.	28,780.	112,138.
Direct Expenses	4 Cash prizes				
	5 Noncash prizes				
	6 Rent/facility costs				
	7 Food and beverages				
	8 Entertainment				
	9 Other direct expenses	26,890.	5,280.	7,759.	39,929.
	10 Direct expense summary. Add lines 4 through 9 in column (d) ▶				39,929.
	11 Net income summary. Subtract line 10 from line 3, column (d) ▶				72,209.

Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than $15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Revenue	1 Gross revenue				
Direct Expenses	2 Cash prizes				
	3 Noncash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	☐ Yes ___ % ☐ No	☐ Yes ___ % ☐ No	☐ Yes ___ % ☐ No	
	7 Direct expense summary. Add lines 2 through 5 in column (d) ▶				
	8 Net gaming income summary. Subtract line 7 from line 1, column (d) ▶				

9 Enter the state(s) in which the organization conducts gaming activities: ______

a Is the organization licensed to conduct gaming activities in each of these states? ☐ Yes ☐ No

b If "No," explain: ______

10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? ☐ Yes ☐ No

b If "Yes," explain: ______

11 Does the organization conduct gaming activities with nonmembers? ☐ Yes ☐ No

12 Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming? ☐ Yes ☐ No

13 Indicate the percentage of gaming activity conducted in:

a The organization's facility | 13a | %

b An outside facility | 13b | %

14 Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name ▶

Address ▶

15a Does the organization have a contract with a third party from whom the organization receives gaming revenue? ☐ Yes ☐ No

b If "Yes," enter the amount of gaming revenue received by the organization ▶ $ ______ and the amount of gaming revenue retained by the third party ▶ $ ______

c If "Yes," enter name and address of the third party:

Name ▶

Address ▶

16 Gaming manager information:

Name ▶

Gaming manager compensation ▶ $ ______

Description of services provided ▶

☐ Director/officer ☐ Employee ☐ Independent contractor

17 Mandatory distributions:

a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? ☐ Yes ☐ No

b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ $

Part IV **Supplemental Information.** Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.

Part IV **Supplemental Information** *(continued)*

SCHEDULE M (Form 990)

Department of the Treasury
Internal Revenue Service

Noncash Contributions

▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.
▶ Attach to Form 990.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2021

Open to Public Inspection

Name of the organization: HEARD NATURAL SCIENCE MUSEUM AND WILDLIFE SANCTUARY, INC.

Employer identification number 75-1317961

Part I Types of Property

		(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1	Art - Works of art				
2	Art - Historical treasures				
3	Art - Fractional interests				
4	Books and publications				
5	Clothing and household goods				
6	Cars and other vehicles				
7	Boats and planes				
8	Intellectual property				
9	Securities - Publicly traded				
10	Securities - Closely held stock				
11	Securities - Partnership, LLC, or trust interests				
12	Securities - Miscellaneous				
13	Qualified conservation contribution - Historic structures				
14	Qualified conservation contribution - Other				
15	Real estate - Residential				
16	Real estate - Commercial				
17	Real estate - Other				
18	Collectibles				
19	Food inventory				
20	Drugs and medical supplies				
21	Taxidermy				
22	Historical artifacts				
23	Scientific specimens				
24	Archeological artifacts				
25	Other ▶ (IN-KIND ADVER)	X	2	403,124.	COMPARABLE SALES
26	Other ▶ ( )				
27	Other ▶ ( )				
28	Other ▶ ( )				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part V, Donee Acknowledgement 29

			Yes	No
30a	During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for exempt purposes for the entire holding period?	30a		X
b	If "Yes," describe the arrangement in Part II.			
31	Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions?	31		X
32a	Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?	32a		X
b	If "Yes," describe in Part II.			
33	If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.			

Part II **Supplemental Information.** Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

SCHEDULE O (Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.
▶ Attach to Form 990 or Form 990-EZ.
▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2021

Open to Public Inspection

Name of the organization	Employer identification number
HEARD NATURAL SCIENCE MUSEUM AND WILDLIFE SANCTUARY, INC.	75-1317961

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

A PORTION OF NORTH TEXAS LAND AND PRESERVING THROUGH MUSEUM COLLECTIONS EXAMPLES OF NATURAL HISTORY, NATURE RELATED ART WORKS AND MEMORABILIA OF FOUNDER, BESSIE HEARD

FORM 990, PART VI, SECTION B, LINE 11B:

FORM 990 IS REVIEWED BY THE BOARD OF DIRECTORS BEFORE SIGNING

FORM 990, PART VI, SECTION C, LINE 19:

UPON WRITTEN REQUEST

INTERNAL REVENUE SERVICE
District Director

DEPARTMENT OF THE TREASURY
1100 Commerce St., Dallas, TX 75242

Person to Contact:
Barbara Mitchell

Telephone Number:
(214)767-1162

Refer Reply to:
EP/EO:MC:4940 DAL

Date:
DECEMBER 27, 1993

EIN:
75-1317961

HEARD NATURAL SCIENCE MUSEUM
AND WILDLIFE SANCTUARY INC
ONE NATURE PL
MCKINNEY, TEXAS
75069

Dear Sir or Madam:

Our records show that HEARD NATURAL SCIENCE MUSEUM AND WILDLIFE SANCTUARY INC is exempt from Federal Income Tax under section 501(c)(3) of the Internal Revenue Code. This exemption was granted DECEMBER 1969 and remains in full force and effect. Contributions to your organization are deductible in the manner and to the extent provided by section 170 of the Code.

We have classified your organization as one that is not a private foundation within the meaning of section 509(a) of the Internal Revenue Code because you are an organization described in section 170(b)(1)(A)(vi).

If we may be of further assistance, please contact the person whose name and telephone number are shown above.

Sincerely Yours,

Barbara Mitchell

EP/EO Correspondence Examiner
Customer Service Section

Form **W-9**
(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

▶ Go to *www.irs.gov/FormW9* for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

Print or type. See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.

Heard Natural Science Museum & Wildlife Sanctuary

2 Business name/disregarded entity name, if different from above

Heard Museum

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC ☑ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate

☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ ________

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ▶

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) ________

Exemption from FATCA reporting code (if any) ________

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.

1 Nature Pl

Requester's name and address (optional)

6 City, state, and ZIP code

McKinney, TX 75069

7 List account number(s) here (optional)

Part I **Taxpayer Identification Number (TIN)**

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

☐☐☐ – ☐☐ – ☐☐☐☐

or

Employer identification number

7 5 – 1 3 1 7 9 6 1

Part II **Certification**

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here **Signature of U.S. person ▶** [signature] **Date ▶** 9/27/23

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to *www.irs.gov/FormW9.*

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, *later.*