

# **Promotional and Community Event Grant Application**

McKinney Community Development Corporation FY 2026

#### **MCDC Mission**

Staying true to voter intent, we work proactively, in partnership with others, to promote and fund community, cultural, and economic development projects that maintain and enhance the quality of life in McKinney.

#### **Important Information**

- Please read the McKinney Community Development Corporation <u>Grant Guidelines</u> before completing this application.
- The Grant Guidelines are available at <a href="McKinneyCDC.org">McKinneyCDC.org</a> or by emailing <a href="Info@McKinneyCDC.org">Info@McKinneyCDC.org</a>.
- If you are interested in a preliminary review of your grant request or event idea, please <u>complete and</u> <u>submit the online Letter of Inquiry</u>.
- Applications must be submitted via online form and must be submitted no later than 5 p.m. on the deadline date.

All applicants must submit a complete application with the following attachments and required information as detailed throughout the application to ensure Board consideration for funding.

- Detailed event description
  - Comprehensive narrative that includes event mission, goals, planning and execution timeline;
  - Planned activities pre-event and during event;
  - History of past or similar events;
  - Event budget (fundraising goals, projected revenue, funding sources);
  - Ticket price(s). (At least one category of ticket must be \$35 or under.)
  - Safety/security plan, parking/traffic management plan, weather contingency, event staffing plan.
- Target audience Please include data from previous events if available.
  - Attendance projections (include how your calculations were made);
  - Target audience including demographics (families, young adults, seniors, all ages, ethnicity) as well as diversity of interests (arts, culture, recreation, sports, shopping, etc.);
  - Geographic reach (goal for attendees from outside of McKinney, estimated travel distance).
- Community and economic impact
  - Describe how your event will showcase McKinney for tourism and economic development for residents and visitors (shopping and dining in McKinney, hotel stays, participation in other McKinney activities).
- Marketing and promotional plan

Detailed and itemized plan and promotional budget - include strategies and channels (print ads, press releases, digital ads, social media, radio, posters, flyers, yard signs, articles, etc.);

- Social media followship and website data if available.
- Financial viability of organization (Please provide the following documentation)
  - Verification of organization's status (IRS letter of determination, W9);
  - Most recent two years of financial statements including organization's budget and profit/loss statements (audited preferred or written explanation if audit not available);

#### **Promotional and Community Event Grant Calendar**

To ensure timely and effective use of promotional grant funds, we recommend event(s) are scheduled to occur at least 4-6 months after the award notification date(s).

#### Cycle I

Application Deadline: Nov. 28, 2025

• Presentation to MCDC Board: Dec. 18, 2025

• Board Vote and Award Notification: Jan. 22, 2026

#### Cycle II

• Application Deadline: May 30, 2026

Presentation to MCDC Board: June 25, 2026

Board Vote and Award Notification: July 23, 2026

Organization Name Chestnut Square

CEO / Executive Director Jim Doyle

**Federal Tax I.D.** 75-1602150

**Incorporation Date** Monday, February 5, 1973

Mailing Address P.O. Box 583

McKinney, Texas, 75070

**Phone Number** (972) 562-8790

Email jim@chestnutsquare.org

Website www.chestnutsquare.org

Social Media https://www.facebook.com/ChestnutSquareHeritageVillage,

https://www.instagram.com/chestnutsquaremckinney/

# Please provide a detailed narrative about your organization including year established, mission, goals, scope of services, staff, successes, contribution to community, etc.

Chestnut Square Heritage Village, located just south of McKinney's historic downtown square, has been preserving history and community spirit since the early 1970s. Founded by the Heritage Guild of Collin County, our mission is simple yet powerful: to preserve history, inspire the future, and celebrate community.

The village features beautifully restored homes and buildings from the 1850s to the 1940s, offering visitors a glimpse into McKinney's past. From weddings in the chapel to tours, festivals, and educational programs, Chestnut Square connects generations through shared experiences and local heritage.

Every Saturday, the grounds come alive with the McKinney Farmers Market—ranked #1 in Texas and #3 in the Southwest. With over 90 vendors offering farm-fresh produce, artisan goods, and handmade items, the market not only supports small businesses but also showcases McKinney's unique blend of history, hospitality, and community pride.

Chestnut Square is more than a collection of old buildings—it's the heart of McKinney's story, where the past and present come together to build a stronger, more connected future. Chestnut Square is a small staff with a big impact on the community.

Executive Director: Jim Doyle

Development Director : DeAnna Stone Museum Director : Annie Ouinn

Sales Manager and Farmers Market Manager: Sharla Malone

Finance Manager: Linda Weiler

#### Select One

Nonprofit 501(c)3 (Attach copy of IRS Determination Letter)

#### IRS Determination Letter for 501(c)3



2026 Promotional Grant 501-C3 Letter....pdf

Is the representative information same as above?

No

Representative Completing Application

DeAnna Stone

Mailing Address

P.O. Box 583 McKinney, Texas, 75070

**Phone Number** (214) 384-7126

Email deanna@chestnutsguare.org

Is the contact for communications between MCDC and the organization same as above?

Yes

**Total Amount Requested** 

13,000

Are matching funds available?

Yes

**Matching Funds Available** 

2,600

Have you received or will funding be requested from any other City of McKinney entity (e.g. Visit McKinney, **Arts Commission, City of McKinney Community Support Grant)?** 

No

of the events, year(s) and amount(s) of MCDC funding received in the past five years.

If applicable, please indicate the name 2022 - Q1 and Q2 12,000 2022 Q3 and Q4 13,750 2023 - Q1 and Q2 11,240 Q3 and Q4 11,500 2024 Q1 and Q2 11,500 Q3 and Q4 11,500 2025 Q1 and Q2 12,500 Q3 and Q4 14,905

Information about the promotional / community event for which you are seeking funding.

#### Date(s) of Event

Farmers Market (Every Saturday), Ghostly Hauntings, Educational Events, Holiday Tour of Homes December 6th and

#### Location(s)

Chestnut Square and Church Street Auditorium

#### Ticket Prices

Free-\$30.00 Farmers Market Free Living History Free Blacksmith Demonstration Free Ghostly Hauntings 30.00 Trolley Tours 20.00 Prairie Adventure Camp 150.00 per Week Crazy in May Quilts \$25.00 Salute to Veterans \$5.00 - \$25.00

#### Is this the first time for this event?

No

#### If not, what is the history for the event (beginning in what year and how often is it held)?

What began as a small collection of historic homes has grown into one of McKinney's most cherished landmarks. The village features beautifully restored buildings from the 1850s to the 1940s, where visitors can experience how families lived, worked, and built community more than a century ago.

Every Saturday, the grounds come alive with the McKinney Farmers Market—ranked #1 in Texas. Established in 2008, the market runs year-round—from 8 a.m. to noon April through December and 9 a.m. to noon January through March—and features more than 90 local vendors offering farm-fresh produce, meats, baked goods, and artisan items. It's a lively showcase of McKinney's small-town charm and a driver of local business and tourism.

Chestnut Square also hosts a variety of special events that bring history to life, including Prairie Adventure Camp, where children experience pioneer days through hands-on activities; the annual Salute to Veterans, honoring those who have served our country; and beloved community traditions like the Holiday Tour of Homes, Farm-to-Table Dinner, and Haunted Trolley Tours.

#### How does event showcase McKinney for tourism and/or business development?

The McKinney Farmers Market at Chestnut Square is one of the most visible and vibrant examples of local tourism and small business development in Collin County. Ranked #1 in Texas, the market attracts thousands of visitors each week—drawing residents, day-trippers, and tourists from across North Texas who come to experience McKinney's charm, shop local, and explore the city's historic district.

With more than 90 vendors each season, the market serves as a powerful incubator for small businesses and entrepreneurs. Many local farms, bakers, and artisans launch their products here before expanding

into storefronts, restaurants, and regional distribution. This steady stream of visitors creates a ripple effect for downtown restaurants, boutiques, and nearby attractions, supporting McKinney's broader economic growth.

Beyond commerce, the market highlights McKinney's historic and cultural tourism. Visitors strolling through Chestnut Square's 19th-century buildings experience living history while engaging with modern, locally made goods. The setting blends heritage and hospitality, offering a uniquely McKinney experience that strengthens the city's brand as a destination for authentic, community-driven tourism.

Through year-round programming, partnerships with local businesses, and its reputation for quality and authenticity, the McKinney Farmers Market showcases McKinney as a city that values its past, supports its present entrepreneurs, and welcomes future growth.

Does the event support a non-profit (other than applicant)?

No

What percentage of revenue will be donated (indicate gross or net)?

0

Expected total attendance and how calculations were made.

80-2000

**Expected percentage of attendees coming from outside of McKinney.** 

20%

### Total attendance from previous event(s) (if applicable)

Geographic Reach (estimated travel distance)

0-50 miles

Describe the TARGET AUDIENCE to include:

- Demographics (i.e. families, young adults, seniors, all ages, ethnic diversity)
- Diversity of interests (i.e. arts, culture, recreation, sports, shopping, etc.)

The McKinney Farmers Market at Chestnut Square reflects the growing diversity of McKinney itself, serving as a welcoming space where cultures, traditions, and generations come together each week. With over 90 vendors representing a wide range of backgrounds and heritages, the market offers an authentic mix of foods, crafts, and experiences—from traditional Southern produce and Texas honey to Mediterranean spices, Latin pastries, African coffees, Asian teas, and European-style breads.

This variety not only celebrates cultural expression but also deepens the community's appreciation for global traditions shared through local entrepreneurship. Visitors experience the richness of McKinney's population through the stories and products of its people—farmers, bakers, artists, and makers from all walks of life.

The market's reach extends far beyond Chestnut Square. It attracts visitors from across the region, boosting local tourism and helping small, minority-owned, and family-run businesses thrive. It's a living example of how history and heritage can coexist with cultural diversity—building community pride, strengthening economic opportunity, and showcasing McKinney as a place where everyone belongs.

#### FINANCIAL GOALS FOR EVENT OF PROMOTIONAL / COMMUNITY EVENT

**Gross Revenue** 

0-80K

Projected Expenses 0-80K

Net Revenue 40K

Please provide funding sources and dollar amounts associated with each of the following.

Sponsorship Revenue 800-4000

**Registration Fees** 0-30

**Donations** 0

Other (raffle, auction, etc.) 100.00

Net Revenue 800-4000

Metrics to evaluate success of event. Outline the metrics that will be used to evaluate success of the proposed event (attendance, reach from across targeted audiences, funds raised, tickets sold, etc). If funding is awarded, a final report will be required summarizing success in achieving objectives outlined for the event.

The financial impact is rather difficult to determine for the market. The vendors pay 35.00 a week for their booth; however, we have historically not collected information based on their private individual business. We are attempting to determine the best course of action for gathering that impact; however, their success does not directly influence Chestnut Square. Many vendors create their livelihood in those 4 hours. The Market is a way Chestnut Square gives back to the community as we navigate lower cost and do not collect from their revenue. A vendor may have a 1500-3000 dollar day. If all 70 create that energy it results in a 100K-250K funds in circulation. The Prairie Adventure Camp will cost bring in 14k and cost 4K. The Salute to Veteran Event will bring in 2K and cost 1K. Many of our events are free to the community: Living History, Blacksmith and Storytime.

Provide a comprehensive narrative that includes:

- Mission, goals, planning and execution timeline
- Planned activities (pre-event and during event)
- History of past or similar events
- Safety/security plan, parking/traffic management plan, weather contingency, event staffing plan

The McKinney Farmers Market at Chestnut Square operates under the mission of preserving history, inspiring the future, and celebrating community. Its goal is to connect local farmers, makers, and families in a historic setting that reflects McKinney's heritage while fostering local commerce, tourism, and community well-being. The market supports more than 90 local vendors each season, promoting small business growth and sustainable agriculture while drawing visitors from across North Texas.

Planning for each market season begins several months in advance, with vendor applications opening in early winter and selection based on product quality, local sourcing, and diversity. The market runs year-round—from 8 a.m. to noon April through December and 9 a.m. to noon January through March. Pre-event activities include vendor coordination, social media marketing, sponsorship outreach, volunteer scheduling, and vendor placement mapping. During each market day, the Chestnut Square team oversees setup, parking logistics, visitor flow, and vendor support, ensuring an enjoyable and safe experience for all attendees.

The Farmers Market has a strong history of success and community engagement. Established in 2008, it has consistently grown to become one of the top-rated markets in the region—ranked #1 in Texas and #3 in the Southwest. Past events have featured live music, children's activities, cooking demonstrations, and collaborations with local nonprofits and city departments to promote healthy living, sustainability, and heritage awareness. The market has become a signature attraction that supports downtown businesses

and draws thousands of visitors each month, contributing significantly to McKinney's cultural and economic vitality.

Safety and accessibility remain top priorities. Each market follows a detailed safety and security plan coordinated with the City of McKinney and local law enforcement, including first aid readiness, emergency communication, and vendor compliance with food and safety regulations. Parking and traffic management are supported through clear signage, designated vendor and customer lots, and volunteer assistance during peak hours. A weather contingency plan is in place year-round, with alerts and updates provided through the market's website and social media channels to ensure public safety and operational flexibility.

A trained team of staff and volunteers oversees each market day, ensuring smooth setup, tear-down, and customer service. Volunteers assist with parking, information booths, vendor support, and community engagement, while the market manager and Chestnut Square leadership oversee compliance, safety, and vendor relations.

The McKinney Farmers Market continues to serve as a cornerstone of Chestnut Square's mission—bridging past and present, nurturing local enterprise, and showcasing McKinney's welcoming spirit through a tradition that celebrates food, family, and community connection.

Other events are small in nature and do not require major traffic challenges or major population concerns.

# Describe how your event will showcase McKinney for tourism and economic development for residents and visitors (shopping and dining in McKinney, hotel stays, participation in other McKinney activities, etc.)

Chestnut Square Heritage Village serves as one of McKinney's most visible and engaging destinations for cultural tourism, welcoming residents and visitors alike to experience the city's history, hospitality, and small-town charm. Through year-round programming—including the McKinney Farmers Market, Prairie Adventure Camp, and Ghostly Hauntings—Chestnut Square creates a continuous flow of activity that supports local tourism, strengthens neighborhood businesses, and enhances the city's economic development goals.

The McKinney Farmers Market, ranked #1 in Texas and #3 in the Southwest, draws thousands of visitors each month to McKinney's historic district. Guests shop among more than 90 vendors, enjoy live music, and often extend their visit to dine at local restaurants, browse downtown shops, or stay in area hotels for weekend getaways. The market has become a signature tourism attraction, introducing visitors to McKinney's walkable downtown and encouraging return visits throughout the year.

The Prairie Adventure Camp offers a unique educational and family experience that brings children and parents into McKinney's story. Through hands-on pioneer activities, participants learn about early Texas life while exploring the historic homes and grounds of Chestnut Square. Many families plan their camp participation around downtown dining or shopping excursions, strengthening McKinney's role as a family-friendly heritage destination.

In the fall, Ghostly Hauntings and the Haunted Trolley Tours extend McKinney's tourism season by offering evening entertainment steeped in local history. These sell-out events attract visitors from surrounding cities who dine downtown, stay overnight in McKinney hotels, and explore other attractions such as the McKinney Performing Arts Center and Heard Museum. In addition, Chestnut Square captures new events such as the Quilt Exhibit that will offer new exciting opportunities connected to their mission and community.

Together, these events highlight the best of McKinney—its history, creativity, and welcoming community—while directly supporting local businesses, lodging partners, and restaurants. Each program invites guests not only to attend an event but to experience McKinney as a destination: a place where the past comes alive, small businesses thrive, and every visit contributes to the continued growth and vibrancy of the city.

Provide a detailed and itemized promotional plan and budget for the event(s). Plan should include promotional channels (print ads including publication names, social media, radio, posters, flyers, yard signs, etc.)

| <b>Promotional Channel</b>                        | Budget |
|---|--------|
| Community Impact<br>Print and Digital             | 6000   |
| Digital   | 2500   |
| Radio   | 2500   |
| Print : Flyers,<br>Newsletters, and<br>Rack Cards | 2000   |

# Event Marketing Plan and Budget Attachment



Chestnut Square MCDC Budget Plan a....pdf

#### **Total Promotional Budget**

Does your marketing plan include components specifically designed to promote your event(s) within the ethnically diverse communities that call McKinney home? Please share details.

#### 15600

Chestnut Square Heritage Village and the McKinney Farmers Market are deeply committed to inclusion and outreach across McKinney's diverse community. The market welcomes and represents vendors and visitors from a wide range of cultural, ethnic, and economic backgrounds, reflecting the city's growing diversity and spirit of unity. Through intentional marketing, community partnerships, and public programming, Chestnut Square works to ensure that the Farmers Market and all events—such as P—reach a broad audience. Promotion efforts include targeted social media advertising. collaborations with local schools, churches, and cultural organizations, and participation in community networks that serve underrepresented groups. At the McKinney Farmers Market, vendor selection and outreach encourage participation from small and minority-owned businesses. This creates a vibrant marketplace that showcases foods. products, and traditions from many cultures—from Latin American pastries and African coffee to Asian teas and Mediterranean specialties. The result is a welcoming environment where residents and visitors from all backgrounds can connect, share, and celebrate McKinney's cultural richness. By highlighting inclusion in every aspect of its work, Chestnut Square helps build a stronger, more connected McKinney—one that honors its history while embracing the diversity that defines its future.

# What percentage of the total marketing budget does the grant represent?

80%

#### Marketing lessons learned from past events (if applicable).

Through the promotion and execution of Chestnut Square events, several valuable marketing lessons have emerged. One key insight is the importance of consistent, story-driven communication that ties every event back to Chestnut Square's mission of preserving history, inspiring the future, and celebrating community. Messaging that connects history with present-day experiences resonates most strongly with visitors and drives engagement across multiple platforms. As well as events that speak to our mission, partnerships and purpose of Chestnut Square.

Another lesson is that cross-promotion between events significantly increases reach. For example,

Farmers Market visitors respond well to signage and flyers about upcoming events like Ghostly Hauntings or the Holiday Tour of Homes, while family audiences attending Prairie Adventure Camp are eager to return for seasonal markets or festivals. Creating year-round visibility helps sustain momentum and keeps Chestnut Square top-of-mind for residents and tourists alike.

Social media analytics and vendor feedback have also shown that diverse and inclusive storytelling—featuring different vendors, cultures, and community voices—expands audience reach. Posts highlighting vendor stories, behind-the-scenes preparation, and family experiences generate more interaction than traditional advertisements.

Finally, we learned that timing and partnerships matter. Collaborating with local businesses, Visit McKinney, and community influencers helps extend promotional reach and reinforces McKinney's image as a welcoming, vibrant destination. Advanced planning, early media outreach, and real-time social engagement during events all contribute to stronger attendance and broader visibility.

Overall, the most effective marketing strategy combines authenticity, collaboration, and storytelling—showcasing Chestnut Square not only as a venue, but as the living heart of McKinney's history and community life.

# If applicable, please include examples of past marketing efforts (screen shots of ads, posters, social posts, radio text, etc.)

This link will take you to our Google Drive of 2025 Marketing. You will find Social Media Posts, Print Ads and Radio as well. https://drive.google.com/drive/folders/1KMtjfXGnvKn2u9jGGhsxmm5aALtJ7RsX? usp=sharing

#### Additional details related to marketing efforts.

The goal of the 2025 marketing campaign was to tell the Chestnut Square story and help the community understand the importance of the McKinney History as well as highlight the impact it has on today. We began with researching and deciding on 3 key components that were proving success. Radio (Auditorily), Print Story (Tangible and Shareable) and social media to drive emotion and connection. This year has proven to be the most attended and engaging year as of yet.

Metrics to evaluate success of marketing/promotional plan: Outline the metrics that will be used to evaluate overall success of the executed promotional plan. If funding is awarded, this should be included in the final report. (success in reaching new audiences, social media data, website analytics, etc).

#### Social Media:

Chestnut Square uses Facebook, Instagram, and TikTok to promote events and engage the community. Metrics include follower growth, post reach, engagement rate, and event RSVPs. The goal is to increase overall engagement and reach by 15–20% each year.

#### Website:

The Chestnut Square website serves as a hub for event details, ticket sales, and donations. Key metrics include total visits, session time, and top-performing pages. The goal is to increase website traffic and conversions during major event seasons.

#### Email and CRM:

Through Neon CRM, we track email open and click rates, subscriber growth, and engagement by interest group. The goal is to maintain high open rates and grow audience lists through consistent, targeted communication.

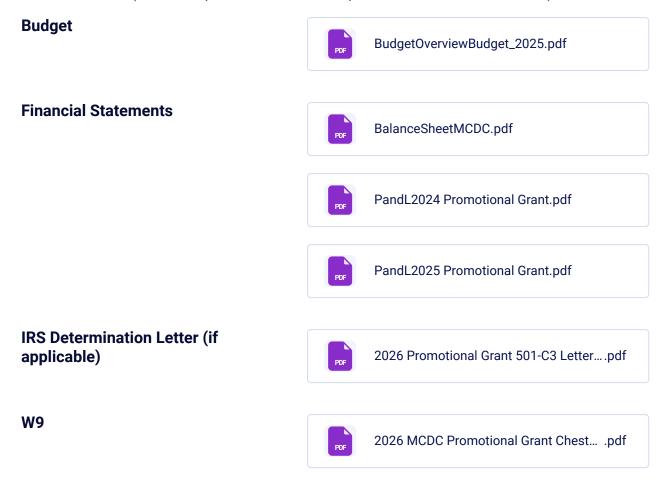
#### Marketing Impact:

We measure overall attendance, vendor participation, and visitor reach for events like the Farmers Market and Holiday Tour of Homes. The goal is to strengthen downtown tourism, boost local business spending, and expand Chestnut Square's regional visibility.

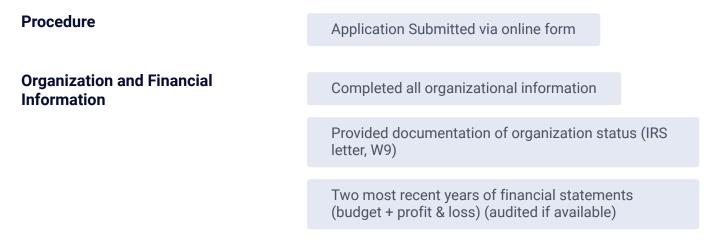
#### Please provide:

Verification of organization's status (IRS letter of determination, W9, etc.)

• Most recent two years of financial statement including organization's budget and profit/loss statement (Audited is preferred or written explanation if audit not available.)



All Applicants must submit a complete application with the following attachments and required information as detailed throughout the application to ensure the Board consideration for funding



# Event Description Missions, goals, execution timeline, programming/activities, budget Event dates, times, and location(s) Cultural or community relevance Target audience (numbers, demographics, geographic reach, diversity, past data) Community & Economic Impact Description of how the event promotes tourism and economic development Economic impact projections Benefits to McKinney residents and the community's quality of life Marketing & Promotional Plan Itemized marketing plan and budget

List of marketing channels (print, digital, radio, social, etc.)

Promotional time

Social media engagement data and website analytics (if available)

Completed applications that are eligible for consideration by MCDC will be presented to the board according to the schedule outlined on this application. Presentations will be limited to five (5) minutes, followed by time for questions from the Board. Please be prepared to provide the information outlined below in your presentation:

- Summary of organization and goals.
- Summary of event(s) to include dates, location, ticket prices, target audience, estimated attendance
  from within and outside of McKinney (and past attendance if applicable), event and pre-event
  activities, how event supports your organization's mission, non-profit beneficiary if applicable,
- Event logistics including timeline, safety/security, parking/traffic management
- How your event showcase McKinney for tourism and economic development
- Specific marketing plans for event(s) including promotional channels and budget for each.
- Past promotional success and lessons learned (if applicable).
- Percentage of total marketing budget that this grant application represents.
- The Promotional/Community Event for which financial assistance is sought will be administered by or under the supervision of the applying organization.
- All funds awarded will be used exclusively for advertising, marketing and promotion of the Promotional/Community event described in this application.

- Recognition to MCDC:
  - MCDC will be recognized in all marketing, advertising, outreach and public relations as a funder of the Promotional/Community Event. A logo will be provided by MCDC for inclusion on all advertising, marketing and promotional materials. Specifics for audio messaging will be agreed upon by applicant and MCDC and included in an executed performance agreement.
  - Grant recipients are encouraged to use graphics and text from the MCDC Grantee Toolkit (to be provided to all grant recipients) for posts/ads to help share how MCDC partners with your organization.
- The Organization officials who have signed the application are authorized by the organization to submit the application;
- Applicant will comply with the MCDC Grant Guidelines in executing the Promotional/Community Event for which funds were received.
- Applicant gives permission for the use of Board presentation images and other published event images on MCDC and City of McKinney website and social media content and print/digital publications.
- Applicant will provide a final report of the Promotional/Community Event(s) no later than 30 days
  following the completion of the Promotional/ Community Event(s). Applicant may choose to use the
  online form for Final Report or email Final Report to info@mckinneycdc.org
  . If emailed, Final Report may be in any format. All Final Reports should include:
  - narrative report on the event(s),
  - goals and objectives achieved based on performance metrics outlined in the application,
  - financial data (budget vs. actual expenses and revenues along with explanation for variances,
  - · amount donated to charity (if applicable),
  - samples of marketing efforts (images of printed materials and ads, screenshots of website and online promotions),
  - statement/examples demonstrating how grant recipient promoted MCDC as a partner, and
  - photos and/or video of the event(s).
- Grant funding is provided on a reimbursement basis subsequent to submission of a reimbursement request, with copies of invoices and paid receipts for qualified expenses. Up to 20% of the grant awarded may be withheld until the final report on the Promotional/Community Event is provided to MCDC.
- Funds granted must be used within one year of the date the grant is approved by the MCDC board.

#### **Applicant Electronic Signature**

We certify that all figures, facts, and representations made in this application, including attachments, are true and correct to the best of our knowledge.

Selecting this option indicates your agreement with the above statement.

**Chief Executive Officer** 

Tuesday, November 4, 2025

In Don Q

**Date** 

# Representative Completing Application

**Date** Tuesday, November 4, 2025

#### **Notes**

- Incomplete applications or those received after the deadline will not be considered.
- A final report must be provided to MCDC within 30 days of the event / completion of the Promotional / Community Event.
- Final payment of funding awarded will be made upon receipt of final report.
- Please use the Final Report to report your results. A PDF version is also available.

| Chestnut Square Impact Plan Q1 and Q2 2026 |  |                             |                   |                                  |
|--|--|-----------------------------|-------------------|----------------------------------|
| Event Title and Dates                      | Goal for Impact  | Community Impact            | Cost              | Chestnut Square<br>Budget Impact |
| McKinney's Farmers Market                  |  |                             | -                 |                                  |
| January 3, 10, 17, 24 and 31               |  | 20K-30K Guests              | Free              | \$40,000                         |
| February 7, 14, 21, and 28                 |  | 70-90 Vendors               |                   |                                  |
| March 7, 14, 21 and 28                     | The goal for the McKinney's Farmers Market is to encourage the community to purchase and shop local. "Every \$1 a farmer earns at market generates     | 2,000,000 - 4,000,000 Sales |                   |                                  |
| April 2, 9, 16, 23 and 30                  |  |                             |                   |                                  |
| May 2, 9, 16, 23 and 30                    |  |                             |                   |                                  |
| June 6, 13, 20 and 27                      |  |                             |                   |                                  |
| Crazy in May Quilts                        |  |                             |                   |                                  |
| May 22 - 24, 2026                          | Chestnut Square was gifted a quilt collection of 450 quilts dating back to the   | 100-200 Guests              | \$25.00           | \$2,500-\$3,000                  |
| May 22 VIP Preview for Sponsors            | 1700's. In honor of the donation and those invested in the collection we are unveiling it to the public for one weekend. This is the beginning of many |                             |                   |                                  |
| May 23rd 10:00am-4:00pm                    | exhibits as we cannot display all 450, but rather starting with 75 to share and  |                             |                   |                                  |
| May 24th 12:00pm-4:00pm                    | showcase.  |                             |                   |                                  |
| Ghostly Hauntings                          |  |                             |                   |                                  |
| January 17                                 |  | 75-100 Guests               | \$30.00           | \$2,250-\$3,000                  |
| February 21                                | Ghostly Hauntings are a huge attraction to learn the history of McKinney,  |                             |                   |                                  |
| March 21                                   | cherish the museum and showcase the evening experience. We encourage making an evening of it and shopping and dining in the McKinney area prior        |                             |                   |                                  |
| April 18                                   | to the experience.   |                             |                   |                                  |
| May 16                                     |  |                             |                   |                                  |
| Museum and Trolley Tours and Events        | 5  |                             |                   |                                  |
| Village Tours: Weekly                      |  | 200-400 Guests              | \$10.00           | \$1,500-\$2,500                  |
| Thursday 10:00am                           |  |                             | \$7.00            |                                  |
| Friday 11:00am                             | Museum and Trolley Tours are a highlight to share the history of McKinney.   |                             |                   |                                  |
| Saturday 11:00am                           | As guests begin to appreciate the history of this unique and beautiful city they develop an ownership and commitment to the community.                 |                             |                   |                                  |
| Trolley Tours: Monthly                     | develop an ownership and communitient to the community.  | 60 Guests                   | \$15.00           |                                  |
| May 9                                      |  |                             |                   |                                  |
| June 13                                    |  |                             |                   |                                  |
| Salute to Veterans                         |  | 70 Guests                   | \$25.00           | Appreciation Event               |
| May 7                                      | May is Military Appreciaiton month. We showcase and honor our veterans   |                             | \$5.00<br>Veteran |                                  |
| 6:00pm-9:00pm                              | with a special dinner and educate the community on the impact of those that served our country.  |                             | veteran           |                                  |
| Youth and Adult Education Events           |  |                             |                   |                                  |
| Prairie Adventure Camp                     |  | 120-130 Youth Guests        | ¢150.00           | \$12,000                         |
| June 2-4, 9-11, 16-18, and 23-25           |  | 120-130 Toutil Guests       | φ150.00           | φ12,000                          |
| July 7-9, 14-16, 21-23, and 28-30          |  |                             |                   |                                  |
| 9:00am-12:00pm                             |  |                             |                   |                                  |
| 9:00am-12:00pm<br>T-Shirt Included         | Traine Adventure Camp, Living Thatry and the Blacksmith an Work to Impact  |                             |                   |                                  |
| Living History: Monthly                    | in today, the joy of what once was in our community and an appreciation of what we have today. We work to create events that are free to the community | 100 Guests                  | Free              |                                  |
| 1st Saturday each month                    | to allow connection regardless of your budget.   | 100 Guesis                  | 1166              |                                  |
| Blacksmith: Monthly                        |  |                             |                   |                                  |
|  |  |                             |                   |                                  |

| Chestnut Square Marketing and Adver              | tising Plan O1 and O2 2026              |
|--|---|
| Farmers Market                                   |   |
| Every Saturday Jana                              | Expense                                 |
| KLAKE Radio Advertisement                        | \$533.00                                |
| Community Impact Digital                         | \$320.00                                |
| Community Impact Print                           | \$625.00                                |
| Community Impact Newsletter                      | \$550.00                                |
| Posters and Postcards                            | \$250.00                                |
| Housewarmers                                     | \$600.00                                |
| META   | \$500.00                                |
| Total Request                                    | \$3,378.00                              |
|  | ¥ = 3 = = = =                           |
| Crazy in May Quilts                              | Expense                                 |
| May 22nd - 24                                    | th                                      |
| KLAKE Radio Advertisement                        | \$530.00                                |
| Posters & Postcards                              | \$250.00                                |
| Community Impact Print                           | \$350.00                                |
| Community Impact Digital                         | \$320.00                                |
| Community Impact Newsletter                      | \$550.00                                |
| META   | \$500.00                                |
| Total Request                                    | \$2,500.00                              |
| Observed Warrend Construction                    |   |
| Ghostly Hauntings                                | Expense                                 |
| Every 3rd Saturday Jan                           |   |
| KLAKE Radio Advertisement  Posters and Postcards | \$530.00<br>\$150.00                    |
| Community Impact Newsletter                      | \$550.00                                |
| Community Impact Digital                         | \$325.00                                |
| Community Impact Print                           | \$635.00                                |
| META   | \$500.00                                |
| Total Request                                    | \$2,690.00                              |
| Total Nequest                                    | Ψ2,030.00                               |
| Museum Events                                    | Weekly                                  |
| Museum Tours, Trolley Tours as                   | nd Salute to Veterans                   |
| KLAKE Radio Advertisement                        | \$531.00                                |
| Posters & Postcards                              | \$200.00                                |
| Community Impact Print                           | \$620.00                                |
| Community Impact Digital                         | \$325.00                                |
| Fairview Town News<br>META                       | \$200.00<br>\$500.00                    |
| Total Request                                    | \$2,376.00                              |
|  | 42,010.00                               |
| <b>Youth and Adult Education Events</b>          | Expense                                 |
| Prairie Adventure Camp, Living Hist              | ory and Blacksmith Shop                 |
| KLAKE Radio Advertisement                        | \$531.00                                |
| Facebook Event Post Boost                        | \$100.00                                |
| Facebook Post Boost - Video or Animated Graph    |   |
| Community Impact Digital                         | \$300.00                                |
| Community Impact Print                           | \$625.00                                |
| Fairview Town News<br>META                       | \$200.00<br>\$200.00                    |
| Total Request                                    | \$2,056.00                              |
|  | , |
|  |   |
| Total Request                                    | \$13,000.00                             |

# Internal Revenue Service

Department of the Treasury

District Director

> Heritage Guild of Collin County Texas 909 West Howell Mckinney, TX 75069

Person to Contact:

EOMF Tax Examiner Telephone Number:

214-767-1766 Refer Reply to:

RM:CSB: 1200 DAL Date: NOV 2 () 1985

EIN: 75-1602150

#### • Gentlemen:

Our records show that Heritage Guild of Collin County Texas is exempt from Federal Income Tax under Section 501(c)(3) of the Internal Revenue Code. This exemption was granted September, 1979 , and remains in full force and effect. Contributions to your organization are deductible in the manner and to the extent provided by Section 170 of the Code.

We have classified your organization as <u>one that is</u> not a private foundation within the meaning of Section 509(a) of the Internal Revenue Code because you are an organization as described in Section 170(b)(1)(A)(vi)

If we may be of further assistance, please contact the person whose name and telephone number are shown above.

Sincerely yours,

Tax Examiner

#### Profit and Loss by Tag Group

|  | TOTAL      |
|--|------------|
| Revenue                                  |            |
| 40000 Grants                             | 75,500.00  |
| 40050 MCDC Grant                         | 48,698.70  |
| Total 40000 Grants                       | 124,198.70 |
| 41000 Direct Public Support              |            |
| 41010 Membership Dues                    | 3,365.00   |
| 41020 Donations, General Public          | 32,579.43  |
| 41030 Corporate Contributions            | 25,094.91  |
| 41031 HTOH Sponsporship                  | 5,200.00   |
| 41032 F2T Sponsorship                    | 9,950.00   |
| Total 41030 Corporate Contributions      | 40,244.91  |
| 41050 Special Purpose Gifts              | 2,325.00   |
| 41060 McKinney Heritage Membership       | 1,660.00   |
| Total 41000 Direct Public Support        | 80,174.34  |
| 42000 Program Revenues                   |            |
| 42000- Farmers Market Revenue            |            |
| 42010 Farmers' Market                    | 85,428.75  |
| 42011 FM Social Media Fees               | 7,075.00   |
| Total 42010 Farmers' Market              | 92,503.75  |
| Total 42000- Farmers Market Revenue      | 92,503.75  |
| 42000 Museum Revenue                     |            |
| 42030 Merchandise Sales                  | 2,590.82   |
| 42040 Education Programs                 | 7,610.19   |
| 42050 Ghostly Haunting                   | 8,037.90   |
| 42060 Living History                     | 18.00      |
| 42070 Prairie Camps                      | 13,920.00  |
| 42080 Public Village Tour                | 2,096.91   |
| 42090 Tea & Tour                         | 680.00     |
| 42100 Trolley Tour                       | 2,679.58   |
| 42199 Other Progam Revenues              | 150.00     |
| Total 42000 Museum Revenue               | 37,783.40  |
| Total 42000 Program Revenues             | 130,287.15 |
| 42500 Event & Fundraising Revenues       |            |
| 42520 Farm to Table Dinner               | 12,195.67  |
| 42560 Holiday Home Tour                  | 13,728.92  |
| 42580 Murder Mystery                     | 550.00     |
| 42699 Other Event/Fund Raising Income    | 630.00     |
| Total 42500 Event & Fundraising Revenues | 27,104.59  |
| 43000 Facility Rentals                   |            |
| 43010 Weddings                           | 164,181.42 |
| 43012 Wedding Commissions                | 160.00     |
| Total 43010 Weddings                     | 164,341.42 |
| 43020 Rentals                            | 5,195.00   |

#### Profit and Loss by Tag Group

|  | TOTAL        |
|--|--------------|
| Corp Rentals                               | 17,300.00    |
| Total 43020 Rentals                        | 22,495.00    |
| Total 43000 Facility Rentals               | 186,836.42   |
| 45000 Investments                          |              |
| 45030 Interest-Savings, Short-term CD      | 5,023.67     |
| Total 45000 Investments                    | 5,023.67     |
| Sales of Product Income                    | 844.07       |
| Total Revenue                              | \$554,468.94 |
| GROSS PROFIT                               | \$554,468.94 |
| Expenditures                               |              |
| 61100 Wedding Expenses                     | 375.15       |
| 61110 Wedding Costs                        | 33,713.19    |
| 61113 Officiant Services                   | 1,400.00     |
| 61114 Security Services                    | 3,737.50     |
| 61115 Kitchen Staff                        | 1,680.00     |
| 61116 Decorations and Supplies             | 5,425.15     |
| Total 61100 Wedding Expenses               | 46,330.99    |
| 61112 Rental Event Costs                   | 1,242.27     |
| 61200 Programming Expenses                 | ,            |
| 61210 Farmers' Market Costs                | 7,991.82     |
| 61211 Farmer's Market Social Media Expense | 4,060.15     |
| Total 61210 Farmers' Market Costs          | 12,051.97    |
| 61230 Merchandise Costs                    | 1,367.86     |
| 61240 Educational Programs Costs           | 376.70       |
| 61270 Tour & Tea Costs                     | 236.17       |
| 61290 Prairie Camp Costs                   | 2,748.67     |
| Total 61200 Programming Expenses           | 16,781.37    |
| 61400 Events & Fundraising Expenses        |              |
| 61420 Farm to Table Dinner Costs           | 11,271.16    |
| 61460 Holiday Home Tour Costs              | 1,038.66     |
| 61480 Murder Mystery Costs                 | 1,519.76     |
| 61599 Other Event Costs                    | 2,396.92     |
| Total 61400 Events & Fundraising Expenses  | 16,226.50    |
| 61600 Business Expenses                    |              |
| 61610 Advertising, PR & Marketing          | 34,000.42    |
| 61630 Board Meeting Expenses               | 44.37        |
| 61640 Business Registration Fees           | 18.00        |
| 61645 Background Check Expense             | 119.50       |
| 61670 Volunteer Relations                  | 483.75       |
| 61680 Staff Relations                      | 308.44       |
| Total 61600 Business Expenses              | 34,974.48    |
| 61700 Outside Services                     |              |
| 61740 Outside Contract Services            | 6,400.00     |

#### Profit and Loss by Tag Group

|  | TOTAL         |
|--|---------------|
| Total 61700 Outside Services               | 6,400.00      |
| 62000 Facilities and Equipment             |               |
| 62010 Building and Equip Maintenance       | 10,881.17     |
| 62011 Landscaping                          | 31,214.99     |
| 62012 Repairs & Maintenance                | 66,562.29     |
| 62013 Cleaning & Maintenance Supplies      | 7,879.30      |
| 62019 Grant Expenses - Structures          | 17,432.50     |
| Total 62010 Building and Equip Maintenance | 133,970.25    |
| 62020 Curation                             | 209.38        |
| 62050 Property Insurance                   | 5,408.54      |
| 62060 Utilities                            | 31,380.56     |
| Total 62000 Facilities and Equipment       | 170,968.73    |
| 63000 Office Operations                    |               |
| 63020 Postage, Mailing Service             | 73.00         |
| 63025 Printing and Copying                 | 10,130.47     |
| 63030 Supplies                             | 8,918.19      |
| 63035 Telephone, Telecommunications        | 6,157.19      |
| 63040 IT Expense                           | 25,116.63     |
| Total 63000 Office Operations              | 50,395.48     |
| 64000 Other Administrative Expenses        |               |
| 64015 Bank Service Charges                 | 996.24        |
| 64020 Credit Card Fees                     | 6,168.18      |
| 64021 QuickBooks Payments Fees             | 7,977.65      |
| 64035 Insurance, Liability, D & O          | 7,166.79      |
| 64045 Finance Charges & Late Fees          | -10.86        |
| 64055 Memberships & Dues                   | 1,376.23      |
| Total 64000 Other Administrative Expenses  | 23,674.23     |
| 65000 Payroll Expenses                     |               |
| 65010 Salaries, Staff                      | 158,837.11    |
| 65030 Salaries, Wedding Coordinator        | 46,681.06     |
| 65040 Payroll Taxes                        | 15,701.21     |
| 65050 Payroll Processing Costs             | 4,208.56      |
| Total 65000 Payroll Expenses               | 225,427.94    |
| 67000 Travel Expenses                      |               |
| 67010 Conferences & Meetings               | 742.29        |
| Total 67000 Travel Expenses                | 742.29        |
| otal Expenditures                          | \$593,164.28  |
| ET OPERATING REVENUE                       | \$ -38,695.34 |
| ther Revenue                               |               |
| 71031 Insurance Claim Proceeds             | 28,615.32     |
| otal Other Revenue                         | \$28,615.32   |
| Other Expenditures                         |               |
| 80100 Depreciation & Amortization          | -93.12        |

#### Profit and Loss by Tag Group

|                          | TOTAL        |
|--------------------------|--------------|
| Total Other Expenditures | \$ -93.12    |
| NET OTHER REVENUE        | \$28,708.44  |
| NET REVENUE              | \$ -9,986.90 |

#### Budget Overview: Budget\_FY25\_P&L - FY25 P&L Customers

|  | (NO CUSTOMER) (DELETED) | TOTAL        |
|--|-------------------------|--------------|
| Revenue                                  |                         |              |
| 40000 Grants                             | 60,000.00               | \$60,000.00  |
| 40050 MCDC Grant                         | 24,000.00               | \$24,000.00  |
| Total 40000 Grants                       | 84,000.00               | \$84,000.00  |
| 41000 Direct Public Support              |                         | \$0.00       |
| 41010 Membership Dues                    | 2,100.00                | \$2,100.00   |
| 41020 Donations, General Public          | 15,000.00               | \$15,000.00  |
| 41021 HTOH Donations                     | 0.00                    | \$0.00       |
| Total 41020 Donations, General Public    | 15,000.00               | \$15,000.00  |
| 41030 Corporate Contributions            |                         | \$0.00       |
| 41031 HTOH Sponsporship                  | 12,500.00               | \$12,500.00  |
| 41032 F2T Sponsorship                    | 7,500.00                | \$7,500.00   |
| Total 41030 Corporate Contributions      | 20,000.00               | \$20,000.00  |
| 41060 McKinney Heritage Membership       | 900.00                  | \$900.00     |
| Total 41000 Direct Public Support        | 38,000.00               | \$38,000.00  |
| 42000 Program Revenues                   |                         | \$0.00       |
| 42000- Farmers Market Revenue            |                         | \$0.00       |
| 42010 Farmers' Market                    | 100,000.00              | \$100,000.00 |
| 42011 FM Social Media Fees               | 8,800.00                | \$8,800.00   |
| Total 42010 Farmers' Market              | 108,800.00              | \$108,800.00 |
| Total 42000- Farmers Market Revenue      | 108,800.00              | \$108,800.00 |
| 42000 Museum Revenue                     |                         | \$0.00       |
| 42030 Merchandise Sales                  | 3,000.00                | \$3,000.00   |
| 42040 Education Programs                 | 4,000.00                | \$4,000.00   |
| 42050 Ghostly Haunting                   | 4,000.00                | \$4,000.00   |
| 42070 Prairie Camps                      | 12,000.00               | \$12,000.00  |
| 42080 Public Village Tour                | 2,100.00                | \$2,100.00   |
| 42090 Tea & Tour                         | 2,000.00                | \$2,000.00   |
| Total 42000 Museum Revenue               | 27,100.00               | \$27,100.00  |
| Total 42000 Program Revenues             | 135,900.00              | \$135,900.00 |
| 42500 Event & Fundraising Revenues       |                         | \$0.00       |
| 42520 Farm to Table Dinner               | 10,000.00               | \$10,000.00  |
| 42550 Ghost Walk                         | 3,500.00                | \$3,500.00   |
| 42560 Holiday Home Tour                  | 20,000.00               | \$20,000.00  |
| 42570 Ice Cream Crank Off                | 0.00                    | \$0.00       |
| 42580 Murder Mystery                     | 3,000.00                | \$3,000.00   |
| Total 42500 Event & Fundraising Revenues | 36,500.00               | \$36,500.00  |
| 43000 Facility Rentals                   |                         | \$0.00       |
| 43010 Weddings                           | 355,840.00              | \$355,840.00 |
| 43020 Rentals                            | 4,800.00                | \$4,800.00   |
| Corp Rentals                             | 2,000.00                | \$2,000.00   |
| Total 43020 Rentals                      | 6,800.00                | \$6,800.00   |

#### Budget Overview: Budget\_FY25\_P&L - FY25 P&L Customers

|  | (NO CUSTOMER) (DELETED) | TOTAL        |
|--|-------------------------|--------------|
| Total 43000 Facility Rentals               | 362,640.00              | \$362,640.00 |
| 45000 Investments                          |                         | \$0.00       |
| 45030 Interest-Savings, Short-term CD      | 1,500.00                | \$1,500.00   |
| Total 45000 Investments                    | 1,500.00                | \$1,500.00   |
| Total Revenue                              | \$658,540.00            | \$658,540.00 |
| GROSS PROFIT                               | \$658,540.00            | \$658,540.00 |
| Expenditures                               |                         |              |
| 61100 Wedding Expenses                     |                         | \$0.00       |
| 61110 Wedding Costs                        | 21,600.00               | \$21,600.00  |
| 61114 Security Services                    | 4,200.00                | \$4,200.00   |
| Total 61100 Wedding Expenses               | 25,800.00               | \$25,800.00  |
| 61111 Corporate Facility Rental Expense    | 3,000.00                | \$3,000.00   |
| 61200 Programming Expenses                 |                         | \$0.00       |
| 61210 Farmers' Market Costs                | 22,400.00               | \$22,400.00  |
| 61211 Farmer's Market Social Media Expense | 4,000.00                | \$4,000.00   |
| Total 61210 Farmers' Market Costs          | 26,400.00               | \$26,400.00  |
| 61230 Merchandise Costs                    | 900.00                  | \$900.00     |
| 61240 Educational Programs Costs           | 1,400.00                | \$1,400.00   |
| 61270 Tour & Tea Costs                     | 1,200.00                | \$1,200.00   |
| 61290 Prairie Camp Costs                   | 4,600.00                | \$4,600.00   |
| Total 61200 Programming Expenses           | 34,500.00               | \$34,500.00  |
| 61400 Events & Fundraising Expenses        |                         | \$0.00       |
| 61420 Farm to Table Dinner Costs           | 8,500.00                | \$8,500.00   |
| 61450 Ghost Walk Costs                     | 720.00                  | \$720.00     |
| 61460 Holiday Home Tour Costs              | 4,000.00                | \$4,000.00   |
| 61480 Murder Mystery Costs                 | 1,200.00                | \$1,200.00   |
| 61510 Special Event Costs                  | 2,000.00                | \$2,000.00   |
| Total 61400 Events & Fundraising Expenses  | 16,420.00               | \$16,420.00  |
| 61600 Business Expenses                    |                         | \$0.00       |
| 61610 Advertising, PR & Marketing          | 20,400.00               | \$20,400.00  |
| 61611 Advertising - Grant Reimbursable     | 18,000.00               | \$18,000.00  |
| Total 61610 Advertising, PR & Marketing    | 38,400.00               | \$38,400.00  |
| 61645 Background Check Expense             | 600.00                  | \$600.00     |
| 61670 Volunteer Relations                  | 2,000.00                | \$2,000.00   |
| 61680 Staff Relations                      | 2,000.00                | \$2,000.00   |
| Total 61600 Business Expenses              | 43,000.00               | \$43,000.00  |
| 61700 Outside Services                     |                         | \$0.00       |
| 61740 Outside Contract Services            | 6,600.00                | \$6,600.00   |
| Total 61700 Outside Services               | 6,600.00                | \$6,600.00   |
| 62000 Facilities and Equipment             | 12,000.00               | \$12,000.00  |
| 62010 Building and Equip Maintenance       |                         | \$0.00       |
| 62011 Landscaping                          | 23,750.00               | \$23,750.00  |

#### Budget Overview: Budget\_FY25\_P&L - FY25 P&L Customers

|  | (NO CUSTOMER) (DELETED) | TOTAL        |
|--|-------------------------|--------------|
| 62012 Repairs & Maintenance                | 21,000.00               | \$21,000.00  |
| 62013 Cleaning & Maintenance Supplies      | 15,600.00               | \$15,600.00  |
| Total 62010 Building and Equip Maintenance | 60,350.00               | \$60,350.00  |
| 62020 Curation                             | 600.00                  | \$600.00     |
| 62030 Equip Rental & Maintenance           | 600.00                  | \$600.00     |
| 62050 Property Insurance                   | 14,400.00               | \$14,400.00  |
| 62060 Utilities                            | 37,800.00               | \$37,800.00  |
| Total 62000 Facilities and Equipment       | 125,750.00              | \$125,750.00 |
| 63000 Office Operations                    |                         | \$0.00       |
| 63010 Books, Subscriptions, Reference      | 1,200.00                | \$1,200.00   |
| 63020 Postage, Mailing Service             | 600.00                  | \$600.00     |
| 63025 Printing and Copying                 | 9,000.00                | \$9,000.00   |
| 63030 Supplies                             | 4,200.00                | \$4,200.00   |
| 63035 Telephone, Telecommunications        | 7,800.00                | \$7,800.00   |
| 63040 IT Expense                           | 21,000.00               | \$21,000.00  |
| Total 63000 Office Operations              | 43,800.00               | \$43,800.00  |
| 64000 Other Administrative Expenses        |                         | \$0.00       |
| 64015 Bank Service Charges                 | 240.00                  | \$240.00     |
| 64020 Credit Card Fees                     | 7,200.00                | \$7,200.00   |
| 64021 QuickBooks Payments Fees             | 7,800.00                | \$7,800.00   |
| 64035 Insurance, Liability, D & O          | 6,000.00                | \$6,000.00   |
| 64055 Memberships & Dues                   | 1,200.00                | \$1,200.00   |
| Total 64000 Other Administrative Expenses  | 22,440.00               | \$22,440.00  |
| 65000 Payroll Expenses                     |                         | \$0.00       |
| 65010 Salaries, Staff                      | 222,477.50              | \$222,477.50 |
| 65030 Salaries, Wedding Coordinator        | 82,910.00               | \$82,910.00  |
| 65040 Payroll Taxes                        | 24,431.00               | \$24,431.00  |
| 65050 Payroll Processing Costs             | 3,900.00                | \$3,900.00   |
| Total 65000 Payroll Expenses               | 333,718.50              | \$333,718.50 |
| Total Expenditures                         | \$655,028.50            | \$655,028.50 |
| NET OPERATING REVENUE                      | \$3,511.50              | \$3,511.50   |
| NET REVENUE                                | \$3,511.50              | \$3,511.50   |

#### **Balance Sheet**

As of November 21, 2024

|  | TOTAL          |
|--|----------------|
| ASSETS   |                |
| Current Assets   |                |
| Bank Accounts  |                |
| 10000 Petty Cash   | 50.00          |
| 10010 First United Operating Account 5637                          | 15,701.61      |
| 10020 Indep Bank - Operating                                       | 34,020.45      |
| 10030 Indep Bank - Reserve   | 348.58         |
| 10040 First United Money Market *6099 (Reserve & Short Term Funds) | 13,766.75      |
| 10050 First United Savings *9355 (Designated Funds)                | 35,006.42      |
| 10060 PayPal   | 136.53         |
| 10070 Merchant Services  | 0.00           |
| 10080 First United Certificate of Deposit 4211                     | 12,679.21      |
| 1065 MEF Endowment Investment                                      | 0.00           |
| Total Bank Accounts  | \$111,709.55   |
| Accounts Receivable  |                |
| 11000 Accounts Receivable  | 21,281.25      |
| Total Accounts Receivable  | \$21,281.25    |
| Other Current Assets   |                |
| 10900 Marketable Securities  | 50,000.00      |
| 12000 Undeposited Funds  | 5,337.50       |
| Other Receivables  | 0.00           |
| Total Other Current Assets   | \$55,337.50    |
| Total Current Assets   | \$188,328.30   |
| Fixed Assets   |                |
| 15000 Buildings, Furniture and Equip                               | 14,210.00      |
| 15001 Buildings, general   | 1,162,090.05   |
| 15010 Dulaney House  | 19,353.66      |
| 15012 Johnson House  | 12,469.90      |
| 15013 Chapel   | 27,292.55      |
| 15014 Faires House   | 7,402.16       |
| 15015 Dixie's Store  | 7,783.78       |
| 15016 Taylor Inn   | 36,723.53      |
| 15017 Wilmeth Schoolhouse  | 89,754.93      |
| 15018 405 Reception Hall   | 152,493.94     |
| 15019 Blacksmith Shop  | 3,931.90       |
| 15021 Landscape/Storage Buildings                                  | 15,433.39      |
| 15022 Visitors Center  | 150,000.00     |
| 15030 Antiques, Furnishings, Artifact                              | 209,208.50     |
| 15040 Assets for Rental Business                                   | 1,497.00       |
| 15099 Accumulated Depreciation                                     | 0.00           |
| Total 15000 Buildings, Furniture and Equip                         | 1,909,645.29   |
| Total Fixed Assets   | \$1,909,645.29 |
| Other Assets   |                |

#### **Balance Sheet**

As of November 21, 2024

|                                       | TOTAL          |
|---------------------------------------|----------------|
| 18600 Other Assets                    | 0.00           |
| 18700 Security Deposits               | 0.00           |
| Total Other Assets                    | \$0.00         |
| TOTAL ASSETS                          | \$2,097,973.59 |
| LIABILITIES AND EQUITY                |                |
| Liabilities                           |                |
| Current Liabilities                   |                |
| Accounts Payable                      |                |
| 20000 Accounts Payable                | 0.00           |
| Total Accounts Payable                | \$0.00         |
| Credit Cards                          |                |
| 21000 Credit card payable             | 0.00           |
| 21100 Indep MC 3622                   | 0.00           |
| 21120 First United Credit Card        | 1,207.66       |
| Total Credit Cards                    | \$1,207.66     |
| Other Current Liabilities             |                |
| 24000 Payroll Liabilities             | 0.00           |
| 24400 Deferred Revenue, Dulaney House | 0.00           |
| 24450 Wedding Damage Deposit          | 9,850.00       |
| 24500 Deferred Income Billings        |                |
| 24510 Weddings                        | 55,462.83      |
| 24520 Building Rentals                | 600.00         |
| Total 24500 Deferred Income Billings  | 56,062.83      |
| 24600 Insurance Claim Reimbursement   | 0.00           |
| 25500 Sales Tax Payable               | 0.00           |
| 25800 Unearned or Deferred Revenue    | 0.00           |
| 26000 Security Deposits, Other        | 0.00           |
| 27000 Notes Payable                   | 0.00           |
| 27100 Due to Officer                  | 0.00           |
| Accrued Expenses                      | 0.00           |
| Other Current Liabilities             | 0.00           |
| Sales Tax Agency Payable              | 0.00           |
| STATE COMPTROLLER Payable             | 0.00           |
| Total Other Current Liabilities       | \$65,912.83    |
| Total Current Liabilities             | \$67,120.49    |
| Long-Term Liabilities                 |                |
| 27200 Other Liabilities               | 0.00           |
| Total Long-Term Liabilities           | \$0.00         |
| Total Liabilities                     | \$67,120.49    |
| Equity                                |                |
| 30000 Unrestricted Fund Balance       | 2,184,698.87   |
| Net Income                            | -153,845.77    |

#### **Balance Sheet**

As of November 21, 2024

|                              | TOTAL          |
|------------------------------|----------------|
| Total Equity                 | \$2,030,853.10 |
| TOTAL LIABILITIES AND EQUITY | \$2,097,973.59 |

#### Profit and Loss by Tag Group

|  | JAN - DEC 2024 | TOTAL        |
|--|----------------|--------------|
| Revenue                                  |                |              |
| 40000 Grants                             | 60,000.00      | \$60,000.00  |
| 40050 MCDC Grant                         | 54,829.09      | \$54,829.09  |
| Total 40000 Grants                       | 114,829.09     | \$114,829.09 |
| 41000 Direct Public Support              |                | \$0.00       |
| 41010 Membership Dues                    | 1,414.00       | \$1,414.00   |
| 41020 Donations, General Public          | 14,388.80      | \$14,388.80  |
| 41030 Corporate Contributions            | 19,006.91      | \$19,006.91  |
| 41031 HTOH Sponsporship                  | 20,739.38      | \$20,739.38  |
| 41032 F2T Sponsorship                    | 10,950.00      | \$10,950.00  |
| Total 41030 Corporate Contributions      | 50,696.29      | \$50,696.29  |
| 41050 Special Purpose Gifts              | 100.00         | \$100.00     |
| 41060 McKinney Heritage Membership       | 565.00         | \$565.00     |
| Total 41000 Direct Public Support        | 67,164.09      | \$67,164.09  |
| 42000 Program Revenues                   |                | \$0.00       |
| 42000- Farmers Market Revenue            |                | \$0.00       |
| 42010 Farmers' Market                    | 80,603.50      | \$80,603.50  |
| 42011 FM Social Media Fees               | 9,580.00       | \$9,580.00   |
| Total 42010 Farmers' Market              | 90,183.50      | \$90,183.50  |
| Total 42000- Farmers Market Revenue      | 90,183.50      | \$90,183.50  |
| 42000 Museum Revenue                     |                | \$0.00       |
| 42030 Merchandise Sales                  | 2,622.42       | \$2,622.42   |
| 42040 Education Programs                 | 3,439.00       | \$3,439.00   |
| 42050 Ghostly Haunting                   | 5,540.00       | \$5,540.00   |
| 42070 Prairie Camps                      | 11,340.00      | \$11,340.00  |
| 42080 Public Village Tour                | 2,053.75       | \$2,053.75   |
| 42090 Tea & Tour                         | 217.00         | \$217.00     |
| 42100 Trolley Tour                       | 1,800.00       | \$1,800.00   |
| Total 42000 Museum Revenue               | 27,012.17      | \$27,012.17  |
| Total 42000 Program Revenues             | 117,195.67     | \$117,195.67 |
| 42500 Event & Fundraising Revenues       |                | \$0.00       |
| 42520 Farm to Table Dinner               | 22,728.00      | \$22,728.00  |
| 42560 Holiday Home Tour                  | 57,413.02      | \$57,413.02  |
| 42580 Murder Mystery                     | 3,946.50       | \$3,946.50   |
| 42620 Special Event                      | 5,571.00       | \$5,571.00   |
| 42699 Other Event/Fund Raising Income    | 1,228.01       | \$1,228.01   |
| Total 42500 Event & Fundraising Revenues | 90,886.53      | \$90,886.53  |
| 43000 Facility Rentals                   |                | \$0.00       |
| 43010 Weddings                           | 153,462.51     | \$153,462.51 |
| 43020 Rentals                            | 7,685.00       | \$7,685.00   |
| Corp Rentals                             | 4,650.00       | \$4,650.00   |
| Total 43020 Rentals                      | 12,335.00      | \$12,335.00  |
| Total 43000 Facility Rentals             | 165,797.51     | \$165,797.51 |

#### Profit and Loss by Tag Group

| 45000 Investments  |  | JAN - DEC 2024 | TOTAL        |
|--|--|----------------|--------------|
| Total 45000 Investments         1,812.86         \$1,812.86           Total Revenue         \$557,685.75         \$557,685.75           GROSS PROFIT         \$557,685.75         \$557,685.75           Expenditures         ************************************   | 45000 Investments                          |                | \$0.00       |
| Total Revenue         \$557,685.75         \$557,685.75           GROSS PROFIT         \$557,685.75         \$557,685.75           Expenditures         700.00         \$700.00           61110 Wedding Expenses         700.00         \$700.00           61111 Wedding Costs         37,048.58         \$37,048.58           61111 Corporate Facility Rental Expenses         41,750.00         \$41,750.00           61111 Corporate Facility Rental Expense         9,390.58         \$9,390.58           61112 Rental Event Costs         315.00         \$315.00           61200 Programing Expenses         \$0.00         \$10.00           61210 Farmers' Market Costs         10,180.64         \$10,180.64           61210 Farmer's Market Social Media Expense         4,371.31         \$4,371.31           61202 Programing Expenses         2,797.57         \$2,797.57           61230 Merchandise Costs         2,797.57         \$2,797.57           61240 Educational Programs Costs         884.64         \$684.64           61227 Tour & Tea Costs         3,236.51         \$3,236.51           61290 Prairie Camp Costs         3,246.51         \$3,236.51           7041 et 20 Educational Programs Costs         9,847.03         \$9,847.03           61420 Erram to Table Dinner Costs         9,847.03 </td <td>45030 Interest-Savings, Short-term CD</td> <td></td> <td></td>   | 45030 Interest-Savings, Short-term CD      |                |              |
| GROSS PROFIT         \$557,685.75         \$557,685.75           Expenditures         700.00         \$700.00           611100 Wedding Expenses         700.00         \$700.00           611110 Wedding Costs         37,048.58         \$37,048.58           611114 Security Services         41,75.00         \$41,75.00           Total 61100 Wedding Expenses         41,923.58         \$9,390.58           61111 Corporate Facility Pental Expense         9,390.58         \$9,390.58           61111 Corporate Facility Pental Expense         315.00         \$315.00           61200 Programming Expenses         10,180.64         \$10,180.64           61210 Farmer's Market Costs         10,180.64         \$10,180.64           61211 Farmer's Market Costs         10,180.64         \$14,551.95           61220 Merchandise Costs         1,455.195         \$14,551.95           61230 Merchandise Costs         1,757.75         \$2,797.57           61220 Draile Camp Costs         61230 Merchandise Costs         1,178.07         \$1,778.07           61220 Draile Camp Costs         684.64         \$684.64         \$684.64           61220 Draile Camp Costs         9,874.03         \$9,847.03         \$9,847.03           61400 Events & Fundraising Expenses         2,448.74         \$22,448.74  | Total 45000 Investments                    | 1,812.86       | \$1,812.86   |
| Expenditures         700.00         \$700.00           61110 Wedding Expenses         37,048.58         \$37,048.58           611114 Security Services         4,175.00         \$4,175.00           Total 61100 Wedding Expenses         41,923.58         \$41,923.58           61111 Corporate Facility Rental Expense         9,390.58         \$39,90.58           61112 Partial Event Costs         315.00         \$315.00           61200 Programming Expenses         9,00.00         61210 Farmer's Market Costs         10,80.64         \$10,80.64           61211 Farmer's Market Costs         14,371.31         \$4,371.31         \$4,371.31         \$4,371.31         \$14,551.95                            | Total Revenue                              | \$557,685.75   | \$557,685.75 |
| 61100 Wedding Expenses         700.00         \$700.00           611110 Wedding Costs         37,048.58         \$37,048.58           611114 Secutify Services         4,175.00         \$4,175.00           7 total 61100 Wedding Expenses         41,923.58         \$41,923.58           61111 Corporate Facility Rental Expense         9,390.58         \$9,390.58           61112 Rental Event Costs         315.00         \$315.00           61200 Programming Expenses         10,180.64         \$10,180.64           61211 Farmer's Market Costs         10,180.64         \$10,180.64           61211 Farmer's Market Costs         14,551.95         \$14,551.95           61220 Merchandise Costs         2,797.57         \$2,797.57           61220 Merchandise Costs         1,178.07         \$1,178.07           61220 Draine Camp Costs         1,684.64         \$68.46           61270 Tour & Tea Costs         1,684.64         \$68.46           61270 Tour & Tea Costs         1,780.07         \$1,780.07           61280 Praine Camp Costs         9,847.03         \$9,847.03           7044 Feb Holiday Home Tour Costs         9,847.03         \$9,847.03           61420 Farm to Table Dinner Costs         9,847.03         \$9,847.03           61510 Special Event Costs         9,856.27   | GROSS PROFIT                               | \$557,685.75   | \$557,685.75 |
| 61110 Wedding Costs         37,048.58         \$37,048.58           61114 Security Services         4,175.00         \$4,175.00           7 total 61100 Wedding Expenses         41,923.58         \$41,923.58           61111 Corporate Facility Rental Expense         9,390.58         \$9,390.58           61111 Pental Event Costs         315.00         \$315.00           61200 Programming Expenses         10,180.64         \$10,180.64           61211 Farmer's Market Costs         10,180.64         \$10,180.64           61211 Farmer's Market Costs         10,180.64         \$10,180.64           61230 Merchandise Costs         2,797.57         \$2,797.57           61240 Educational Programs Costs         684.64         \$684.64           61270 Tour & Tea Costs         1,178.07         \$1,178.07           61240 Educational Programs Costs         32,36.51         \$3,236.51           70240 Prainic Camp Costs         32,36.51         \$3,236.51           70240 Educational Programs Costs         9,847.03         \$9,847.03           61220 Programming Expenses         22,448.74         \$22,448.74           61200 Programming Expenses         29,449.74         \$22,448.74           61400 Events & Fundraising Expenses         9,847.03         \$9,847.03           61450 Murder Mystery   | Expenditures                               |                |              |
| 61114 Security Services         4,175,00         \$4,175,00           Total 61100 Wedding Expenses         41,923,58         \$41,923,58           61111 Corporate Facility Rental Expense         9,390,58         \$9,390,58           61120 Programming Expenses         315,00         \$315,00           61200 Programming Expenses         10,180,64         \$10,180,64           61211 Farmer's Market Costs         10,180,64         \$10,180,64           61211 Farmer's Market Costs         4,371,31         \$4,371,31           61211 Farmer's Market Costs         14,551,95         \$14,551,95           61230 Merchandise Costs         2,797,57         \$2,797,57           61240 Educational Programs Costs         684,64         \$684,64           61270 Tour & Tea Costs         1,178,07         \$1,178,07           61290 Prairie Camp Costs         3,236,51         \$3,236,51           7041 61200 Programming Expenses         \$2,448,74         \$22,448,74           61400 Events & Fundraising Expenses         \$9,847,03         \$9,847,03           61420 Farm to Table Dinner Costs         9,847,03         \$9,847,03           61420 Farm to Table Dinner Costs         9,847,03         \$9,847,03           61420 Farm to Table Dinner Costs         5,705,27         \$5,705,27           6150   | 61100 Wedding Expenses                     | 700.00         | \$700.00     |
| Total 61100 Wedding Expenses         41,923.58         \$41,923.58           61111 Corporate Facility Rental Expense         9,390.58         \$9,390.58           61112 Rental Event Costs         315.00         \$315.00           61200 Programming Expenses         \$0.00           61210 Farmers' Market Costs         10,180.64         \$10,180.64           61211 Farmers' Market Costs         14,551.95         \$14,551.95           61230 Merchandise Costs         2,797.57         \$2,797.57           61240 Educational Programs Costs         684.64         \$684.64           61270 Tour & Tea Costs         1,178.07         \$1,178.07           61280 Prairie Camp Costs         3,236.51         \$3,236.51           61290 Prairie Camp Costs         3,236.51         \$3,236.51           61290 Prairie Camp Costs         9,847.03         \$9,847.03           61400 Events & Fundralsing Expenses         \$0.00         \$10,20           61420 Farm to Table Dinner Costs         9,847.03         \$9,847.03           61400 Events & Fundralsing Expenses         9,847.03         \$9,847.03           61509 Other Event Costs         6,563.84         \$6,563.84           61509 Other Event Costs         6,563.84         \$6,563.84           61610 Advertising - Fa Marketing         17,283.96 <td>61110 Wedding Costs</td> <td>37,048.58</td> <td>\$37,048.58</td>   | 61110 Wedding Costs                        | 37,048.58      | \$37,048.58  |
| 611111 Corporate Facility Rental Expense         9,390.58         \$9,390.58           611112 Rental Event Costs         315.00         \$315.00           61200 Programming Expenses         \$0.00           61210 Farmers' Market Costs         10,180.64         \$10,180.64           61211 Farmer's Market Costs         10,180.64         \$10,180.64           61210 Farmers' Market Costs         14,551.95         \$14,551.95           61230 Merchandise Costs         2,797.57         \$2,797.57           61240 Educational Programs Costs         684.64         \$884.64           61270 Tour & Tea Costs         1,178.07         \$1,178.07           61280 Prairie Camp Costs         3,236.51         \$3,236.51           61290 Prairie Camp Costs         3,236.51         \$3,236.51           61400 Events & Fundraising Expenses         \$0.00         \$61420 Farm to Table Dinner Costs         \$9,847.03         \$9,847.03           61460 Holiday Home Tour Costs         5,705.27         \$5,705.27         \$5,705.27         \$1,062.27           61510 Special Event Costs         13,841.36         \$13,841.36         \$13,841.36         \$13,841.36         \$13,841.36         \$13,841.36         \$15,896.47         \$306.96         \$306.96         \$30.00         \$3,506.27         \$5,705.27         \$5,705.27         \$5  | 61114 Security Services                    | 4,175.00       | \$4,175.00   |
| 61112 Rental Event Costs         \$0.00           61200 Programming Expenses         \$0.00           61210 Farmers' Market Costs         10,180.64         \$10,180.64           61211 Farmer's Market Social Media Expense         4,371.31         \$4,371.31           Total 61210 Farmers' Market Costs         14,551.95         \$14,551.95           61230 Merchandise Costs         2,797.57         \$2,797.57           61240 Educational Programs Costs         684.64         \$684.64           61270 Tour & Tea Costs         1,178.07         \$1,178.07           61290 Prairie Camp Costs         3,236.51         \$3,236.51           Total 61200 Programming Expenses         22,448.74         \$22,448.74           61400 Events & Fundraising Expenses         \$0.00         \$9,847.03         \$9,847.03           61420 Farm to Table Dinner Costs         9,847.03         \$9,847.03         \$9,847.03         \$9,847.03           61420 Farm to Table Dinner Costs         9,847.03         \$9,847.03         \$9,847.03         \$9,847.03         \$9,847.03         \$9,847.03         \$9,847.03         \$9,847.03         \$9,847.03         \$9,847.03         \$9,847.03         \$9,847.03         \$9,847.03         \$9,847.03         \$9,847.03         \$9,847.03         \$9,847.03         \$9,847.03         \$9,847.03         \$9,847.03  | Total 61100 Wedding Expenses               | 41,923.58      | \$41,923.58  |
| 61200 Programming Expenses         \$0.00           61210 Farmers' Market Costs         10,180.64         \$10,180.64           61211 Farmer's Market Costs         4,371.31         \$4,371.31           Total 61210 Farmers' Market Costs         14,551.95         \$14,551.95           61230 Merchandise Costs         2,797.57         \$2,797.57           61240 Educational Programs Costs         684.64         \$684.64           61270 Tour & Tea Costs         1,178.07         \$1,780.07           61290 Prairie Camp Costs         3,236.51         \$3,236.51           Total 61200 Programming Expenses         22,448.74         \$22,448.74           61400 Events & Fundraising Expenses         \$0.00         \$0.00           61420 Farm to Table Dinner Costs         9,847.03         \$9,847.03           61400 Murder Mystery Costs         9,847.03         \$9,847.03           61400 Murder Mystery Costs         906.97         \$5,705.27           61480 Murder Mystery Costs         36,864.47         \$36,864.47           61610 Special Event Costs         13,841.36         \$13,841.36           61599 Other Event Costs         5,505.27         \$5,705.27           61610 Advertising, PR & Marketing         17,283.96         \$17,283.96           61610 Advertising, PR & Marketing         1  | 61111 Corporate Facility Rental Expense    | 9,390.58       | \$9,390.58   |
| 61210 Farmers' Market Costs         10,180.64         \$10,180.64           61211 Farmer's Market Social Media Expense         4,371.31         \$4,371.31           Total 61210 Farmers' Market Costs         14,551.95         \$14,551.95           61230 Merchandise Costs         2,797.57         \$2,797.57           61240 Educational Programs Costs         684.64         \$884.64           61270 Tour & Tea Costs         1,178.07         \$1,178.07           61290 Prairie Camp Costs         3,236.51         \$3,236.51           61200 Programming Expenses         22,448.74         \$22,448.74           61400 Events & Fundraising Expenses         \$0.00           61420 Farm to Table Dinner Costs         9,847.03         \$9,847.03           61460 Holiday Home Tour Costs         5,705.27         \$5,705.27           61480 Murder Mystery Costs         9,847.03         \$9,847.03           61599 Other Event Costs         6,563.84         \$6,563.84           Total 61400 Events & Fundraising Expenses         \$0.00           61610 Advertising, PR & Marketing         17,283.96         \$17,283.96           61610 Advertising, PR & Marketing         25,352.35         \$25,352.35           Total 6100 Advertising, PR & Marketing         25,352.35         \$25,352.35           61640 Business Registratio   | 61112 Rental Event Costs                   | 315.00         | \$315.00     |
| 61211 Farmer's Market Social Media Expense         4,371.31         \$4,371.31           Total 61210 Farmers' Market Costs         14,551.95         \$14,551.95           61230 Merchandise Costs         2,797.57         \$2,797.57           61240 Educational Programs Costs         684.64         \$664.64           61270 Tour & Tea Costs         1,178.07         \$1,178.07           61290 Prairie Camp Costs         3,236.51         \$2,236.51           7 Total 61200 Programming Expenses         22,448.74         \$22,448.74           61400 Events & Fundraising Expenses         9,847.03         \$9,847.03           61460 Holiday Home Tour Costs         9,847.03         \$9,847.03           61460 Murder Mystery Costs         906.97         \$906.97           61510 Special Event Costs         13,841.36         \$13,841.36           61599 Other Event Costs         6,563.84         \$5,683.84           Total 61400 Events & Fundraising Expenses         \$0.00         \$17,283.96           61611 Advertising, PR & Marketing         17,283.96         \$17,283.96           61610 Advertising, PR & Marketing         17,283.96         \$17,283.96           61610 Advertising, PR & Marketing         19,99         \$10.99           61640 Business Registration Fees         10,99         \$10.99 <t< td=""><td>61200 Programming Expenses</td><td></td><td>\$0.00</td></t<>                               | 61200 Programming Expenses                 |                | \$0.00       |
| Total 61210 Farmers' Market Costs         14,551.95         \$14,551.95           61230 Merchandise Costs         2,797.57         \$2,797.57           61240 Educational Programs Costs         684.64         \$684.64           61270 Tour & Tea Costs         1,178.07         \$1,178.07           61290 Prairie Camp Costs         3,236.51         \$2,323.51           Total 61200 Programming Expenses         22,448.74         \$22,448.74           61400 Events & Fundraising Expenses         9,847.03         \$9,847.03           61420 Farm to Table Dinner Costs         9,847.03         \$9,847.03           61440 Holiday Home Tour Costs         9,847.03         \$9,847.03           61480 Murder Mystery Costs         906.97         \$900.97           61510 Special Event Costs         13,841.36         \$13,841.36           61599 Other Event Costs         6,563.84         \$6,663.84           Total 61400 Events & Fundraising Expenses         36,864.47         \$36,864.47           61600 Business Expenses         \$0.00         \$17,283.96         \$17,283.96         \$17,283.96           61611 Advertising, PR & Marketing         17,283.96         \$17,283.96         \$17,283.96         \$17,283.96         \$19,00         \$19,00           61630 Board Meeting Expenses         236,51         \$236,51 <td>61210 Farmers' Market Costs</td> <td>10,180.64</td> <td>\$10,180.64</td>               | 61210 Farmers' Market Costs                | 10,180.64      | \$10,180.64  |
| 61230 Merchandise Costs       2,797.57       \$2,797.57         61240 Educational Programs Costs       684.64       \$684.64         61270 Tour & Tea Costs       1,178.07       \$1,178.07         61290 Prairie Camp Costs       3,236.51       \$3,236.51         Total 61200 Programming Expenses       22,448.74       \$22,448.74         61400 Events & Fundraising Expenses       \$0.00         61420 Farm to Table Dinner Costs       9,847.03       \$9,847.03         61460 Holiday Home Tour Costs       5,705.27       \$5,705.27         61480 Murder Mystery Costs       906.97       \$906.97         61510 Special Event Costs       13,841.36       \$13,841.36         61599 Other Event Costs       6,563.84       \$6,563.84         Total 61400 Events & Fundraising Expenses       \$0.00         61610 Advertising, PR & Marketing       17,283.96       \$17,283.96         61611 Advertising - Grant Reimbursable       25,352.35       \$25,352.35         Total 61610 Advertising, PR & Marketing       42,636.31       \$42,636.31         61630 Board Meeting Expenses       19.99       \$10.99         61640 Business Registration Fees       19.90       \$19.90         61640 Business Registration Fees       19.90       \$350.00         61680 Rentals (Administrativ  | 61211 Farmer's Market Social Media Expense | 4,371.31       | \$4,371.31   |
| 61240 Educational Programs Costs         684.64         \$684.64           61270 Tour & Tea Costs         1,178.07         \$1,178.07           61290 Prairie Camp Costs         3,236.51         \$3,236.51           Total 61200 Programming Expenses         22,448.74         \$22,448.74           61400 Events & Fundraising Expenses         9,847.03         \$9,847.03           61420 Farm to Table Dinner Costs         9,847.03         \$9,847.03           61460 Holiday Home Tour Costs         5,705.27         \$5,705.27           61480 Murder Mystery Costs         906.97         \$906.97           61510 Special Event Costs         6,563.84         \$6,563.84           61599 Other Event Costs         6,563.84         \$6,563.84           70tal 61400 Events & Fundraising Expenses         36,864.47         \$36,864.47           61600 Business Expenses         \$0.00         \$17,283.96         \$17,283.96           61610 Advertising, PR & Marketing         17,283.96         \$17,283.96           61611 Advertising - Grant Reimbursable         25,352.35         \$25,352.35           70tal 61610 Advertising, PR & Marketing         42,636.31         \$42,636.31           61630 Board Meeting Expenses         10.99         \$10.99           61630 Board Meeting Expenses         19.90         \$19.90 <td>Total 61210 Farmers' Market Costs</td> <td>14,551.95</td> <td>\$14,551.95</td>             | Total 61210 Farmers' Market Costs          | 14,551.95      | \$14,551.95  |
| 61270 Tour & Tea Costs         1,178.07         \$1,178.07           61290 Prairie Camp Costs         3,236.51         \$3,236.51           Total 61200 Programming Expenses         22,448.74         \$22,448.74           61400 Events & Fundraising Expenses         \$0.00         61420 Farm to Table Dinner Costs         \$9,847.03         \$9,847.03           61460 Holiday Home Tour Costs         5,705.27         \$5,705.27         \$5,705.27         \$1,652.27           61480 Murder Mystery Costs         906.97         \$906.97         \$906.97         \$906.97         \$10.00         \$1,841.36         \$13,841.36 | 61230 Merchandise Costs                    | 2,797.57       | \$2,797.57   |
| 61290 Prairie Camp Costs         3,236.51         \$3,236.51           Total 61200 Programming Expenses         22,448.74         \$22,448.74           61400 Events & Fundraising Expenses         \$0.00           61420 Farm to Table Dinner Costs         9,847.03         \$9,847.03           61460 Holiday Home Tour Costs         5,705.27         \$5,705.27           61480 Murder Mystery Costs         906.97         \$906.97           61510 Special Event Costs         6,563.84         \$13,841.36           61599 Other Event Costs         6,563.84         \$6,563.84           Total 61400 Events & Fundraising Expenses         \$0.00         \$17,283.96           61610 Advertising, PR & Marketing         17,283.96         \$17,283.96           61611 Advertising - Grant Reimbursable         25,352.35         \$25,352.35           Total 61610 Advertising, PR & Marketing         42,636.31         \$42,636.31           61630 Board Meeting Expenses         236.51         \$236.51           61640 Business Registration Fees         10.99         \$10.99           61660 Rentals (Administrative)         210.00         \$210.00           61670 Volunteer Relations         353.00         \$353.00           61680 Staff Relations         353.00         \$353.00           61600 Business Expenses   | 61240 Educational Programs Costs           | 684.64         | \$684.64     |
| Total 61200 Programming Expenses         22,448.74         \$22,448.74           61400 Events & Fundraising Expenses         \$0.00           61420 Farm to Table Dinner Costs         9,847.03         \$9,847.03           61460 Holiday Home Tour Costs         5,705.27         \$5,705.27           61480 Murder Mystery Costs         906.97         \$906.97           61510 Special Event Costs         13,841.36         \$13,841.36           61599 Other Event Costs         6,563.84         \$6,563.84           Total 61400 Events & Fundraising Expenses         \$0.00           61610 Advertising, PR & Marketing         17,283.96         \$17,283.96           61611 Advertising - Grant Reimbursable         25,352.35         \$25,352.35           Total 61610 Advertising, PR & Marketing         42,636.31         \$42,636.31           61630 Board Meeting Expenses         10,99         \$10,99           61640 Business Registration Fees         10,99         \$10,99           61650 Rentals (Administrative)         210.00         \$210.00           61670 Volunteer Relations         853.02         \$853.02           61680 Staff Relations         353.00         \$353.00           70tal 61600 Business Expenses         44,319.73         \$44,319.73           61740 Outside Services         9,700.00 <td>61270 Tour &amp; Tea Costs</td> <td>1,178.07</td> <td>\$1,178.07</td>                               | 61270 Tour & Tea Costs                     | 1,178.07       | \$1,178.07   |
| 61400 Events & Fundraising Expenses       \$0.00         61420 Farm to Table Dinner Costs       9,847.03       \$9,847.03         61460 Holliday Home Tour Costs       5,705.27       \$5,705.27         61480 Murder Mystery Costs       906.97       \$906.97         61510 Special Event Costs       13,841.36       \$13,841.36         61599 Other Event Costs       6,563.84       \$6,563.84         7 total 61400 Events & Fundraising Expenses       \$0.00         61610 Advertising, PR & Marketing       17,283.96       \$17,283.96         61611 Advertising - Grant Reimbursable       25,352.35       \$25,352.35         Total 61610 Advertising, PR & Marketing       42,636.31       \$42,636.31         61630 Board Meeting Expenses       10.99       \$10.99         61640 Business Registration Fees       10.99       \$10.99         61660 Rentals (Administrative)       210.00       \$210.00         61670 Volunteer Relations       853.02       \$853.02         61680 Staff Relations       353.00       \$353.00         Total 61600 Business Expenses       44,319.73       \$44,319.73         61700 Outside Services       9,700.00       \$9,700.00         61740 Outside Contract Services       9,700.00       \$9,700.00  | 61290 Prairie Camp Costs                   | 3,236.51       | \$3,236.51   |
| 61420 Farm to Table Dinner Costs       9,847.03       \$9,847.03         61460 Holiday Home Tour Costs       5,705.27       \$5,705.27         61480 Murder Mystery Costs       906.97       \$906.97         61510 Special Event Costs       13,841.36       \$13,841.36         61599 Other Event Costs       6,563.84       \$6,563.84         Total 61400 Events & Fundraising Expenses       36,864.47       \$36,864.47         61600 Business Expenses       \$0.00       \$17,283.96       \$17,283.96       \$17,283.96       \$17,283.96       \$17,283.96       \$17,283.96       \$17,283.95       \$25,352.35       \$25,352.35       \$25,352.35       \$25,352.35       \$25,352.35       \$25,352.35       \$25,352.35       \$25,352.35       \$25,352.35       \$25,352.35       \$25,352.35       \$25,352.35       \$236.51       \$36.64       \$42,636.31       \$42,636.31       \$42,636.31       \$42,636.31       \$42,636.31       \$10.99       \$10.99       \$10.99       \$10.99       \$10.99       \$10.99       \$10.99       \$10.99       \$10.99       \$10.99       \$10.99       \$10.99       \$10.99       \$10.99       \$10.00       \$210.00       \$210.00       \$210.00       \$210.00       \$210.00       \$210.00       \$210.00       \$210.00       \$210.00       \$210.00       \$210.00       \$210.00  | Total 61200 Programming Expenses           | 22,448.74      | \$22,448.74  |
| 61460 Holiday Home Tour Costs       5,705.27       \$5,705.27         61480 Murder Mystery Costs       906.97       \$906.97         61510 Special Event Costs       13,841.36       \$13,841.36         61599 Other Event Costs       6,563.84       \$6,563.84         Total 61400 Events & Fundraising Expenses       36,864.47       \$36,864.47         61600 Business Expenses       \$0.00         61610 Advertising, PR & Marketing       17,283.96       \$17,283.96         61611 Advertising - Grant Reimbursable       25,352.35       \$25,352.35         Total 61610 Advertising, PR & Marketing       42,636.31       \$42,636.31         61630 Board Meeting Expenses       236.51       \$236.51         61640 Business Registration Fees       10.99       \$10.99         61650 Rentals (Administrative)       210.00       \$210.00         61670 Volunteer Relations       853.02       \$853.02         61680 Staff Relations       353.00       \$353.00         Total 61600 Business Expenses       44,319.73       \$44,319.73         61700 Outside Services       9,700.00       \$9,700.00         61740 Outside Services       9,700.00       \$9,700.00  | 61400 Events & Fundraising Expenses        |                | \$0.00       |
| 61480 Murder Mystery Costs       906.97       \$906.97         61510 Special Event Costs       13,841.36       \$13,841.36         61599 Other Event Costs       6,563.84       \$6,563.84         Total 61400 Events & Fundraising Expenses       36,864.47       \$36,864.47         61600 Business Expenses       \$0.00         61610 Advertising, PR & Marketing       17,283.96       \$17,283.96         61611 Advertising - Grant Reimbursable       25,352.35       \$25,352.35         Total 61610 Advertising, PR & Marketing       42,636.31       \$42,636.31         61630 Board Meeting Expenses       236.51       \$236.51         61640 Business Registration Fees       10.99       \$10.99         61645 Background Check Expense       19.90       \$19.90         61660 Rentals (Administrative)       210.00       \$210.00         61670 Volunteer Relations       853.02       \$853.02         61680 Staff Relations       353.00       \$353.00         Total 61600 Business Expenses       44,319.73       \$44,319.73         61700 Outside Services       9,700.00       \$9,700.00         61740 Outside Contract Services       9,700.00       \$9,700.00  | 61420 Farm to Table Dinner Costs           | 9,847.03       | \$9,847.03   |
| 61510 Special Event Costs       13,841.36       \$13,841.36         61599 Other Event Costs       6,563.84       \$6,563.84         Total 61400 Events & Fundraising Expenses       36,864.47       \$36,864.47         61600 Business Expenses       \$0.00         61610 Advertising, PR & Marketing       17,283.96       \$17,283.96         61611 Advertising - Grant Reimbursable       25,352.35       \$25,352.35         Total 61610 Advertising, PR & Marketing       42,636.31       \$42,636.31         61630 Board Meeting Expenses       236.51       \$236.51         61640 Business Registration Fees       10.99       \$10.99         61645 Background Check Expense       19.90       \$19.90         61660 Rentals (Administrative)       210.00       \$210.00         61670 Volunteer Relations       353.02       \$853.02         61680 Staff Relations       353.00       \$353.00         Total 61600 Business Expenses       44,319.73       \$44,319.73         61700 Outside Services       9,700.00       \$9,700.00         70tal 61700 Outside Services       9,700.00       \$9,700.00  | 61460 Holiday Home Tour Costs              | 5,705.27       | \$5,705.27   |
| 61599 Other Event Costs       6,563.84       \$6,563.84         Total 61400 Events & Fundraising Expenses       36,864.47       \$36,864.47         61600 Business Expenses       \$0.00         61610 Advertising, PR & Marketing       17,283.96       \$17,283.96         61611 Advertising - Grant Reimbursable       25,352.35       \$25,352.35         Total 61610 Advertising, PR & Marketing       42,636.31       \$42,636.31         61630 Board Meeting Expenses       236.51       \$236.51         61640 Business Registration Fees       10.99       \$10.99         61645 Background Check Expense       19.90       \$19.90         61660 Rentals (Administrative)       210.00       \$210.00         61670 Volunteer Relations       853.02       \$853.02         61680 Staff Relations       353.00       \$353.00         Total 61600 Business Expenses       44,319.73       \$44,319.73         61700 Outside Services       9,700.00       \$9,700.00         Total 61700 Outside Services       9,700.00       \$9,700.00  | 61480 Murder Mystery Costs                 | 906.97         | \$906.97     |
| Total 61400 Events & Fundraising Expenses       36,864.47       \$36,864.47         61600 Business Expenses       \$0.00         61610 Advertising, PR & Marketing       17,283.96       \$17,283.96         61611 Advertising - Grant Reimbursable       25,352.35       \$25,352.35         Total 61610 Advertising, PR & Marketing       42,636.31       \$42,636.31         61630 Board Meeting Expenses       236.51       \$236.51         61640 Business Registration Fees       10.99       \$10.99         61645 Background Check Expense       19.90       \$19.90         61660 Rentals (Administrative)       210.00       \$210.00         61670 Volunteer Relations       853.02       \$853.02         61680 Staff Relations       353.00       \$353.00         Total 61600 Business Expenses       44,319.73       \$44,319.73         61700 Outside Services       9,700.00       \$9,700.00         Total 61700 Outside Services       9,700.00       \$9,700.00  | 61510 Special Event Costs                  | 13,841.36      | \$13,841.36  |
| 61600 Business Expenses       \$0.00         61610 Advertising, PR & Marketing       17,283.96       \$17,283.96         61611 Advertising - Grant Reimbursable       25,352.35       \$25,352.35         Total 61610 Advertising, PR & Marketing       42,636.31       \$42,636.31         61630 Board Meeting Expenses       236.51       \$236.51         61640 Business Registration Fees       10.99       \$10.99         61645 Background Check Expense       19.90       \$19.90         61660 Rentals (Administrative)       210.00       \$210.00         61670 Volunteer Relations       853.02       \$853.02         61680 Staff Relations       353.00       \$353.00         Total 61600 Business Expenses       44,319.73       \$44,319.73         61700 Outside Services       9,700.00       \$9,700.00         Total 61700 Outside Services       9,700.00       \$9,700.00  | 61599 Other Event Costs                    | 6,563.84       | \$6,563.84   |
| 61610 Advertising, PR & Marketing       17,283.96       \$17,283.96         61611 Advertising - Grant Reimbursable       25,352.35       \$25,352.35         Total 61610 Advertising, PR & Marketing       42,636.31       \$42,636.31         61630 Board Meeting Expenses       236.51       \$236.51         61640 Business Registration Fees       10.99       \$10.99         61645 Background Check Expense       19.90       \$19.90         61660 Rentals (Administrative)       210.00       \$210.00         61670 Volunteer Relations       853.02       \$853.02         61680 Staff Relations       353.00       \$353.00         Total 61600 Business Expenses       44,319.73       \$44,319.73         61700 Outside Services       \$0.00         61740 Outside Contract Services       9,700.00       \$9,700.00         Total 61700 Outside Services       9,700.00       \$9,700.00  | Total 61400 Events & Fundraising Expenses  | 36,864.47      | \$36,864.47  |
| 61611 Advertising - Grant Reimbursable       25,352.35       \$25,352.35         Total 61610 Advertising, PR & Marketing       42,636.31       \$42,636.31         61630 Board Meeting Expenses       236.51       \$236.51         61640 Business Registration Fees       10.99       \$10.99         61645 Background Check Expense       19.90       \$19.90         61660 Rentals (Administrative)       210.00       \$210.00         61670 Volunteer Relations       853.02       \$853.02         61680 Staff Relations       353.00       \$353.00         Total 61600 Business Expenses       44,319.73       \$44,319.73         61700 Outside Services       \$0.00         61740 Outside Contract Services       9,700.00       \$9,700.00         Total 61700 Outside Services       9,700.00       \$9,700.00  | 61600 Business Expenses                    |                | \$0.00       |
| Total 61610 Advertising, PR & Marketing       42,636.31       \$42,636.31         61630 Board Meeting Expenses       236.51       \$236.51         61640 Business Registration Fees       10.99       \$10.99         61645 Background Check Expense       19.90       \$19.90         61660 Rentals (Administrative)       210.00       \$210.00         61670 Volunteer Relations       853.02       \$853.02         61680 Staff Relations       353.00       \$353.00         Total 61600 Business Expenses       44,319.73       \$44,319.73         61700 Outside Services       \$0.00         61740 Outside Contract Services       9,700.00       \$9,700.00         Total 61700 Outside Services       9,700.00       \$9,700.00   | 61610 Advertising, PR & Marketing          | 17,283.96      | \$17,283.96  |
| 61630 Board Meeting Expenses       236.51       \$236.51         61640 Business Registration Fees       10.99       \$10.99         61645 Background Check Expense       19.90       \$19.90         61660 Rentals (Administrative)       210.00       \$210.00         61670 Volunteer Relations       853.02       \$853.02         61680 Staff Relations       353.00       \$353.00         Total 61600 Business Expenses       44,319.73       \$44,319.73         61700 Outside Services       \$0.00         61740 Outside Contract Services       9,700.00       \$9,700.00         Total 61700 Outside Services       9,700.00       \$9,700.00   | 61611 Advertising - Grant Reimbursable     | 25,352.35      | \$25,352.35  |
| 61640 Business Registration Fees       10.99       \$10.99         61645 Background Check Expense       19.90       \$19.90         61660 Rentals (Administrative)       210.00       \$210.00         61670 Volunteer Relations       853.02       \$853.02         61680 Staff Relations       353.00       \$353.00         Total 61600 Business Expenses       44,319.73       \$44,319.73         61700 Outside Services       \$0.00         61740 Outside Contract Services       9,700.00       \$9,700.00         Total 61700 Outside Services       9,700.00       \$9,700.00  | Total 61610 Advertising, PR & Marketing    | 42,636.31      | \$42,636.31  |
| 61645 Background Check Expense       19.90       \$19.90         61660 Rentals (Administrative)       210.00       \$210.00         61670 Volunteer Relations       853.02       \$853.02         61680 Staff Relations       353.00       \$353.00         Total 61600 Business Expenses       44,319.73       \$44,319.73         61700 Outside Services       \$0.00         61740 Outside Contract Services       9,700.00       \$9,700.00         Total 61700 Outside Services       9,700.00       \$9,700.00   | 61630 Board Meeting Expenses               | 236.51         | \$236.51     |
| 61660 Rentals (Administrative)       210.00       \$210.00         61670 Volunteer Relations       853.02       \$853.02         61680 Staff Relations       353.00       \$353.00         Total 61600 Business Expenses       44,319.73       \$44,319.73         61700 Outside Services       \$0.00         61740 Outside Contract Services       9,700.00       \$9,700.00         Total 61700 Outside Services       9,700.00       \$9,700.00  | 61640 Business Registration Fees           | 10.99          | \$10.99      |
| 61670 Volunteer Relations       853.02       \$853.02         61680 Staff Relations       353.00       \$353.00         Total 61600 Business Expenses       44,319.73       \$44,319.73         61700 Outside Services       \$0.00         61740 Outside Contract Services       9,700.00       \$9,700.00         Total 61700 Outside Services       9,700.00       \$9,700.00   | 61645 Background Check Expense             | 19.90          | \$19.90      |
| 61680 Staff Relations       353.00       \$353.00         Total 61600 Business Expenses       44,319.73       \$44,319.73         61700 Outside Services       \$0.00         61740 Outside Contract Services       9,700.00       \$9,700.00         Total 61700 Outside Services       9,700.00       \$9,700.00   | 61660 Rentals (Administrative)             | 210.00         | \$210.00     |
| Total 61600 Business Expenses       44,319.73       \$44,319.73         61700 Outside Services       \$0.00         61740 Outside Contract Services       9,700.00       \$9,700.00         Total 61700 Outside Services       9,700.00       \$9,700.00   | 61670 Volunteer Relations                  | 853.02         | \$853.02     |
| 61700 Outside Services       \$0.00         61740 Outside Contract Services       9,700.00       \$9,700.00         Total 61700 Outside Services       9,700.00       \$9,700.00   | 61680 Staff Relations                      | 353.00         | \$353.00     |
| 61740 Outside Contract Services       9,700.00       \$9,700.00         Total 61700 Outside Services       9,700.00       \$9,700.00   | Total 61600 Business Expenses              | 44,319.73      | \$44,319.73  |
| Total 61700 Outside Services 9,700.00 \$9,700.00   | 61700 Outside Services                     |                | \$0.00       |
|  | 61740 Outside Contract Services            | 9,700.00       | \$9,700.00   |
| 62000 Facilities and Equipment 14,074.25 \$14,074.25   | Total 61700 Outside Services               | 9,700.00       | \$9,700.00   |
|  | 62000 Facilities and Equipment             | 14,074.25      | \$14,074.25  |

#### Profit and Loss by Tag Group

|  | JAN - DEC 2024 | TOTAL          |
|--|----------------|----------------|
| 62010 Building and Equip Maintenance       | 8,357.72       | \$8,357.72     |
| 62011 Landscaping                          | 45,683.89      | \$45,683.89    |
| 62012 Repairs & Maintenance                | 47,114.98      | \$47,114.98    |
| Museum                                     | 390.80         | \$390.80       |
| Total 62012 Repairs & Maintenance          | 47,505.78      | \$47,505.78    |
| 62013 Cleaning & Maintenance Supplies      | 13,966.13      | \$13,966.13    |
| Total 62010 Building and Equip Maintenance | 115,513.52     | \$115,513.52   |
| 62020 Curation                             | 402.52         | \$402.52       |
| 62030 Equip Rental & Maintenance           | 306.00         | \$306.00       |
| 62050 Property Insurance                   | 5,801.00       | \$5,801.00     |
| 62060 Utilities                            | 32,923.69      | \$32,923.69    |
| Total 62000 Facilities and Equipment       | 169,020.98     | \$169,020.98   |
| 63000 Office Operations                    |                | \$0.00         |
| 63010 Books, Subscriptions, Reference      | 279.15         | \$279.15       |
| 63020 Postage, Mailing Service             | 738.08         | \$738.08       |
| 63025 Printing and Copying                 | 10,845.62      | \$10,845.62    |
| 63030 Supplies                             | 11,861.64      | \$11,861.64    |
| 63035 Telephone, Telecommunications        | 6,136.35       | \$6,136.35     |
| 63040 IT Expense                           | 14,927.97      | \$14,927.97    |
| Total 63000 Office Operations              | 44,788.81      | \$44,788.81    |
| 64000 Other Administrative Expenses        |                | \$0.00         |
| 64015 Bank Service Charges                 | 60.79          | \$60.79        |
| 64020 Credit Card Fees                     | 8,259.15       | \$8,259.15     |
| 64021 QuickBooks Payments Fees             | 7,970.34       | \$7,970.34     |
| 64035 Insurance, Liability, D & O          | 8,260.77       | \$8,260.77     |
| 64045 Finance Charges & Late Fees          | 75.00          | \$75.00        |
| 64055 Memberships & Dues                   | 1,851.00       | \$1,851.00     |
| Total 64000 Other Administrative Expenses  | 26,477.05      | \$26,477.05    |
| 65000 Payroll Expenses                     |                | \$0.00         |
| 65010 Salaries, Staff                      | 163,468.52     | \$163,468.52   |
| 65030 Salaries, Wedding Coordinator        | 69,200.60      | \$69,200.60    |
| 65040 Payroll Taxes                        | 17,789.76      | \$17,789.76    |
| 65050 Payroll Processing Costs             | 3,548.23       | \$3,548.23     |
| Total 65000 Payroll Expenses               | 254,007.11     | \$254,007.11   |
| 67000 Travel Expenses                      |                | \$0.00         |
| 67010 Conferences & Meetings               | 625.00         | \$625.00       |
| 67020 Travel                               | 41.20          | \$41.20        |
| Total 67000 Travel Expenses                | 666.20         | \$666.20       |
| Sales Tax                                  | 107.26         | \$107.26       |
| Total Expenditures                         | \$660,029.51   | \$660,029.51   |
| NET OPERATING REVENUE                      | \$ -102,343.76 | \$ -102,343.76 |
| Other Revenue                              |                |                |
| 71030 Other Income                         | 2,716.30       | \$2,716.30     |

#### Profit and Loss by Tag Group

|                                   | JAN - DEC 2024 | TOTAL          |
|-----------------------------------|----------------|----------------|
| Total Other Revenue               | \$2,716.30     | \$2,716.30     |
| Other Expenditures                |                |                |
| 80100 Depreciation & Amortization | 460.26         | \$460.26       |
| Total Other Expenditures          | \$460.26       | \$460.26       |
| NET OTHER REVENUE                 | \$2,256.04     | \$2,256.04     |
| NET REVENUE                       | \$ -100,087.72 | \$ -100,087.72 |

# Form W-9 (Rev. March 2024) Department of the Treasury Internal Revenue Service

#### Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the requester. Do not send to the IRS.

| Detor  | Name of entity/ind vidual. An entry is required. (For a sole proprietor or disregard entity/s name on Ene 2.)  |                       |                          | name  | on line   | 1, an   | d enter t   | he bu  | siness/o           | fisregarded        |  |  |
|--|--|-----------------------|--------------------------|-------|-----------|---|---|--------|--------------------|--------------------|--|--|
|  |  |                       |                          |       |           |   |   |        |                    |                    |  |  |
|  | The Heritage Guild of Collin County  |                       |                          |       |           |   |   |        |                    |                    |  |  |
|  | 2 Business name/disregarded entity name, if different from above.  |                       |                          |       |           |   |   |        |                    |                    |  |  |
| 3  | Chestnut Square  |                       |                          |       |           |   |   |        |                    |                    |  |  |
| page   | only one of the following seven boxes.   |                       |                          |       |           |   | 4 Exemptions (codes apply only to certain entities, not individuals, see instructions on page 3): |        |                    |                    |  |  |
| De.  | LLC. Enter the tax classification (C = C corporation, S = S corporation, P = 6   | Partnership)          |                          |       |           | Exer  | mpt paye  | e cod  | e (if any          | )                  |  |  |
| Print or type.                                 | Note: Check the "LLC" box above and, in the entry space, enter the appropriate classification of the LLC, unless it is a disregarded entity. A disregarded entity box for the tax classification of its owner.   | y should instead che  | ck the ap                | prop  |           | Exemption from Foreign Account Ta<br>Compliance Act (FATCA) reporting |   |        |                    |                    |  |  |
| rin<br>Ins                                     | Other (see instructions) Nonprofit corporation exempt under  | IRS Code Sect         | ion 50                   | 1(c)  | (3)_      | cod   | e (if any)  |        |                    |                    |  |  |
| Print or type.<br>See Specific Instructions on | 3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and and you are providing this form to a partnership, trust, or estate in which you this box if you have any foreign partners, owners, or beneficianes. See instruction | have an avenuehin     | x classific<br>interest, | chec  | n,<br>;k  | (Applies to accounts maintained outside the United States.)           |   |        |                    |                    |  |  |
| See  | 5 Address (number, street, and apt. or suite no.). See instructions.   |                       | Reques                   | ter's | name a    | nd ac   | dress (o  | ptiona | 1)                 |                    |  |  |
|  | 315 Chestnut Street  |                       |                          |       |           |   |   |        |                    |                    |  |  |
|  | 6 City, state, and ZIP code  |                       | 1                        |       |           |   |   |        |                    |                    |  |  |
|  | McKinney, TX 75069   |                       |                          |       |           |   |   |        |                    |                    |  |  |
|  | 7 List account number(s) here (optional)   |                       |                          |       |           |   |   |        |                    |                    |  |  |
|  |  |                       |                          |       |           |   |   |        |                    |                    |  |  |
| Par  | Taxpayer Identification Number (TIN)   |                       |                          |       |           |   |   |        |                    |                    |  |  |
| Enter  | your TIN in the appropriate box. The TIN provided must match the name gi   | ven on line 1 to av   | oid                      | So    | cial sec  | urity   | number  |        |                    |                    |  |  |
| Dackn  | p withholding. For individuals, this is generally your social security number  | (SSN) However for     | or a                     |       |           | ]_  |   | ]_     |                    |                    |  |  |
| entitie  | nt alien, sole proprietor, or disregarded entity, see the instructions for Part<br>s, it is your employer identification number (EIN). If you do not have a numb   | I, later. For other   |                          |       |           |   |   | ] _    |                    |                    |  |  |
| TIN, Ia  | iter.  | ier, see now to ge    | ld                       | or    |           |   |   |        |                    |                    |  |  |
| Note:  | If the account is in more than one name, see the instructions for line 1. See  | -1 14/5 - 1 N         |                          | Em    | ployer i  | denti   | fication  | numb   | er                 |                    |  |  |
| Numb   | er To Give the Requester for guidelines on whose number to enter.  | also What Name        | and                      | 7     | 5 -       | 1   | 6 0   | 2      | 1 5                | 0                  |  |  |
| Par  | II Certification   |                       |                          |       |           |   |   |        |                    |                    |  |  |
| Under  | penalties of perjury, I certify that:  |                       |                          |       |           |   |   |        |                    |                    |  |  |
|  | number shown on this form is my correct taxpayer identification number (c  | r Lam waiting for     | a numbe                  | ar to | ho ice    | ad t  | 0 0001: 0   |        |                    |                    |  |  |
| 2. I an<br>Ser                                 | not subject to backup withholding because (a) I am exempt from backup wice (IRS) that I am subject to backup withholding as a result of a failure to longer subject to backup withholding; and   | withholding, or (b)   | I have n                 | ot b  | een not   | fied  | by the  | Inter  | nal Rev            | renue<br>that I am |  |  |
| 3.1 am   | a U.S. citizen or other U.S. person (defined below); and   |                       |                          |       |           |   |   |        |                    |                    |  |  |
| 4. The   | FATCA code(s) entered on this form (if any) indicating that I am exempt fro  | m FATCA reportin      | g is corr                | ect.  |           |   |   |        |                    |                    |  |  |
| Certifi  | cation instructions. You must cross out item 2 above if you have been notifie  | d by the IRS that y   | ou are c                 | urrer | ntly sub  | ect t   | o back  | n wit  | nholdu             | 20                 |  |  |
| becau:   | se you have failed to report all interest and dividends on your tax return. For re   | al estate transaction | ins item                 | 2 de  | nes not   | 2001  | Form  | orton  |                    |                    |  |  |
| acquis   | ition or abandonment of secured property, cancellation of debt, contributions<br>han interest and dividends, you are not required to sign the certification, but you   | to an individual reti | rement :                 | arrar | nemen     | SIRS  | hac il  | 22020  | alle               |                    |  |  |
| Sign   |  | ou must provide yo    | ur corre                 | Ct II | N. See    | the ir  | nstructio   | ns to  | r Part I           | l, later.          |  |  |
| Here   | U.S. person Williams Story   | D                     | ate                      | 10    | 0/1       | 0   | 10  | 20     | 21                 | f                  |  |  |
| Gar  | eral Instructions  | New line 3b has be    | een add                  | ed t  | a this fo | ) (TT)  | A flow  | thro   | ah act             | house              |  |  |
|  | fec  | quired to complete    | this line                | e to  | indicate  | e tha   | t it has  | direc  | gn ent<br>t or inc | irect              |  |  |
| Section  | references are to the Internal Revenue Code unless otherwise   | aign nadhare aug      | mare or                  | boon  | n 6 n . n |   |   |        |                    |                    |  |  |

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

#### What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schödules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

#### Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they