CITY COUNCIL WORK SESSION

DECEMBER 5, 2023

The City Council of the City of McKinney, Texas met in work session in the City Hall Council Chambers, 222 N. Tennessee Street, McKinney, Texas on Tuesday, December 5, 2023 at 3:00 p.m.

The meeting was broadcast live on cable television Spectrum Channel 16 and AT&T U-Verse Channel 99; and online at https://mckinneytx.new.swagit.com/views/130. A video recording of the meeting is available to members of the public through the City of McKinney meeting archive.

Mayor George Fuller called the work session to order at 3:01 p.m. upon determining all Councilmembers were present: Mayor Pro Tem Charlie Philips, and Councilmembers Justin Beller, Patrick Cloutier, Geré Feltus, Rick Franklin, and Michael Jones.

These City of McKinney Staff members were present: City Manager, Paul Grimes; Assistant City Managers Kim Flom, Barry Shelton and Steve Tilson; Chief Financial Officer, Mark Holloway; Executive Director of Development Services, Michael Quint; Director of Organizational Development & Performance Management, Joe Mazzola; Director of Engineering, Gary Graham; City Attorney, Mark Houser; City Secretary, Empress Drane; MEDC President, Michael Kowski; Director of Public Works, Ryan Gillingham; Chief Communications & Marketing Officer, Coco Good; Fire Chief, Paul Dow; Deputy City Secretary, Tenitrus Bethel; Assistant Director of Parks and Recreation, Ryan Mullins; Human Resources Manager, Elliott Harper; Creative Services Manager, Michelle Feldker; Performance Manager, Saima Ali; Grants Program Manager, Elena Berg; Civil Engineer II, Brook Retta; Community Services Administrator, Shirletta Best; and Transit Service Coordinator, Jasmine Stillwell.

Mayor Fuller called for public comments on agenda items. improve meeting efficiency.

Dan Porzio, 550 McKinney Place Dr, spoke to agenda items related to the Lower 5 Plaza and McKinney National Airport.

Lee Moore, 1840 Hammerly Dr, spoke to agenda items related to the Lower 5 Plaza and McKinney National Airport.

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Samuel Hall, 2605 Sundance Dr, spoke to the agenda item related to the McKinney National Airport.

Mayor Fuller called for discussion of agenda items for the City Council Regular Meeting to be held on Tuesday, December 5, 2023, at 6:00 p.m. There was no discussion of said items.

Mayor Fuller called for Work Session Item:

23-0968 Lower 5 Plaza Update

23-0969 Presentation on McKinney National Airport

The presentation for this item will be included in the appendix of these minutes as "Appendix A: McKinney National Airport Presentation".

Mayor Fuller called for Council Liaison Updates regarding various city Boards & Commissions. There were no updates at this time.

Mayor Fuller called for Executive Session at 5:27 p.m. in Accordance with the Texas Government Code:

A. Section 551.071(2) Consultations with Attorney on any Work Session, Special Session, or Regular Session agenda item requiring confidential attorney/client advice necessitated by the deliberation or discussion of said items (as needed)

- Amendment of Boundary Agreement with the City of Princeton involving exchange of approximately 200 acres of land located at the terminus of Hickory Hill Lane and Oakfield Drive and within the Thomas A. Rhodes and David Cherry surveys with 200 acres of land located generally on FM 546 and within the Calvin Boles and W. D. Thompson surveys
 - C. Section 551.072. Deliberations about Real Property
 - Municipal Facilities
 - Downtown City-Owned Property Redevelopment (23-38RFQ)
 - E. Section 551.087. Deliberation Regarding Economic Development Matters
 - Chapter 380 Development Program and Agreement with Raytheon Company
 - Craig Ranch Hotel, LLC
 - Project Blue Sky

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- Project Hemispheres

- Project Vibes

Mayor Fuller reconvened the public work session at 6:33 p.m. with the following

members: Mayor Pro Tem Philips, Councilmembers Cloutier and Franklin and called for

action from Executive Session.

Council unanimously approved the motion by Councilmember Cloutier, seconded

by Councilmember Franklin to approve the amended agreement with Craig Ranch

Hotel, LLC.

Council unanimously approved the motion by Councilmember Cloutier,

seconded by Councilmember Franklin, to adjourn the work session at 6:34 p.m.

These minutes were approved by the City Council on January 2, 2024.

SIGNED:

GEORGE C. FULLER, Mayor CHARLIE PHILIPS, Mayor Pro Tem

ATTEST:

EMPRESS DRANE, City Secretary
TENITRUS BETHEL, Deputy City Secretary

City of McKinney, Texas

McKinney National Airport

City Council Work Session December 5, 2023





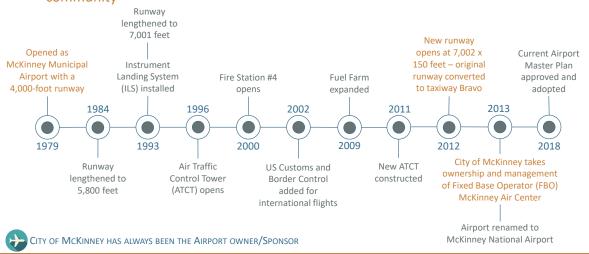
Agenda

- Airport History
- Airport Budget Discussion
 - Revenues and Expenses
 - Airport Construction Fund
- Airport Planning and Council Strategic Plan
- FBO Purchase and Airport Construction Projects
 - Project Financing
 - Project Revenues
- Tax Increment Reinvestment Zone Number 2 (TIRZ No. 2)
- Property Tax Impacts
- Economic Impact
- Ongoing/Upcoming Projects
- FAQs

Airport History – Groundbreaking June 24, 1977



Airport History – growth and expansion to accommodate the needs of the community



Operational Revenues and Expenses

Revenues	Expenses
Airport FBO Fees Fuel Sales, Ramp Fees, Line Service Fees, etc.	Personnel Salaries and benefits for all FBO and Airport employees
Hangar and Other Leases Leases of hangars, office suites, land and tie-downs	Supplies Office, chemical, flight line and maintenance supplies
Interest Income	Maintenance Building, fuel farm, airfield and fleet maintenance
Intergovernmental Grants received from FAA, TxDOT or others	Services/Sundry Travel and training, licenses, phones, rental equipment, fees, loan payments, cost of goods sold (fuel)
Other Income Refunds, Sale of Assets	Capital Various fleet and large equipment such as tugs and mowers
Transfers from Other Funds	Transfers to Airport Construction Fund

Airport Construction Fund

- The Airport Construction Fund is used to fund Capital Improvement Projects (CIP) at the airport.
 - The Airport CIP includes the following types of projects
 - Long Range Planning, including the Airport Master Plan
 - Engineering and Architectural Design
 - Construction and/or reconstruction of runways and taxiways, including lighting, instruments and signage.
 - Construction, reconstruction or renovation of terminals, hangars, office suites, customs buildings, parking lots, and other vertical improvements at the airport.
 - Construction, reconstruction or renovation of airport security such as fences, gates and security cameras.
- The Airport Construction Fund is typically funded as part of the City's annual budget process and can include grants from state and federal programs and transfers from the Airport Operation Fund, the General Fund, TIRZ No. 2 and other funds as approved by the City Council.

McKinney National Airport Master Plan

Airport Master Plan - 2019

- An airport master plan provides a road map for efficiently meeting aviation demand through the foreseeable future while preserving the flexibility necessary to respond to changing industry conditions.
- The master plan also provides guidelines for adhering to appropriate Federal Aviation Administration (FAA) and Texas Department of Transportation -Aviation Division (TxDOT) standards. The FAA recommends that airports updated their master plan every 7-10 years to address local changes.



City Council Goals & Strategies



 The McKinney City Council has made maximizing the development potential of McKinney National Airport one of the six pillars of the City Council Goals and Strategies.

3A: Implement initiatives and strategies, including public-private partnerships, to attract and expand corporate and commercial aviation, including the viability of passenger service.

MCKINNEY NATIONAL AIRPORT

- Break ground on a permanent General Aviation Federal Inspection Station (Customs) facility by September 2023.
- Complete an additional 6,000-square-foot office space expansion for new and existing tenants by September 2023.
- Complete construction on an additional 40,000-square-foot hangar expansion for new and existing airport tenants by September 2023.
- Complete the southern portion of the McKinney National Airport's runway extension by September 2023.
- Construct a permanent airfield maintenance building by September 2023.
- Secure one or more jet maintenance, repair, and overhaul (MRO) service providers by September 2023.
 Secure capital funding for commercial air service terminal and related infrastructure by September 2023.
- Secure capital funding for commercial all service terminal and related infrastructure by september 202

CITY COUNCIL AIRPORT GUIDING PRINCIPLES

In December 2020, the City Council adopted the following "Airport Development Plan Guiding Principles" to guide the City of McKinney's efforts in developing the airport:

- 1. Maximize the contribution of McKinney National Airport to the economic growth of the City and region.
- Align the near- and long-term economic and commercial development of Airport infrastructure with City and regional economic growth by promoting the highest and best use of Airport property/assets.
- Develop, maintain, and operate the Airport in a manner that exceeds minimum standards of safety and security, and is consistent with required regulations.
- 4. Ensure the Airport is financially sustainable and minimizes any operating subsidy from the City.
- 5. Provide development opportunities that are financially sustainable for all parties.
- Use a competitive, fair, and transparent process for the provision of new services at the Airport consistent with established development standards.
- 7. Develop and offer aircraft support services at competitive pricing relative to the regional aviation market.



McKinney National Airport Operations

Airport Administration

- McKinney National Airport 1979
- Regulatory Compliance
 - FAA/TxDOT Regulations
 - Local Rules and Regulations
- Airport Development
 - Ground Leases
 - Land Use Planning
 - Airport Minimum Standards
- Airfield Maintenance
- Airport Infrastructure
 - Ramp/Taxiways
 - Runways
 - Security

Fixed Base Operations

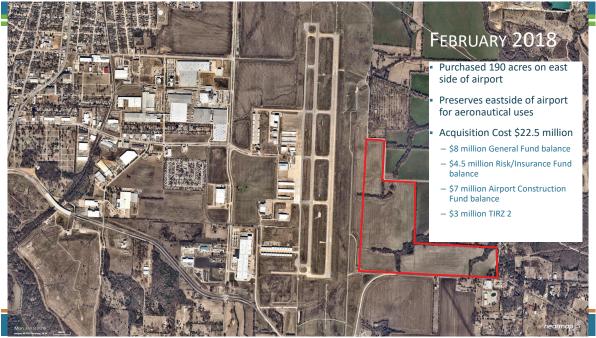
- McKinney Air Center Nov. 2013
- Aircraft Fueling
- Facility Leasing
 - Hangars
 - Office Space
 - Storage
- Flight Line Services
- Concierge Services
 - Rental Cars
 - Catering
 - Lodging Accommodations

















TIRZ No. 2



- Tax Increment Reinvestment Zone Number 2
 - Established in 2010
 - Captures real property taxes (not BPP) and sales taxes generated within the designated zone, above what was generated in the base year, and reinvests those taxes into the district.
 - 100% of incremental City real property and sales taxes
 - Through 2055
 - 50% of incremental County property taxes
 - Through 2040
 - FY 22-23 Revenues \$2,358,845
 - Funds collected by the TIRZ are to be spent according to the adopted TIRZ No. 2 Project Plan

TIRZ No. 2

Ad Valorem

Taxing Jurisdiction	Base Year Value (Tax Year 2010)¹	Net Taxable Value (Tax Year 2021)	Captured Appraised Value (Tax Year 2021)²
City of McKinney	\$117,424,971	\$273,474,150	\$156,049,179
Collin County	\$117,486,311	\$273,884,333	\$156,398,022

¹ Base Year Value is the total appraised value of all real property in the zone taxable as of January 1, 2010 (per the final Certified Totals reports prepared by the Collin Central Appraisal District).

Sales & Use Tax

Taxing Jurisdiction & Participation Rate	& Participation (Calendar Vear		Captured Sales & Use Tax Increment (Fiscal Year 2022) ⁴	
City of McKinney (100%)	\$493,222	\$1,636,556	\$1,143,334	

⁴ Captured Sales & Use Tax Value is the total value of all sales & use tax collected in the zone by the City of McKinney for the current reporting year LESS the Base Year Value.

 $^{^2}$ Captured Appraised Value is the total appraised value of all real property in the zone taxable for the current reporting year LESS the Base Year Value.

TIRZ No. 2 Project Plan - Adopted in 2010

- TIRZ No. 2 Mission Statement
 - Develop the premier general aviation reliever airport in the D/FW Metroplex with future commercial service goals.
- TIRZ No. 2 Vision
 - McKinney National Airport is an air transportation center and economic engine for the North Dallas Region, facilitating general aviation, business aviation and related services by an aggressive marketing program and aeronautical service, infrastructure and facility development program.
- Proposed Improvements and Uses
 - Focus on business aviation activity
 - Continue to assess perimeter access control and airport security
 - Continue to prepare for commercial passenger service

TIRZ No. 2 Funded Projects

- February 6, 2018
 - Provide \$3 million for acquisition of approximately 190 acres on the east side of the airport
- January 4, 2022
 - Provide \$2 million for East Side Programming Documents
- November 7, 2023
 - Provide \$2,864,000 for construction of Access Taxilane A4

Business Personal Property (BPP)

- Business Personal Property (BPP) is taxed at the same rate as real property.
- In 2023, Collin Central Appraisal District determined there to be over \$186 million in BPP at McKinney National.
 - BPP at McKinney National Airport pays the equivalent taxes of 400 average singlefamily homes.
- This included 39 based aircraft with a market value of \$1 million or more.
 Fourteen of these aircraft are valued at over \$5 million and four are valued at over \$10 million.
 - The most valuable single aircraft based at TKI in 2023 pays the same property taxes as 35 average single-family homes.
 - The average taxable value of a single-family home in McKinney in 2023 is \$466,175.

Property Tax Revenue from McKinney National Airport

- 2013 taxable value
 - Approx. \$97.2 million
- 2023 taxable value
 - Approx. \$186.6 million

	Annual Entity Tax Revenue from McKinney National Airport*					
Tax Year	Fiscal Year	City	MISD	County	College	TOTAL
2013	2014	\$539,536	\$1,538,898	\$218,855	\$77,077	\$2,374,366
2014	2015	\$461,010	\$1,320,561	\$185,827	\$64,810	\$2,032,208
2015	2016	\$396,687	\$1,136,308	\$153,095	\$55,768	\$1,741,859
2016	2017	\$409,201	\$1,156,905	\$148,823	\$58,004	\$1,772,933
2017	2018	\$537,476	\$1,611,835	\$191,277	\$79,408	\$2,419,996
2018	2019	\$501,874	\$1,519,470	\$172,766	\$77,619	\$2,271,729
2019	2020	\$679,965	\$1,962,812	\$230,723	\$107,114	\$2,980,613
2020	2021	\$580,721	\$1,683,667	\$196,979	\$92,731	\$2,554,099
2021	2022	\$688,647	\$1,905,056	\$232,596	\$112,394	\$2,938,693
2022	2023	\$797,699	\$2,317,325	\$265,809	\$141,620	\$3,522,452
Total Tax Revenue		\$5,592,817	\$16,152,837	\$1,996,750	\$866,544	\$24,608,947

^{*}Data Source: Collin County Appraisal District

2018 Texas Aviation Economic Impact Study







2018 TxDOT Texas Aviation Study

ECONOMIC IMPACT OF McKINNEY NATIONAL AIRPORT (TKI)



2018 Texas Aviation Economic Impact Study

60,595

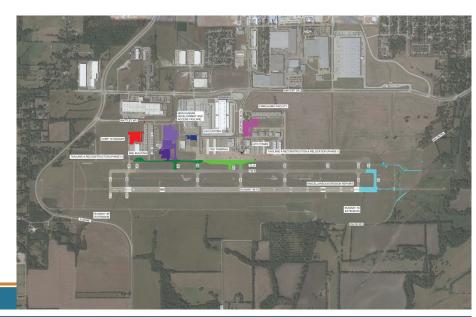
Airport Name	Total Employment	Total Payroll	Total Output
McKinney National	993	\$64,272,000	\$212,717,000
Addison	3,212	\$147,382,000	\$467,378,000
Dallas Executive	456	\$15,123,000	\$54,816,000
Denton Enterprise	1,435	\$45,840,000	\$156,338,000
Fort Worth Meacham	2,162	\$100,933,000	\$362,447,000
Fort Worth Alliance	3,410	\$148,928,000	\$519,006,000
Airport Name	Total Employment	Total Payroll	Total Output
DFW International	243,506	\$9,292,419,000	\$29,916,566,000

Ongoing Projects

FBO Terminal

Dallas Love

- Runway Extension
- Airport Maintenance Building
- Taxiway Alpha rehab and relocation
- Corp 10 Hangar
- US Customs Building
- Cirrus Facility
- Taxiway A4 Buildout



\$1,920,556,000

FBO Terminal

- McKinney Air Center is McKinney's Fixed Base Operator (FBO)
- The new terminal has finally opened for business
- The FBO Terminal is the front door to McKinney and Collin County for corporate and charter passengers







\$6,106,367,000



Runway Extension

- The existing runway went into service in 2011
 - 7,002 feet long
 - 150 feet wide
 - 17-inch concrete
- South Extension
 - 500 feet
 - Opened for service 9/18/23
- North Extension
 - Collin County granted \$30 million to help fund the northern extension.
 - Allows the eastern alignment of the Spur 399 extension
 - Additional 500 feet
 - Breaking ground early 2024





Taxiway Alpha Reconstruction and Relocation Phase 1

- Taxiway Alpha was originally completed in 1982
- The relocation of the taxiway will provide additional apron space and will allow for the parking of larger aircraft immediately adjacent to the new FBO terminal
- This project will also relocate the connector to meet current FAA design standards
- This project has been awarded:
 - \$6,429,923 in Federal AIP grant funds, and
 - \$2,207,017 in Federal IIJA grant funds.
- The City's portion of the project is \$959,690 and will come from the Airport Construction Fund.





IIIA - Infrastructure Investment and Jobs Act, AKA the Bipartisan Infrastructure Law of 2021

Cirrus MRO Development

- Cirrus Aircraft to build a new Aircraft Maintenance and Repair Facility
 - Estimated \$14,500,000 in privately funded capital improvements (hangars, ramp, & administrative building)
 - Ground lease 3.5 acres Approximately \$85,000 1st year
 - 50+ FTE positions on airport now in temporary facility
 - Growing to 80 FTE positions with new facility







Corp 10 Hangar and US Customs Building

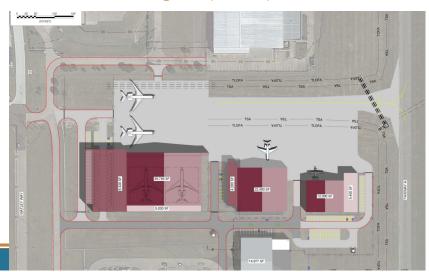
- A new 39,000 sf hangar and 3,200 sf Customs Building are currently under design and nearing construction.
 - The estimated construction cost of the hangar is approximately \$12.5 million
 - Estimated first year revenue \$1.1 million
 - The construction cost of the customs building is approximately \$5.2 million
 - Non-revenue producing
 - Necessary for international corporate and charter arrivals





Access Taxilane A4 Buildout Diagram (Area C)

- TIRZ 2 funded \$2.864 million taxilane construction project
- This project will generate the following annual revenues:
 - Ground Lease over \$180,000
 - Fuel Sales approximately \$350,000 net revenue
- The total value of hangars and based aircraft is estimated to exceed \$200 million in taxable assets
- This project is eligible for federal grant programs but would not compete well for those funds.







Spur 399 Extension



- The Spur 399 extension will provide direct access from State Highway 121 (Sam Rayburn Tollway) and will loop around the south and east side of the airport and will connect to the 380 bypass.
 - Both roadways will be limited access freeways, improving vehicular transportation in and through Collin County.
- TxDOT has finalized the alignment of Spur 399 and is currently acquiring ROW.
- Completion of Spur 399 will provide direct access to the east side of the airport.
- This will also spur non-airport growth east of TKI.

Frequently Asked Questions

- What is a ground lease?
 - The airport leases land for privately funded aeronautical improvements and the lessee pays rent on the ground for a defined period. At the end of the lease term (typically 40 years), the ownership of the improvements reverts to the city and those improvements are leased out.
- Do all airport revenues have to stay on the airport?
 - Yes. All airports that receive federal funds must adhere to a series of grant assurances. Grant Assurance 25 requires all revenues generated by the airport to be expended for capital or operating costs of the airport.

Frequently Asked Questions

- Do all property taxes stay on the airport?
 - Property taxes paid by entities at the airport are not considered airport revenues and are not required to be spent on the airport.
 - Property taxes paid on real property (land and improvements) above what was paid in 2010 are captured by TIRZ
 No. 2 and reinvested in projects within the district. The district includes the airport, but also includes other
 properties around the airport.
 - Property taxes paid on Business Personal Property (BPP) are not captured by the TIRZ and are accrued to the City's General Fund.
- What projects are eligible for Federal Grant reimbursements?
 - Runway, taxiway, and apron construction or rehabilitation
 - Airfield lighting, signage, drainage, safety area improvements
 - Land acquisition
 - Navigational aids
 - Planning and environmental studies



Frequently Asked Questions

- What revenue has been generated by the airport since the acquisition of the FBO?
 - The airport has generated over \$94 million since the acquisition of the FBO in 2013
 - The airport has incurred just under \$92 million in non-depreciation expenses in that same period
 - The year prior to the FBO acquisition, the airport generated \$1.2 million in revenue
 - In FY 23, the airport generated \$14.7 million in revenue



Frequently Asked Questions

- What federal funding is available for the airport?
 - Airport Improvement Program (AIP) The AIP airport grant program funds airport infrastructure projects such as runways, taxiways, airport signage, airport lighting, and airport markings. The grants are administered to public-use airports that are included in the National Plan of Integrated Airport Systems (NPIAS). The Federal Aviation Administration awarded over \$3.2 billion in FY 2023 AIP grants.
 - Entitlement Funding Airports are entitled to a certain amount of AIP funding each year, based on passenger volume. Texas
 Department of Transportation (TxDOT) administers these entitlement funds to the state's general aviation airports as part of the
 State Block Grant Program.
 - Entitlement funding is calculated based on enplaned passengers.
 - As a non-primary general aviation airport, TKI typically receives \$150,000 per year in entitlement funding
 - One size fits all for GA airports
 - Additional funding has been provided by IIJA for a five-year period
 - <u>Discretionary Funding</u> Airports can apply for additional funding for capital projects if the needs for those projects exceed their available entitlement funds. These grant funds are competitive.
 - Airport Terminals Program (ATP) The Bipartisan Infrastructure Law of 2021 allocated \$5 billion to provide competitive grants for airport terminal development projects that address the aging infrastructure of the nation's airports.
 - This program is only for five years, ending in 2026, and funds commercial passenger terminal projects.

Frequently Asked Questions

- If the City decided to "sell the airport", what could we sell?
 - The City could sell the FBO. This would include:
 - Fuel sales, services, maintenance, contracts, leases, subleases and agreements
 - Vertical assets purchased in 2013 (hangars, office, etc.)
 - Vertical assets constructed since 2013 (hangars, office, FBO terminal, fuel farm, customs, etc.)
 - The FBO would revert to a ground lease agreement whereby the purchaser of the FBO would lease the land occupied by the vertical assets.
 - The FBO could choose to sell individual assets at the airport.