

RESOLUTION NO. 2026-__-____(R)

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF MCKINNEY,
TEXAS, AUTHORIZING THE CITY MANAGER TO EXECUTE AN
EIGHTH AMENDMENT TO AN AGREEMENT FOR LEGISLATIVE
CONSULTANT SERVICES WITH RED MEDIA GROUP; AND
PROVIDING AN EFFECTIVE DATE**

WHEREAS, the City Council of the City of McKinney, Texas has determined the continued need for a legislative consultant to address the City's interests at the State level; and

WHEREAS, the City Council will partner with the McKinney Chamber of Commerce and the McKinney Economic Development Corporation on joint legislative efforts to present a united community from both the citizen and business perspective; and

WHEREAS, the City previously entered into an agreement with Red Media Group to serve as the City's Legislative Consultant; and

WHEREAS, the City desires to continue to utilize the services of Red Media Group to serve as the City's Legislative Consultant on issues common with the City, the McKinney Chamber of Commerce and the McKinney Economic Development Corporation.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF MCKINNEY, TEXAS, THAT:

- Section 1. The foregoing recitals are hereby found to be true and correct legislative and factual findings of the City of McKinney, Texas, and are fully incorporated into the body of this Resolution.
- Section 2. The City Council of the City of McKinney, Texas hereby authorizes the City Manager to amend the existing agreement with Red Media Group via an Eighth Amendment (Exhibit A) that requires Red Media Group to provide Legislative consulting services pertaining to Texas Legislative session(s) for a term of two (2) years, the City's complete payment for which is approximately \$32,000 annually, but shall not exceed \$33,000 annually.
- Section 3. This Resolution shall take effect immediately from and after the date of passage and is so resolved.

**DULY PASSED AND APPROVED BY THE CITY COUNCIL OF THE CITY OF
McKINNEY, TEXAS ON THE 21st DAY OF JULY, 2026.**

CITY OF McKINNEY, TEXAS

BILL COX, Mayor
RICK FRANKLIN, Mayor Pro Tem

ATTEST:

EMPRESS DRANE, City Secretary
TENITRUS PARCHMAN, Deputy City Secretary

APPROVED AS TO FORM:

MARK S. HOUSER, City Attorney
BENJAMIN SAMPLES, First Assistant City Attorney
ALAN LATHROM, Assistant City Attorney

**EIGHTH AMENDMENT TO
AGREEMENT TO PROVIDE LEGISLATIVE CONSULTANT SERVICES TO
THE CITY OF MCKINNEY, TEXAS, THE MCKINNEY CHAMBER OF COMMERCE,
AND THE MCKINNEY ECONOMIC DEVELOPMENT CORPORATION**

THIS EIGHTH AMENDMENT to the Legislative Consultant Service Agreement (the "Eighth Amendment") is effective as of the 1st day of December 2026 (the "Effective Date"), between the **CITY OF MCKINNEY, TEXAS**, a Texas municipal corporation (the "City"), the **MCKINNEY CHAMBER OF COMMERCE**, a Texas non-profit organization (the "Chamber"), the **MCKINNEY ECONOMIC DEVELOPMENT CORPORATION**, a Texas non-profit corporation, (the "MEDC") (collectively, the "Client") and **RED MEDIA GROUP, L.L.C.**, a Texas limited liability company (the "Consultant").

WHEREAS, the City Council of the City of McKinney, Texas ("City Council") in conjunction with the Chamber previously entered into an agreement with Red Media Group for legislative consultant services effective December 1, 2012 (the "Agreement"); and

WHEREAS, the City Council and the Chamber amended the Agreement to add the MEDC, effective December 1, 2013 (the "First Amendment"); and

WHEREAS, the City Council, the Chamber and the MEDC further amended the Agreement, effective December 1, 2015 (the "Second Amendment"); and

WHEREAS, the City Council, the Chamber, and the MEDC further amended the Agreement, effective December 1, 2017 (the "Third Amendment"); and

WHEREAS, the City Council, the Chamber, and the MEDC further amended the Agreement, effective November 6, 2018 (the "Fourth Amendment"); and

WHEREAS, the City Council, the Chamber, and the MEDC further amended the Agreement, effective December 1, 2020 (the "Fifth Amendment"); and

WHEREAS, the City Council, the Chamber, and the MEDC further amended the Agreement, effective December 1, 2022 (the "Sixth Amendment"); and

WHEREAS, the City Council, the Chamber, and the MEDC further amended the Agreement, effective December 1, 2024 (the "Seventh Amendment"); and

WHEREAS, the City Council, the Chamber, and the MEDC desire to further amend the Agreement to extend the term of the Agreement through November 30, 2028 and modify the payment of fees due under the Agreement.

NOW, THEREFORE, in consideration of the mutual agreements set forth, McKinney and the Consultant agree as follows:

SECTION 1.

The Agreement is amended only as set forth herein. All articles in the Agreement that are not amended remain in full force and effect as set forth in the First, Second, Third, Fourth, Fifth, Sixth and Seventh Amendments and the Agreement.

SECTION 2.

The First, Second, Third, Fourth, Fifth, Sixth and Seventh Amendments are hereby amended by including the attached Exhibit "A" and Exhibit "B-1", both of which are attached hereto and incorporated as if set forth herein.

IN WITNESS WHEREOF, the parties hereto have caused this Eighth Amendment to the Agreement to be executed by their duly authorized representatives as of the Effective Date listed above.

CITY OF MCKINNEY,
a Texas municipal corporation
401 E. Virginia St.
McKinney, TX 75069

By: _____
PAUL G. GRIMES
City Manager

ATTEST:

EMPRESS DRANE
City Secretary
TENITRUS PARCHMAN
Deputy City Secretary

McKINNEY CHAMBER OF COMMERCE,
a Texas non-profit organization
7300 SH 121, Suite 200A
McKinney, TX 75070

By: _____
Name: _____
Title: _____

**McKINNEY ECONOMIC DEVELOPMENT
CORPORATION,**
a Texas non-profit corporation
7300 SH 121 SB, Suite 200
McKinney, Texas 75070

By: _____
MICHAEL A. KOWSKI, JR.
President/CEO

RED MEDIA GROUP, L.L.C.,
a Texas limited liability company

By: _____
Name: _____
Title: _____

EXHIBIT A

STATEMENT OF WORK AND SCOPE OF SERVICES

1. Consultant shall provide professional services pursuant to the following:
 - a. Work closely with the Chamber's Government & Legislative Issues Committee ("GLI Committee") and Client's staffs to understand Client's programs, its legislative needs, and its strategic plan.
 - b. Provide timely information to the GLI Committee and Client on pertinent developments and work with the GLI Committee to develop all necessary data and materials to support Client's legislative agenda. Attend and present Information at GLI Committee meetings, as requested.
 - c. Report frequently as needed, to the GLI Committee on progress and status of work for Client.
 - d. Respond as necessary to all other requests made to Consultant by the GLI Committee, or its designee.
2. Consultant agrees that specific attention shall be given in addition to the services above listed, to the following specific priorities of Client, as follows:
 - a. Strengthen support with key members of the State Legislature and key Legislative committees, including staff, by regular contact, reports and communication with key members and staff of Client priorities.
 - b. Regular monitoring of all relevant policy developments and filed bills with timely communication with the GLI Committee.
 - c. Assistance in organization of Client trips to Austin, TX.
 - d. Maintain contact with State Agencies and communicate Client priorities as directed by the GLI Committee, or its designee.
3. This Agreement specifically excludes from the Statement of Work an Involvement In campaigns or fundraising activities. Any such activities are strictly voluntary on the part of the Consultant and are not part of the compensation contemplated under this Agreement.

EXHIBIT "B-1"

PAYMENT OF FEES FOR EXTENDED TERM

The following shall constitute the fees payable to the Consultant under the Eighth Amendment effective December 1, 2026 through November 30, 2028 unless terminated sooner in accordance with the terms of the Agreement, as amended, or until otherwise agreed in writing by the parties.

1. The Term for this Agreement, as amended shall be from December 1, 2026 to November 30, 2028.
2. Total compensation for the services rendered hereunder for the Term, and under the statement of work described in Exhibit "A", shall be \$96,000 per year payable in twelve (12) monthly payments beginning on December 1, 2026 at the rate of \$8,000 per month, in advance, payable on the first day of each month up to and including November 1, 2028. Subject to Article III. C., the last payment of expenses shall be due and payable on November 1, 2028. Consultant shall submit an invoice in advance of each month of the Agreement, as amended.
3. Client shall reimburse all approved expenses of this representation, including travel, meals and other expenses up to the aggregate amount of \$3,000 per year for the Term.
4. Consultant shall invoice the Client monthly for expenses and such invoices shall be payable within thirty (30) days of receipt.
5. Consultant shall itemize all time expended for the prior month on Client services when submitting an invoice for payment, in advance, of the next month. Time entries shall be recorded for each separate task performed and shown in increments of 1/10 hour. For example: "Meeting with GLI Committee: 1.7 hours."
6. During the Term, the City, the MEDC and the Chamber agree to each pay \$2,666.66 a month as well as each entity agrees to pay 33.3% of expenses, up to the agreed upon amount.