

Task				
	October	November	December	January
MUTD-Owned Vehicle	\$ 27,662.00	\$ 28,491.86	\$ 29,346.62	\$ 30,227.01
MUTD-Owned Vehicle Fuel Surcharge				
Standard Contractor - Operations Fee	\$ 30,206.00	\$ 31,112.18	\$ 32,045.55	\$ 33,006.91
Metered Max Active Vehicle	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00
Non-Dedicated Operations Fee	\$ 82,219.00	\$ 84,685.57	\$ 87,226.14	\$ 89,842.92
Non-Dedicated Trip Cancellation Fee	\$ 620.00	\$ 638.60	\$ 657.76	\$ 677.49
Spare Platform Primary	\$ 875.00	\$ 875.00	\$ 875.00	\$ 875.00
Spare Turnkey Management Fee	\$ 8,910.00	\$ 9,177.30	\$ 9,452.62	\$ 9,736.20
Call Center - One Time Set Up Fee				
Call Center - Base Fee	\$ 2,300.00	\$ 2,300.00	\$ 2,300.00	\$ 2,300.00
Call Center - Fee above 1500 mins	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00
Metered Voice Package	\$ 350.00	\$ 280.00	\$ 280.00	\$ 280.00
Spare Voice (IVR system) for Non-Dedicated	\$ 75.00	\$ 75.00	\$ 75.00	\$ 75.00
Spare Voice (IVR system) for Non-Dedicated	\$ 283.80	\$ 319.65	\$ 368.25	\$ 402.30
DART Project Management Fee	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00
DART Business Innovation Fee				
Marketing				
DART Fee	\$ 8,750.00	\$ 8,750.00	\$ 8,750.00	\$ 8,750.00
G&A	\$ 7,916.67	\$ 7,916.67	\$ 7,916.67	\$ 7,916.67
Farebox Revenue	\$ (11,183.00)	\$ (11,863.00)	\$ (13,465.00)	\$ (15,591.00)
Promo Revenue	\$ 631.40	\$ 535.85	\$ 418.80	\$ 225.60
Program Cost	\$ 194,115.87	\$ 197,794.68	\$ 200,747.40	\$ 203,224.11

Task				
	October	November	December	January
MUTD-Owned Vehicle	\$ 27,662.00	\$ 30,428.20	\$ 33,471.02	\$ 36,818.12
MUTD-Owned Vehicle Fuel Surcharge				
Standard Contractor - Operations Fee	\$ 30,206.00	\$ 33,226.60	\$ 36,549.26	\$ 40,204.19
Metered Max Active Vehicle	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00
Non-Dedicated Operations Fee	\$ 82,219.00	\$ 90,440.90	\$ 99,484.99	\$ 109,433.49
Non-Dedicated Trip Cancellation Fee	\$ 620.00	\$ 682.00	\$ 750.20	\$ 825.22
Spare Platform Primary	\$ 875.00	\$ 875.00	\$ 875.00	\$ 875.00
Spare Turnkey Management Fee	\$ 8,910.00	\$ 9,801.00	\$ 10,781.10	\$ 11,859.21
Call Center - One Time Set Up Fee				
Call Center - Base Fee	\$ 2,300.00	\$ 2,300.00	\$ 2,300.00	\$ 2,300.00
Call Center - Fee above 1500 mins	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00
Metered Voice Package	\$ 350.00	\$ 350.00	\$ 350.00	\$ 350.00
Spare Voice (IVR system) for Non-Dedicated	\$ 75.00	\$ 75.00	\$ 75.00	\$ 75.00
Spare Voice (IVR system) for Non-Dedicated Vehicles - Fee above 500	\$ 283.80	\$ 312.18	\$ 343.40	\$ 377.74
DART Project Management Fee	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00
DART Business Innovation Fee				

Marketing				
DART Fee	\$ 8,333.00	\$ 8,750.00	\$ 8,750.00	\$ 8,750.00
G&A	7916.67	7916.67	7916.67	7916.67
Farebox Revenue	\$ -	\$ -	\$ -	\$ -
Promo Revenue	153.11	153.11	153.11	153.11
Program Cost	\$ 204,403.58	\$ 219,810.66	\$ 236,299.75	\$ 254,437.74

FY24 Projected Expenses - 3% Growth

February	March	April	May	June	July
\$ 31,133.82	\$32,067.84	\$33,029.87	\$ 34,020.77	\$ 35,041.39	\$ 36,092.64
\$ 33,997.12	\$35,017.03	\$36,067.54	\$ 37,149.57	\$ 38,264.06	\$ 39,411.98
\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00
\$ 92,538.21	\$95,314.36	\$98,173.79	\$101,119.00	\$104,152.57	\$107,277.15
\$ 697.82	\$718.75	\$740.31	\$ 762.52	\$ 785.40	\$ 808.96
\$ 875.00	\$875.00	\$875.00	\$875.00	\$875.00	\$875.00
\$ 10,028.28	\$10,329.13	\$10,639.01	\$ 10,958.18	\$11,286.92	\$11,625.53
\$ 2,300.00	\$2,300.00	\$2,300.00	\$2,300.00	\$2,300.00	\$2,300.00
\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00
\$ 350.00	\$280.00	\$280.00	\$280.00	\$280.00	\$280.00
\$ 75.00	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00
\$ 437.40	\$595.65	\$542.40	\$ 421.35	\$ 441.00	\$ 458.34
\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00
\$ 8,750.00	\$ 8,750.00	\$ 8,750.00	\$ 8,750.00	\$ 8,750.00	\$ 8,750.00
7916.67	7916.67	7916.67	7916.67	7916.67	7916.67
\$ (16,633.80)	\$ (19,522.20)	\$ (17,399.45)	\$ (15,093.92)	\$ (15,546.74)	\$ (16,013.14)
\$ 153.11	\$ 1,775.00	\$ 2,438.10	\$ 882.55	\$ 909.03	\$ 936.30
\$ 207,118.63	\$ 210,992.23	\$ 218,928.24	\$ 224,916.69	\$ 230,030.30	\$ 235,294.41

2024 Projected - 10% growth

February	March	April	May	June	July
\$ 40,499.93	\$ 44,549.93	\$ 49,004.92	\$ 53,905.41	\$ 59,295.95	\$ 65,225.55
\$ 44,224.60	\$ 48,647.07	\$ 53,511.77	\$ 58,862.95	\$ 64,749.24	\$ 71,224.17
\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00
\$ 120,376.84	\$ 132,414.52	\$ 145,655.97	\$ 160,221.57	\$ 176,243.73	\$ 193,868.10
\$ 907.74	\$ 998.52	\$ 1,098.37	\$ 1,208.20	\$ 1,329.03	\$ 1,461.93
\$ 875.00	\$ 875.00	\$ 875.00	\$ 875.00	\$ 875.00	\$ 875.00
\$ 13,045.13	\$ 14,349.64	\$ 15,784.61	\$ 17,363.07	\$ 19,099.38	\$ 21,009.31
\$ 2,300.00	\$ 2,300.00	\$ 2,300.00	\$ 2,300.00	\$ 2,300.00	\$ 2,300.00
\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00
\$ 350.00	\$ 350.00	\$ 350.00	\$ 350.00	\$ 350.00	\$ 350.00
\$ 75.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 75.00
\$ 415.51	\$ 457.06	\$ 502.77	\$ 553.05	\$ 608.35	\$ 669.19
\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00

\$ 8,750.00	\$ 8,750.00	\$ 8,750.00	\$ 8,750.00	\$ 8,750.00	\$ 8,750.00
7916.67	7916.67	7916.67	7916.67	7916.67	7916.67
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
153.11	153.11	153.11	153.11	153.11	153.11
\$ 274,389.54	\$ 296,336.52	\$ 320,478.19	\$ 347,034.03	\$ 376,245.46	\$ 408,378.03

August	September	Total
\$ 37,175.41	\$ 38,290.68	\$ 392,579.92
\$ 40,594.34	\$ 41,812.17	\$ 428,684.44
\$ 2,500.00	\$ 2,500.00	\$ 30,000.00
\$110,495.46	\$113,810.32	\$ 1,166,854.48
\$ 833.23	\$ 858.22	\$ 8,799.06
\$875.00	\$875.00	\$ 10,500.00
\$11,974.29	\$12,333.52	\$ 126,450.98
\$2,300.00	\$2,300.00	\$27,600.00
\$ 25,000.00	\$ 25,000.00	\$300,000.00
\$280.00	\$280.00	\$3,500.00
\$75.00	\$75.00	\$900.00
\$ 471.21	\$ 481.05	\$5,222.39
\$ 7,000.00	\$ 7,000.00	\$ 84,000.00
\$ 8,750.00	\$ 8,750.00	\$ 105,000.00
7916.67	7916.67	95000.04
\$ (16,493.54)	\$ (16,988.34)	\$ (185,793.13)
\$ 964.39	\$ 993.32	\$ 10,863.45
\$ 240,711.46	\$ 246,287.62	\$ 2,610,161.63

August	September	Total
\$ 71,748.10	\$ 78,922.91	\$ 591,532.06
		\$ -
\$ 78,346.58	\$ 86,181.24	\$ 645,933.68
\$ 2,500.00	\$ 2,500.00	\$ 30,000.00
\$ 213,254.91	\$ 234,580.40	\$ 1,758,194.43
\$ 1,608.12	\$ 1,768.93	\$ 13,258.26
\$ 875.00	\$ 875.00	\$ 10,500.00
\$ 23,110.25	\$ 25,421.27	\$ 190,533.97
\$ 2,300.00	\$ 2,300.00	\$ 27,600.00
\$ 25,000.00	\$ 25,000.00	\$ 300,000.00
\$ 350.00	\$ 350.00	\$ 4,200.00
\$ 75.00	\$ 75.00	\$ 900.00
\$ 736.10	\$ 809.71	\$ 6,068.86
\$ 7,000.00	\$ 7,000.00	\$ 84,000.00

\$ 8,750.00	\$ 8,750.00	\$ 104,583.00
7916.67	7916.67	\$ 95,000.04
\$ -	\$ -	\$ -
153.11	153.11	1837.32
\$ 443,723.85	\$ 482,604.26	\$ 3,864,141.60

Task	October	November	December	January
MUTD-Owned Vehicle Fuel Surcharge	\$ 38,290.68	\$ 26,761.19	\$ 27,137.14	\$ 27,429.23
MUTD-Owned Vehicle Fuel Surcharge				
Standard Contract	\$ 41,812.17	\$ 30,691.10	\$ 31,029.20	\$ 31,354.21
Metered Max Account	\$ 2,500.00	\$ 2,156.67	\$ 2,179.05	\$ 2,184.22
Non-Dedicated Contract	\$113,810.00	\$117,224.30	\$120,741.03	\$124,363.26
Non-Dedicated Telephone	\$ 858.22	\$ 863.12	\$ 854.28	\$ 858.53
Spare Platform Project	\$875.00	\$875.00	\$875.00	\$875.00
Spare Turnkey Marketing	\$12,333.52	\$12,703.53	\$13,084.63	\$13,477.17
Call Center - One Time Set Up Fee				
Call Center - Base	\$2,300.00	\$2,300.00	\$2,300.00	\$2,300.00
Call Center - Fee	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00
Metered Voice Project	\$280.00	\$280.00	\$280.00	\$280.00
Spare Voice (IVR)	\$75.00	\$75.00	\$75.00	\$75.00
Spare Voice (IVR)	\$ 481.05	\$ 470.91	\$ 460.70	\$ 466.32
DART Project Management	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00
DART Business Innovation Fee				
Marketing				
DART Fee	\$ 8,750.00	\$ 8,750.00	\$ 8,750.00	\$ 8,750.00
G&A	7916.67	7916.67	7916.67	7916.67
Farebox Revenue	\$ (17,497.99)	\$ (18,022.93)	\$ (18,563.62)	\$ (19,120.53)
Promo Revenue	\$ 1,023.12	\$ 1,053.81	\$ 1,085.43	\$ 1,117.99
Program Cost	\$ 245,807.44	\$ 226,098.37	\$ 230,204.51	\$ 234,327.08

Task	October	November	December	January
MUTD-Owned Vehicle Fuel Surcharge	\$ 78,922.91	\$ 78,922.91	\$ 78,922.91	\$ 78,922.91
MUTD-Owned Vehicle Fuel Surcharge				
Standard Contract	\$ 29,003.20	\$ 29,003.20	\$ 29,003.20	\$ 29,003.20
Metered Max Account	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00
Non-Dedicated Contract	\$ 234,580.40	\$258,038.44	\$283,842.28	\$312,226.51
Non-Dedicated Telephone	\$ 1,768.93	\$ 1,945.82	\$ 2,140.41	\$ 2,354.45
Spare Platform Project	\$ 875.00	\$877.00	\$878.00	\$879.00
Spare Turnkey Marketing	\$ 25,421.27	\$27,963.40	\$28,802.30	\$29,666.37
Call Center - One Time Set Up Fee				
Call Center - Base	\$ 2,300.00	\$ 2,300.00	\$ 2,300.00	\$ 2,300.00
Call Center - Fee	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00
Metered Voice Project	\$ 350.00	\$280.00	\$280.00	\$280.00
Spare Voice (IVR)	\$ 75.00	\$75.00	\$75.00	\$75.00
Spare Voice (IVR)	\$ 809.71	\$ 890.68	\$ 979.75	\$ 1,077.72
DART Project Management	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00
DART Business Innovation Fee				
Marketing				
DART Fee	\$ 8,750.00	\$ 8,750.00	\$ 8,750.00	\$ 8,750.00
G&A	\$ 7,916.67	\$ 7,916.67	\$ 7,916.67	\$ 7,916.67

Farebox Revenue	\$ 111,903.89	\$ 123,094.28	\$ 135,403.71	\$ 148,944.08
Promo Revenue	153.11	\$ 168.42	\$ 185.26	\$ 203.79
Program Cost	\$ 537,330.09	\$ 574,725.82	\$ 613,979.49	\$ 657,099.70

FY25 Projected Expenses - 3% Growth

February	March	April	May	June
\$ 27,781.41	\$ 28,179.64	\$ 28,650.14	\$ 29,175.63	\$ 27,873.48
\$ 31,727.20	\$ 32,108.79	\$ 32,536.02	\$ 33,036.96	\$ 31,783.35
\$ 2,197.42	\$ 2,210.63	\$ 2,223.58	\$ 2,235.94	\$ 2,198.22
\$128,094.16	\$131,936.98	\$135,895.09	\$139,971.94	\$144,171.10
\$ 859.21	\$ 860.51	\$ 860.62	\$ 859.21	\$ 859.36
\$875.00	\$875.00	\$875.00	\$875.00	\$875.00
\$13,881.49	\$14,297.93	\$14,726.87	\$15,168.67	\$15,623.73
\$2,300.00	\$2,300.00	\$2,300.00	\$2,300.00	\$2,300.00
\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00
\$280.00	\$280.00	\$280.00	\$280.00	\$280.00
\$75.00	\$75.00	\$75.00	\$75.00	\$75.00
\$ 469.94	\$ 471.60	\$ 471.65	\$ 470.31	\$ 468.78
\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00
\$ 8,750.00	\$ 8,750.00	\$ 8,750.00	\$ 8,750.00	\$ 8,750.00
7916.67	7916.67	7916.67	7916.67	7916.67
\$ (19,694.14)	\$ (20,284.97)	\$ (20,893.52)	\$ (21,520.32)	\$ (22,165.93)
\$ 1,151.53	\$ 1,186.08	\$ 1,221.66	\$ 1,258.31	\$ 1,296.06
\$ 238,664.88	\$ 243,163.86	\$ 247,888.78	\$ 252,853.32	\$ 254,304.82

FY25 Projected Expenses - 10% Growth

February	March	April	May	June
\$ 78,922.91	\$ 78,922.91	\$ 78,922.91	\$ 78,922.91	\$ 78,922.91
\$ 29,003.20	\$ 29,003.20	\$ 29,003.20	\$ 29,003.20	\$ 29,003.20
\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00
\$343,449.16	\$377,794.08	\$415,573.49	\$457,130.84	\$502,843.92
\$ 2,589.89	\$ 2,848.88	\$ 3,133.77	\$ 3,447.14	\$ 3,791.86
\$880.00	\$881.00	\$882.00	\$883.00	\$884.00
\$30,556.36	\$31,473.05	\$32,417.24	\$33,389.76	\$34,391.45
\$ 2,300.00	\$ 2,300.00	\$ 2,300.00	\$ 2,300.00	\$ 2,300.00
\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00
\$280.00	\$280.00	\$280.00	\$280.00	\$280.00
\$75.00	\$75.00	\$75.00	\$75.00	\$75.00
\$ 1,185.50	\$ 1,304.05	\$ 1,434.45	\$ 1,577.90	\$ 1,735.69
\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00
\$ 8,750.00	\$ 8,750.00	\$ 8,750.00	\$ 8,750.00	\$ 8,750.00
\$ 7,916.67	\$ 7,916.67	\$ 7,916.67	\$ 7,916.67	\$ 7,916.67

\$ 163,838.49	\$ 180,222.33	\$ 198,244.57	\$ 218,069.02	\$ 239,875.93
\$ 224.17	\$ 246.59	\$ 271.24	\$ 298.37	\$ 328.20
\$ 704,471.34	\$ 756,517.75	\$ 813,704.54	\$ 876,543.81	\$ 945,598.83

July	August	September	Total
\$ 28,032.38	\$ 28,160.27	\$ 28,264.71	\$646,291.57
\$ 31,939.39	\$ 32,069.42	\$ 32,171.59	\$738,239.10
\$ 2,204.15	\$ 2,207.74	\$ 2,500.00	\$52,594.30
\$148,496.24	\$152,951.12	\$157,539.66	\$2,483,167.67
\$ 858.82	\$ 859.47	\$ 859.60	\$20,341.60
\$875.00	\$875.00	\$875.00	\$21,000.00
\$16,092.45	\$16,575.22	\$17,072.48	\$268,565.22
\$2,300.00	\$2,300.00	\$2,300.00	\$55,200.00
\$25,000.00	\$25,000.00	\$25,000.00	\$627,893.67
\$280.00	\$280.00	\$280.00	\$6,860.00
\$75.00	\$75.00	\$75.00	\$1,800.00
\$ 468.47	\$ 469.58	\$ 470.05	\$ 10,861.75
\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	\$ 166,999.96
			\$ -
			\$ -
\$ 8,750.00	\$ 8,750.00	\$ 8,750.00	\$ 208,750.03
7916.67	7916.67	7916.67	192500.07
\$ (22,830.91)	\$ (23,515.84)	\$ (24,221.31)	\$ (434,125.15)
\$ 1,334.94	\$ 1,374.99	\$ 1,416.24	\$ 25,383.58
\$ 258,792.59	\$ 263,348.64	\$ 268,269.67	\$ 5,092,323.38

July	August	September	Total
\$ 78,922.91	\$ 78,922.91	\$ 78,922.91	\$ 947,074.92
\$ 29,003.20	\$ 29,003.20	\$ 29,003.20	\$ 348,038.40
\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 30,000.00
\$553,128.31	\$608,441.14	\$669,285.26	\$ 5,016,333.84
\$ 4,171.04	\$ 4,588.15	\$ 5,046.96	\$ 37,827.30
\$885.00	\$886.00	\$887.00	\$ 10,577.00
\$35,423.19	\$36,485.89	\$37,580.47	\$ 383,570.75
\$ 2,300.00	\$ 2,300.00	\$ 2,300.00	\$ 27,600.00
\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 300,000.00
\$280.00	\$280.00	\$280.00	\$ 3,430.00
\$75.00	\$75.00	\$75.00	\$ 900.00
\$ 1,909.25	\$ 2,100.18	\$ 2,310.20	\$ 17,315.07
\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	\$ 84,000.00
\$ 8,750.00	\$ 8,750.00	\$ 8,750.00	\$ 105,000.00
\$ 7,916.67	\$ 7,916.67	\$ 7,916.67	\$ 95,000.04

\$ 263,863.52	\$ 290,249.87	\$ 319,274.86	\$ 2,392,984.54
\$ 361.03	\$ 397.13	\$ 436.84	\$ 3,274.15
\$ 1,021,489.13	\$ 1,104,896.14	\$ 1,196,569.37	\$ 9,802,926.00