

McKinney Community Development Corporation Agenda

Thursday, November 16, 2023

8:00 AM

Council Chambers 222 N. Tennessee Street McKinney, TX 75069

PURSUANT TO TEXAS GOVERNMENT CODE SECTION 551.002, A QUORUM OF THE CITY COUNCIL MAY BE PRESENT. NO CITY COUNCIL ACTION WILL BE TAKEN.

WATCH THE BROADCAST LIVE

This meeting will be broadcast live on cable television and through the City's website. Members of the public who wish to watch this meeting may watch the live broadcast on:

Spectrum Channel 16; AT&T U-Verse Channel 99; and online at http://mckinney.legistar.com.

CALL TO ORDER

INVOCATION

PLEDGE OF ALLEGIANCE

PUBLIC COMMENTS ON AGENDA ITEMS (For Non-Public Hearing Items)

If you wish to address the Board on a posted item on this agenda, please fill out a "Request to Speak" card and present it to the Clerk before the meeting. Pursuant to Section 551.007 of the Texas Government Code, any person wishing to address the Board for items listed as public hearings will be recognized when the public hearing is opened.

Speakers wishing to address the Board regarding any non-public hearing item on this agenda shall have a time limit of three (3) minutes per speaker, per agenda item. The Board Chair may reduce the speaker time limit uniformly to accommodate the number of speakers or improve meeting efficiency.

CONSENT ITEMS

This portion of the agenda consists of non-controversial or housekeeping items required by law. Items may be considered individually by the Board or Commission member making such request prior to a motion and vote on the Consent Items.

23-0933 Minutes of the McKinney Community Development

Corporation Meeting of October 26, 2023.

Attachments: Minutes

REPORTS

23-0934 Financial Report

Attachments: September Preliminary Financials

September Transmittal Letter
September Checks Issued

23-0935 Board and Liaison Reports

Board Chair

City of McKinney
Visit McKinney

McKinney Economic Development Corporation

McKinney Main Street/MPAC
McKinney Parks and Recreation

Attachments: Visit McKinney Report

23-0936 President's Report

Attachments: Grants Awarded FY 23 (Sept)

Grants Awarded FY 24 (Nov)
October Marketing Report

TUPPS Update (Oct)

REGULAR AGENDA ITEMS

23-0937 Update on Project 4B 23-08 Submitted by McKinney Housing

Authority for The Remnant at Greenwood, LP.

23-0938 Update on Project 4B 18-06 Submitted by Habitat for

Humanity of Collin County for The Cotton Groves

Community.

Attachments: Presentation

PUBLIC COMMENTS Regarding Matters not on the Agenda

BOARD COMMENTS

EXECUTIVE SESSION

In accordance with the Texas Government Code:

Section 551.087. Deliberation Regarding Economic Development Matters
Project 20-09 TUPPS Brewery and Entertainment Destination
Project Bluesky
Project Vibes
Project Hemispheres

ACTION ON EXECUTIVE SESSION

ADJOURN

Posted in accordance with the Texas Government Code, Chapter 551, at least seventy-two (72) hours prior the start of the meeting, on or before the 10th day of November, 2023, 5:00 p.m.

Cindy Schneible
President

In accordance with the Americans with Disabilities Act, it is the policy of the City of McKinney to offer its public programs, services, and meetings in a manner that is readily accessible to everyone, including individuals with disabilities. If you are a person with a disability and require information or materials in an appropriate alternative format; or if you require any other accommodation, please contact the ADA Coordinator at least 48 hours in advance of the event. Email contact-adacompliance@mckinneytexas.org. Advance notification within this guideline will enable the City to make reasonable arrangements to ensure accessibility. ADA grievances may also be directed to the ADA Coordinator or filed online at http://www.mckinneytexas.org/ada.





TITLE: Minutes of the McKinney Community Development Corporation Meeting of October 26, 2023.

SUPPORTING MATERIALS:

Minutes

MCKINNEY COMMUNITY DEVELOPMENT CORPORATION

OCTOBER 26, 2023

The McKinney Community Development Corporation met in regular session in the

City Hall Council Chambers, 222 N. Tennessee Street, McKinney, Texas, on Thursday,

October 26, 2023, at 8:00 a.m.

Board Members Present: Mary Barnes-Tilley, Joy Booth, Deborah Bradford,

David Kelly, Kathryn McGill, David Riche, and Angela Richardson-Woods, and Board

Alternate Chris Wilkes.

Absent: None.

City Council Present: Mayor George Fuller.

Staff Present: President Cindy Schneible, City Manager Paul Grimes, Assistant

Director of Parks and Recreation Ryan Mullins, MPAC Marketing and Development

Specialist Jakia Brunell, Visit McKinney Executive Director Aaron Werner, MEDC

President Michael Kowski, Director of Housing and Community Development Janay

Tieken, and MCDC Administrative and Marketing Coordinator Linda Jones.

There were several guests present.

Chair Richardson-Woods called the meeting to order at 8:00 a.m. after determining

a quorum was present. Reverend Perry Mullins of St. Peter's Episcopal Church offered

an invocation which was followed by the Pledge of Allegiance.

23-0875 Chair Richardson-Woods administered the Oath of Office for New and

Reappointed Board Members Mary Barnes-Tilley, Deborah Bradford and

David Kelly, and Board Alternate Chris Wilkes.

23-0876 Chair Richardson-Woods called for Election of Officers. Board members

unanimously approved a motion by Mary Barnes-Tilley for Angela

Richardson-Woods to be re-elected Board Chair. Board members

unanimously approved a motion by David Riche for David Kelly to be re-

elected Vice Chair. Board members unanimously approved a motion by

David Kelly for David Riche to be elected Secretary. Board members

unanimously approved a motion by David Kelly for Deborah Bradford to

be elected Treasurer. Chair Richardson-Woods congratulated all of the officers on their election.

Chair Richardson-Woods called for public comments on non-public hearing agenda items, and there were none.

Chair Richardson-Woods called for a motion on consent items. Board members unanimously approved a motion by Board Member Barnes-Tilley, seconded by Secretary Riche, to approve the following item:

23-0877 Minutes of the McKinney Community Development Corporation Meeting of September 28, 2023.

23-0878 Chair Richardson-Woods shared that Chance Miller will present September and October financials at the November meeting and then called for Board and Liaison Reports.

Board Chair. Chair Richardson-Woods reported that it has been a busy month with Board members representing MCDC at many events including: McKinney Philharmonic Concert, Dia de los Muertos, Wine & Music Festival, McKinney Repertory Theatre's CLUE, Boys & Girls Club Gala, McKinney Education Foundation reception, Chamber Best of McKinney Lunch, Chamber Development Update on Transportation, McKinney Young Professionals Cheers to Charity Event, Community Health Clinic Event, and ManeGait Gala at the 'Gait. Vice Chair Kelly commented that he was able to attend many of these events. Board Member Barnes-Tilley commented that the Chamber's Transportation Update provided new and appreciated information, and she congratulated SBG on another great McKinney Wine & Music Festival. Board Member Booth attended the ribbon-cutting for the McKinney Roots chicken coop and was encouraged to learn more about the great work ongoing at the farm. Treasurer Bradford shared that she appreciated the meaningful words from Councilwoman Dr. Feltus, Mayor Fuller and City Manager Grimes at the Palladium groundbreaking,

adding that she is grateful to live in a community that recognizes the need for affordable housing and works towards making it available in McKinney. She added that she attended both Chamber events - Best of McKinney awards and the Transportation Update. Board Member McGill added that the McKinney Education Foundation reception showcased the work of excellent leadership and Board members and added that she appreciates that MCDC partners with and funds so many non-profit organizations that do great work in McKinney and the events they produce to showcase the city. Secretary Riche complimented the Collin College presentation at the Transportation Update, and he attended the Purses with a Purpose event which is a great cause. Mr. Riche added that it is a blessing to serve the community alongside MCDC Board members and City Council. Chair Richardson-Woods added that the ManeGait Gala was a wonderful event and thanked fellow Board members for their support of the work of ManeGait. She also attended the groundbreaking for the new Abbott's Frozen Custard coming soon. She thanked Board members for the time they spend in the community. City of McKinney. City Manager Paul Grimes congratulated the newlyelected Board officers. He shared that the Bond Committee has been meeting and will present the committee's recommendation for a May bond election to Council in December. Mr. Grimes announced that Director of Housing and Community Development Janay Tieken is leaving the City after fourteen years of leadership, recognizing that her contributions have made a huge and positive impact on our community. On November 28, City Council will hear presentations from the final three developers being considered for the Downtown redevelopment project. Mr. Grimes shared that he attended an Al conference last week and learned ways that the technology can help with Quadrant 1 work (shortterm tasks) to free up more staff time to focus on Quadrant 2 work (strategy and planning). Board Member Barnes-Tilley commented that

Collin College is looking for ways for students to use AI to enhance their work. Board Member Booth shared some concerns about the AT&T fiber projects in the City. Mr. Grimes explained that AT&T is permitted to run fiber under utility easements, and they are likely working on the project in response to market demands. He added that City Council has authorized staff to enter a licensing agreement for fiber to the community. <u>Visit McKinney</u>. Executive Director Aaron Werner congratulated the new Board officers. He reported that Texas Travel Council is visiting McKinney today, and their tour will include a site visit to the new TUPPS campus and lunch with Visit McKinney staff. With November approaching, staff is working with MISD on logistics for the NCAA D2 Championship football game. Mr. Werner reminded Board members that the Visit McKinney Guide is underway and Texas Monthly has reached 120% of their ad sales goal. The Visit McKinney website serves as a landing page for many of our community events; therefore, as people rely more on AI for information, Visit McKinney is increasing their blog and website content with the goal of having information from their website be the source for AI channels.

McKinney Economic Development Corporation. In his third week as President of MEDC, Michael Kowski shared his appreciation for the professional team in place. MEDC held a joint meeting with Council to discuss alignment of strategies. Mr. Kowski stated that McKinney is primed for great things to come. He has met many leaders in the economic development arena, and he has appreciated impromptu conversations with President Schneible and is especially looking forward to working and collaborating closely with MCDC.

McKinney Main Street/MPAC. Marketing and Development Specialist Jakia Brunell shared that Director Andrew Jones is traveling. Downtown happenings include Cirque Carré starting today and running through October 29, the mural on the north wall of the new Harvest at the

Masonic is complete, Harvest opens today, SBG's Spooktacular Boos and Brews is October 28, Dale Watson is scheduled to perform on November 3, Downtown Wine and Cheese Walk will take place on November 11 (a grassroots event organized by four local wineries), The Downtown Christmas tree arrives on November 15 with tree lighting on November 24, and Home for the Holidays November 24-26. Chair Richardson-Woods verified with Ms. Brunell that they will be doing a community Christmas tree fundraiser again this year.

McKinney Parks and Recreation. Assistant Director Ryan Mullins shared that new officers for the Parks Board are Bruce Mead, Chair, and Wendy Gallagher, Vice Chair. Designs for the Al Ruschhaupt road connections, Old Settlers Park, Towne Lake light park, and Towne Lake dog park projects are all underway. Greens Parks and Greens Trails projects will be going out for bid soon. Construction on E.A. Randles Park will begin soon. Synthetic turf is laid on the Craig Ranch soccer fields, and demolition has begun on the north entrance to prepare for the new construction. Recreation Center at Towne Lake is now closed, and the remodel will begin soon. Robinson Ridge Park is in final inspection stage and will be opening soon; Secretary Riche commented that the park is looking beautiful. Trick or Treat Trails at Towne Lake was this past weekend. He estimated attendance numbered about 9,000 with booth participants from City departments and the community.

23-0879

Chair Richardson-Woods called for the President's Report. President Schneible called attention to the backpack each board member received as a thank you from the Mayor and City Secretary's Office for service to the city. T-shirts from the Dia de los Muertos team were also distributed. Chance Miller, City Accounting Manager, will provide a full financial update in November, but he did share some sales tax data. September revenue is from July sales, and McKinney saw a 7.7% increase. In the

same timeframe, Allen saw a .1% decrease, Frisco saw a 4.8% decrease, and Plano saw a 4.5% increase. Retail trade had an 8% increase. President Schneible directed attention to the attached reports including a summary of MCDC investments by strategic priority and a recap of approved grants. The first promotional grant application period for FY24 runs November 1-30. Ms. Schneible explained that under state law, MCDC is permitted to carryover unspent promotional funds, so this fiscal year's allocation for promotional grants should total about \$240,000 with the carryover. Ms. Schneible called attention to the final reports provided by Collin County History Museum for the new "Created in Collin" exhibit, McKinney Repertory Theatre's season, and the Drum Corps International event. She added that MCDC will have an add in the new Visit McKinney Guide that Texas Monthly is producing. TUPPS is working to complete the requirements for a TCO for the brewery building, which they should secure by next week. Ms. Schneible shared that Linda Jones has been working with the Applications Ad hoc Committee to update all grants. Beginning this year MCDC is moving to an all-online submission format with the goals to receive complete information from all applicants and to simplify the evaluation process. The promotional grant application is close to being published for the upcoming grant cycle, and other application updates will follow. Linda Jones thanked the applications committee (Angie, Kathryn and Joy) for their time spent on reviewing and making recommendations for change. She added that the new online format requires certain information to be completed before an application can be submitted, which should help in securing the required information. The format also provides contingency questions, so applicants will know whether certain information/forms are required based on how they answer certain questions. The new format should also provide consistency across applications, which will streamline the evaluation process. Board Members Booth and McGill and Chair

Richardson-Woods thanked staff for their guidance and work on the application updates, and Board Member Booth and Chair Richardson-Woods added that we should seek feedback from the applicants and make additional updates as needed. President Schneible thanked Linda Jones for her work on the project. President Schneible offered her congratulations to the newly-elected Board officers.

23-0880

Chair Richardson-Woods called Director of Housing and Community Development Janay Tieken to present on the ABC's of Affordable Housing Development. Each Board member was provided with a list of terms and acronyms which should help in the understanding of housing conversations. Ms. Tieken reviewed the three types of City of McKinney housing programs: tenant based rental assistance, housing rehabilitation program, and property maintenance program. After a question from Board Member Barnes-Tilley, Ms. Tieken clarified that some income is required for tenant based rental assistance, but all forms of income are considered including disability and social security. Ms. Tieken reviewed local, state and federal funding options including LIHTC (4% and 9% federal tax credits awarded to eligible developers to offset their tax liability), McKinney Housing Finance Corporation (City Board that can issue bonds, serve as a nonprofit development partner, and purchase land), and McKinney Housing Authority (can partner with private developers through HUD rental assistance and vouchers for projects like The Remnant). McKinney Housing Authority (MHA) currently has only 204 public housing units with rents stabilized based on resident's income. All additional units since the redevelopment of Newsome Homes have come through the rental assistance program. MHA is also responsible for 424 housing units utilizing housing choice vouchers. She added that MHA just opened their waiting list up to 500 more, and the list was full in twenty minutes. Board Member Bradford asked about the home inspections for homes under the housing choice vouchers, and Ms. Tieken stated that MHA is responsible for those inspections, but she is not sure if the inspectors are staff or contracted labor. Secretary Riche asked if there was a process to identify how many would apply if the wait list was not limited. Ms. Tieken indicated she was not aware of that data. Ms. Tieken stated that buyers are income eligible when they earn 80% or less of the area median income (AMI); however, in order for a developer to receive certain funding, at least 25% of buyers must be at 60% AMI or below. Council recently approved MHFC as administrator of the Community Land Trust for the City of McKinney with initial funding of \$1,000,000 allocated by City Council. Chair Richardson-Woods asked if there are existing properties that individuals may be willing to sell and also asked about the true reach of \$1,000,000. Ms. Tieken explained that once a home is designated as part of a CLT, that house remains in the CLT even when the house is sold to a new income-eligible buyer. Community Land Trusts can be sponsored by the City or other organizations such as Habitat, but regulations require that 40% of the units be set aside for buyers earning 80% AMI or lower and 10% be set aside for those earning 60% AMI or lower. Chair Richardson-Woods thanked Ms. Tieken for the detailed presentation. Board Member Booth asked about the composition of those using vouchers, are they individuals or families, in McKinney? Ms. Tieken said she would reach out to get that information from MHA. President Schneible suggested that we invite Roslyn Miller, MHA, to present to the Board. Ms. Booth also asked about the AMFI (Area Median Family Income) for McKinney, and Ms. Tieken replied that AMFI is about \$106,000 and AMI for an individual is about \$90,000 (at 100% AMI). City Manager Grimes recognized Ms. Tieken for fourteen years with the City of McKinney and credited her for transforming the housing and community development function for the City. He emphasized that the challenges are many for

affordable housing efforts in Collin County, and McKinney has more affordable housing units than the other cities in the county combined. Mr. Grimes emphasized that housing is a very complex issue, each project presenting unique challenges, and Ms. Tieken's diligent leadership has continued to move projects forward. Board Member McGill expressed appreciation to Ms. Tieken for her participation and leadership on The Front Porch attainable housing task force convened by MCDC. She also acknowledged the value and leadership of Assistant City Manager Kim Flom to the task force. Board Member Barnes-Tilley suggested that MCDC's new Housing Subcommittee create a flow chart to reflect the relationship of entities and individuals involved in the complex housing process. Chair Richardson-Woods also thanked Ms. Tieken for her leadership and guidance with the City.

Chair Richardson-Woods called for public comments regarding matters not on the agenda, and there were none.

Chair Richardson-Woods called for additional Board comments. Treasurer Bradford thanked Ms. Tieken and her staff as well as the Parks staff for their support of the Legacy Neighborhood Fall Festival and for working with the Legacy Neighborhoods. Ms. Bradford also shared that the Meet the Chiefs event at La Tiendita offered a great opportunity to gather and interact, and she thanked the City for being a bridge to the east side neighborhoods.

Chair Richardson-Woods recessed the meeting into executive session at 9:19 a.m. in accordance with the Texas Government Code. Deliberation regarding economic development matters include Project 4B 20-09 (TUPPS Brewery and Entertainment Destination), Project Bluesky, Project Vibes, and Project Hemispheres. Chair Richardson-Woods announced that there would be no action taken after executive session.

Chair Richardson-Woods reconvened the meeting of the McKinney Community

Development Corporation back into regular session at 10:23 a.m.

MCDC MINUTES OCTOBER 26, 2023 PAGE 10

Chair Richardson-Woods called for a motion to adjourn. Board members unanimously approved a motion by Board Member Barnes-Tilley, seconded by Secretary Riche, to adjourn. Meeting was adjourned at 10:24 a.m.

A video recording of this meeting is available through the City of McKinney meeting archive.

| These minutes approved by the MCI | OC members on: |
|-----------------------------------|--|
| | SIGNED: |
| | ANGELA RICHARDSON-WOODS Board Chair |
| | ATTEST: |
| | DAVID RICHE Board Secretary |



TITLE: Financial Report

SUPPORTING MATERIALS:

September Preliminary Financials
September Transmittal Letter
September Checks Issued

McKinney Community Development Corporation Summary Operating Statement September 2023 Preliminary (100% of FY Complete)

| | | | | | | | | | | | Monthly (| Comp | arison | | YTD Com | par | ison |
|---|----------|-----------------------|----|---------------|----|------------|----|---------------------|--------------------|-----------|-------------------|------|------------------------|----|----------------------------|-----|--------------------------|
| Revenues | F | Y23 Adopted Budget | Мо | onthly Actual | , | YTD Actual | | Remaining Budget | Budget Received | | Monthly Budget | Mon | thly Variance | | YTD Budget | Y | ΓD Variance |
| Sales Tax Receipts | \$ | 22,246,704 | \$ | 1,959,047 | \$ | 22,071,669 | \$ | 175,035 | 99.2% | \$ | 1,853,892 | \$ | 105,155 | \$ | 22,246,704 | \$ | (175,035) |
| Interest Income | | 1,557,780 | | 130,802 | | 1,947,512 | | (389,732) | 125.0% | | 129,815 | | 987 | | 1,557,780 | | 389,732 |
| Unrealized Gains/Losses | | - | | (155,756) | | 207,008 | | (207,008) | - | | - | | (155,756) | | - | | 207,008 |
| Contributions & Donations - Other Capital | | 163,329 | | - | | 531,598 | | (368,269) | 325.5% | | 13,611 | | (13,611) | | 163,329 | | 368,269 |
| Miscellaneous Revenue | | - | | 1,875 | | 13,492 | | (13,492) | - | | - | | 1,875 | | - | | 13,492 |
| Total Revenues | \$ | 23,967,813 | \$ | 1,935,968 | \$ | 24,771,279 | \$ | (803,466) | 103.4% | \$ | 1,997,318 | \$ | (61,350) | \$ | 23,804,484 | \$ | 803,466 |
| Expenses | F | Y23 Adopted Budget | Мо | onthly Actual | , | YTD Actual | | Remaining Budget | Budget Spent | | Monthly Budget | Mon | thly Variance | | YTD Budget | Y | ΓD Variance |
| MCDC On austions | | | | | | | | | | | | | | | | | |
| MCDC Operations | + | 222.145 | _ | 24.050 | _ | 225 222 | _ | (2.070) | 100.60/ | | | | | | | | |
| Personnel Expense | \$ | 323,145 | \$ | 34,959 | \$ | 325,223 | \$ | (2,078) | 100.6% | \$ | 26,929 | \$ | (8,030) | \$ | 323,145 | \$ | (2,078) |
| Supplies Expense | | 15,250 | | 199 | | 5,732 | | 9,518 | 37.6% | | 1,271 | | 1,072 | | 15,250 | | 9,518 |
| Maintenance Expense | | 2,500 | | 1,282 | | 1,282 | | 1,218 | 51.3% | | 208 | | (1,074) | | 2,500 | | 1,218 |
| Services/Sundry | | 1,180,242 | | 18,282 | | 668,828 | | 511,414 | 56.7% | | 98,354 | | 80,071 | | 1,180,242 | | 511,414 |
| Capital | | 318,410 | | - | | 92,352 | | 226,058 | 0.0% | | 26,534 | | (26,534) | | 318,410 | | 226,058 |
| Total Administrative | \$ | 1,839,547 | \$ | 54,723 | \$ | 1,093,417 | \$ | 746,130 | 59.4% | _ | 153,296 | \$ | 45,505 | \$ | 1,839,547 | \$ | 746,130 |
| Projects | | | | | | | | | | | | | | | | | |
| Community Grants & Projects | \$ | 27,069,509 | \$ | 64,711 | \$ | 4,458,821 | \$ | 22,610,688 | 16.5% | \$ | 2,255,792 | \$ | 2,191,081 | \$ | 27,069,509 | \$ | 22,610,688 |
| Capital | | 189,600 | | 13,665 | | 125,535 | | 64,065 | 0.0% | | 15,800 | | 2,135 | | 189,600 | | 64,065 |
| Other Project Expenses | | 165,000 | | 3,610 | | 16,588 | | 148,412 | 10.1% | _ | 13,750 | | 10,140 | | 165,000 | | 148,412 |
| Total Projects | \$ | 27,424,109 | \$ | 81,986 | \$ | 4,600,944 | \$ | 22,823,165 | 16.8% | \$ | 2,285,342 | \$ | 2,203,356 | \$ | 27,424,109 | \$ | 22,823,165 |
| Non-Departmental | | | | | | | | | | | | | | | | | |
| Administrative Fee to GF | \$ | 175,000 | \$ | 14,583 | \$ | 175,502 | \$ | (502) | 100.3% | \$ | 14,583 | \$ | _ | \$ | 175,000 | \$ | (502) |
| Economic Incentive | Ψ | 518,387 | Ψ | - | Ψ | - | Ψ | 518,387 | 0.0% | Ψ | 43,199 | | 43,199 | Ψ | 518,387 | Ψ | 518,387 |
| Insurance & Risk Fund | | 754 | | 63 | | 754 | | 0 | 100.0% | | 63 | | - | | 754 | | - |
| Park Construction Fund | | 15,485,340 | | 382,956 | | 4,694,418 | | 10,790,922 | 30.3% | | 1,290,445 | | 907,489 | | 15,485,340 | | 10,790,922 |
| MPAC | | 500,000 | | 41,667 | | 500,000 | | (0) | 100.0% | | 41,667 | | - | | 500,000 | | 10,750,522 |
| Buildings & Structures | | 12,575,097 | | 1,022,280 | | 10,322,861 | | 2,252,236 | 82.1% | | 1,047,925 | | 25,644 | | 12,575,097 | | 2,252,236 |
| MCDC Debt Service Payments | | 1,085,000 | | 1,022,200 | | 1,085,000 | | - | 100.0% | | 90,417 | | 90,417 | | 1,085,000 | | 2,232,230 |
| MCDC Debt Service I & S | | 636,044 | | _ | | 636,044 | | _ | 100.0% | | 53,004 | | - | | 636,044 | | _ |
| Paying Agent | | 1,000 | | - | | 400 | | 600 | 40.0% | | 83 | | 53,004 | | · | | - |
| Total Non-Departmental | \$ | 30,976,622 | \$ | 1,461,549 | \$ | 17,414,978 | \$ | 13,561,643 | 56.2% | \$ | 2,581,385 | | 83 1,119,836 | \$ | 1,000 30,976,622 | \$ | 600 13,561,643 |
| Total Expenses | \$ | 60,240,278 | \$ | 1,598,258 | \$ | 23,109,339 | \$ | 37,130,938 | 38.4% | \$ | 5,020,023 | \$ | 3,368,697 | \$ | 60,240,278 | \$ | 37,130,938 |
| | | , , | | | | | | | | | | | | | | | |
| Net | \$ | (36,272,465) | \$ | 337,710 | \$ | 1,661,940 | | | | \$ | (3,022,705) | \$ | 3,360,415 | \$ | (36,435,794) | \$ | 38,097,734 |
| FY23 Beginning Fund Balance | \$ | 67,101,844 | | | | | | | | | | | | | | | |
| Add FY23 Actual Revenue | | 24,771,279 | | | | | | | | | | | | | | | |
| Less FY23 Actual Expenses | | (23,109,339) | | | | | | | | | | | | | | | |
| FY23 Preliminary Ending Fund Balance | \$ | 68,763,784 | | | | | | | | | | | | | | | |

McKinney Community Development Corporation

| P | Project Details - Sep | tember 2023 | Preliminary | | | |
|---|--|--|---|--|--|---|
| Community 4B Projects | FY Board Approved | Project Code | Budget FY23 | Monthly Actual | YTD Actual | Budget Balance |
| HUB 121 Habitat for Humanity of Collin County | 2017-2018 2019-2020 | 4B1805 4B2003 | \$ 200,000 13,720 | \$ - | \$ 8,700 | \$ 191,30 13,72 |
| eard Museum IcK Parks Foundation | 2021-2022 2021-2022 | 4B2201 4B2202 | 30,000 2,451 | - | 30,000 2,451 | 13,72 |
| ousing & Community Development oys & Girls Club of Collin County | 2021-2022 2021-2022 | 4B2204 4B2207 | 93,790 7,606 | - | 87,558 7,606 | 6,2 |
| ugs Greenhouse abitat for Humanity of Collin County - Land/Home Repairs | 2021-2022 2021-2022 2021-2022 | 4B2208 4B2210 | 7,000 744 300,000 | - | 300,000 | 7 |
| abitat for Humanity of Collin County - Renovations ain Street - Downtown lighting improvements and speaker upgrad | 2021-2022 2021-2022 2021-2022 | 4B2212 4B2214 | 73,765 38,200 | - | 73,765 35,738 | 2,4 |
| ollin County History Museum - Construction driatica Business Association | 2021-2022 2021-2022 2021-2022 | 4B2215 4B2216 | 35,375 | 4,729 | 35,375 | |
| ity of McKinney - Engineering Department | 2022-2023 | 4B2301 | 98,392 500,000 | - | 96,040 - | 2,3 500,0 |
| addington Fund eard-Craig Center for the Arts | 2022-2023 2022-2023 | 4B2302 4B2303 | 95,038 135,300 | 10,174 | 44,375 129,074 | 50,6 6,2 |
| cKinney Roots eard Museum | 2022-2023 2022-2023 | 4B2304 4B2306 | 22,000 50,000 | 22,000 16,476 | 22,000 50,000 | 1 000 0 |
| cKinney Housing Authority-The Remnant cKinney Parks Foundation | 2022-2023 2022-2023 | 4B2308 4B2310 | 1,800,000 25,000 | - | - | 1,800,0 25,0 |
| eritage Guild ousing & Community Development | 2022-2023 2022-2023 | 4B2311 4B2312 | 25,000 200,000 | - - | - | 25,0 200,0 |
| he Cotton Mill cKinney Main Street | 2022-2023 2022-2023 | 4B2313 4B2314 | 135,580 103,134 | - | - | 135,5 103,1 |
| abitat for Humanity of CC oys & Girls Club of McKinney | 2022-2023 2022-2023 | 4B2315 4B2316 | 400,000 71,477 | - | - | 400,0 71,4 |
| ndesignated FY 2023 Budget otal Community 4B Projects | | | 2,939,717 \$ 7,396,288 | \$ 53,379 | \$ 922,682 | 2,939,7 6,473,6 0 |
| romotional and Event Grants | FY Board Approved | Project Code | Budget FY23 | Monthly Actual | YTD Actual | Budget Balance |
| upps Brewery Music Festival | 2019-2020 | PC2006 | \$ 9,500 | \$ - | \$ - | \$ 9,5 |
| cKinney Lacrosse Club - 2020 Turlaxin' cK Community Band - Three Performances | 2019-2020 2019-2020 | PC2009 PC2015 | 4,221 2,654 | - | - | 4,2 2,6 |
| ISD Athletics - NCAA D2 Football Game olorful Collaborations-Legacy Keepers 2021 events | 2019-2020 2020-2021 | PC2016 PC2105 | 15,000 1,125 | - - | - | 15,0 1,1 |
| vation Academy of Performing Arts-2021 Spring/Summer Productiolorful Collaborations/Legacy Keepers - Dia De Los Muertos Celebr | 2020-2021 2020-2021 | PC2107 PC2112 | 1,534 2,018 | | - | 1,5 2,0 |
| rape Myrtle Trails Foundation - 15th Crape Myrtle Run & Festival cKinney Main Street - Light Up Louisiana spotlight | 2020-2021 2020-2021 | PC2113 PC2114 | 435 1,221 | - - | - | 1,2 |
| cKinney ISD Athletics - 2021 NCAA D2 cKinney Rotary Foundation - 2021 Parade of Lights | 2020-2021 2020-2021 | PC2115 PC2118 | 505 63 | - - | - | -,- |
| 5 Revolutions - Documentary set in McKinney BG Hospitatlity - 2022 Sip & Stroll | 2021-2022 2021-2022 | PC2201 PC2203 | 9,500 10,000 | | 9,500 10,000 | |
| vation Academy of Performing Arts - 2022 Spring/Summer Produc FW Series - 2022 off-road race series (17 events) | 2021-2022 2021-2022 2021-2022 | PC2204 PC2208 | 450 2,200 | | 2,200 | 4 |
| cKinney Restaurant Council - 2022 McKinney Made C History Museum-2022 Then & Now | 2021-2022 2021-2022 2021-2022 | PC2210 PC2211 | 12,000 3,500 | | 2,200 - 3,493 | 12,0 |
| oly Family School (w/Legacy Keepers) ain Street - Arts in Bloom & Juneteenth | 2021-2022 2021-2022 2021-2022 | PC2212 PC2213 | 4,000 12,000 | | 12,000 | 4,0 |
| cKinney Lacrosse - Turlaxin Tournament cKinney Repertory Theater - 5 shows with 22+ performances (202 | 2021-2022 2021-2022 | PC2214 PC2215 | 2,554 11,667 | - 2,222 | 10,701 | 2,5 9 |
| dysseus (McK Philharmonic) - 6 performances (2022-23 season) eritage Guild of CC - Farmers Market (52 markets) , Bar Wars Ser | 2021-2022 2021-2022 | PC2216 PC2217 | 11,613 13,751 | , - - | 9,869 13,751 | 1,7 |
| egacy Keepers of Old East McK - Dia de los Muertos cK Rotary Foundation - 2022 Parade of Lights | 2021-2022 2021-2022 | PC2218 PC2219 | 12,880 7,388 | | 5,305 7,054 | 7,5 3 |
| cKinney Main Street - 2022 Oktoberfest and Home for the Holiday ollin County Master Gardeners - 2023 McKinney Garden Show | 2021-2022 2021-2022 | PC2220 PC2221 | 11,820 9,850 | | 11,820 8,876 | 9 |
| BG Hospitality - 2022 McKinney Wine & Music Festival driatica Business Association - 2022 events: Fall Flavors Wine Wal | 2021-2022 2021-2022 | PC2222 PC2223 | 9,850 2,463 | - - | 9,850 2,463 | _ |
| eals on Wheels - I Spy McKinney cKinney Community Concerts Association-2023-24 season - 6 unic | 2021-2022 2022-2023 | PC2224 PC2301 | 2,955 3,000 | - - | 1,591 3,000 | 1,3 |
| nakespeare McKinney (Ovation)-2023 Shakespeare McKinney at A eritage Guild of Collin County-Spring events to including but not li | 2022-2023 2022-2023 | PC2302 PC2303 | 2,500 11,240 | - - | 2,500 11,240 | |
| BG Hospitality-2023 Sip & Stroll series arching Music Made in McKinney-2023 DCI | 2022-2023 2022-2023 | PC2304 PC2305 | 15,000 5,600 | - 5,600 | 5,600 | 15,0 |
| t. Peter's Episcopal Church-2023 Empty Bowls iwanis Foundation-2023 Triathlon | 2022-2023 2022-2023 | PC2306 PC2307 | 9,500 2,500 | | 9,500 2,500 | |
| laneGait Therapeutic Horsemanship-2023 LIVE at the Gait (Countricklinney Garden Club-2023 Art Meets Floral at Heard-Craig Museu | 2022-2023 2022-2023 | PC2308 PC2309 | 7,500 3,000 | | 7,500 1,581 | 1,4 |
| lcKinney Main Street-2023 Arts in Bloom ollin County History Museum-2023 Created in Collin Exhibit and 10 | 2022-2023 2022-2023 | PC2310 PC2311 | 11,000 12,000 | | 11,000 12,000 | , |
| cKinney Chamber Foundation-2023 Black History Month events illHouse Foundation-4 2-day art festivals | 2022-2023 2022-2023 | PC2312 PC2313 | 14,000 10,000 | - - | 3,427 | 14,0 6,5 |
| eritage Guild-Farmers Market, Legends of McK Hauntings, Murder lcKinney Lacrosse Club-2023 Turlaxin' | 2022-2023 2022-2023 | PC2314 PC2315 | 11,500 3,100 | - - | , - - | 11,5 3,1 |
| IcKinney Repertory Theatre-2023-2024 Season-5 different product rt Club of McKinney-Season performances to include one student s | 2022-2023 2022-2023 | PC2316 PC2317 | 10,500 2,100 | - - | - | 10,5 2,1 |
| lcKinney Rotary Club-2023 Parade of Lights lcKinney Philharmonic Orchestra-2023-24 Performances | 2022-2023 2022-2023 | PC2318 PC2319 | 7,500 10,500 | - - | - 1,118 | 7,5 9,3 |
| IcKinney Chamber Foundation-2023 Dia de los Muertos IcKinney Main Street-2023 Oktoberfest and 2023 Home for the Hol | 2022-2023 2022-2023 | PC2320 PC2321 | 9,000 13,500 | 2,100 | 2,100 | 6,9 13,5 |
| exas Cellos-2023-24 Performances C Master Gardeners-2024 Garden Show | 2022-2023 2022-2023 | PC2322 PC2323 | 4,500 9,000 | - - | - | 4,5 9,0 |
| BG Hospitality-2023 McK Wine & Music Festival ndesignated FY 2023 Budget | 2022-2023 | PC2324 | 10,000 1,960 | - | - | 10,0 1,9 |
| otal Promotional & Event Grants | | | \$ 388,718 | \$ 9,922 | \$ 191,539 | \$ 197,17 |
| etail Development Infrastructure Grants ne Cotton Mill | FY Board Approved 2021-2022 | Project Code RI2202 | Budget FY23 \$ 13,754 | Monthly Actual | YTD Actual \$ 12,793 | Budget Balance \$ 9 |
| elo's Coffee Co. /aterboy RE LLC | 2022-2023 2022-2023 | RI2301 RI2302 | 50,000 50,000 | - | | 50,00 50,00 |
| addington Fund eathery Estate | 2022-2023 2022-2023 | RI2303 RI2304 | 50,000 21,244 | - | - 16,594 | 50,0 4,6 |
| & I Bakery ocktail Creamery | 2022-2023 2022-2023 2022-2023 | RI2305 RI2306 | 6,000 5,813 | - | - | 6,0 5,8 |
| ndesignated FY 2023 Budget | 2022 2023 | K12300 | 16,944 | - | - | 16,9 |
| otal Retail Development Infrastructure Grants | EV Board Annual d | Ducinet Code | \$ 213,754 | \$ 1,410 | · · | \$ 184,30 |
| ty of McKinney - Engineering Department | FY Board Approved 2021-2022 | Project Code 4B2203 | Budget FY23 \$ 400,000 | Monthly Actual \$ - | YTD Actual \$ 400,000 | Budget Balance |
| ndesignated FY 2023 Budget otal Economic Development Grants | | | \$ 400,000 | \$ - | \$ 400,000 | \$ - |
| pecial Projects | FY Board Approved | Project Code | Budget FY23 | Monthly Actual | YTD Actual | Budget Balance |
| raig Ranch Hotel istrict 121, LLC | 2018-2019 2019-2020 | 4B1704 4B2008 | \$ 3,000,000 2,897,893 | \$ - - | \$ - 2,897,893 | \$ 3,000,0 |
| upps Brewery he HUB (4 acre) | 2019-2020 2020-2021 | 4B2009 4B2101 | 12,764,697 2,600,000 | 1,035,945 - | 10,448,396 - | 2,316,3 2,600,0 |
| pex Center Expansion ity of McKinney - Municipal Complex | 2020-2021 2021-2022 | 4B2108 4B2218 | 3,172,858 7,000,000 | - | 17,320 - | 3,155,5 7,000,0 |
| otal Special Projects | | | \$ 31,435,448 | \$ 1,035,945 | \$ 13,363,608 | \$ 18,071,84 |
| ark Construction Fund Finch Park Phase IV | FY Board Approved 2017-2018 | Project Code PK1211 | Budget FY23 \$ 9,789 | Monthly Actual \$ 9,787 | YTD Actual \$ 9,787 | Budget Balance |
| Hinch Park Phase IV Hike & Bike Trail Construction Prestwyck Park | 2017-2018 2016-2017 2016-2017 | PK1211 PK1213 PK1643 | 180,345 96,920 | \$ 9,787 - 54,377 | 9,787 - 96,919 | \$ 180,3 |
| Gabe Nesbitt Community Park Improvements Oak Hollow Golf Course Upgrades | 2016-2017 2017-2018 2018-2019 | PK1643 PK1806 PK1822 | 157,561 36,128 | //در د د - | - | 157,5 36,1 |
| Greens of McKinney Park Trail Improvements | 2018-2019 | PK1822 PK1827 PK1829 | 2,404,000 200,000 | - - | - - | 2,404,0 200,0 |
| | | LVTOSA | 200,000 6,231,845 | - | - 3,434,041 | 200,0 2,797,8 |
| New Senior Center Renovations - Aging Park | 2020-2021 2019-2020 | PK1831 | | 120 544 | | |
| New Senior Center Renovations - Aging Park Finch Park Phase V Parks Master Plan | 2020-2021 2019-2020 2019-2020 2019-2020 | PK2039 PK2040 | 257,606 1,117 | 139,541 - | 257,606 1,116 | |
| New Senior Center Renovations - Aging Park Finch Park Phase V Parks Master Plan OSCR Aquatic and Park Renovation Greens Neighborhood Park | 2020-2021 2019-2020 2019-2020 2019-2020 2019-2020 2020-2021 | PK2039 PK2040 PK2041 PK2109 | 257,606 1,117 507,603 1,651,138 | 4,000 | 257,606 1,116 18,289 70,394 | 1,580,7 |
| New Senior Center Renovations - Aging Park Finch Park Phase V Parks Master Plan OSCR Aquatic and Park Renovation Greens Neighborhood Park Towne Center Park Improvement Gray Branch Community Park Phase I | 2020-2021 2019-2020 2019-2020 2019-2020 2019-2020 2020-2021 2020-2021 2016-2017 | PK2039 PK2040 PK2041 PK2109 PK2113 PK2206 | 257,606 1,117 507,603 1,651,138 10,998 65,417 | · - | 257,606 1,116 18,289 | 1,580,7 9,8 15,4 |
| New Senior Center Renovations - Aging Park Finch Park Phase V Parks Master Plan OSCR Aquatic and Park Renovation Greens Neighborhood Park Towne Center Park Improvement Gray Branch Community Park Phase I 2023-2024 Playground/Park Improvements Park Equipment - Trail sweeper, van with a lift, and stage | 2020-2021 2019-2020 2019-2020 2019-2020 2019-2020 2020-2021 2020-2021 2016-2017 2022-2023 2022-2023 | PK2039 PK2040 PK2041 PK2109 PK2113 PK2206 PK2343 PK2349 | 257,606 1,117 507,603 1,651,138 10,998 65,417 850,000 600,000 | - 4,000 1,191 | 257,606 1,116 18,289 70,394 1,191 | 1,580,7 9,8 15,4 850,0 315,0 |
| New Senior Center Renovations - Aging Park Finch Park Phase V Parks Master Plan OSCR Aquatic and Park Renovation Greens Neighborhood Park Towne Center Park Improvement Gray Branch Community Park Phase I 2023-2024 Playground/Park Improvements Park Equipment - Trail sweeper, van with a lift, and stage Grady Littlejohn Shade and Seating Improvements Parks Accessibility | 2020-2021 2019-2020 2019-2020 2019-2020 2019-2020 2020-2021 2020-2021 2016-2017 2022-2023 2022-2023 2022-2024 2016-2017 | PK2039 PK2040 PK2041 PK2109 PK2113 PK2206 PK2343 PK2349 PK2448 PK4325 | 257,606 1,117 507,603 1,651,138 10,998 65,417 850,000 600,000 80,000 155,042 | 4,000 1,191 49,998 - - - | 257,606 1,116 18,289 70,394 1,191 49,998 - 284,923 | 1,580,7 9,8 15,4 850,0 315,0 80,0 |
| New Senior Center Renovations - Aging Park Finch Park Phase V Parks Master Plan OSCR Aquatic and Park Renovation Greens Neighborhood Park Towne Center Park Improvement Gray Branch Community Park Phase I 2023-2024 Playground/Park Improvements Park Equipment - Trail sweeper, van with a lift, and stage Grady Littlejohn Shade and Seating Improvements Parks Accessibility Rauschhaupt PK Restroom Renovation Towne Lake Parke Enrichment | 2020-2021 2019-2020 2019-2020 2019-2020 2019-2020 2020-2021 2020-2021 2016-2017 2022-2023 2022-2023 2022-2024 2016-2017 2017-2018 2020-2021 | PK2039 PK2040 PK2041 PK2109 PK2113 PK2206 PK2343 PK2349 PK2448 PK4325 PK4392 PK4392 | 257,606 1,117 507,603 1,651,138 10,998 65,417 850,000 600,000 80,000 155,042 130,229 431,166 | 4,000 1,191 49,998 - - - - 117,380 5,865 | 257,606 1,116 18,289 70,394 1,191 49,998 - 284,923 - 16,111 130,228 134,882 | 1,580,7 9,8 15,4 850,0 315,0 80,0 138,9 |
| New Senior Center Renovations - Aging Park Finch Park Phase V Parks Master Plan OSCR Aquatic and Park Renovation Greens Neighborhood Park Towne Center Park Improvement Gray Branch Community Park Phase I 2023-2024 Playground/Park Improvements Park Equipment - Trail sweeper, van with a lift, and stage Grady Littlejohn Shade and Seating Improvements Parks Accessibility Rauschhaupt PK Restroom Renovation | 2020-2021 2019-2020 2019-2020 2019-2020 2019-2020 2020-2021 2020-2021 2016-2017 2022-2023 2022-2023 2022-2024 2016-2017 2017-2018 | PK2039 PK2040 PK2041 PK2109 PK2113 PK2206 PK2343 PK2349 PK2448 PK4325 PK4392 | 257,606 1,117 507,603 1,651,138 10,998 65,417 850,000 600,000 80,000 155,042 130,229 | 4,000 1,191 49,998 - - - - 117,380 | 257,606 1,116 18,289 70,394 1,191 49,998 - 284,923 - 16,111 130,228 | 489,3 1,580,7 9,8 15,4 850,0 315,0 80,0 138,9 296,2 1,039,5 200,0 |

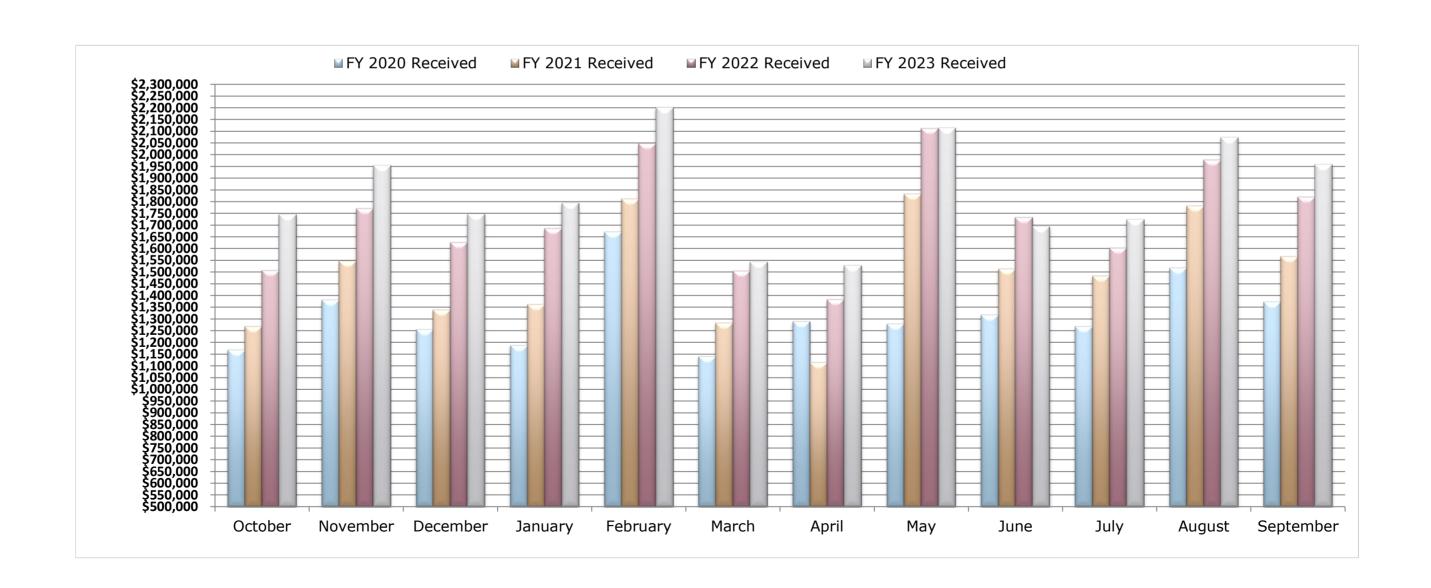
Total Parks Construction Projects

* Other City of McKinney Projects in Eco/Comm Project Allocations

McKinney Community Development Corporation

Sales Tax Revenue September 2023 (100% of FY Complete)

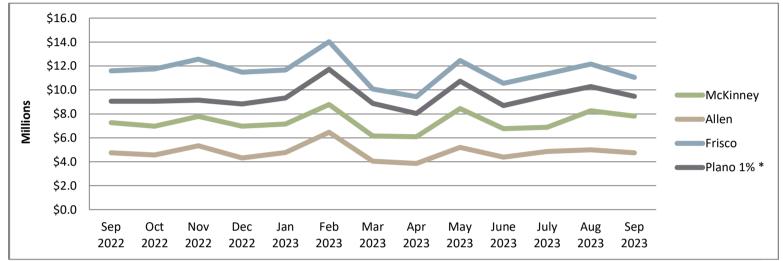
| Month Received | FY 2018 Received | FY 2019 Received | FY 2020 Received | FY 2021 Received | FY 2022 Received | FY 2023 Received | Difference to FY 2022 | Variance to FY 2022 | % of Budget |
|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-----------------------|---------------------|----------------|
| October | \$1,026,985 | \$1,081,713 | \$1,165,480 | \$1,266,887 | \$1,505,930 | \$1,744,754 | \$238,824 | 15.9% | 8.0% |
| November | 1,208,295 | 1,219,028 | 1,380,273 | 1,546,275 | 1,769,473 | 1,953,351 | 183,878 | 10.4% | 9.0% |
| December | 1,023,356 | 1,123,713 | 1,253,931 | 1,337,046 | 1,625,682 | 1,746,641 | 120,958 | 7.4% | 8.0% |
| January | 1,079,316 | 1,068,303 | 1,185,717 | 1,360,427 | 1,685,372 | 1,792,873 | 107,501 | 6.4% | 8.2% |
| February | 1,312,944 | 1,420,142 | 1,670,492 | 1,810,982 | 2,047,001 | 2,200,406 | 153,405 | 7.5% | 10.1% |
| March | 980,238 | 1,021,757 | 1,140,182 | 1,281,889 | 1,503,190 | 1,542,369 | 39,178 | 2.6% | 7.1% |
| April | 930,962 | 1,006,335 | 1,288,819 | 1,113,662 | 1,381,890 | 1,527,564 | 145,674 | 10.5% | 7.0% |
| May | 1,258,169 | 1,291,030 | 1,276,942 | 1,830,977 | 2,111,453 | 2,113,379 | 1,926 | 0.1% | 9.7% |
| June | 1,011,758 | 1,174,600 | 1,316,761 | 1,513,303 | 1,732,613 | 1,694,214 | (38,399) | -2.2% | 7.8% |
| July | 1,125,759 | 1,072,098 | 1,267,094 | 1,482,555 | 1,600,462 | 1,723,832 | 123,371 | 7.7% | 7.9% |
| August | 1,306,035 | 1,310,882 | 1,516,349 | 1,780,053 | 1,977,131 | 2,073,238 | 96,107 | 4.9% | 9.5% |
| September | 1,136,996 | 1,216,602 | 1,369,952 | 1,564,200 | 1,819,544 | 1,959,047 | 139,503 | 7.7% | 9.0% |
| Total | \$13,400,813 | \$14,006,204 | \$15,831,992 | \$17,888,256 | \$20,759,743 | \$22,071,669 | \$1,311,926 | 6.3% | 99.2% |



TOTAL SALES TAX COLLECTED

Sister City Comparison

| Sep 2023 | McKinney | Allen | Frisco | Plano (1%)* |
|--------------|-------------|-------------|-------------|-------------|
| Diff to LY | \$556,479 | -\$4,381 | -\$552,360 | \$408,815 |
| Var to LY | 7.7% | -0.1% -4.8% | | 4.5% |
| Year To Date | McKinney | Allen | Frisco | Plano (1%)* |
| Diff to LY | \$5,254,840 | \$4,687,965 | \$6,873,886 | \$7,062,231 |
| Var to LY | 6.3% | 8.9% | 5.2% | 6.6% |



Year-to-Date Collections

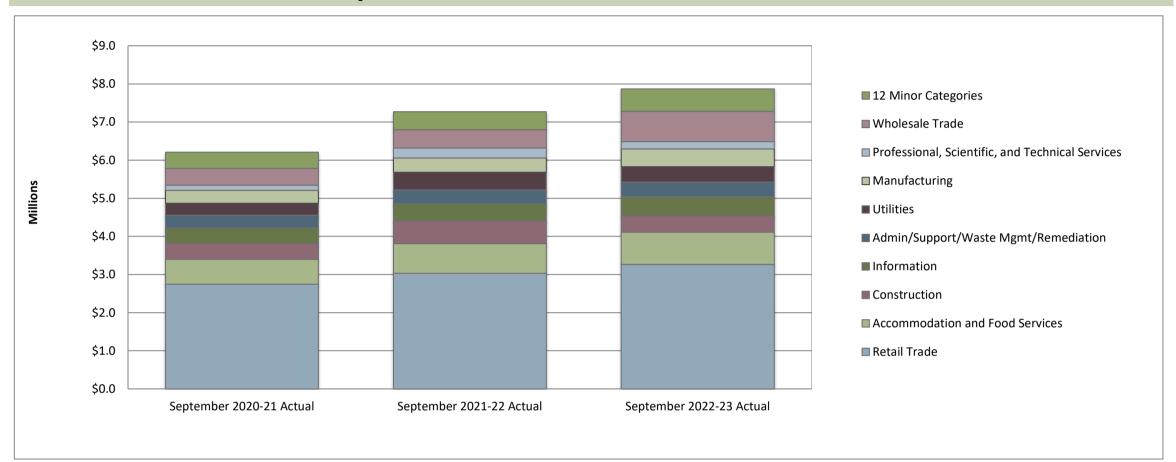
| FY 2022 | McKinney | Allen | Frisco | Plano 1% * |
|---------------|--------------|--------------|---------------|---------------|
| Oct 2021 | \$6,023,722 | \$3,847,481 | \$9,006,874 | \$7,468,711 |
| Nov 2021 | 7,058,141 | 4,849,938 | 10,769,146 | 9,338,127 |
| Dec 2021 | 6,482,918 | 4,084,457 | 9,538,614 | 8,137,176 |
| Jan 2022 | 6,721,668 | 4,727,823 | 10,623,234 | 8,639,882 |
| Feb 2022 | 8,148,520 | 4,834,584 | 12,301,140 | 10,868,056 |
| Mar 2022 | 5,992,894 | 3,793,789 | 9,507,244 | 7,749,110 |
| Apr 2022 | 5,507,596 | 3,346,911 | 9,465,184 | 7,275,415 |
| May 2022 | 8,425,840 | 5,015,994 | 12,705,949 | 10,008,211 |
| June 2022 | 6,910,418 | 4,175,630 | 11,243,020 | 8,804,166 |
| July 2022 | 6,381,719 | 4,369,850 | 11,695,836 | 8,644,500 |
| Aug 2022 | 7,888,410 | 5,085,047 | 13,221,204 | 10,613,174 |
| Sep 2022 | 7,257,981 | 4,746,653 | 11,603,127 | 9,059,928 |
| FY 2022 Total | \$82,799,827 | \$52,878,157 | \$131,680,572 | \$106,606,455 |

| FY 2023 Total | McKinney | Allen | Frisco | Plano 1% * |
|---------------|--------------|--------------|---------------|---------------|
| Oct 2022 | \$6,979,018 | \$4,559,468 | \$11,753,057 | \$9,054,926 |
| Nov 2022 | 7,793,258 | 5,334,514 | 12,571,401 | 9,150,168 |
| Dec 2022 | 6,966,351 | 4,327,359 | 11,471,207 | 8,820,439 |
| Jan 2023 | 7,151,240 | 4,777,602 | 11,653,368 | 9,317,261 |
| Feb 2023 | 8,781,061 | 6,460,683 | 14,028,061 | 11,722,418 |
| Mar 2023 | 6,148,030 | 4,050,630 | 10,085,533 | 8,876,401 |
| Apr 2023 | 6,088,794 | 3,856,622 | 9,435,151 | 8,030,741 |
| May 2023 | 8,431,987 | 5,208,884 | 12,455,121 | 10,740,431 |
| June 2023 | 6,755,591 | 4,393,940 | 10,550,614 | 8,681,587 |
| July 2023 | 6,873,647 | 4,853,109 | 11,334,819 | 9,520,690 |
| Aug 2023 | 8,271,229 | 5,001,039 | 12,165,359 | 10,284,882 |
| Sep 2023 | 7,814,459 | 4,742,272 | 11,050,767 | 9,468,743 |
| FY 2023 Total | \$88,054,667 | \$57,566,123 | \$138,554,458 | \$113,668,686 |

^{*} State Comptroller reports 1% sales tax for City of Plano and 1% for DART. All other Sister Cities represent 2% sales tax.

Sales Tax by Industry

September Collections for Prior Three Years



September Collections

| Industries | September 2020- 21 Actual | September 2021- 22 Actual | September 2022- 23 Actual | September 23 vs September 22 Variance | Variance as a % |
|--|------------------------------|------------------------------|------------------------------|---|-----------------|
| Retail Trade | \$2,746,315 | \$3,034,501 | \$3,265,273 | \$230,772 | 8% |
| Accommodation and Food Services | 652,945 | 772,492 | 846,870 | 74,378 | 10% |
| Wholesale Trade | 443,378 | 478,663 | 796,585 | 317,922 | 66% |
| Information | 403,431 | 457,367 | 502,342 | 44,975 | 10% |
| Manufacturing | 337,962 | 375,497 | 466,061 | 90,564 | 24% |
| Construction | 420,693 | 591,635 | 425,762 | (165,873) | -28% |
| Utilities | 311,140 | 461,278 | 402,790 | (58,488) | -13% |
| Admin/Support/Waste Mgmt/Remediation | 335,596 | 363,813 | 384,763 | 20,950 | 6% |
| Professional, Scientific, and Technical Services | 133,896 | 263,243 | 191,252 | (71,991) | -27% |
| 12 Minor Categories | 424,464 | 472,360 | 585,903 | 113,543 | 24% |
| Totals | \$6,209,820 | \$7,270,849 | \$7,867,601 | \$596,752 | |

McKinney Community Development Corporation Balance Sheet

September 2023 Preliminary

| | MCI | OC Operations | MCI | DC Long Term Debt | General Fixed | Assets | | Consolidated |
|--|-------------|---------------|------------|-------------------|---------------|-----------------------|----|--------------|
| Assets | | | | | | | | |
| Cash and Cash Equivalents | \$ | 4,638,759 | \$ | - | \$ | - | \$ | 4,638,759 |
| Investments | | 61,252,215 | | - | | _ | | 61,252,215 |
| Interest Receivable - Investments | | 205,331 | | _ | | _ | | 205,331 |
| Accounts Receivable | | 3,693,069 | | _ | | _ | | 3,693,069 |
| Security Deposits | | 10,522 | | _ | | _ | | 10,522 |
| Capital/Land | | 10,522 | | _ | 6.3 | 279,989 | | 6,279,989 |
| Capital/Land Improvements (Net of Depreciation) | | _ | | _ | 0,2 | 93,044 | | 93,044 |
| Capital/Construction in Progress* | | _ | | _ | 6.0 | 072,845 | | 6,072,845 |
| | | | | 15 57/ | 0,0 |)/ Z ₁ 0+3 | | |
| GASB 68 & 75/TMRS Actuarial | | - | | 15,574 | | - | | 15,574 |
| GASB 68 & 75/TMRS Assumption Change | | - | | 1,464 | | - | | 1,464 |
| GASB 68 & 75/TMRS Contributions | | - | | 28,502 | | - | | 28,502 |
| GASB 68 & 75/OPEB Actuarial | | - | | 455 | | - | | 455 |
| GASB 68 & 75/OPEB Assumption Change | | - | | 7,624 | | - | | 7,624 |
| GASB 68 & 75/OPEB Contributions | | - | | 146 | | - | | 146 |
| Total Assets | \$ | 69,799,897 | \$ | 53,765 | \$ 12,4 | 45,878 | \$ | 82,299,540 |
| Liabilities | | | | | | | | |
| Vouchers Payable | \$ | 1,033,612 | \$ | - | \$ | - | \$ | 1,033,612 |
| Compensated Absences | | - | | 58,925 | | - | | 58,925 |
| Bonds Payable Interest | | _ | | 79,505 | | _ | | 79,505 |
| Bonds Payable Current | | _ | | 1,085,000 | | _ | | 1,085,000 |
| Deposits/Office Space | | 2,500 | | - | | _ | | 2,500 |
| | | 2,300 | | 16 210 000 | | _ | | |
| Bonds Payable | | - | | 16,210,000 | | - | | 16,210,000 |
| TMRS Pension Liability | | - | | 55,914 | | - | | 55,914 |
| OPEB Liability | | - | | 51,150 | | - | | 51,150 |
| TMRS Actuarial Experience | | - | | 666 | | - | | 666 |
| TMRS Investment Experience | | - | | 52,583 | | - | | 52,583 |
| OPEB Actuarial Experience | | - | | 7,448 | | - | | 7,448 |
| OPEB Contributions | | - | | 6,063 | | | | 6,063 |
| Total Liabilities | \$ | 1,036,112 | \$ | 17,607,254 | \$ | - | \$ | 18,643,365 |
| Fund Equity | | | | | | | | |
| Unreserved Fund Balance * | \$ | 66,695,492 | \$ | (17,553,489) | \$ | - | \$ | 49,142,003 |
| Reserved for Encumbrances | • | 2,049,764 | | _ | · | _ | • | 2,049,764 |
| Reserved for Prepaids | | 18,529 | | _ | | _ | | 18,529 |
| Investment in Capital Assets | | | | _ | 12.4 | 445,878 | | 12,445,878 |
| Total Fund Equity | \$ | 68,763,785 | \$ | (17,553,489) | • | 45,878 | \$ | 63,656,175 |
| Total Liabilities and Equity | \$ | 69,799,897 | \$ | 53,765 | \$ 12,44 | 45,878 | \$ | 82,299,540 |
| Total Elabilities and Equity | ₽ | 03,733,037 | . . | 33,703 | р 12,т | +3,676 | Ŧ | 62,299,540 |
| Unreserved Fund Balance * | \$ | 68,745,257 | | | | | | |
| Committed Projects Reserve: | | | | | | | | |
| Community Projects | \$ | 3,533,889 | | | | | | |
| Discretionary Prom & Comm Grants | т | 195,218 | | | | | | |
| Retail Development Infrastructure Grants | | 167,423 | | | | | | |
| | | 107,423 | | | | | | |
| Economic Development Grants | | - | | | | | | |
| Special Projects | | 18,071,840 | | | | | | |
| Parks Construction Projects | | 10,790,922 | - | | | | | |
| Total Committed Projects | \$ | 32,759,293 | | | | | | |
| Unreserved Fund Balance after Project Commit. | \$ | 35,985,964 | | | | | | |
| Undecignated Recompe | | | | | | | | |
| Undesignated Reserve: | | 2 020 717 | | | | | | |
| Community Projects (FY23) | \$ | 2,939,717 | | | | | | |
| Discretionary Prom & Comm Grants (FY23) | | 1,960 | | | | | | |
| Retail Development Infrastructure Grants Economic Development Grants | | 16,944 | | | | | | |
| Total Undesignated Allocations | \$ | 2,958,620 | 1 | | | | | |
| Domaining Unrecerved Fund Palance | . | 22 027 242 | | | | | | |
| Remaining Unreserved Fund Balance Less Contingency | \$ | 33,027,343 | | | | | | |
| Final Unreserved Fund Balance | \$ | 33,027,343 | | | | | | |
| | | | | | | | | |

September Monthly Financial Report

October 18, 2023

Each month, city staff provides a financial report to the McKinney Community Development Corporation's board to apprise them of the financial status of the corporation. In an effort to continue providing meaningful financial updates, this transmittal letter includes links to the interactive online financial tool for the month of September. The following is a brief analysis of each section of the corporation's financials.

September Analysis

MCDC Revenue-

Revenue of the McKinney Community Development Corporation is over budget YTD by 3.35%. Sales tax figures came in 4.5% above last year's collection through September. Below is a link to the current year-to-date revenue of the MCDC:

MCDC Revenues - YTD through September

Sales Tax Analysis-

Below are three links that show some unique analysis for the sales tax of the McKinney Community Development Corporation and the City of McKinney at large. The first two links relate directly to the sales tax performance, and the third is a picture of the city's collection by industry:

FY2023 Monthly Sales Tax Comparison

MCDC - Historic Monthly Sales Tax - September

City of McKinney - Sales Tax by Industry

MCDC Expenditures-

Expenditures of the McKinney Community Development Corporation for the month of September were \$1.6M Below is a link to the current year-to-date expenditures of the MCDC:

MCDC Expenditures - YTD through September

Checks Issued-

Below is a link to the checks that were issued by the McKinney Community Development Corporation during the month of September:

MCDC September Checks Issued

Project Details-

Project details for the McKinney Community Development Corporation are provided as an attachment. The project expenditures for this month were:

- Collin County History Museum Construction, \$4,729
- Heard-Craig Center for the Arts, \$10,174
- McKinney Roots, \$22,000
- Heard Museum, \$16,476
- McKinney Repertory Theater, \$2,222
- Marching Music Made in McKinney-2023 DCI, \$5,600
- McKinney Chamber Foundation-2023 Dia de los Muertos, \$2,100
- Neathery Estate, \$1,410
- Tupps Brewery, \$1,035,945
- Various Park Projects, \$382,956

Conclusion-

The information included in the interactive monthly financial report is intended to provide a status update on the operations of the McKinney Community Development Corporation. Staff is available to answer any additional questions you may have.

Sincerely,

Mark Holloway

Chief Financial Officer City of McKinney

MCKINNEY COMMUNITY DEVELOPMENT CORPORATION INVOICES PROCESSED - September 2023

| https://mck | <u> </u> | | | | |
|-------------|-------------------------------------|-----------------|--|-----------|----------|
| Date | Vendor Name | Transaction Amt | Description | Project # | FPO/PO |
| 9/29/2023 | BROWN & HOFMEISTER LLP | \$600.00 | MCDC LEGAL FEES | | F51959 |
| 9/29/2023 | BROWN & HOFMEISTER LLP | \$3,610.00 | MCDC PROJECT LEGAL FEES | | F51959 |
| 9/29/2023 | THE NEATHERY ESTATE BED & BREAKFAST | \$1,410.41 | RDIG GRANT REIMBURSEMENT: INFRASTRUCTURE IMPROVEMENTS | RI2304 | F51958 |
| 9/29/2023 | KDP D-121 I, LP (OPERATIONS) | \$3,388.50 | OFFICE: COMMON AREA PROFESSIONAL SERVICE & UTILITIES | | PO520988 |
| 9/29/2023 | KDP D-121 I, LP (OPERATIONS) | \$6,368.60 | OFFICE RENT | | PO520988 |
| 9/22/2023 | JPMORGAN CHASE BANK (PCARD-LJONES) | \$31.30 | BOARD BREAKFAST 8.24.23 | | PCARD |
| 9/22/2023 | JPMORGAN CHASE BANK (PCARD-LJONES) | \$100.00 | MCKINNEY CHAMBER: WOMEN'S CONFERENCE - LJ | | PCARD |
| 9/22/2023 | JPMORGAN CHASE BANK (PCARD-LJONES) | \$167.90 | ORIGINAL CHOPSHOP: HOUSING SUBCOMMITTEE LUNC | | PCARD |
| 9/22/2023 | CHARTER COMMUNICATIONS HOLDINGS LLC | \$200.83 | COMMUNICATIONS SERVICE FOR OFFICE | | F51901 |
| 9/22/2023 | MCKINNEY ROOTS | \$22,000.00 | PROJECT GRANT REIMBURSEMENT: CHICKEN COOP | 4B2304 | F51894 |
| 9/22/2023 | HEARD NATURAL SCIENCE MUSEUM | \$16,475.50 | PROJECT GRANT REIMBURSEMENT: ANIMAL CARE & FOOD COTTAGE | 4B2306 | F51891 |
| 9/22/2023 | HEARD CRAIG CENTER FOR THE ARTS | \$10,173.92 | PROJECT GRANT REIMBURSEMENT: WEST GARDEN | 4B2303 | F51892 |
| 9/22/2023 | SPINELLI CONSTRUCTION SERVICES LLC | \$13,665.00 | MCDC OWNERS REP SERVICES - TUPPS PROJECT | 4B2009 | PO501059 |
| 9/15/2023 | MCKINNEY CHAMBER FOUNDATION INC | \$2,100.00 | PROMOTIONAL GRANT REIMBURSEMENT: 2024 DIA DE | PC2320 | F51859 |
| 9/8/2023 | MCKINNEY REPERTORY THEATRE | \$2,221.79 | PROMOTIONAL GRANT REIMBURSEMENT: 2022-23 PERFORMANCES | PC2215 | F51764 |
| 9/8/2023 | MCKINNEY CHAMBER OF COMMERCE | \$1,000.00 | SPONSORSHIP: MYP CHEERS TO CHARITY | | F51750 |
| 9/1/2023 | MCKINNEY REPERTORY THEATRE | \$2,475.50 | PROMOTIONAL GRANT REIMBURSEMENT: 2022-23 PERFORMANCES | PC2215 | F51698 |
| 9/1/2023 | HEARD NATURAL SCIENCE MUSEUM | \$33,524.50 | PROJECT GRANT REIMBURSEMENT: ANIMAL CARE & FOOD COTTAGE | 4B2306 | F51726 |
| 9/1/2023 | HABITAT FOR HUMANITY COLLIN COUNTY | , ,, | PROJECT GRANT REIMBURSEMENT: HOME REPAIR PROGRAM | 4B2210 | F51699 |
| 9/1/2023 | CATHOLIC CHARITIES | \$2,500.00 | SPONORSHIP: COMMUNITY HEALTH CLINIC EVENT | | F51670 |



TITLE: Board and Liaison Reports

Board Chair

City of McKinney

Visit McKinney

McKinney Economic Development Corporation

McKinney Main Street/MPAC

McKinney Parks and Recreation

SUPPORTING MATERIALS:

Visit McKinney Report



TITLE: President's Report

SUPPORTING MATERIALS:

Grants Awarded FY 23 (Sept)
Grants Awarded FY 24 (Nov)
October Marketing Report
TUPPS Update (Oct)

McKinney Community Development Corporation Grants and Transfers - FY 23

| Category | Grant/Transfer | Amount | | | |
|--------------------------------|---|----------|---------------------------------------|--|--|
| Promotional & Community Events | MCDC Discretionary Promotional | \$ | 200,000.00 | | |
| Reallocated Funds from FY22 | | \$ | 38,298.00 | | |
| | | \$ | 238,298.00 | | |
| | McKinney Community Concerts - 6 shows | \$ | (3,000.00) | | |
| | Shakespeare McKinney at Adriatica | \$ | (2,500.00) | | |
| | Heritage Guild of Collin County - Spring & Summer | Ψ | (2,000.00) | | |
| | events at Chestnut Square | \$ | (11,240.00) | | |
| | SBG Hospitality - Sip and Stroll Series | \$ | (15,000.00) | | |
| | Marching Music Made in McKinney - 2023 DCI | \$ | (5,600.00) | | |
| | St. Peters Episcopal - Empty Bowls 2023 | \$ | (9,500.00) | | |
| | McKinney Kiwanis Foundation - 2023 Triathlon | \$ | · · · · · · · · · · · · · · · · · · · | | |
| | ManeGait Therapeutic Horsemanship - 2023 LIVE at | Ф | (2,500.00) | | |
| | the Gait | \$ | (7,500.00) | | |
| | McKinney Garden Club - Art Meets Floral Event | \$ | | | |
| | McKinney Main Street - 2023 Arts in Bloom | <u> </u> | (3,000.00) | | |
| | Collin County History Museum - Created In Collin | \$ | (11,000.00) | | |
| | Exhibit and events | ¢. | (12,000.00) | | |
| | McKinney Chamber Foundation - Black History Month | \$ | (12,000.00) | | |
| | events | \$ | (14,000.00) | | |
| | MillHouse Foundation - 4 2-day festivals | \$ | (10,000.00) | | |
| | Heritage Guild of Collin County - Fall and Winter events | Ф | (10,000.00) | | |
| | at Chestnut Square | \$ | (11,500.00) | | |
| | at Officeriat Oquare | Ψ | (11,300.00) | | |
| | McKinney Lacrosse Club - 2023 Turlaxin' Tournament | \$ | (3,100.00) | | |
| | McKinney Repertory Theatre - 2023/2024 Season | Ψ | (0,100.00) | | |
| | promotion | \$ | (10,500.00) | | |
| | Art Club of McKinney - Promotion of season | • | (::,::::) | | |
| | performances | \$ | (2,100.00) | | |
| | McKinney Rotary Club Foundation - 2023 Rotary | | , , , | | |
| | Parade of Lights promotion | \$ | (7,500.00) | | |
| | McKinney Philharmonic Orchestra - promotion of 2023- | | | | |
| | 2024 performances | \$ | (10,500.00) | | |
| | McKinney Chamber Foundation - promotion of 2023 Dia | | | | |
| | de los Muertos | \$ | (9,000.00) | | |
| | McKinney Main Street - 2023 Oktoberfest and Home for | | | | |
| | the Holidays promotions | \$ | (13,500.00) | | |
| | Towns Calles and the state of COCC COCC and the state of Cocc | | (4 = 22 = 2) | | |
| | Texas Cellos - promotion of 2023-2024 performances | \$ | (4,500.00) | | |
| | Collin County Master Gardeners - promotion of 2024 | <u></u> | (0.000.00) | | |
| | Garden Show SGB Hospitality - promotion of 2023 McKinney Wine | \$ | (9,000.00) | | |
| | and Music Festival | ¢ | (40,000,00) | | |
| | and master convai | \$ | (10,000.00) | | |
| | Polones | • | 40.050.00 | | |
| | Balance | \$ | 40,258.00 | | |

| Category | Grant/Transfer | Amount | | |
|----------------------|---|--------|---------------------------------------|--|
| | | | | |
| Community Projects | MCDC Discretionary Community Projects | \$ | 2,177,223.00 | |
| | #23-02 - Haddington Fund - Neon Sign (Original amt. | | | |
| | requested-\$77,370; amended request \$95,037.50) | \$ | (95,037.50) | |
| | #23-03 - Heard Craig Center for the Arts - | Φ | (95,037.50) | |
| | Improvements in West Garden | ¢. | (425,200,00) | |
| | improvements in west Garden | \$ | (135,300.00) | |
| | #23-04 - McKinney Roots - Chicken Coop Construction | \$ | (22,000.00) | |
| | #23-06 - Heard Natural Science Museum - Construction | | | |
| | of Building for Storage and Food Prep for Animals | \$ | (50,000.00) | |
| | #23-08 - McKinney Housing Authority - Construction of | | (, , | |
| | The Remnant | \$ | (1,800,000.00) | |
| | #23-09 - McKinney Virgnina Parkway Ltd The | • | (, , , | |
| | Palladium McKinney - \$1.5 million funded by PFC. | | | |
| | #23-10 - McKinney Parks Foundation - Purchase of | | | |
| | Polaris Ranger Utility Terrain Vehicle | \$ | (15,000.00) | |
| | #23-11 - Heritage Guild of Collin County - Replace | Ψ | (10,000.00) | |
| | Chimney on Faires House; Replace Porches, Stairs and | | | |
| | Ramps on Six Historic Buildings (req-\$50,000; \$25,000 | | | |
| | funded) | \$ | (25,000.00) | |
| | #23-12 - City of McKinney, Housing and Community | Ψ | (20,000.00) | |
| | Development Department - Funding for Property | | | |
| | Maintenance Program for Low-Income, Owner- | | | |
| | Occupied Homes including Mobile Homes | \$ | (200,000.00) | |
| | #23-13 - The Cotton Mill - Funding for Neon Signage | \$ | · · · · · · · · · · · · · · · · · · · | |
| | #23-14 - McKinney Main Street - Funding for 14- | Ф | (135,580.00) | |
| | Passenger, Climate-Controlled Downtown Trolley | ¢. | (402.422.02) | |
| | #23-15 - Habitat for Humanity of Collin County - | \$ | (103,133.92) | |
| | Funding for Critical Home Repairs for Low-Income | | | |
| | Residents | œ. | (400,000,00) | |
| | #23-16 - Boys & Girls Club of Collin County - Funding | \$ | (400,000.00) | |
| | for Purchase and Installation of Electronic and | | | |
| | Traditional Games at McKinney Club | Φ. | (74 477 00) | |
| | Traditional Games at Wickinney Club | \$ | (71,477.00) | |
| | D II (0075 005 10 () | | | |
| | Reallocate \$875,305.42 from Economic Development | | | |
| | classification | \$ | 875,305.42 | |
| | Balance | \$ | - | |
| | | | | |
| Economic Development | Economic Development Grants | \$ | 5,000,000.00 | |
| | Reallocate \$875,305.42 to Discretionary Project Grants | \$ | (875,305.42) | |
| | Balance | \$ | 4,124,694.58 | |
| | | T | -,, | |

| Category | Grant/Transfer | Amount |
|-----------------------------------|--|--------------------------------|
| Retail Development Infrastructure | MCDC Discretionary Retail Infrastructure | \$ 200,000.00 |
| | #RI23-01 - Lelo's Coffee Company - electrical and plumbing infrastructure | \$ (50,000.00) |
| | #RI23-02 - Waterboy RE, LLC - infrastructure improvements including fire suppression new Harvest | \$ (50,000.00) |
| | #RI23-03 - Haddington Fund, LLC - infrastructure including fencing, ramp, wall and footer, walkway at The Flour Mill | \$ (50,000.00) |
| | #RI23-04 - Neathery Estate B&B - security fencing, electrical, foundation, water & sewer rough-in | \$ (21,243.75) |
| | #RI23-05 - T&I Bakery - exterior electrical panel #RI23-06 - Cocktail Creamery - grease trap installation | \$ (6,000.00) (5,812.50) |
| | Balance | \$ 16,943.75 |
| Projects - Parks & Recreation | Project #22-17 - Funded from FY 23 Budget | \$ 5,500,000.00 |
| | Renovation of neighborhood parks | \$ (1,750,000.00) |
| | Greens Park and Trail Improvement | \$ (2,000,000.00) |
| | Towne Lake Improvements | \$ (300,000.00) |
| | 2023 Playground Replacements | \$ (850,000.00) |
| | Vehicles and Equipment | \$ (600,000.00) |
| | Balance | \$ |

| Category | Grant/Transfer | | Amount |
|-------------------------------------|---|----|---------------|
| | | _ | |
| City of McKinney Administrative Fee | | \$ | 175,000.00 |
| | | \$ | (175,000.00) |
| | Balance | \$ | - |
| MPAC Operations | 1 | \$ | 500,000.00 |
| //C operations | | \$ | (500,000.00) |
| | Balance | \$ | - |
| Community/Economic | | | |
| Development/Partnership Projects | Funded from Fund Balance (Estimated) | \$ | 27,500,000.00 |
| | #23-01 - City of McKinney - Roadway Infrastructure for Economic Development | \$ | (518,387.00) |
| | | | |
| | Balance | \$ | 26,981,613.00 |

McKinney Community Development Corporation Grants and Transfers - FY 24

| Category | Grant/Transfer | | Amount |
|-----------------------------------|--|----|----------------|
| Promotional & Community Events | MCDC Discretionary Promotional | \$ | 200,000.00 |
| | | | |
| | | \$ | 200,000.00 |
| | | | |
| | | | |
| | | | |
| | Balance | \$ | 200,000.00 |
| | | · | · |
| Community Projects | MCDC Discretionary Community Projects | \$ | 2,335,904.00 |
| | | | |
| | | | |
| | Polones | • | 0 225 004 00 |
| | Balance | \$ | 2,335,904.00 |
| Economic Development | Economic Development Grants | \$ | 2,000,000.00 |
| Leonomic Development | Loononiic Development Grants | Ψ | 2,000,000.00 |
| | | | |
| | Balance | \$ | 2,000,000.00 |
| | | | |
| Affordable Housing | Affordable Housing Grants | \$ | 3,000,000.00 |
| | | | |
| | | | 2 222 222 22 |
| | Balance | \$ | 3,000,000.00 |
| Retail Development Infrastructure | MCDC Discretionary Retail Infrastructure | \$ | 300,000.00 |
| Retail Development infrastructure | Mode discretionary Retail illinastructure | Ψ | 300,000.00 |
| | | | |
| | | | |
| | Balance | \$ | 300,000.00 |
| | | | |
| Future Projects | FY 24 Allocation for Future Major Projects | \$ | 5,000,000.00 |
| | | | |
| | Balance | • | 5,000,000.00 |
| | Datatice | \$ | 5,000,000.00 |
| Projects - Parks & Recreation | Project #23-17- Funded from FY 23 Budget | \$ | 5,500,000.00 |
| r rojecto i unto a recorcation | Greens Park & Trail Improvements | \$ | (2,000,000.00) |
| | Towne Lake Improvements | \$ | (3,500,000.00) |
| | F 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 | - | (5,555,555.55) |
| | Balance | \$ | |
| | | ۳ | |

| Category | Grant/Transfer | Amount | |
|---|---|--------|---------------|
| City of McKinney Administrative Fee | | \$ | 175,000.00 |
| | | \$ | (175,000.00 |
| | Balance | \$ | - |
| MPAC Operations | | \$ | 500,000.00 |
| | | \$ | (500,000.00 |
| | Balance | \$ | - |
| Community/Economic Development/Partnership Projects | Funded from Fund Balance (Estimated) | \$ | 33,027,343.00 |
| Developmental artifersing Frojects | #23-01 - City of McKinney - Roadway Infrastructure for Economic Development | \$ | (1,085,851.00 |
| | | | |
| | Balance | \$ | 31,941,492.00 |







Marketing Report: October 2023

Participation in Marketing/Networking & Community Events

(since October 26 Board Meeting)

- Main Street Merchants Meeting
- State of the City Event
- City Hall Topping Out Ceremony
- Wilson Creek Clean-up Project

Press / Social Mention Coverage

- Importance of Sales Tax article, McKinney Courier Gazette Director's Column
- Facebook Mentions: McKinney Parks & Rec, Chestnut Square, City of McKinney, SBG Hospitality, The Batdrone

Website Analytics

The number of website visits remains nearly double from last year. October spikes correlate with Hugs Greenhouse, Wine & Music Festival, La Tiendita, Harvest at the Masonic, and Board Oaths/Officers. Top page visits in October were Grants, Calendar and Community Impact. Most visitors connected directly. We continue to see referrals from the City of McKinney and the MEDC websites, and in October, we also saw connections via the Dia de los Muertos page.

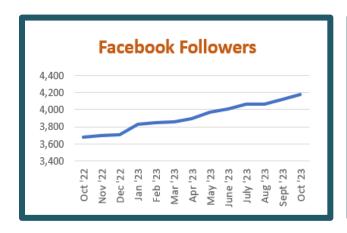


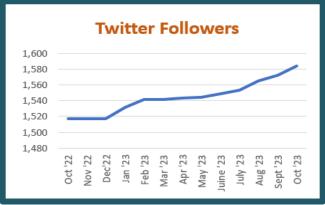
| | _ | |
|------------------|----|--|
| Referrals | | |
| City of McKinney | 26 | |
| MEDC | 13 | |
| GrantWatch | 5 | |
| McKinney Rotary | 3 | |
| BeerInBigD | 1 | |

The number of website visitors using mobile devices has remained constant over the last couple of months.

| [= <u></u> | | | |
|----------------|-------|------------|--|
| | | Percent of | |
| Mobile Traffic | Users | Total | |
| Desktop | 284 | 60.94% | |
| Mobile | 178 | 38.20% | |
| Tablet | 6 | 1.29% | |

Social Media: Facebook and Twitter





October was a robust month for MCDC Facebook with the addition of 59 followers and significant increases in post engagement! Top performing posts for October were related to TUPPS, Hugs Greenhouse, Wine & Music Festival, La Tiendita, Concerts in the Park, Harvest at the Masonic, Board Oaths/Officers, Legacy Neighborhoods Fall Festival, and town history.















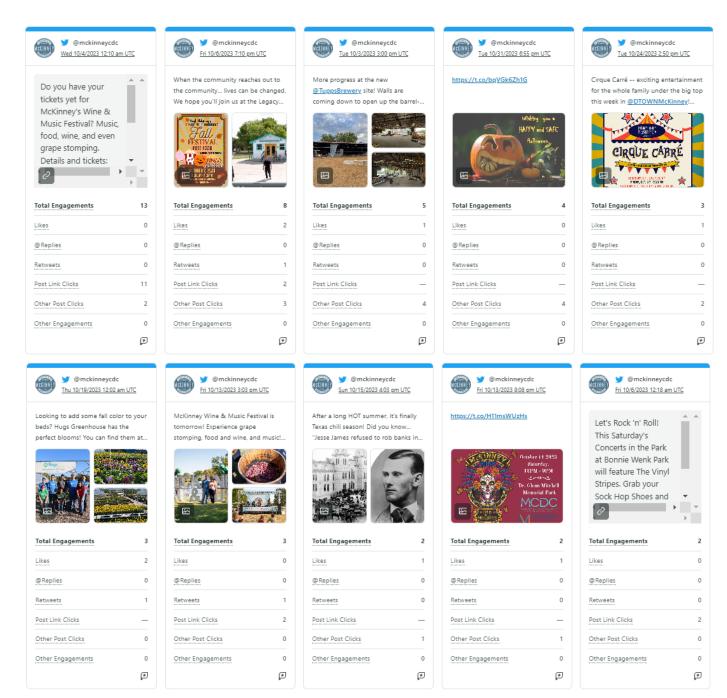
McKinney Community .





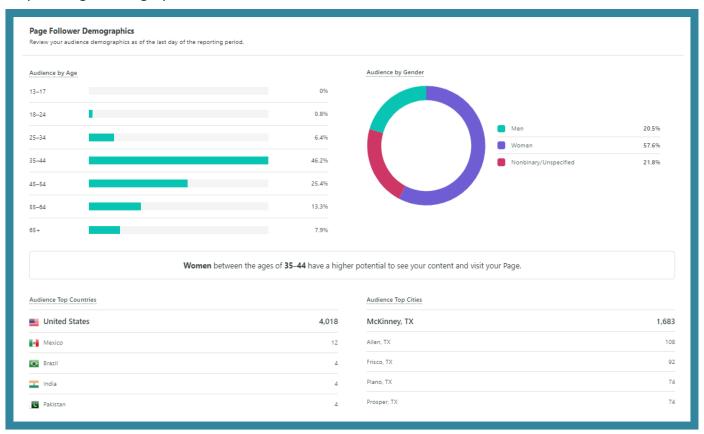


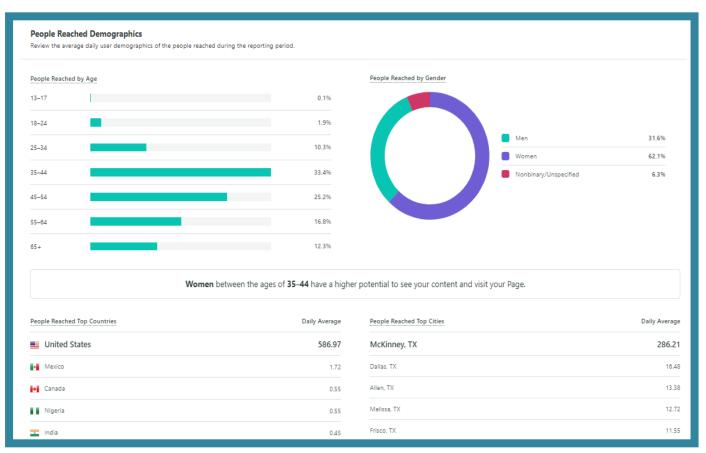
October garnered a significant increase in engagement for Twitter, although the platform remains a much smaller, slower-growing social audience with just over 1,580 followers. Top posts were related to Hugs Greenhouse, Wine & Music Festival, Dia de los Muertos, Parks Concerts, town history, TUPPS, and La Tiendita.



Facebook Demographics

Our Facebook audience demographic is primarily located in McKinney, with 2/3 being female. Our top two age demographics for followers is 35-44 and 45-54.





TUPPS Brewery Expansion Project – October 2023 Construction Update

SpawGlass [SG] mobilized on site February 28, 2022

There has continued to be significant slipping in the schedule.

Anticipated Dates As Of:

October 31, 2023

Brewery Sub Com

Brewery (TCO)
Barrel Aging Sub Com

Tap Room Sub Com

Final Completion:

TCO Rec'd 10/27/2023

November 10, 2023

November 10, 2023

December 26 2023

The Brewery Building Received a Temporary Certificate of Occupancy on Friday, October 27 which allows for Commercial Brewing in that building. Progress continues on remainder of the buildings and site with completion dates shown above.

Below is a high-level recap of work progress and photos.

October 2 – October 7

Site: Grading, housekeeping, shade structures; Tap Room Install of water heater and kitchen equipment, pulling electrical wire, tape and bed of walls, install of fire alarm system, charging freon in lines and starting up units in walk-in coolers; Barrel Aging building: running sprinkler pipe; Brewery: Punch List work









October 9 - October 14

Site: continue install of shade structures, exterior power and lights in stall of filter fabric and DG, irrigation, trees, white rock; Barrel Aging building: install of fire alarm; Tap Room: install serving counter, water heater, kitchen fixtures and grease trap install continues, install door hardware; Brewery: punch list work, new landing and steps at north side of Brewery Building













October 16 - October 21

Site: gas to fire pits, gradings, install of DG and white rock; Tap Room: install stairs and handrails;













October 23 – October 31

Site: continue gas at fire pits, install RR ties at south Beer Garden install of DG, white rock and sod continues, clean up from over 9inches of rain; Tap Room: fire sprinkler pipe at mezzanine area, install site lights, Brewery: restripe fire lane at Brewery Building to prepare for TCO,















SpawGlass

Tupps Brewery McKinney

Print #231102443 Date: 11/02/23 Lat/Lon: 33.196083 -96.609892 Order No. 73574 Aerial Photography, Inc. 954-568-0484





Tupps Brewery McKinney

Print #231102441 Date: 11/02/23 Lat/Lon: 33.196083 -96.609892 Order No. 73574 Aerial Photography, Inc. 954-568-0484



TITLE: Update on Project 4B 23-08 Submitted by McKinney Housing Authority for The Remnant at Greenwood, LP.

SUPPORTING MATERIALS:



TITLE: Update on Project 4B 18-06 Submitted by Habitat for Humanity of Collin County for The Cotton Groves Community.

SUPPORTING MATERIALS:

Presentation











Boys and Girls Club at Cotton Groves

In January 2024 will celebrate one year in operation

46 students enrolled

Average daily attendance 25

All students on scholarship at this location - low-income

Will be applying for Charter Site in January as a Community Impact Program



Cotton Groves

PROJECT NO.

SHEET TITLE

Container Townhomes

| Cost Per Sq Ft. | Total Cost per Unit |
|-----------------|------------------------|
| \$203.13 | \$260,000 |

CHALLENGES

- Welder shortages / Availability
- Subcontractor Knowledge and Expertise
 & Interest in type of construction
- Comfort level of subs and lack of interest
- Container pricing Increase \$3K \$7K
- Material Costs Increased (Steel)
- Fabricator Costs Increased
- Only \$160,000 per unit LOC
- The permitting process didn't fit the normal procedures





New Townhomes designed by 97W Architects



| | Avg Sales Price | # of Units | Cost per Sq.ft. | |
|-----------|--------------------|-------------|---------------------|--|
| 3 Bedroom | \$199,000 | 25 | 165.83 | |
| 4 Bedroom | \$230,000 | 10 | 171.00 | |
| | | | | |
| Land | 2.75 Acres | \$11.02 PSF | \$36,669 per Lot | |

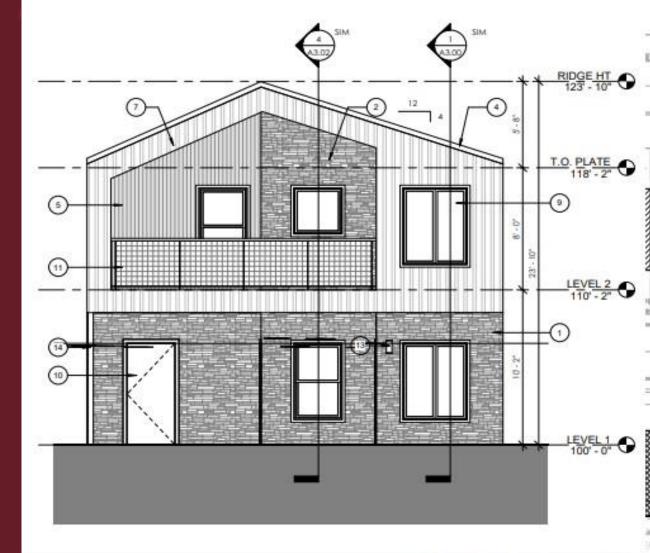
35 total lots for affordable homes 29 remaining

Front Elevation



MATERIAL BREAKDOWN: STONE: 258 SF (50%) RBER CEMENT: 126 SF (24%) METAL: 135 SF (26%)

TOTAL: 519 SF



| Source | | | Status |
|--------|--|------------------|--|
| | McKinney Community Development Corporation | \$ 1,854,181 | Received |
| | NEZ Fee Waivers City of McKinney | \$ 175,000 | 2 Filed, Awaiting response, estimate \$5K per home - Will file each one as we receive CO |
| CRA | Benchmark Bank Construction Loans 1-6 | \$ 960,000 | Received 0% Interest |
| CRA | Benchmark Bank Construction Loans 7-35 | \$ 5,800,000 | Secured - revolving \$1,200,000 close and replenish |
| CRA | Benchmark Mortgage Purchases Loans 1-6 | \$ 1,249,921 | Actual 100% Loan to Value |
| CRA | Benchmark Mortgage Purchases Loans 7-35 | \$ 5,872,500 | Estimate \$202,500 * 29 remaining |
| | TDHCA Bootstrap | \$ 855,000 | one secured, estimate an additional 18 @ \$45K |
| | TDHCA Bootstrap Admin Fees | \$ 85,500 | one secured, estimate an additional 18 @ \$4500 |
| | FHLB DPA | \$ 96,000 | Estimate 12 @ \$8,000 |
| | | | |
| | Total Sources | \$ 16,948,102 | |
| | | | |
| Use | Land | \$ 219,936 | |
| | Playground | \$ 152,359 | |
| | Amenity Center | \$ 637,690 | |
| | Building Cost 1-6 | \$ 1,560,000 | Per unit cost shipping container |
| | Building Cost 7-35 | \$ 5,997,840 | Per unit cost stick build |
| | Repayment of Construction Loans | \$ 6,760,000 | |
| | Infrastructure & Development Costs | \$ 1,100,153 | |
| | Prototype | \$ 155,284 | |
| | Contingency 5% | \$ 377,892 | Habitat |
| | Legal Fees | \$ 25,292 | for Humanity® |
| | | | ior numanity |
| | Total Uses | \$ 16,948,102 | of Collin County |

What Else Is Habitat working on?

- CLT Getting existing land into CLT and approvals from City to hold existing land tax-exempt for development and pass that exemption along as appraisals continue to rise
- Phase II Cotton Groves 53-100 more units 611 Bumpas
 - Working with Encore Wire on Infrastructure with Civil Engineers
- Partnerships.....Dominium 2nd largest developer of Affordable Housing (For-Profit) Nationwide - Tax-credit, 60% and willing to look at out of the box partnership

LOT KEY LOT LOCATION LOT TYPE LOT SIZE LOTS 1-6 DUPLEX 50' X 100' TOWNHOME LOTS 7-22 25' X 80' LOTS 24-27 TOWNHOME 25' X 80' TOWNHOME 25' X 80' LOTS 29-32 LOTS 34-37 TOWNHOME 25' X 80' LOTS 39-42 TOWNHOME 25' X 80' TOWNHOME LOTS 23, 28, 33, 38 35' X 80' LOTS 43-53 TOWNHOME 25' X 80' COLOR LEGEND DUPLEX LOT TOWNHOME LOT GREEN SPACE DRAINAGE EASEMENT



Dominium Gives

Dominium strives to make a positive difference in the cities and neighborhoods we call home. We believe that corporate social responsibility means building vibrant neighborhoods around the country, empowering employees to engage in their communities and creating opportunities for our residents to thrive. As a leader in developing and managing affordable housing, we know that our responsibility extends beyond simply building homes.

Dominium gives back to our communities in a number of ways:

DONATES

BUILDS

ASSISTS







DONATES

Through DOMINIUM and the DOMINIUM FOUNDATION we donate more than \$1 million a year to community organizations that build stronger families and neighborhoods.

BUILDS

Through the DOMINIUM PRO BONO PROGRAM, we provide free development services to non-profit organizations that are addressing critical housing challenges. Through this program, 10% of our development efforts are provided free of charge.

COMPLETED PROJECTS

Dorothy Day Place (St. Paul, MN) \$72M Development Exodus II (Minneapolis, MN) \$70M Development

UPCOMING/ONGOING PROJECTS IN PERMANENT SUPPORTIVE HOUSING

The Commons (Colorado Springs, CO) \$20M Development Rural Neighborhoods for Seniors (Gainesville, FL) \$15M Development Solid Ground Apartments (Lakewood, CO) \$20M Development DESC Burien (Seattle area) \$38M Development

OTHER OUTREACH OPPORTUNITIES

Texas | Nashville | Atlanta | Phoenix

To learn more, visit

DOMINIUMAPARTMENTS.COM/GIVES













Dominium Foundation

Pro Bono partnership for development with HFH Collin County for Phase II Cotton Groves

Possible partnerships include: Rent-to-Own Owner/Builder/Developer

Questions?



Thank you McKinney Community
Development Corporation for your support
of Affordable Housing in McKinney!

Habitat for Humanity of Collin County 2060 Couch Dr. Habitat

McKinney, Tx 75069

for Humanity®

of Collin County

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