

KEY PERFORMANCE INDICATORS October 2022

\$49m \$13.6m CONTRACTS CURRENT PENDING 2022 TARGET: \$304m

EMAIL MARKETING
OPEN RATE

WEBSITE VISITOR TRAFFIC

TRADE SHOWS & MISSIONS

BRE VISITS

FAMILIARIZATION (FAM) TOUR COMMUNITY FORUM

30%

2022 TARGET: 40%



6

2022 TARGET: 5



2022 TARGET: 60 2

2022 TARGET: 2

2

2022 TARGET: 2