Fiscal Year 2022-23

# Progress Report - Winter Art Fest February 27-28, 2023

MCDC Grant Program

Organization Name: MillHouse Foundation

Project Name: Marketing For Art Festivals

Contact Person: Beth Beck Contract #:

Grant Award Amount: \$ 10,000 Project Duration: 12 months

**Start Date:** 

**Completion Date:** 

**Location of Event: McKinney Cotton Mill** 

#### **Narrative report on the Event:**

MillHouse Winter ArtFest is a indoor, juried, community-focused festival to showcase products and offer enhanced revenue opportunities to members and participants by increasing visibility and sales, attracting new customers, and enhancing creative collaboration. By hosting indoor events, artists experience two full days of sales that are not affected by inclement weather. The MillHouse Art Festival drew from across the Metroplex, bringing in attendees who are both repeats and those new to ArtFest. Attendees were encouraged to visit local shops and restaurants, creating a positive boost for the local economy in McKinney. The 2023 Winter ArtFest experienced a record number of visitors with no parking available in the Cotton Mill parking lot for much of the festival. At times cars were parked on Elm Street and Anderson street. Our food vendor, Tasty Casa, sold out of food on Saturday and Sunday and had to go back to the restaurant to prepare more. Many participating artists experienced record sales for their festival experiences.

#### Identify goals and objectives achieved:

**Economic Impact Goals:** 

- 1. To increase exposure for local artists The range of our advertising from the McKinney area is a 90 mile radius
- 2. Increase economic opportunities for local and regional artists through MillHouse Art Festivals. Our 2 day festival brought in people from as far north as Sherman, and as far west as Forth Worth.
- 3. To contribute to McKinney's reputation as a cultural destination MillHouse Art Festivals drew from across the Metroplex, bringing in attendees who are both repeats and those who were new to Winter ArtFest. We encouraged attendees to visit local shops and restaurants via a streaming

#### **MCDC Progress Report**

Page 2

advertising monitor at the entrance of the festival, creating a positive boost for the local economy in McKinney.

#### II.c. Objectives:

- 1a. Add Monthly Indoor Maker Markets once the Cotton Mill receives City permits.
- 1b. Attract a greater number of statewide artists.
- 2a. Increase the number of art patrons who participate and purchase art.
- 2b. Provide opportunities for emerging and established artists to build their clientele.
- 2c. Increase economic opportunities for local and regional artisans.
- 3a. Draw statewide visitors who will stay for the weekend at McKinney hotels, bed & breakfast, and AirBNBs.
- 3b. Leverage print and digital media markets to increase awareness of McKinney as a weekend destination.

#### Financial Report - budget as proposed and actual expenditures

Proposed 2023 budget: \$10,000 Expenditures to date: \$1,970

#### **Metrics Outlines in application:**

- 1a. Metric: host four Maker Market events in 2023, contingent on City permitting
- 1b. Metric: compile database of artists and their studio locations in process
- 2a. Metric: measure attendance by parking capacity the Cotton Mill parking lot was full with cars parked on Elm Street. Estimated attendance:
- 2b. Metric: conduct informal interviews with participating artists
- 3a. Metric: promote hotel blocks with local hotels on our website and social media
- 3b. Metric: track social media, digital ads, and print publications data



# MILLHOUSE WINTER ARTFEST 2023 MARKETING REPORT: SOCIAL MEDIA, WEB, PRINT & DIGITAL PROMOS



#### **SOCIAL MEDIA**

FACEBOOK AND INSTAGRAM
68+ PROMOS
5 REEL PROMOS
TOO-MANY-TO-COUNT STORIES

#### WEBSITE

64 WEBSITE IMAGES FEATURING PARTICIPATING ARTISTS

#### PAID ADS

2 FACEBOOK/INSTAGRAM ADS 1 PRINT MEDIA AD

#### **VIDEO**

1 MULTIMEDIA VIDEO CREATION

Social media content creation leveraged Facebook and Instagram. This document shows insights and analytics from Instagram, Reels, and Facebook posts. Instagram and Facebook stories only last 24 hours; therefore, no analytics are available. Instagram posts tend to receive more viewers than Facebook, but not always. Reel videos amplify viewer interest with higher viewer interactions. Ad analytics are included for Community Impact, Facebook, and Instagram. We captured footage from Summer ArtFest to create a promo video that we debuted on our website for Winter ArtFest.

NOTE: The banner in the image above was destroyed by the wind during Winter ArtFest.

# MILLHOUSE WINTER ARTFEST 2023 WEBSITE CONTENT CREATION

HTTPS://MILLHOUSEFOUNDATION.ORG/ARTFEST

The month of ArtFest, our website views peaked at more 2500 views. Our website ranked in the 93th percentile for similar businesses.





Mark Your Calendar: February 25-26, 2023

Escape the wind and cold at the Winter indoor juried art festival at the McKinney Cotton Mill. ArtFest is open to the public.

Explore juried art by local artisans showcased against the grandeur of century-old architecture. Enjoy food and drinks by Tasty Casa and Amazing Bartending Services and music by Wesley Phipps. 65 artists, jewelers, potters, and artisans will offer original fine art pieces including Andrea Holmes, AimeeLouise Woolverton, Lisa Temple, Gail Delger, Dana Brock, DaAnna Stringer, Mary Ballering, Caroline Thompson, JoAnn Scofield, Caroline Campbell, Cindy Taylor, Suzanne Hoemke, Karen Gilmore, Mary Hannigan, Jill Windsor, Ryan Bledsoe, Christie Elliot, Linda MacNamara, Joyce Harlow and Denise Fletcher.

MillHouse Foundation partners with the Cotton Mill Partners to offer art festivals to showcase local and regional talent, and to bring art patrons to historic McKinney to shop, eat, and enjoy our marvelous city.

Funding and In-kind Support Provided by







McKinney Arts Commission

# MILLHOUSE WINTER ARTFEST 2023 WEBSITE CONTENT CREATION

# HTTPS://MILLHOUSEFOUNDATION.ORG/ARTFEST continued



# MILLHOUSE WINTER ARTFEST 2023 WEBSITE CONTENT CREATION

HTTPS://MILLHOUSEFOUNDATION.ORG/ARTFEST continued



# MILLHOUSE WINTER ARTFEST 2023 PRINT/DIGITAL MARKETING MCKINNEY COMMUNITY IMPACT AD- Print & Online





PAGE PA

=



TOTAL MAILBOXES 79,547

PRINT READERSHIP 123,298

DIGITAL IMPRESSIONS
16,776

TOTAL REACH **140,074** 

#### MCKINNEY IN-PAPER

#### IN MAILBOXES: FEB 24 SPEND: \$600

CIRCULATION: 79,547

READERSHIP: 123,298





Residences: 79,547
Average Age: 44.0
% with Children: 43.0%
Average Income: \$103,647



Eighth Page 19

#### MCKINNEY WEBSITE

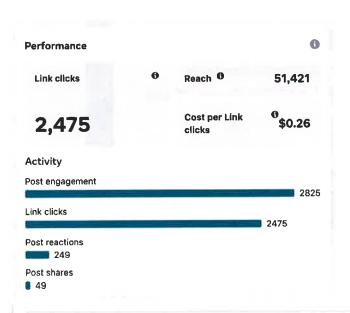
START DATE: FEB 1 IMPRESSIONS: **VIEWABLE IMPRESSIONS: SPEND:** \$300 END DATE: FEB 28 16,776 Report Generated Date: Feb MillHouse ArtFest 28, 2023 50+ ARTISTS IN ATTENDANCE Clicks: 17 Click-Through Rate: 0.10% THE PARTY OF PERSONS IN Viewable Click-Through Rate: 0.27%

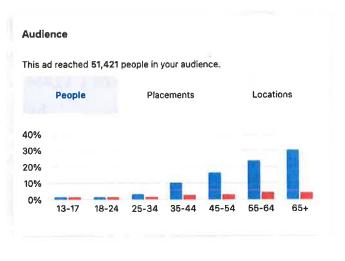
# MILLHOUSE WINTER ARTFEST 2023 **DIGITAL MARKETING** META – FACEBOOK/INSTAGRAM ADS



**51,421** Reach

2,475 Link clicks **\$649.99**Spent at \$25.00 per...

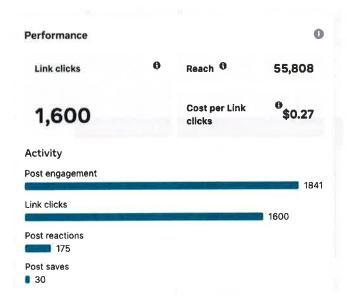


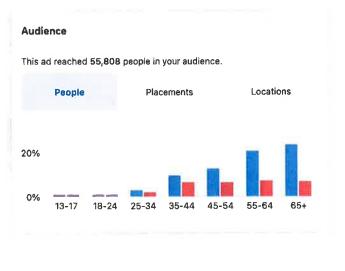




Website visitors MILLHOUSE WINT... **55,808** Reach

1,600 Link clicks \$437.42 Spent at \$25.00 per...





## MILLHOUSE WINTER ARTFEST 2023 PRINT/DIGITAL MARKETING

**≡** Sections

**Cotton Mill** 

O. Search

The Dallas Morning News

DALLASNEWS EDITORS' PICKS FREE

### Winter Indoor ArtFest

at McKinney Cotton Mill INFO This event is for all ages LOCATION

Mark your calendar to escape the wind and cold at our Winter indoor juried art festival at the McKinney Cotton Mill. Explore juried art by local artisans showcased against the grandeur of century-old architecture. Enjoy food by Tasty Casa, drinks Amazing Bartending services. Musician Wesley Phipps is coming back to perform during the festival.

Mokimpe Courier-Gazette Home Publications News Sports Podcast Obituaries Public Notices Jobs

FEATURED SPOTLIGHT

### McKinney Cotton Mill comes alive with ArtFest by MillHouse

Audrey Henvey / Star Local Media

On a Saturday afternoon in February, the parking lot of 610 Elm St. was full of cars.

Inside the corridors of the historic McKinney Cotton Mill, visitors stopped at artists' stalls to view paintings, jewelry, fiber arts, ceramic arts and more.

It was all a part of the winter ArtFest hosted by MillHouse and the Cotton Mill on Feb. 25 and 26. MillHouse McKinney and the MillHouse Foundation operate from the McKinney Cotton Mill to support creative small business women in the local marketplace.



# MILLHOUSE WINTER ARTFEST 2023 DIGITAL MARKETING

## Calenderly



Back to the calendar

28

#### Summer ArtFest 2022

By MillHouse Foundation

Add To Calendar 🗸 🥒 SHARE

# BEAT the HEAT with ART, WINE, FOOD and FUN at the Cotton Mill!

#### About this event

Beat the Heat at the Summer indoor juried art festival at the Cotton Mill in McKinney, Texas. Explore juried art by over 50 local artisans showcased against the grandeur of century-old architecture. Featured artists offering acrylic, oil, watercolor, pottery, jewelry, and more. Enjoy food and drinks by Fresh Mex and Amazing Bartending Services. The facility is large and spacious with plenty of room to browse, shop, and relax with family and friends.

Once you've purchased all the art you can carry, venture downtown to enjoy the historic Downtown McKinney charm for more shopping, eating, and drinking. Proceeds benefit the MillHouse Foundation to support small business women in creative fields.

Funding and in-kind support provided by the Cotton Mill Partners, McKinney Arts Commission, Visit McKinney, McKinney Community Development Corporation

Saturday and Sunday 11 am-5 pm

DATE 0

August 28

TIME

11:00am - 5:00pm

LOCATION

McKinney Cotton Mill 610 Elm Street McKinney, TX United States Get Directions

TAGŞ

Art Festival

CATEGORIES

Art Food and Wine

ORGANIZER

MillHouse Foundation aimee@millhousemckinney.com 2028102101



## MILLHOUSE WINTER ARTFEST 2023 DIGITAL MARKETING

# Stay Happening



#### MillHouse ArtFest Winter 2023

SAT FEB 25 2023 AT 11:00 AM TO SUN FEB 26 2023 AT 05:00 PM

The McKinney Cotton Mill | McKinney

MCKINNEY COURIER GAZETTE- Print



Promote Your Event with Star Local Media! Whether you are bosting an event, or looking for the perfect date night idea, Star Local Media's event calendar has you covered. Scan the QR code to go straight to our online events calendar where you can promote your event with a lew clicks, or find the perfect activity to make every day special!

#### KREWE OF BARKUS AND **'BENJI' STATUE UNVEILING**

McKinney Main Street will host an unvolling of the Benji Love Project Statue during the Feb. 19 Krewe of Barkus event, a Mardi Gras-themed dog parade in downtown McKinney.

Remarks and the reveal will happen on the city stage located near Dr. Glenn Mitchell Park. these activities are free to attend. The parade begins at 2 p.m., and the unveiling will take place immediately following back at McKinney Park.

The statue will be installed after the event on the southeast corner of N. Tennessee and E. Virginia Streets.

#### 'THE ART OF THE CONTINUOUS LINE

Millhouse McKinney will host the next inetallation of its "Lunch Bunch" series from 11:30 a.m. to 12:30 p.m. Feb. 21, featuring local artist

Case will discuss the basics of Continuous Line Drawing and then give attendees the opportunity to practice during this free event. Lunch is not provided, but you are welcome to bring your own.

The event will take place at Millhouse McKinney (810 Elm Street, Suite 1000).

THE FARNDALE AVENUE **HOUSING ESTATE** TOWNSWOMEN'S GUILD **DRAMATIC SOCIETY MURDER** MYSTERY'

McKinney Repertory Theatre presents the outrageous comedy, "The Farndale Avenue Housing Estate Dramatic Society Murder Mystery", as its first show of 2023.

McKinney Repertory Theatre (MRT) is a 99% volunteer, nonprofit, community theatre supported, in part, by grante from McKinney Arts Commission, McKinney Community Development Corporation and through donations from the McKinney community, MRT is McKinney's Official Community Theatre and is a resident company at McKinney Performing Arts Center in historio, downtown McKinney.

Showtimes are:
Friday, Feb. 24 at 8 p.m.
Saturday, Feb. 25th at 2 p.m. & 8 p.m.
Friday, Merch 3 at 8 p.m.
Saturday, Merch 4 at 2 p.m. & 8 p.m.
Tickets are \$22 for adults, \$19 for Seniora 55+,\$17 for children/etudents ages 4-18. Gr tickets are available by calling the MPAC tic office at (214) 544-4630.

More information is at mckinneyrep.org

#### JUBILEE AT ROY AND HELEN HALLLIBRARY

Roy and Helen Hall Library will host a de muelc, education, and entertainment for elbetween 11 a.m. and 2 p.m. Feb. 25. This is come-and-go event with live music and cra

Check out the lineup below:



•11 a.m. to 2 p.m.: Mathew Zion Bebineaux (The Music of Mite Davis)

•Noon to 1 p.m.:de

Ellington and many me and Helen Hall Library is located dorado Parkway.

#### MILLHOUSE ART FEST

MillHouse and the McKinney Cotton Mill Partners invite you to attend WINTER ArtFest on Saturday and Sunday, Feb. 26-26 from 11 a.m. to

The event will feature an indoor juried art feetival at the McKinney Cotton Mill (610 Elm St.). Explore juried art by local artisans showcased against the grandeur of century-old architecture. Enjoy food by Tasty Casa, drinks Amazing Bartending services. Musician Wesley Phipps Is coming back to perform during the feetival.

More information is at millhousefoundation

Page 10

# MILLHOUSE WINTER ARTFEST 2023 SOCIAL MEDIA CONTENT CREATION INSTAGRAM INSIGHTS - REELS

5:08 **Reel Insights** Instagram (i) 1,110 Accounts reached 575 535 Non-followers Followers • 1,247 **Plays** THANKS to all of you who came it to shop with o... III Eveningland · Moon Candy Likes 78 February 25 - Duration 1:02 7 Comments 1247 78 **Shares** 6 0 Saves (+)**Reel Insights 3** Instagram and Facebook plays 1,247 78 Instagram likes and Facebook reactions

# MILLHOUSE WINTER ARTFEST 2023 SOCIAL MEDIA CONTENT CREATION INSTAGRAM INSIGHTS - REELS continued

5:07

<

**Reel Insights** 



**Instagram** ①

350 Accounts reached

#### Untitled

III Secret Agent 23 Skidoo - Do You (feat. Laura... February 24 - Duration 0:54

207 Followers •

143 Non-followers

0

0

	•		7	
430	23	0	5	0

**Plays** 430 Likes 23 **Shares** 5

# Reel Insights ①

Instagram and Facebook plays 430

Instagram likes and Facebook reactions

23

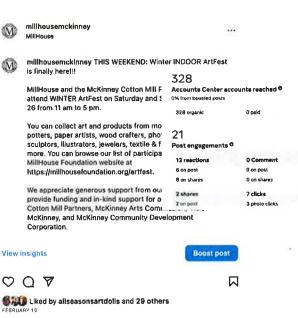
Saves

Comments

## MILLHOUSE WINTER ARTFEST 2023 SOCIAL MEDIA CONTENT CREATION INSTAGRAM INSIGHTS -- SAMPLE PROMOS

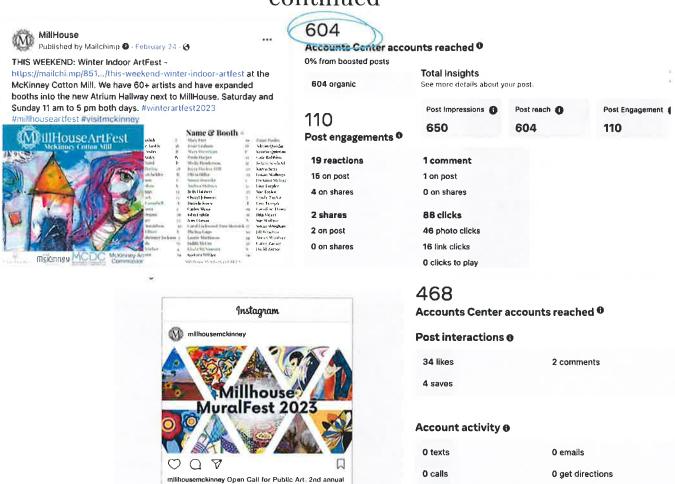






## MILLHOUSE WINTER ARTFEST 2023 SOCIAL MEDIA CONTENT CREATION

# INSTAGRAM INSIGHTS -- SAMPLE POSTS continued



MillHouse MuralFest at the historic Cotton Mill Inc. more



# Accounts Center accounts reached Post interactions 28 likes 5 comments 2 saves Account activity 0 texts 0 emails 0 calls 0 get directions 0 website clicks Insights activity is reported in Pacific time zone. Ads activity is reported in the time zone of your ad account.

O website clicks

# MILLHOUSE WINTER ARTFEST 2023 SOCIAL MEDIA CONTENT CREATION

# INSTAGRAM INSIGHTS -- SAMPLE POSTS continued



409
Accounts Center accounts reached 
Post interactions 
26 likes 2 comments

Account activity 6

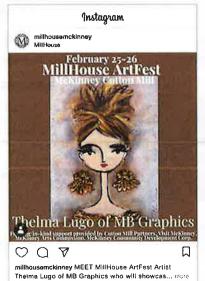
0 texts

0 emails

0 calls

0 get directions

0 website clicks



258
Accounts Center accounts reached 6

Post interactions 6

24 likes

2 comments

3 saves

Account activity 0

O texts

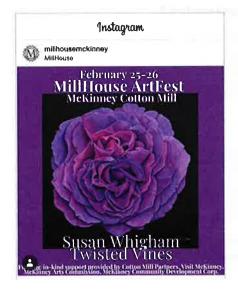
0 emails

0 calls

0 get directions

O website clicks

Insights activity is reported in Pacific time zone. Ads activity is reported in the time zone of your ad account.



154

Accounts Center accounts reached 6

Post interactions 6

13 likes

0 Comment

0 Save

Account activity 6

0 texts

0 emails

0 calls

0 get directions

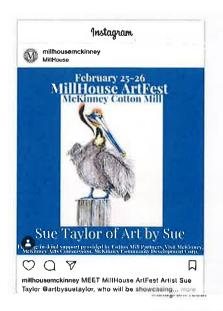
0 website clicks

Insights activity is reported in Pacific time zone. Ads activity is reported in the time zone of your ad account

Page 15

## MILLHOUSE WINTER ARTFEST 2023 SOCIAL MEDIA CONTENT CREATION

# INSTAGRAM INSIGHTS -- SAMPLE POSTS continued



# 253 Accounts Center accounts reached •

#### Post interactions a

28 likes

0 Comment

5 saves

#### Account activity 6

0 texts

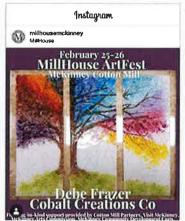
0 emails

0 calls

0 get directions

0 website clicks

Insights activity is reported in Pacific time zone. Ads activity is reported in the time zone of your ad account.



#### 309

#### Accounts Center accounts reached 6

#### Post interactions 6

14 likes

0 Comment

1 save

#### Account activity 6

0 texts

0 emails

0 calls

0 get directions

0 website clicks

Insights activity is reported in Pacific time zone. Ads activity is

# Instagram Tebruary 25-26 MillHouse ArtFest Milling Loron All Resonating Threads Studio Reduct in Red to more restaurable and studio

#### 258

#### Accounts Center accounts reached 6

#### Post interactions 6

20 likes

3 comments

2 saves

#### Account activity 6

0 texts

0 emails

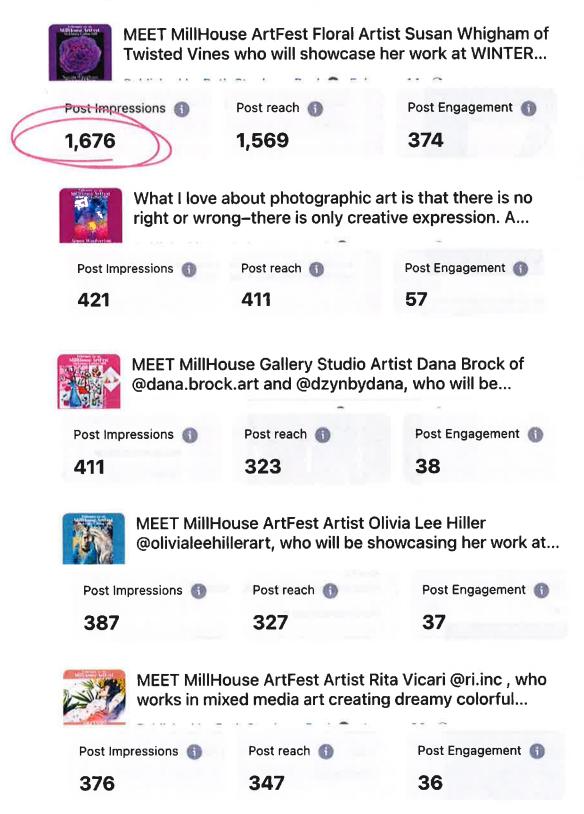
0 calls

0 get directions

0 website clicks

Insights activity is reported in Pacific time zone. Ads activity is reported in the time zone of your ad account.

## MILLHOUSE WINTER ARTFEST 2023 **SOCIAL MEDIA CONTENT CREATION** FACEBOOK INSIGHTS -- SAMPLE POSTS



# MILLHOUSE WINTER ARTFEST 2023 MULTIMEDIA PROMO VIDEO CREATION

ArtFest at the McKinney Cotton Mill







Note: Footage from Summer ArtFest was used for our promo video that debuted on our website for Winter ArtFest.  $Page\ 18$