



CITY OF MCKINNEY, TEXAS

Legislation Text

File #: 25-3426, **Version:** 1

Consider/Discuss/Act on a Resolution Authorizing the City Manager to Execute a Contract with Stealth Partner Group, LLC of Scottsdale, AZ to Provide Stop Loss Insurance

COUNCIL GOAL: Operational Excellence
(2.1: Balance available resources to accommodate the growth and maintenance needs of the city.)

Financially Sound Government
(4.4: Create financial plans for future growth as well as future maintenance.)

MEETING DATE: December 2, 2025

DEPARTMENT: Human Resources
Procurement Services

CONTACT: Jim Parrish, Director of Human Resources
Sheryl Williams, Human Resources Manager
Sean Fu, Buyer II

RECOMMENDED CITY COUNCIL ACTION:

- Approval of Resolution

ITEM SUMMARY:

- This Resolution authorizes the City Manager to enter into a contract with Stealth Partner Group, LLC for Stop Loss Insurance.

BACKGROUND INFORMATION:

- The City issued a Request for Proposals, 26-01RFP for Stop Loss Insurance on September 5, 2025.
 - Advertised in McKinney Courier Gazette
 - Posted on McKinney TV
 - 56 matching eBid Supplier Notifications, including 0 Historically Underutilized Business (HUB) suppliers
- Of the 56 supplier notifications, three (3) proposals were received on October 9, 2025.

- An evaluation committee comprised of staff from Human Resources and Procurement Services reviewed and scored the proposals based on the following criteria:
 - 30 Points - Cost
 - 20 Points - Cost Containment/Innovative Solutions
 - 20 Points - Population Health Management Programs
 - 10 Points - Claims Processing
 - 10 Points - Integrated Systems/Technology Initiative
 - 10 Points - Communications
- Based on the results of the evaluated proposals, the evaluation committee, along with HUB International the City's benefits consultant, is recommending award and execution of contract with the top-ranked respondent, Stealth Partner Group, LLC to provide Stop Loss Insurance.
- The current specific individual stop loss deductible is \$200,000. The new individual stop loss deductible will be \$225,000 and this will result in a total savings of \$706,433.
- The resulting negotiated contract, in the estimated amount of \$2,724,199.00 for Specific Premium and \$79,381.00 for Aggregate Premium per year and shall commence on January 1, 2026 and continue for a period of one (1) year with an option for four (4) one-year renewals.

FINANCIAL SUMMARY:

- Funding is available in account 015-2110-413-8575.

BOARD OR COMMISSION RECOMMENDATION:

- N/A